

## Index to Management's Discussion and Analysis of Financial Condition and Results of Operations

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**Management's Discussion and Analysis of Financial Condition and Results of Operations**  
**(as of August 2, 2018)**

*(Figures and amounts are in US\$ and \$ millions except per share amounts and as otherwise indicated. Figures may not add due to rounding.)*

**Notes to Management's Discussion and Analysis of Financial Condition and Results of Operations**

- (1) Readers of the Management's Discussion and Analysis of Financial Condition and Results of Operations ("MD&A") should review the notes to the interim consolidated financial statements for the three and six months ended June 30, 2018, and the notes to the MD&A contained in the company's 2017 Annual Report.
- (2) The company presents information on gross premiums written and net premiums written throughout this MD&A. These two measures are used in the insurance industry and by management in evaluating operating results. Gross premiums written represents the total premiums on policies issued during a specified period, irrespective of the portion earned, and is an indicator of the volume of new business generated by the company. Net premiums written represents gross premiums written less amounts ceded to reinsurers and is considered a measure of the insurance risk that the company has chosen to retain from the new business it has generated.
- (3) The combined ratio is the traditional measure of underwriting results of property and casualty companies and is calculated by the company as the sum of the loss ratio (claims losses and loss adjustment expenses expressed as a percentage of net premiums earned) and the expense ratio (commissions, premium acquisition costs and other underwriting expenses expressed as a percentage of net premiums earned). Other ratios used by the company include the commission expense ratio (commissions expressed as a percentage of net premiums earned) and the accident year combined ratio (calculated in the same manner as the combined ratio but excluding the net favourable or adverse development of reserves established for claims that occurred in previous accident years). These ratios are calculated from information disclosed in note 17 (Segmented Information) to the interim consolidated financial statements for the three and six months ended June 30, 2018 and are used by management for comparisons to historical underwriting results and to the underwriting results of competitors and the broader property and casualty industry. These ratios do not have any standardized meanings under IFRS and may not be comparable to similar measures presented by other companies.
- (4) The company's long equity total return swaps allow the company to receive the total return on a notional amount of an equity index or individual equity (including dividends and capital gains or losses) in exchange for the payment of a floating rate of interest on the notional amount. Conversely, short equity total return swaps allow the company to pay the total return on a notional amount of an equity index or individual equity in exchange for the receipt of a floating rate of interest on the notional amount. Throughout this MD&A, the terms "total return swap expense" and "total return swap income" refer to the net interest and dividends paid and received respectively related to the company's long and short equity and equity index total return swaps. The company's consolidated interest and dividends includes total return swap expense and income.
- (5) In this MD&A the measures "pre-tax income before net gains (losses) on investments", "net realized gains (losses) on investments", and "net change in unrealized gains (losses) on investments" are each shown separately to present more meaningfully the results of the company's investment management strategies. The two measures "net realized gains (losses) on investments", and "net change in unrealized gains (losses) on investments" are derived from the details of net gains (losses) on investments as presented in note 5 (Cash and Investments) to the interim consolidated financial statements for the three and six months ended June 30, 2018 and their sum is equal to "net gains (losses) on investments" as presented in the consolidated statement of earnings.
- (6) Ratios included in the Capital Resources and Management section of this MD&A include: net debt divided by total equity, net debt divided by net total capital and total debt divided by total capital. The company also calculates an interest coverage ratio and an interest and preferred share dividend distribution coverage ratio as a measure of its ability to service its debt and pay dividends to its preferred shareholders. All of these ratios are calculated from information contained within the company's consolidated financial statements.
- (7) Book value per basic share (also referred to as book value per share) is a performance measure calculated by the company as common shareholders' equity divided by the number of common shares outstanding.
- (8) References in this MD&A to the company's insurance and reinsurance operations do not include its runoff operations.

**Business Developments**

**Acquisitions and Divestitures**

For a full description of these transactions, see note 15 (Acquisitions and Divestitures) to the interim consolidated financial statements for the three and six months ended June 30, 2018.

## Sources of Income

Income in the consolidated financial statements for the three and six months ended June 30, 2018 and 2017 is shown in the table that follows.

	Second quarter		First six months	
	2018	2017	2018	2017
Net premiums earned - Insurance and Reinsurance				
Northbridge	275.1	241.0	543.2	476.8
Odyssey Group	707.5	586.8	1,325.5	1,085.7
Crum & Forster	491.7	463.4	959.2	908.7
Zenith National	199.6	199.4	395.7	387.6
Brit	431.3	402.5	779.3	743.9
Allied World <sup>(1)</sup>	560.8	—	1,079.2	—
Fairfax Asia	46.3	84.9	96.1	161.2
Other	285.7	142.3	559.4	337.5
	<b>2,998.0</b>	2,120.3	<b>5,737.6</b>	4,101.4
Runoff	2.0	14.2	4.1	18.0
	<b>3,000.0</b>	2,134.5	<b>5,741.7</b>	4,119.4
Interest and dividends	177.5	107.4	388.9	235.5
Share of profit of associates	32.7	49.6	63.0	76.7
Net gains (losses) on investments	(58.2)	205.1	876.0	186.7
Other <sup>(2)</sup>	1,058.4	761.6	2,067.2	1,377.5
	<b>4,210.4</b>	<b>3,258.2</b>	<b>9,136.8</b>	<b>5,995.8</b>

(1) Allied World is included in the company's financial reporting with effect from July 6, 2017.

(2) Represents revenue earned by the Other reporting segment, which primarily comprises the revenue earned by Recipe (formerly Cara) and its subsidiaries The Keg, Pickle Barrel (acquired on December 1, 2017), St-Hubert and Original Joe's, Toys "R" Us Canada (acquired on May 31, 2018), Praktiker, Golf Town, Sporting Life, Kitchen Stuff Plus, William Ashley, Thomas Cook India and its subsidiaries Quess (de-consolidated on March 1, 2018) and Sterling Resorts, Grivalia Properties (consolidated on July 4, 2017), Carillion Canada (acquired on March 7, 2018), Fairfax Africa (since its initial public offering on February 17, 2017), Mosaic Capital (consolidated on January 26, 2017), Pethealth, Boat Rocker, and Fairfax India and its subsidiaries NCML, Fairchem (merged on March 14, 2017 with Privi Organics) and Saurashtra Freight (acquired on February 14, 2017).

Income of \$4,210.4 and \$9,136.8 in the second quarter and first six months of 2018 increased from \$3,258.2 and \$5,995.8 in the second quarter and first six months of 2017 principally as a result of increases in net premiums earned (including the consolidation of the net premiums earned of Allied World), other revenue and interest and dividends, partially offset by lower share of profit of associates. The second quarter of 2018 reflected net losses on investments relative to net gains on investments in the second quarter of 2017. Net gains on investments increased in the first six months of 2018. An analysis of interest and dividends, share of profit of associates and net gains (losses) on investments for the second quarters and first six months ended June 30, 2018 and 2017 is provided in the Investments section of this MD&A.

The increase in net premiums earned by the company's insurance and reinsurance operations in the second quarter of 2018 reflected the consolidation of the net premiums earned of Allied World (\$560.8), increases at Insurance and Reinsurance – Other (\$143.4, 100.8% inclusive of the consolidation of the \$63.4 and \$22.8 of net premiums earned by Fairfax Latam and Colonnade Insurance related to the insurance operations acquired from AIG in Latin America and the business and renewal rights of the insurance operations acquired from AIG in central and eastern Europe respectively), Odyssey Group (\$120.7, 20.6%), Northbridge (\$34.1, 14.1% including the favourable effect of foreign currency translation), Brit (\$28.8, 7.2%), Crum & Forster (\$28.3, 6.1%) and Zenith National (\$0.2, 0.1%), partially offset by a decrease at Fairfax Asia (\$38.6, 45.5% reflecting the divestiture of First Capital on December 28, 2017).

The increase in net premiums earned by the company's insurance and reinsurance operations in the first six months of 2018 reflected the consolidation of the net premiums earned of Allied World (\$1,079.2), increases at Odyssey Group (\$239.8, 22.1%), Insurance and Reinsurance – Other (\$221.9, 65.7% inclusive of the consolidation of the \$123.7 and \$42.1 of net premiums earned by Fairfax Latam and Colonnade Insurance related to the insurance operations acquired from AIG in Latin America and the business and renewal rights of the insurance operations acquired from AIG in central and eastern Europe respectively), Northbridge (\$66.4, 13.9% including the favourable effect of foreign currency translation), Crum & Forster (\$50.5, 5.6%), Brit (\$35.4, 4.8%) and Zenith National (\$8.1, 2.1%), partially offset by a decrease at Fairfax Asia (\$65.1, 40.4% reflecting the divestiture of First Capital on December 28, 2017).

The increase in other revenue to \$1,058.4 and \$2,067.2 in the second quarter and first six months of 2018 from \$761.6 and \$1,377.5 in the second quarter and first six months of 2017 principally reflected increases at Thomas Cook India (increases of \$279.0 and \$450.1 primarily reflecting the adoption of IFRS 15 as described in the subsequent paragraph) and the consolidation of Carillion Canada (on March 7, 2018), Toys "R" Us Canada (on May 31, 2018) and Grivalia Properties (on July 4, 2017), partially offset by decreases at Quess (primarily reflecting its de-consolidation on March 1, 2018). The increase in the first six months of 2018 also reflected an increase at Fairfax India (primarily reflecting the merger of Fairchem and Privi Organics on March 14, 2017) and the consolidation of Mosaic Capital (on January 26, 2017).

IFRS 15 *Revenue from Contracts with Customers* ("IFRS 15") introduced a single model for recognizing revenue from contracts with customers that replaced the previous revenue recognition guidance in IAS 18 *Revenue* and various related standards and interpretations. The company adopted IFRS 15 on January 1, 2018 in accordance with its modified retrospective transition provisions, which did not require comparative periods to be restated. Upon adoption of IFRS 15, Thomas Cook India determined that it should be reporting in other revenue the gross receipts from certain of its travel related businesses (and the associated cost of sales in other expenses). Prior to the adoption of IFRS 15, Thomas Cook India reported the commissions earned on this business as other revenue.

In order to better compare the second quarter and first six months of 2018 to the second quarter and first six months of 2017, the table which follows presents net premiums written by the company's insurance and reinsurance operations, excluding acquisitions or divestitures of companies that occurred in 2017 (comprised of Allied World (acquired July 6, 2017), First Capital (divested December 28, 2017) and various acquisitions within Insurance and Reinsurance - Other).

	Second quarter			First six months		
	2018	2017	% change year-over-year	2018	2017	% change year-over-year
Net premiums written - Insurance and Reinsurance						
Northbridge	<b>337.7</b>	299.4	12.8	<b>576.8</b>	513.3	12.4
Odyssey Group	<b>790.0</b>	660.6	19.6	<b>1,479.7</b>	1,215.8	21.7
Crum & Forster	<b>511.5</b>	475.2	7.6	<b>996.3</b>	926.3	7.6
Zenith National	<b>162.3</b>	170.1	(4.6)	<b>470.7</b>	501.9	(6.2)
Brit	<b>387.0</b>	374.4	3.4	<b>795.6</b>	768.8	3.5
Fairfax Asia <sup>(1)</sup>	<b>46.1</b>	49.3	(6.5)	<b>99.7</b>	118.1	(15.6)
Other <sup>(2)</sup>	<b>193.1</b>	164.0	17.7	<b>408.9</b>	390.2	4.8
	<b><u>2,427.7</u></b>	<b><u>2,193.0</u></b>	<b><u>10.7</u></b>	<b><u>4,827.7</u></b>	<b><u>4,434.4</u></b>	<b><u>8.9</u></b>

(1) Excludes in the second quarter and first six months of 2017: First Capital, which was sold on December 28, 2017.

(2) Excludes in the second quarters and first six months of 2018 and 2017: Fairfax Latam (comprised of the insurance operations acquired from AIG in Chile and Colombia (acquired July 31, 2017) and Argentina (acquired September 30, 2017)) and the business and renewal rights of the insurance operations acquired from AIG in Central and Eastern Europe (Hungary, Czech Republic and Slovakia (acquired April 30, 2017), Bulgaria (acquired May 31, 2017), Poland (acquired June 30, 2017) and Romania (acquired October 31, 2017)). Also excluded from the second quarter and first six months of 2017 is the impact of the Bryte LPT. Refer to the Insurance and Reinsurance - Other section of this MD&A for additional information.

Northbridge's net premiums written increased by 12.8% and 12.4% in the second quarter and first six months of 2018. In Canadian dollar terms, Northbridge's net premiums written increased by 8.2% and 7.7%, primarily due to price increases across the group and strong retention of renewal business.

Odyssey Group's net premiums written increased by 19.6% and 21.7% in the second quarter and first six months of 2018, primarily reflecting increases in all divisions with the majority of the increase related to the North America (growth in property and accident and health lines of business) and U.S. Insurance divisions (growth in automobile lines of business).

Crum & Forster's net premiums written increased by 7.6% in both the second quarter and first six months of 2018, primarily reflecting growth in accident and health, commercial transportation, commercial multi-peril, general liability and property lines of business.

Zenith National's net premiums written decreased by 4.6% and 6.2% in the second quarter and first six months of 2018, primarily reflecting price decreases.

Brit's net premiums written increased by 3.4% and 3.5% in the second quarter and first six months of 2018, primarily reflecting increased contribution from initiatives launched in recent years, price increases (principally in property lines of business) and the favourable impact of foreign currency translation, partially offset by reductions in non-core lines of business through active portfolio management.

Net premiums written by Fairfax Asia decreased by 6.5% and 15.6% in the second quarter and first six months of 2018, primarily reflecting lower premium retention (primarily at Fairfirst Insurance and Falcon), partially offset by increased writings in commercial automobile lines of business.

Net premiums written by the Insurance and Reinsurance – Other reporting segment increased by 17.7% and 4.8% in the second quarter and first six months of 2018, primarily due to growth at Bryte Insurance and Advent.

## Sources of Net Earnings

The following table presents the combined ratios and underwriting and operating results for each of the insurance and reinsurance operations and, as applicable, for runoff operations, as well as the earnings contributions from the Other reporting segment for the three and six months ended June 30, 2018 and 2017. In this table, interest and dividends in the consolidated statements of earnings are presented separately as they relate to the insurance and reinsurance operating segments, and included in Runoff, Corporate overhead and other, and Other as they relate to those segments. Pre-tax income before net gains (losses) on investments, net realized gains (losses) on investments, pre-tax income including net realized gains (losses) on investments, and net change in unrealized gains (losses) on investments are each shown separately to present more meaningfully the results of the company's investment management strategies.

	Second quarter		First six months	
	2018	2017	2018	2017
<b>Combined ratios - Insurance and Reinsurance</b>				
Northbridge	106.2%	99.7%	102.7%	99.3%
Odyssey Group	91.4%	90.5%	91.3%	90.4%
Crum & Forster	98.5%	99.2%	99.1%	99.3%
Zenith National	88.6%	89.5%	87.4%	85.0%
Brit	96.8%	97.0%	97.7%	96.9%
Allied World <sup>(1)</sup>	94.9%	—	94.9%	—
Fairfax Asia	99.5%	85.9%	102.1%	89.6%
Other	100.2%	97.5%	100.9%	98.6%
Consolidated	<u>96.1%</u>	<u>94.9%</u>	<u>96.1%</u>	<u>94.7%</u>
<b>Sources of net earnings</b>				
Underwriting - Insurance and Reinsurance				
Northbridge	(17.0)	0.8	(14.7)	3.4
Odyssey Group	60.9	55.6	115.4	103.7
Crum & Forster	7.2	3.6	8.5	5.9
Zenith National	22.7	21.0	50.0	58.3
Brit	13.7	11.9	17.6	23.0
Allied World <sup>(1)</sup>	28.6	—	55.3	—
Fairfax Asia	0.3	11.9	(2.0)	16.8
Other	(0.6)	3.6	(5.2)	4.5
Underwriting profit	115.8	108.4	224.9	215.6
Interest and dividends - insurance and reinsurance	118.0	73.0	261.6	166.8
Share of profit (loss) of associates - insurance and reinsurance	3.5	3.0	(11.6)	10.7
Operating income	237.3	184.4	474.9	393.1
Runoff (excluding net gains (losses) on investments)	(20.6)	(39.9)	(53.1)	(79.7)
Other reporting segment	102.1	(8.6)	179.1	(9.6)
Interest expense	(86.3)	(69.0)	(175.1)	(139.6)
Corporate overhead and other	(74.8)	84.5	(111.2)	105.8
Pre-tax income before net gains (losses) on investments	157.7	151.4	314.6	270.0
Net realized gains (losses) on investments	201.3	(83.4)	928.1	146.1
Pre-tax income including net realized gains (losses) on investments	359.0	68.0	1,242.7	416.1
Net change in unrealized gains (losses) on investments	(259.5)	288.5	(52.1)	40.6
Pre-tax income	99.5	356.5	1,190.6	456.7
Income taxes	(15.6)	(43.9)	(68.7)	(68.8)
Net earnings	<u>83.9</u>	<u>312.6</u>	<u>1,121.9</u>	<u>387.9</u>
Attributable to:				
Shareholders of Fairfax	63.1	311.6	747.4	394.2
Non-controlling interests	20.8	1.0	374.5	(6.3)
	<u>83.9</u>	<u>312.6</u>	<u>1,121.9</u>	<u>387.9</u>
<b>Net earnings per share</b>	\$ 1.88	\$ 13.04	\$ 26.23	\$ 16.14
<b>Net earnings per diluted share</b>	\$ 1.82	\$ 12.67	\$ 25.46	\$ 15.70
<b>Cash dividends paid per share</b>	\$ —	\$ —	\$ 10.00	\$ 10.00

(1) Allied World is included in the company's financial reporting with effect from July 6, 2017.

The company's insurance and reinsurance operations produced underwriting profits of \$115.8 and \$224.9 (combined ratios of 96.1% and 96.1%) in the second quarter and first six months of 2018 compared to underwriting profits of \$108.4 and \$215.6 (combined ratios of 94.9% and 94.7%) in the second quarter and first six months of 2017. The increase in the combined ratios in the second quarter and first six months of 2018 principally reflected lower net favourable prior year reserve development and an increase in non-catastrophe loss experience related to the current accident year, partially offset by lower current period catastrophe losses. The following table presents the components of the company's combined ratios for the three and six months ended June 30, 2018 and 2017:

	Second quarter		First six months	
	2018	2017	2018	2017
<b>Underwriting profit</b>	<b>115.8</b>	108.4	<b>224.9</b>	215.6
Loss & LAE - accident year	65.7 %	65.0 %	64.9 %	64.0 %
Commissions	16.7 %	18.3 %	16.8 %	18.8 %
Underwriting expense	17.5 %	16.7 %	17.9 %	17.1 %
<b>Combined ratio - accident year</b>	<b>99.9 %</b>	100.0 %	<b>99.6 %</b>	99.9 %
Net favourable development	(3.8)%	(5.1)%	(3.5)%	(5.2)%
<b>Combined ratio - calendar year</b>	<b>96.1 %</b>	94.9 %	<b>96.1 %</b>	94.7 %

Net favourable prior year reserve development for the three and six months ended June 30, 2018 and 2017 was comprised as follows:

	Second quarter		First six months	
	2018	2017	2018	2017
Insurance and Reinsurance				
Northbridge	(21.5)	(23.8)	(34.6)	(34.0)
Odyssey Group	(45.4)	(31.1)	(85.9)	(67.3)
Crum & Forster	(0.1)	(0.2)	(0.1)	(3.6)
Zenith National	(14.2)	(11.9)	(36.7)	(45.8)
Brit	(8.9)	(7.9)	(8.9)	(7.9)
Allied World	(11.2)	—	(15.1)	—
Fairfax Asia	(5.1)	(18.6)	(10.6)	(25.3)
Other	(6.7)	(14.4)	(6.8)	(27.4)
	<b>(113.1)</b>	<b>(107.9)</b>	<b>(198.7)</b>	<b>(211.3)</b>

Current period catastrophe losses, net of reinstatement premiums, decreased to \$44.4 (1.5 combined ratio points) in the second quarter of 2018 from \$45.4 (2.1 combined ratio points) in the second quarter of 2017. Current period catastrophe losses, net of reinstatement premiums, increased to \$97.0 (1.7 combined ratio points) in the first six months of 2018 from \$84.4 (2.1 combined ratio points) in the first six months of 2017.

The commission expense ratio decreased to 16.7% and 16.8% in the second quarter and first six months of 2018 from 18.3% and 18.8% in the second quarter and first six months of 2017, primarily reflecting the consolidation of Allied World (acquisition accounting adjustments reduced net premiums earned and commission expense in the second quarter and first six months of 2018 resulting in a commission expense ratio that was generally lower than Fairfax's other operating companies), partially offset by increases in the commission expense ratios at Fairfax Asia (decreased profit commission on reinsurance ceded following the divestiture of First Capital) and Odyssey Group (reflecting changes in the mix of business).

The underwriting expense ratio increased to 17.5% and 17.9% in the second quarter and first six months of 2018 from 16.7% and 17.1% in the second quarter and first six months of 2017, primarily reflecting the consolidation of Fairfax Latam (primarily reflecting its higher expense ratio as a result of lower net premiums earned due to changes to its reinsurance structure subsequent to its acquisition by the company and inflationary pressures in the region) and Allied World (Allied World's underwriting expense ratio of 19.6% and 19.5% in the second quarter and first six months of 2018 was generally higher than Fairfax's other operating companies), partially offset by increased net premiums earned relative to underwriting expenses at Odyssey Group.

Underwriting expenses in the second quarter and first six months of 2018 increased by 8.8% and 7.4% (excluding underwriting expenses of \$140.2 and \$270.6 of Allied World and Fairfax Latam in the second quarter and first six months of 2018), primarily reflecting increases at Odyssey Group and Crum & Forster commensurate with their increased business volumes, and Colonnade Insurance reflecting start-up costs associated with its operations.

Operating expenses as presented in the consolidated statement of earnings increased from \$428.2 and \$855.6 in the second quarter and first six months of 2017 to \$630.3 and \$1,243.1 in the second quarter and first six months of 2018, primarily reflecting increased underwriting expenses of the insurance and reinsurance operations as described in the preceding paragraph (including the year-over-year impact of the consolidation of the operating expenses of Allied World and Fairfax Latam) and increased Fairfax and subsidiary holding companies' corporate overhead.

Other expenses as presented in the consolidated statement of earnings increased to \$1,036.2 and \$2,022.3 in the second quarter and first six months of 2018 from \$708.6 and \$1,291.9 in the second quarter and first six months of 2017 principally reflecting increases at Thomas Cook India (increases of \$280.7 and \$457.4 primarily reflecting the adoption of IFRS 15 as described in the Sources of Income section of this MD&A) and the consolidation of Carillion Canada (on March 7, 2018), Toys "R" Us Canada (on May 31, 2018) and Grivalia Properties (on July 4, 2017), partially offset by decreases at Qess (primarily reflecting its de-consolidation on March 1, 2018). The increase in the first six months of 2018 also reflected increases at Fairfax India (primarily reflecting the impact of the merger of Fairchem and Privi Organics on March 14, 2017) and the consolidation of Mosaic Capital (on January 26, 2017). Other expenses also included losses on repurchase of long term debt of \$38.0 and \$58.9 in the second quarter and first six months of 2018.

The company reported net earnings attributable to shareholders of Fairfax of \$63.1 (net earnings of \$1.88 per basic share and \$1.82 per diluted share) in the second quarter of 2018 compared to net earnings attributable to shareholders of Fairfax of \$311.6 (net earnings of \$13.04 per basic share and \$12.67 per diluted share) in the second quarter of 2017. The company reported net earnings attributable to shareholders of Fairfax of \$747.4 (net earnings of \$26.23 per basic share and \$25.46 per diluted share) in the first six months of 2018 compared to net earnings attributable to shareholders of Fairfax of \$394.2 (net earnings of \$16.14 per basic share and \$15.70 per diluted share) in the first six months of 2017. The year-over-year decrease in profitability in the second quarter of 2018 primarily reflected decreased net gains on investments. The year-over-year increase in profitability in the first six months of 2018 primarily reflected increased net gains on investments (inclusive of the non-cash gain on de-consolidation of Qess), partially offset by the increase in net earnings attributable to non-controlling interests.

## Net Earnings by Reporting Segment

The company's sources of net earnings by reporting segment are set out below for the three and six months ended June 30, 2018 and 2017. The intercompany adjustment for gross premiums written eliminates premiums on reinsurance ceded within the group, primarily to Odyssey Group and Group Re.

### Quarter ended June 30, 2018

Insurance and Reinsurance														
	Northbridge	Odyssey Group	Crum & Forster	Zenith National	Brit	Allied World <sup>(1)</sup>	Fairfax Asia	Other	Ongoing operations	Run-off	Other	Corporate and Other	Eliminations and adjustments	Consolidated
Gross premiums written	363.7	947.5	618.2	165.1	598.1	887.7	85.1	461.0	4,126.4	0.7	—	—	(59.9)	4,067.2
Net premiums written	337.7	790.0	511.5	162.3	387.0	628.5	46.1	312.8	3,175.9	(0.1)	—	—	—	3,175.8
Net premiums earned	275.1	707.5	491.7	199.6	431.3	560.8	46.3	285.7	2,998.0	2.0	—	—	—	3,000.0
Underwriting profit (loss)	(17.0)	60.9	7.2	22.7	13.7	28.6	0.3	(0.6)	115.8	(27.6)	—	—	—	88.2
Interest and dividends	15.8	32.8	11.2	7.3	11.8	27.5	4.5	7.1	118.0	11.2	12.1	7.6	28.6	177.5
Share of profit (loss) of associates	(5.7)	32.0	0.1	(8.1)	(7.3)	(11.9)	(1.7)	6.1	3.5	(4.2)	30.3	3.1	—	32.7
Operating income (loss)	(6.9)	125.7	18.5	21.9	18.2	44.2	3.1	12.6	237.3	(20.6)	42.4	10.7	28.6	298.4
Net gains (losses) on investments	(35.1)	(9.5)	(61.9)	5.0	9.8	22.6	(118.6)	12.4	(175.3)	(22.9)	(49.5)	189.5	—	(58.2)
Other reporting segment	—	—	—	—	—	—	—	—	—	—	59.7	—	0.5	60.2
Interest expense	—	(1.0)	(0.6)	(0.9)	(3.5)	(6.2)	—	(1.4)	(13.6)	—	(18.6)	(54.1)	—	(86.3)
Corporate overhead and other	(1.5)	(7.1)	(4.4)	(1.9)	(6.3)	(14.2)	(2.1)	(4.0)	(41.5)	—	—	(43.7)	(29.4)	(114.6)
Pre-tax income (loss)	(43.5)	108.1	(48.4)	24.1	18.2	46.4	(117.6)	19.6	6.9	(43.5)	34.0	102.4	(0.3)	99.5
Income taxes	—	—	—	—	—	—	—	—	—	—	—	—	—	(15.6)
Net earnings	—	—	—	—	—	—	—	—	—	—	—	—	—	83.9
Attributable to:														
Shareholders of Fairfax														63.1
Non-controlling interests														20.8
														83.9

(1) Allied World is included in the company's financial reporting with effect from July 6, 2017.

### Quarter ended June 30, 2017

Insurance and Reinsurance														
	Northbridge	Odyssey Group	Crum & Forster	Zenith National	Brit	Allied World	Fairfax Asia	Other	Ongoing operations	Run-off	Other	Corporate and Other	Eliminations and adjustments	Consolidated
Gross premiums written	322.7	769.5	549.2	172.7	583.2	—	169.0	239.3	2,805.6	10.0	—	—	(44.0)	2,771.6
Net premiums written	299.4	660.6	475.2	170.1	374.4	—	86.1	138.2	2,204.0	9.9	—	—	—	2,213.9
Net premiums earned	241.0	586.8	463.4	199.4	402.5	—	84.9	142.3	2,120.3	14.2	—	—	—	2,134.5
Underwriting profit (loss)	0.8	55.6	3.6	21.0	11.9	—	11.9	3.6	108.4	(47.0)	—	—	—	61.4
Interest and dividends	12.4	30.1	6.6	5.8	5.7	—	6.6	5.8	73.0	5.9	(65.8)	(4.4)	98.7	107.4
Share of profit (loss) of associates	(1.0)	(3.3)	0.3	(4.6)	(3.4)	—	15.2	(0.2)	3.0	1.2	4.2	41.2	—	49.6
Operating income (loss)	12.2	82.4	10.5	22.2	14.2	—	33.7	9.2	184.4	(39.9)	(61.6)	36.8	98.7	218.4
Net gains (losses) on investments	29.7	28.4	(27.4)	15.2	36.5	—	17.0	24.5	123.9	46.1	16.2	18.9	—	205.1
Other reporting segment	—	—	—	—	—	—	—	—	—	—	53.0	—	—	53.0
Interest expense	—	(0.8)	(0.5)	(0.9)	(3.1)	—	—	(1.2)	(6.5)	—	(10.6)	(51.9)	—	(69.0)
Corporate overhead and other	(2.0)	(7.7)	(4.8)	(2.1)	(2.3)	—	(3.0)	(2.4)	(24.3)	—	—	72.0	(98.7)	(51.0)
Pre-tax income (loss)	39.9	102.3	(22.2)	34.4	45.3	—	47.7	30.1	277.5	6.2	(3.0)	75.8	—	356.5
Income taxes	—	—	—	—	—	—	—	—	—	—	—	—	—	(43.9)
Net earnings	—	—	—	—	—	—	—	—	—	—	—	—	—	312.6
Attributable to:														
Shareholders of Fairfax														311.6
Non-controlling interests														1.0
														312.6

Six months ended June 30, 2018

Insurance and Reinsurance														
	Northbridge	Odyssey Group	Crum & Forster	Zenith National	Brit	Allied World <sup>(1)</sup>	Fairfax Asia	Other	Ongoing operations	Run-off	Other	Corporate and Other	Eliminations and adjustments	Consolidated
Gross premiums written	626.5	1,712.6	1,190.2	476.8	1,150.8	1,819.8	196.1	931.9	8,104.7	0.6	—	—	(105.9)	7,999.4
Net premiums written	576.8	1,479.7	996.3	470.7	795.6	1,363.5	99.7	633.8	6,416.1	(0.2)	—	—	—	6,415.9
Net premiums earned	543.2	1,325.5	959.2	395.7	779.3	1,079.2	96.1	559.4	5,737.6	4.1	—	—	—	5,741.7
Underwriting profit (loss)	(14.7)	115.4	8.5	50.0	17.6	55.3	(2.0)	(5.2)	224.9	(69.1)	—	—	—	155.8
Interest and dividends	35.4	73.0	30.5	15.3	23.9	50.3	9.0	24.2	261.6	22.7	5.5	25.5	73.6	388.9
Share of profit (loss) of associates	(8.0)	25.5	(2.5)	(9.3)	(8.9)	(13.4)	(0.7)	5.7	(11.6)	(6.7)	70.3	11.0	—	63.0
Operating income (loss)	12.7	213.9	36.5	56.0	32.6	92.2	6.3	24.7	474.9	(53.1)	75.8	36.5	73.6	607.7
Net gains (losses) on investments	(43.9)	36.3	(29.2)	(6.0)	(7.0)	12.6	(126.3)	9.5	(154.0)	(5.1)	864.8	170.3	—	876.0
Other reporting segment	—	—	—	—	—	—	—	—	—	—	103.3	—	0.5	103.8
Interest expense	—	(1.9)	(1.1)	(1.7)	(7.1)	(14.3)	—	(2.7)	(28.8)	—	(42.3)	(104.0)	—	(175.1)
Corporate overhead and other	(3.3)	(14.1)	(10.3)	(4.0)	(8.6)	(29.1)	(4.8)	(6.6)	(80.8)	—	—	(66.6)	(74.4)	(221.8)
Pre-tax income (loss)	(34.5)	234.2	(4.1)	44.3	9.9	61.4	(124.8)	24.9	211.3	(58.2)	1,001.6	36.2	(0.3)	1,190.6
Income taxes														(68.7)
Net earnings														1,121.9
Attributable to:														
Shareholders of Fairfax														747.4
Non-controlling interests														374.5
														1,121.9

(1) Allied World is included in the company's financial reporting with effect from July 6, 2017.

Six months ended June 30, 2017

Insurance and Reinsurance														
	Northbridge	Odyssey Group	Crum & Forster	Zenith National	Brit	Allied World	Fairfax Asia	Other	Ongoing operations	Run-off	Other	Corporate and Other	Eliminations and adjustments	Consolidated
Gross premiums written	557.5	1,361.0	1,068.6	508.0	1,092.5	—	348.6	518.2	5,454.4	12.3	—	—	(85.9)	5,380.8
Net premiums written	513.3	1,215.8	926.3	501.9	768.8	—	186.2	364.4	4,476.7	12.2	—	—	—	4,488.9
Net premiums earned	476.8	1,085.7	908.7	387.6	743.9	—	161.2	337.5	4,101.4	18.0	—	—	—	4,119.4
Underwriting profit (loss)	3.4	103.7	5.9	58.3	23.0	—	16.8	4.5	215.6	(97.4)	—	—	—	118.2
Interest and dividends	25.1	69.5	17.7	11.7	13.6	—	12.8	16.4	166.8	16.6	(108.6)	(0.2)	160.9	235.5
Share of profit (loss) of associates	0.5	0.1	(2.6)	(5.5)	1.2	—	15.6	1.4	10.7	1.1	10.8	54.1	—	76.7
Operating income (loss)	29.0	173.3	21.0	64.5	37.8	—	45.2	22.3	393.1	(79.7)	(97.8)	53.9	160.9	430.4
Net gains (losses) on investments	46.6	68.9	(70.5)	17.8	56.9	—	20.5	27.4	167.6	61.9	(3.4)	(39.4)	—	186.7
Other reporting segment	—	—	—	—	—	—	—	—	—	—	88.2	—	—	88.2
Interest expense	—	(1.6)	(0.9)	(1.7)	(6.0)	—	—	(2.3)	(12.5)	—	(22.1)	(105.0)	—	(139.6)
Corporate overhead and other	(4.2)	(14.2)	(9.8)	(4.1)	(4.6)	—	(3.7)	(4.4)	(45.0)	—	—	96.9	(160.9)	(109.0)
Pre-tax income (loss)	71.4	226.4	(60.2)	76.5	84.1	—	62.0	43.0	503.2	(17.8)	(35.1)	6.4	—	456.7
Income taxes														(68.8)
Net earnings														387.9
Attributable to:														
Shareholders of Fairfax														394.2
Non-controlling interests														(6.3)
														387.9

Net gains (losses) on investments for the three and six months ended June 30, 2018 and 2017 for each of the insurance and reinsurance operations, runoff operations and Other reporting segment, as well as Corporate and Other, were comprised as shown in the following tables:

**Quarter ended June 30, 2018**

	Insurance and Reinsurance											Corporate and Other	Consolidated
	Northbridge	Odyssey Group	Crum & Forster	Zenith National	Brit	Allied World <sup>(1)</sup>	Fairfax Asia	Other	Ongoing operations	Run-off	Other		
Long equity exposures <sup>(2)</sup>	(24.7)	1.8	(5.3)	8.1	8.3	38.4	(85.1)	23.2	(35.3)	(11.8)	(2.8)	184.1	134.2
Short equity exposures	—	(29.8)	(53.0)	—	—	—	—	(6.5)	(89.3)	(6.5)	—	(1.8)	(97.6)
Bonds	2.1	0.2	0.5	2.0	1.6	0.7	(8.1)	(20.4)	(21.4)	(0.4)	(2.2)	(0.5)	(24.5)
U.S. treasury bond forwards	0.1	(0.3)	0.8	(0.3)	—	—	—	—	0.3	(0.3)	—	0.2	0.2
CPI-linked derivatives	0.4	4.7	0.5	—	0.8	—	—	(2.2)	4.2	(0.1)	—	(3.1)	1.0
Foreign currency	(10.1)	16.4	(3.8)	(4.1)	(5.2)	(14.0)	(24.8)	7.1	(38.5)	(3.5)	(44.4)	(11.9)	(98.3)
Other	(2.9)	(2.5)	(1.6)	(0.7)	4.3	(2.5)	(0.6)	11.2	4.7	(0.3)	(0.1)	22.5	26.8
<b>Net gains (losses) on investments</b>	<b>(35.1)</b>	<b>(9.5)</b>	<b>(61.9)</b>	<b>5.0</b>	<b>9.8</b>	<b>22.6</b>	<b>(118.6)</b>	<b>12.4</b>	<b>(175.3)</b>	<b>(22.9)</b>	<b>(49.5)</b>	<b>189.5</b>	<b>(58.2)</b>

**Quarter ended June 30, 2017**

	Insurance and Reinsurance											Corporate and Other	Consolidated
	Northbridge	Odyssey Group	Crum & Forster	Zenith National	Brit	Allied World <sup>(1)</sup>	Fairfax Asia	Other	Ongoing operations	Run-off	Other		
Long equity exposures	17.3	80.8	42.5	13.4	35.2	—	12.9	27.0	229.1	51.3	10.7	32.1	323.2
Short equity exposures	12.5	(32.3)	(59.3)	—	—	—	—	(6.9)	(86.0)	1.2	—	(1.8)	(86.6)
Bonds	4.2	1.6	35.2	1.5	1.2	—	4.1	2.4	50.2	8.8	6.1	(0.2)	64.9
U.S. treasury bond forwards	(0.5)	(13.1)	(46.8)	(4.0)	(0.8)	—	—	(0.8)	(66.0)	(11.3)	—	(0.6)	(77.9)
CPI-linked derivatives	(2.0)	(7.4)	(1.6)	(0.6)	(3.3)	—	—	2.5	(12.4)	(0.9)	—	0.6	(12.7)
Foreign currency	(2.3)	(1.8)	2.3	4.5	4.0	—	(0.2)	0.3	6.8	(3.0)	(0.6)	(11.4)	(8.2)
Other	0.5	0.6	0.3	0.4	0.2	—	0.2	—	2.2	—	—	0.2	2.4
<b>Net gains (losses) on investments</b>	<b>29.7</b>	<b>28.4</b>	<b>(27.4)</b>	<b>15.2</b>	<b>36.5</b>	<b>—</b>	<b>17.0</b>	<b>24.5</b>	<b>123.9</b>	<b>46.1</b>	<b>16.2</b>	<b>18.9</b>	<b>205.1</b>

**Six months ended June 30, 2018**

	Insurance and Reinsurance											Corporate and Other	Consolidated
	Northbridge	Odyssey Group	Crum & Forster	Zenith National	Brit	Allied World <sup>(1)</sup>	Fairfax Asia	Other	Ongoing operations	Run-off	Other		
Long equity exposures <sup>(2)(3)</sup>	(26.2)	52.3	11.2	3.0	(1.7)	55.8	(81.2)	17.2	30.4	9.4	916.6	152.9	1,109.3
Short equity exposures	0.2	(12.3)	(21.8)	—	—	—	—	(2.7)	(36.6)	(3.4)	—	(7.5)	(47.5)
Bonds	(6.2)	(25.8)	(38.3)	(7.7)	(3.0)	(23.0)	(10.5)	(16.6)	(131.1)	(14.5)	(0.3)	(3.7)	(149.6)
U.S. treasury bond forwards	0.5	5.7	28.1	3.5	0.3	—	—	0.3	38.4	7.2	—	0.3	45.9
CPI-linked derivatives	(2.4)	(0.1)	(0.3)	(1.6)	—	—	—	(9.3)	(13.7)	—	—	(5.5)	(19.2)
Foreign currency	(6.5)	19.5	(6.0)	(2.3)	(7.1)	(16.8)	(33.9)	8.8	(44.3)	(3.6)	(52.5)	18.5	(81.9)
Other	(3.3)	(3.0)	(2.1)	(0.9)	4.5	(3.4)	(0.7)	11.8	2.9	(0.2)	1.0	15.3	19.0
<b>Net gains (losses) on investments</b>	<b>(43.9)</b>	<b>36.3</b>	<b>(29.2)</b>	<b>(6.0)</b>	<b>(7.0)</b>	<b>12.6</b>	<b>(126.3)</b>	<b>9.5</b>	<b>(154.0)</b>	<b>(5.1)</b>	<b>864.8</b>	<b>170.3</b>	<b>876.0</b>

**Six months ended June 30, 2017**

	Insurance and Reinsurance											Corporate and Other	Consolidated
	Northbridge	Odyssey Group	Crum & Forster	Zenith National	Brit	Allied World <sup>(1)</sup>	Fairfax Asia	Other	Ongoing operations	Run-off	Other		
Long equity exposures	40.5	165.2	70.1	23.2	49.8	—	18.4	36.0	403.2	93.6	13.3	35.2	545.3
Short equity exposures	0.2	(65.7)	(117.1)	—	—	—	—	(12.3)	(194.9)	(14.0)	—	(60.8)	(269.7)
Bonds	1.9	(8.1)	36.0	(3.6)	3.7	—	8.1	8.3	46.3	1.6	1.0	(0.1)	48.8
U.S. treasury bond forwards	(1.9)	(21.1)	(62.8)	(5.6)	(0.9)	—	—	(2.0)	(94.3)	(16.9)	—	(1.0)	(112.2)
CPI-linked derivatives	(2.7)	(10.7)	(2.7)	(2.2)	(3.2)	—	—	(4.7)	(26.2)	(1.0)	—	(0.8)	(28.0)
Foreign currency	6.7	8.9	5.9	5.7	6.9	—	(6.3)	0.8	28.6	(1.3)	(17.7)	(8.8)	0.8
Other	1.9	0.4	0.1	0.3	0.6	—	0.3	1.3	4.9	(0.1)	—	(3.1)	1.7
<b>Net gains (losses) on investments</b>	<b>46.6</b>	<b>68.9</b>	<b>(70.5)</b>	<b>17.8</b>	<b>56.9</b>	<b>—</b>	<b>20.5</b>	<b>27.4</b>	<b>167.6</b>	<b>61.9</b>	<b>(3.4)</b>	<b>(39.4)</b>	<b>186.7</b>

(1) Allied World is included in the company's financial reporting with effect from July 6, 2017.

(2) Corporate and Other includes the Seaspan forward contracts described in note 6 (Investments in Associates) to the interim consolidated financial statements for the three and six months ended June 30, 2018.

(3) The Other reporting segment included a non-cash gain of \$889.9 from the de-consolidation of Quess. Refer to note 15 (Acquisitions and Divestitures) to the interim consolidated financial statements for the three and six months ended June 30, 2018 for additional details.

## Components of Net Earnings

### Underwriting and Operating Income

Set out and discussed below are the underwriting and operating results of Fairfax's insurance and reinsurance operations, Runoff and Other reporting segment for the three and six months ended June 30, 2018 and 2017.

#### Northbridge

	Cdn\$		Cdn\$		Cdn\$		Cdn\$	
	Second quarter		First six months		Second quarter		First six months	
	2018	2017	2018	2017	2018	2017	2018	2017
<b>Underwriting profit (loss)</b>	<b>(21.7)</b>	1.1	<b>(18.8)</b>	4.5	<b>(17.0)</b>	0.8	<b>(14.7)</b>	3.4
Loss & LAE - accident year	80.1 %	75.0 %	74.8 %	71.9 %	80.1 %	75.0 %	74.8 %	71.9 %
Commissions	16.5 %	17.2 %	17.0 %	17.0 %	16.5 %	17.2 %	17.0 %	17.0 %
Underwriting expenses	17.4 %	17.4 %	17.3 %	17.5 %	17.4 %	17.4 %	17.3 %	17.5 %
<b>Combined ratio - accident year</b>	<b>114.0 %</b>	109.6 %	<b>109.1 %</b>	106.4 %	<b>114.0 %</b>	109.6 %	<b>109.1 %</b>	106.4 %
Net favourable development	(7.8)%	(9.9)%	(6.4)%	(7.1)%	(7.8)%	(9.9)%	(6.4)%	(7.1)%
<b>Combined ratio - calendar year</b>	<b>106.2 %</b>	99.7 %	<b>102.7 %</b>	99.3 %	<b>106.2 %</b>	99.7 %	<b>102.7 %</b>	99.3 %
Gross premiums written	468.2	432.9	800.6	743.7	363.7	322.7	626.5	557.5
Net premiums written	434.7	401.6	737.1	684.7	337.7	299.4	576.8	513.3
Net premiums earned	355.0	324.0	694.2	636.1	275.1	241.0	543.2	476.8
Underwriting profit (loss)	(21.7)	1.1	(18.8)	4.5	(17.0)	0.8	(14.7)	3.4
Interest and dividends	20.5	16.6	45.3	33.4	15.8	12.4	35.4	25.1
Share of profit (loss) of associates	(7.4)	(1.2)	(10.3)	0.7	(5.7)	(1.0)	(8.0)	0.5
Operating income (loss)	(8.6)	16.5	16.2	38.6	(6.9)	12.2	12.7	29.0

The Canadian dollar strengthened relative to the U.S. dollar (measured using average foreign exchange rates) by 4.4% in the first six months of 2018 compared to the first six months of 2017. To avoid the distortion caused by foreign currency translation, the table above presents Northbridge's underwriting and operating results in both U.S. dollars and Canadian dollars (Northbridge's functional currency). The discussion which follows makes reference to those Canadian dollar figures unless indicated otherwise.

Northbridge reported underwriting losses of Cdn\$21.7 and Cdn\$18.8 (\$17.0 and \$14.7) and combined ratios of 106.2% and 102.7% in the second quarter and first six months of 2018 compared to underwriting profits of Cdn\$1.1 and Cdn\$4.5 (\$0.8 and \$3.4) and combined ratios of 99.7% and 99.3% in the second quarter and first six months of 2017. The decrease in underwriting profit in the second quarter and first six months of 2018 principally reflected an increase in current period catastrophe losses and higher non-catastrophe loss experience related to the current accident year (reflecting increased severity of losses in the commercial automobile line of business).

The underwriting results in the second quarter and first six months of 2018 included Cdn\$17.6 (\$13.8) and Cdn\$18.1 (\$14.2) (5.0 and 2.6 combined ratio points) of current period catastrophe losses principally related to windstorms in Ontario and Quebec in the second quarter of 2018. The underwriting results in the second quarter and first six months of 2017 included Cdn\$5.9 (\$4.4) and Cdn\$6.4 (\$4.8) (1.8 and 1.0 combined ratio points) of current period catastrophe losses.

Net favourable prior year reserve development in the second quarter and first six months of 2018 of Cdn\$27.7 and Cdn\$44.2 (\$21.5 and \$34.6) (7.8 and 6.4 combined ratio points) principally reflected better than expected emergence on automobile and casualty lines of business related to accident years 2013 to 2016. Net favourable prior year reserve development in the second quarter and first six months of 2017 of Cdn\$31.8 and Cdn\$45.3 (\$23.8 and \$34.0) (9.9 and 7.1 combined ratio points) principally reflected better than expected emergence on automobile and casualty lines of business related to accident years 2006 to 2014. Northbridge's commission expense ratio decreased to 16.5% in the second quarter of 2018 from 17.2% in the second quarter of 2017 primarily reflecting reduced commission expense related to lower profitability.

Gross premiums written increased by 8.2% and 7.7% from Cdn\$432.9 and Cdn\$743.7 in the second quarter and first six months of 2017 to Cdn\$468.2 and Cdn\$800.6 in the second quarter and first six months of 2018, primarily reflecting price increases across the group and strong retention of renewal business. Net premiums written increased by 8.2% and 7.7% in the second quarter and first six months of 2018, consistent with the growth in gross premiums written. Net premiums earned increased by 9.6% and 9.1% in the second quarter and first six months of 2018 reflecting the growth in net premiums written during 2017 and 2018.

Interest and dividends increased to Cdn\$20.5 and Cdn\$45.3 (\$15.8 and \$35.4) in the second quarter and first six months of 2018 from Cdn\$16.6 and Cdn\$33.4 (\$12.4 and \$25.1) in the second quarter and first six months of 2017 principally reflecting lower total return swap expense and higher interest income earned (primarily due to purchases of short-dated Canadian government and U.S. treasury bonds in the first and second quarters of 2018). Share of loss of associates of Cdn\$7.4 and Cdn\$10.3 (\$5.7 and \$8.0) in the second quarter and first six months of 2018, primarily reflected Northbridge's share of loss of Peak Achievement.

Cash used in operating activities (excluding operating cash flow activity related to securities recorded at FVTPL) was Cdn\$1.5 (\$1.2) in the first six months of 2018 compared to cash provided by operating activities of Cdn\$27.7 (\$20.8) in the first six months of 2017, with the change primarily due to higher income taxes paid.

**Odyssey Group<sup>(1)</sup>**

	Second quarter		First six months	
	2018	2017	2018	2017
<b>Underwriting profit</b>	<b>60.9</b>	55.6	<b>115.4</b>	103.7
Loss & LAE - accident year	68.0 %	66.5 %	66.2 %	64.7 %
Commissions	20.6 %	18.9 %	21.4 %	20.8 %
Underwriting expenses	9.2 %	10.4 %	10.2 %	11.1 %
<b>Combined ratio - accident year</b>	<b>97.8 %</b>	95.8 %	<b>97.8 %</b>	96.6 %
Net favourable development	(6.4)%	(5.3)%	(6.5)%	(6.2)%
<b>Combined ratio - calendar year</b>	<b>91.4 %</b>	90.5 %	<b>91.3 %</b>	90.4 %
Gross premiums written	947.5	769.5	1,712.6	1,361.0
Net premiums written	790.0	660.6	1,479.7	1,215.8
Net premiums earned	707.5	586.8	1,325.5	1,085.7
Underwriting profit	60.9	55.6	115.4	103.7
Interest and dividends	32.8	30.1	73.0	69.5
Share of profit (loss) of associates	32.0	(3.3)	25.5	0.1
Operating income	125.7	82.4	213.9	173.3

(1) These results differ from those published by Odyssey Group primarily due to differences between IFRS and U.S. GAAP and purchase accounting adjustments (principally goodwill and intangible assets) recorded by Fairfax related to the privatization of Odyssey Group in 2009.

Odyssey Group reported underwriting profits of \$60.9 and \$115.4 and combined ratios of 91.4% and 91.3% in the second quarter and first six months of 2018 compared to underwriting profits of \$55.6 and \$103.7 and combined ratios of 90.5% and 90.4% in the second quarter and first six months of 2017. The increase in underwriting profit in the second quarter and first six months of 2018 principally reflected increased business volumes and a modest increase in net favourable prior year reserve development, partially offset by higher non-catastrophe loss experience related to the current accident year (primarily an increase in large losses).

Net favourable prior year reserve development (principally related to property catastrophe loss reserves in each of 2018 and 2017) increased to \$45.4 and \$85.9 (6.4 and 6.5 combined ratio points) in the second quarter and first six months of 2018 from \$31.1 and \$67.3 (5.3 and 6.2 combined ratio points) in the second quarter and first six months of 2017. Attritional current period catastrophe losses (net of reinstatement premiums) increased to \$26.9 and \$64.8 (3.8 and 4.9 combined ratio points) in the second quarter and first six months of 2018 from \$24.6 and \$53.9 (4.2 and 5.0 combined ratio points) in the second quarter and first six months of 2017. Odyssey Group's underwriting expense ratios decreased to 9.2% and 10.2% in the second quarter and first six months of 2018 from 10.4% and 11.1% in the second quarter and first six months of 2017, primarily reflecting the increase in net premiums earned. Odyssey Group's commission expense ratio increased to 20.6% and 21.4% in the second quarter and first six months of 2018 from 18.9% and 20.8% in the second quarter and first six months of 2017, primarily reflecting changes in the mix of business.

Gross premiums written and net premiums written increased by 23.1% and 19.6% in the second quarter of 2018, and increased by 25.8% and 21.7% in first six months of 2018 principally reflecting increases in all divisions with the majority of the increase related to the North America (growth in property and accident and health lines of business) and U.S. Insurance divisions (growth in automobile lines of business). Net premiums earned in the second quarter and first six months of 2018 increased by 20.6% and 22.1% consistent with the growth in net premiums written during 2017 and 2018.

Interest and dividends increased to \$32.8 and \$73.0 in the second quarter and first six months of 2018 from \$30.1 and \$69.5 in the second quarter and first six months of 2017, primarily reflecting higher interest income earned (principally due to purchases of short-dated U.S. treasury bonds in the first and second quarters of 2018) and increased total return swap income, partially offset by higher investment management and administration fees. Share of profit of associates of \$32.0 and \$25.5 in the second quarter and first six months of 2018 primarily reflected OdysseyRe's share of net gains on sales of investment properties (located in Dublin, Ireland) by KWF LPs.

Cash provided by operating activities (excluding operating cash flow activity related to securities recorded at FVTPL) increased to \$132.0 in the first six months of 2018 from \$126.0 in the first six months of 2017, primarily due to increased net premium volume, largely offset by lower investment income received and higher income tax payments.

**Crum & Forster**

	Second quarter		First six months	
	2018	2017	2018	2017
<b>Underwriting profit</b>	<b>7.2</b>	3.6	<b>8.5</b>	5.9
Loss & LAE - accident year	63.2%	64.4%	63.2%	64.6 %
Commissions	15.1%	15.5%	15.8%	15.7 %
Underwriting expenses	20.2%	19.3%	20.1%	19.4 %
<b>Combined ratio - accident year</b>	<b>98.5%</b>	99.2%	<b>99.1%</b>	99.7 %
Net favourable development	—	—	—	(0.4)%
<b>Combined ratio - calendar year</b>	<b>98.5%</b>	99.2%	<b>99.1%</b>	99.3 %
Gross premiums written	618.2	549.2	1,190.2	1,068.6
Net premiums written	511.5	475.2	996.3	926.3
Net premiums earned	491.7	463.4	959.2	908.7
Underwriting profit	7.2	3.6	8.5	5.9
Interest and dividends	11.2	6.6	30.5	17.7
Share of profit (loss) of associates	0.1	0.3	(2.5)	(2.6)
Operating income	18.5	10.5	36.5	21.0

Crum & Forster reported underwriting profits of \$7.2 and \$8.5 and combined ratios of 98.5% and 99.1% in the second quarter and first six months of 2018 compared to underwriting profits of \$3.6 and \$5.9 and combined ratios of 99.2% and 99.3% in the second quarter and first six months of 2017. The increase in underwriting profits in the second quarter and first six months of 2018 principally reflected higher business volumes in more profitable lines of business and an improvement in non-catastrophe loss experience related to the current accident year (primarily in property and other short-tail lines of business).

Underwriting profits in the second quarters and first six months of 2018 and 2017 included \$6.1 and \$12.1 (1.2 and 1.3 combined ratio points) and \$7.1 and \$10.1 (1.5 and 1.1 combined ratio points) of attritional current period catastrophe losses (net of reinstatement premiums). There was nominal net prior year reserve development in the second quarters and first six months of 2018 and 2017.

Gross premiums written increased by 12.6% and 11.4% in the second quarter and first six months of 2018 principally reflecting growth in accident and health, commercial transportation, commercial multi-peril, general liability and property lines of business. Net premiums written increased by 7.6% in both the second quarter and first six months of 2018, consistent with the growth in gross premiums written. Net premiums earned increased by 6.1% and 5.6% in the second quarter and first six months of 2018 reflecting the growth in net premiums written during 2017 and 2018.

Interest and dividends of \$11.2 and \$30.5 in the second quarter and first six months of 2018 increased from \$6.6 and \$17.7 in the second quarter and first six months of 2017, primarily due to lower total return swap expense and lower investment management and administration fees.

Cash used in operating activities (excluding operating cash flow activity related to securities recorded at FVTPL) of \$8.8 in the first six months of 2018 compared to cash provided by operating activities of \$11.7 in the first six months of 2017 with the change primarily due to increased net paid claims.

**Zenith National <sup>(1)</sup>**

	Second quarter		First six months	
	2018	2017	2018	2017
<b>Underwriting profit</b>	<b>22.7</b>	<b>21.0</b>	<b>50.0</b>	<b>58.3</b>
Loss & LAE - accident year	58.2 %	59.3 %	59.0 %	59.4 %
Commissions	10.3 %	10.4 %	10.4 %	10.4 %
Underwriting expenses	27.2 %	25.8 %	27.3 %	27.0 %
<b>Combined ratio - accident year</b>	<b>95.7 %</b>	<b>95.5 %</b>	<b>96.7 %</b>	<b>96.8 %</b>
Net favourable development	(7.1)%	(6.0)%	(9.3)%	(11.8)%
<b>Combined ratio - calendar year</b>	<b>88.6 %</b>	<b>89.5 %</b>	<b>87.4 %</b>	<b>85.0 %</b>
Gross premiums written	165.1	172.7	476.8	508.0
Net premiums written	162.3	170.1	470.7	501.9
Net premiums earned	199.6	199.4	395.7	387.6
Underwriting profit	22.7	21.0	50.0	58.3
Interest and dividends	7.3	5.8	15.3	11.7
Share of loss of associates	(8.1)	(4.6)	(9.3)	(5.5)
Operating income	21.9	22.2	56.0	64.5

(1) These results differ from those published by Zenith National primarily due to differences between IFRS and U.S. GAAP, intercompany investment transactions and acquisition accounting adjustments recorded by Fairfax related to the acquisition of Zenith National in 2010.

Zenith National reported underwriting profits of \$22.7 and \$50.0 and combined ratios of 88.6% and 87.4% in the second quarter and first six months of 2018 compared to underwriting profits of \$21.0 and \$58.3 and combined ratios of 89.5% and 85.0% in the second quarter and first six months of 2017. The decrease in the combined ratio in the second quarter of 2018 principally reflected higher net favourable prior year reserve development while the increase in the combined ratio in the first six months of 2018 principally reflected lower net favourable prior year reserve development. Net favourable prior year reserve development of \$14.2 and \$36.7 (7.1 and 9.3 combined ratio points) in the second quarter and first six months of 2018 (compared to \$11.9 and \$45.8 (6.0 and 11.8 combined ratio points) in the second quarter and first six months of 2017), principally reflected net favourable emergence related to accident years 2015 through 2017. The estimated accident year loss and LAE ratio in the second quarter and first six months of 2018 was comparable to that of the second quarter and first six months of 2017 and reflected favourable loss development trends for accident year 2017 emerging in 2018, offset by modest earned price decreases and estimated loss trends for accident year 2018. Net premiums earned in the second quarter and first six months of 2018 of \$199.6 and \$395.7 increased modestly from \$199.4 and \$387.6 in the second quarter and first six months of 2017, primarily reflecting higher audit premiums (additional net premiums earned based on exposure reported by the insured), partially offset by earned price decreases.

Interest and dividends of \$7.3 and \$15.3 in the second quarter and first six months of 2018 increased from \$5.8 and \$11.7 in the second quarter and first six months of 2017, primarily reflecting higher total return swap income and higher interest income earned (principally reflecting purchases of short-dated U.S. treasury bonds in the first and second quarters of 2018). Share of loss of associates of \$8.1 and \$9.3 in the second quarter and first six months of 2018 primarily reflected Zenith National's share of a non-cash impairment charge related to Thai Re.

Cash provided by operating activities (excluding operating cash flow activity related to securities recorded at FVTPL) increased to \$52.5 in the first six months of 2018 from \$30.5 in the first six months of 2017, primarily as a result of lower income taxes paid.

**Brit**<sup>(1)</sup>

	Second quarter		First six months	
	2018	2017	2018	2017
<b>Underwriting profit</b>	<b>13.7</b>	<b>11.9</b>	<b>17.6</b>	<b>23.0</b>
Loss & LAE - accident year	57.5 %	57.8 %	56.6 %	55.2 %
Commissions	27.1 %	26.5 %	27.7 %	27.3 %
Underwriting expenses	14.3 %	14.7 %	14.5 %	15.5 %
<b>Combined ratio - accident year</b>	<b>98.9 %</b>	<b>99.0 %</b>	<b>98.8 %</b>	<b>98.0 %</b>
Net favourable development	(2.1)%	(2.0)%	(1.1)%	(1.1)%
<b>Combined ratio - calendar year</b>	<b>96.8 %</b>	<b>97.0 %</b>	<b>97.7 %</b>	<b>96.9 %</b>
Gross premiums written	598.1	583.2	1,150.8	1,092.5
Net premiums written	387.0	374.4	795.6	768.8
Net premiums earned	431.3	402.5	779.3	743.9
Underwriting profit	13.7	11.9	17.6	23.0
Interest and dividends	11.8	5.7	23.9	13.6
Share of profit (loss) of associates	(7.3)	(3.4)	(8.9)	1.2
Operating income	18.2	14.2	32.6	37.8

(1) These results differ from those published by Brit primarily due to acquisition accounting adjustments recorded by Fairfax relating to the acquisition of Brit on June 5, 2015 and different measurement and presentation of certain items including investments and foreign exchange.

On July 5, 2018 Brit used the proceeds from a \$264.6 capital contribution from the company to purchase an 11.2% ownership interest from its minority shareholder (OMERS) for \$251.8 and to pay an accrued dividend of \$12.8 on the shares purchased. Subsequent to this transaction, the company's ownership interest in Brit was 88.0%.

Brit reported underwriting profits of \$13.7 and \$17.6 and combined ratios of 96.8% and 97.7% in the second quarter and first six months of 2018 compared to underwriting profits of \$11.9 and \$23.0 and combined ratios of 97.0% and 96.9% in the second quarter and first six months of 2017. The decrease in underwriting profit in the first six months of 2018 principally reflected higher non-catastrophe loss experience related to the current accident year (principally due to the impact of downward pressure on pricing experienced in 2017) and a modest increase in current period catastrophe losses, partially offset by decreased underwriting expenses.

Net favourable prior year reserve development of \$8.9 (2.1 and 1.1 combined ratio points) in the second quarter and first six months of 2018 primarily reflected better than expected emergence on energy, U.S. property, casualty treaty and property treaty lines of business, partially offset by reserve strengthening in marine and accident and health lines of business. Net favourable prior year reserve development of \$7.9 (2.0 and 1.1 combined ratio points) in the second quarter and first six months of 2017, primarily reflected better than expected emergence on casualty and property reinsurance and energy lines of business, partially offset by net reserve strengthening of \$13.1 resulting from a change in the Ogden discount rate that was effective from March 2017. There was nominal current period catastrophe losses in the second quarters and first six months of 2018 and 2017.

Brit's underwriting expense ratio decreased to 14.3% and 14.5% in the second quarter and first six months of 2018 from 14.7% and 15.5% in the second quarter and first six months of 2017, primarily reflecting increased fee income earned from the management of third party underwriting capital and lower compensation costs, partially offset by the unfavourable impact of foreign currency translation.

Gross premiums written increased by 2.6% and 5.3% in the second quarter and first six months of 2018, principally reflecting increased contribution from initiatives launched in recent years, price increases (principally in property lines of business) and the favourable impact of foreign currency translation, partially offset by reductions in non-core lines of business through active portfolio management. Net premiums written increased by 3.4% and 3.5% in the second quarter and first six months of 2018 reflecting the same factors that affected gross premiums written. Net premiums earned increased by 7.2% and 4.8% reflecting increased net premiums written during 2017 and 2018 related primarily to Brit's U.S. operations.

Interest and dividends of \$11.8 and \$23.9 in the second quarter and first six months of 2018 increased from \$5.7 and \$13.6 in the second quarter and first six months of 2017, primarily due to higher interest income earned (principally reflecting purchases of short-dated U.S. treasury bonds in the first and second quarters of 2018). Share of loss of associates of \$7.3 and \$8.9 in the second quarter and first six months of 2018 primarily reflected Brit's share of loss of Peak Achievement.

Cash used in operating activities (excluding operating cash flow activity related to securities recorded at FVTPL) of \$151.0 in the first six months of 2018 increased from cash used in operating activities of \$95.7 in the first six months of 2017, primarily reflecting increased net underwriting cash outflow related to net paid losses on 2017 catastrophe events.

**Allied World<sup>(1)</sup>**

	Second quarter		First six months	
	2018	2017	2018	2017
<b>Underwriting profit</b>	<b>28.6</b>	—	<b>55.3</b>	—
Loss & LAE - accident year	69.0 %	—	69.5 %	—
Commissions	8.3 %	—	7.3 %	—
Underwriting expenses	19.6 %	—	19.5 %	—
<b>Combined ratio - accident year</b>	<b>96.9 %</b>	—	<b>96.3 %</b>	—
Net favourable development	(2.0)%	—	(1.4)%	—
<b>Combined ratio - calendar year</b>	<b>94.9 %</b>	—	<b>94.9 %</b>	—
Gross premiums written	887.7	—	1,819.8	—
Net premiums written	628.5	—	1,363.5	—
Net premiums earned	560.8	—	1,079.2	—
Underwriting profit	28.6	—	55.3	—
Interest and dividends	27.5	—	50.3	—
Share of loss of associates	(11.9)	—	(13.4)	—
Operating income	44.2	—	92.2	—

(1) These results differ from those published by Allied World primarily due to acquisition accounting adjustments recorded by Fairfax related to the acquisition of Allied World on July 6, 2017.

On May 7, 2018 Allied World used the proceeds from a \$325.5 capital contribution from Fairfax to redeem all of its 5.50% senior notes due November 15, 2020 for cash consideration of \$325.5, including accrued interest and make-whole provision. On April 30, 2018 a dividend of \$61.3 was paid to Allied World's minority shareholders (OMERS, AIMCo and others).

As used herein, "Allied World" means Allied World Assurance Company Holdings, GmbH, the successor by merger to Allied World Assurance Company Holdings, AG ("Allied World AG"). On July 6, 2017 the company completed the acquisition of 94.6% of the outstanding shares of Allied World AG for purchase consideration of \$3,977.9, consisting of \$1,905.6 in cash and \$2,072.3 by the issuance of 4,799,497 subordinate voting shares. In addition, Allied World AG declared a special pre-closing cash dividend of \$5.00 per share (\$438.0). Contemporaneously with the closing of the acquisition of Allied World AG, Ontario Municipal Employees Retirement System ("OMERS"), the pension plan manager for government employees in the province of Ontario, Alberta Investment Management Corporation ("AIMCo"), an investment manager for pension, endowment and government funds in the province of Alberta, and certain other third parties (together, "the co-investors") invested \$1,580.0 for an indirect equity interest in Allied World AG. The remaining 5.4% of the outstanding shares of Allied World AG were acquired on August 17, 2017 for purchase consideration of \$229.0, consisting of \$109.7 in cash and \$119.3 by the issuance of 276,397 subordinate voting shares, in a merger transaction under Swiss law pursuant to which Allied World became the surviving entity. This merger resulted in the co-investors holding an indirect ownership interest in Allied World of 32.6%. The co-investors have a dividend in priority to the company, and the company will have the ability to purchase the shares owned by the co-investors over the seven years subsequent to the acquisition date. Allied World is a global property, casualty and specialty insurer and reinsurer.

Allied World reported underwriting profits of \$28.6 and \$55.3 and combined ratios of 94.9% in both the second quarter and first six months of 2018. Allied World recorded net favourable prior year reserve development of \$11.2 and \$15.1 (2.0 and 1.4 combined ratio points) in the second quarter and first six months of 2018 which included net favourable development from 2017 catastrophe losses. There were no current period catastrophe losses in the second quarter and first six months of 2018. Share of loss of associates of \$11.9 and \$13.4 in the second quarter and first six months of 2018 primarily reflected Allied World's share of loss of Peak Achievement.

**Fairfax Asia**

	Second quarter		First six months	
	2018	2017	2018	2017
<b>Underwriting profit (loss)</b>	<b>0.3</b>	<b>11.9</b>	<b>(2.0)</b>	<b>16.8</b>
Loss & LAE - accident year	69.2 %	83.8 %	73.0 %	81.0 %
Commissions	9.0 %	1.2 %	10.6 %	2.6 %
Underwriting expenses	32.3 %	22.8 %	29.5 %	21.7 %
<b>Combined ratio - accident year</b>	<b>110.5 %</b>	<b>107.8 %</b>	<b>113.1 %</b>	<b>105.3 %</b>
Net favourable development	(11.0)%	(21.9)%	(11.0)%	(15.7)%
<b>Combined ratio - calendar year</b>	<b>99.5 %</b>	<b>85.9 %</b>	<b>102.1 %</b>	<b>89.6 %</b>
Gross premiums written	85.1	169.0	196.1	348.6
Net premiums written	46.1	86.1	99.7	186.2
Net premiums earned	46.3	84.9	96.1	161.2
Underwriting profit (loss)	0.3	11.9	(2.0)	16.8
Interest and dividends	4.5	6.6	9.0	12.8
Share of profit (loss) of associates	(1.7)	15.2	(0.7)	15.6
Operating income	3.1	33.7	6.3	45.2

On December 28, 2017 the company completed the sale of its 97.7% interest in First Capital Insurance Limited ("First Capital") to Mitsui Sumitomo Insurance Company Limited of Tokyo, Japan ("Mitsui Sumitomo") for gross proceeds of \$1,683.3 and realized a net after-tax gain of \$1,018.6. The transaction was completed pursuant to an agreement with Mitsui Sumitomo to pursue a global strategic alliance. On July 1, 2018 Falcon entered into a 25% quota share reinsurance agreement to participate in the net underwriting result of First Capital's insurance portfolio.

On August 30, 2017 Pacific Insurance acquired the assets and liabilities of the general insurance business of Prudential Assurance Malaysia Berhad ("Prudential Assurance Malaysia") for \$2.3. Prudential Assurance Malaysia is a general insurer in Malaysia.

On July 6, 2017 the company sold a 12.2% equity interest in ICICI Lombard General Insurance Company Limited ("ICICI Lombard") to private equity investors for net proceeds of \$376.3 and a net realized gain of \$223.3. On September 19, 2017 the company sold an additional 12.1% equity interest through participation in ICICI Lombard's initial public offering for net proceeds of \$532.2 and a net realized gain of \$372.3. In the third quarter of 2017 the company's remaining 9.9% equity interest in ICICI Lombard was reclassified from the equity method of accounting to a common stock (included in holding company cash and investments in the Fairfax Asia reporting segment with a fair value of \$438.1 at June 30, 2018 (December 31, 2017 - \$549.0)).

Fairfax Asia reported an underwriting profit of \$0.3 and an underwriting loss of \$2.0 and combined ratios of 99.5% and 102.1% in the second quarter and first six months of 2018 compared to underwriting profits of \$11.9 and \$16.8 and combined ratios of 85.9% and 89.6% in the second quarter and first six months of 2017. The entities comprising Fairfax Asia produced combined ratios as set out in the following table:

	Second quarter		First six months	
	2018	2017	2018	2017
First Capital <sup>(1)</sup>	—	58.7%	—	64.7%
Falcon	93.8%	97.4%	98.5%	102.2%
Pacific Insurance	97.8%	96.0%	107.7%	97.7%
AMAG Insurance	95.5%	96.1%	95.7%	96.5%
Fairfirst Insurance	102.0%	102.7%	100.8%	101.0%
Fairfax Asia (excluding First Capital <sup>(1)</sup> )	99.5%	101.9%	102.1%	102.8%

(1) The company divested its 97.7% interest in First Capital on December 28, 2017.

Fairfax Asia's underwriting results in the second quarter and first six months of 2018 included the benefit of \$5.1 and \$10.6 (11.0 combined ratio points) of net favourable prior year reserve development, primarily related to workers' compensation, commercial automobile and property loss reserves. Fairfax Asia's underwriting profits in the second quarter and first six months of 2017 included the benefit of \$18.6 and \$25.3 (21.9 and 15.7 combined ratio points) of net favourable prior year reserve development, primarily related to marine, health, commercial automobile and property loss reserves.

Fairfax Asia's commission expense ratio increased to 9.0% and 10.6% in the second quarter and first six months of 2018 from 1.2% and 2.6% in the second quarter and first six months of 2017, primarily reflecting decreased profit commission on reinsurance ceded following the divestiture of First Capital. Fairfax Asia's underwriting expense ratio increased to 32.3% and 29.5% in the second quarter and first six months of 2018 from 22.8% and 21.7% in the second quarter and first six months of 2017, primarily reflecting lower net earned premium following the divestiture of First Capital.

The divestiture of First Capital affected gross premiums written, net premiums written and net premiums earned as set out in the following table:

	Second quarter					
	2018			2017		
	Gross premiums written	Net premiums written	Net premiums earned	Gross premiums written	Net premiums written	Net premiums earned
Fairfax Asia - as reported	85.1	46.1	46.3	169.0	86.1	84.9
First Capital	—	—	—	(91.9)	(36.8)	(31.3)
Fairfax Asia - as adjusted	<u>85.1</u>	<u>46.1</u>	<u>46.3</u>	<u>77.1</u>	<u>49.3</u>	<u>53.6</u>
Percentage change (year-over-year)	10.4%	(6.5)%	(13.6)%			

	First six months					
	2018			2017		
	Gross premiums written	Net premiums written	Net premiums earned	Gross premiums written	Net premiums written	Net premiums earned
Fairfax Asia - as reported	196.1	99.7	96.1	348.6	186.2	161.2
First Capital	—	—	—	(177.0)	(68.1)	(56.1)
Fairfax Asia - as adjusted	<u>196.1</u>	<u>99.7</u>	<u>96.1</u>	<u>171.6</u>	<u>118.1</u>	<u>105.1</u>
Percentage change (year-over-year)	14.3%	(15.6)%	(8.6)%			

Gross premiums written increased by 10.4% and 14.3% in the second quarter and first six months of 2018, principally reflecting increased writings in commercial automobile lines of business. The increase in the first six months of 2018 also included increased writings in accident and health and engineering lines of business. Net premiums written decreased by 6.5% and 15.6% in the second quarter and first six months of 2018, primarily reflecting lower premium retention (primarily at Fairfirst Insurance and Falcon). Net premiums earned decreased by 13.6% and 8.6% in the second quarter and first six months of 2018, principally reflecting the normal lag of net premiums earned relative to net premiums written. The decrease in the second quarter of 2018 also reflected the impact of a significant commercial automobile treaty assumed by Falcon in the first quarter of 2017 that was not renewed in the first quarter of 2018.

Share of loss of associates of \$1.7 and \$0.7 in the second quarter and first six months of 2018 compared to share of profit of associates of \$15.2 and \$15.6 in the second quarter and first six months of 2017, with the change primarily reflecting the absence of the share of profit of ICICI Lombard in 2018.

**Insurance and Reinsurance - Other**

	Second quarter					
	2018					
Group Re	Bryte Insurance	Advent	Fairfax Latin America	Fairfax Central and Eastern Europe	Inter-company	Total
<b>Underwriting profit (loss)</b>	<b>4.0</b>	<b>2.7</b>	<b>0.3</b>	<b>(9.7)</b>	<b>2.1</b>	<b>(0.6)</b>
Loss & LAE - accident year	68.5 %	66.7 %	63.9 %	66.0 %	40.0%	61.4 %
Commissions	20.4 %	16.3 %	25.5 %	7.2 %	18.9%	16.4 %
Underwriting expenses	4.7 %	17.7 %	20.1 %	43.8 %	24.7%	24.8 %
<b>Combined ratio - accident year</b>	<b>93.6 %</b>	<b>100.7 %</b>	<b>109.5 %</b>	<b>117.0 %</b>	<b>83.6%</b>	<b>102.6 %</b>
Net (favourable) adverse development	(5.0)%	(4.4)%	(10.0)%	(4.4)%	12.3%	(2.4)%
<b>Combined ratio - calendar year</b>	<b>88.6 %</b>	<b>96.3 %</b>	<b>99.5 %</b>	<b>112.6 %</b>	<b>95.9%</b>	<b>100.2 %</b>
Gross premiums written	39.3	91.9	68.8	198.2	64.7	(1.9)
Net premiums written	38.1	73.8	37.6	109.8	53.5	—
Net premiums earned	34.9	73.6	48.2	76.8	52.2	—
Underwriting profit (loss)	4.0	2.7	0.3	(9.7)	2.1	(0.6)
Interest and dividends	(1.5)	5.0	2.0	1.1	0.5	—
Share of profit of associates	2.6	—	3.4	—	0.1	—
Operating income (loss)	5.1	7.7	5.7	(8.6)	2.7	—

	Second quarter					
	2017					
Group Re	Bryte Insurance	Advent	Fairfax Latin America	Fairfax Central and Eastern Europe	Inter-company	Total
<b>Underwriting profit (loss)</b>	<b>8.7</b>	<b>(2.3)</b>	<b>0.1</b>	<b>0.1</b>	<b>(3.0)</b>	<b>3.6</b>
Loss & LAE - accident year	69.2 %	57.1 %	63.5 %	52.7%	55.5%	60.9 %
Commissions	23.2 %	36.5 %	23.3 %	11.0%	23.3%	25.1 %
Underwriting expenses	9.5 %	25.9 %	21.5 %	32.5%	24.9%	21.6 %
<b>Combined ratio - accident year</b>	<b>101.9 %</b>	<b>119.5 %</b>	<b>108.3 %</b>	<b>96.2%</b>	<b>103.7%</b>	<b>107.6 %</b>
Net (favourable) adverse development	(32.3)%	(11.9)%	(8.4)%	2.8%	7.8%	(10.1)%
<b>Combined ratio - calendar year</b>	<b>69.6 %</b>	<b>107.6 %</b>	<b>99.9 %</b>	<b>99.0%</b>	<b>111.5%</b>	<b>97.5 %</b>
Gross premiums written	37.0	81.1	55.4	33.0	33.9	(1.1)
Net premiums written	34.4	22.0	32.5	17.2	32.1	—
Net premiums earned	28.4	30.6	45.5	12.0	25.8	—
Underwriting profit (loss)	8.7	(2.3)	0.1	0.1	(3.0)	—
Interest and dividends	(0.6)	5.0	1.3	(0.2)	0.3	—
Share of profit (loss) of associates	(0.3)	—	—	—	0.1	—
Operating income (loss)	7.8	2.7	1.4	(0.1)	(2.6)	—

	First six months						
	2018						
	Group Re	Bryte Insurance	Advent	Fairfax Latin America	Fairfax Central and Eastern Europe	Inter-company	Total
<b>Underwriting profit (loss)</b>	<b>6.9</b>	<b>1.8</b>	<b>(1.8)</b>	<b>(15.4)</b>	<b>3.3</b>	<b>—</b>	<b>(5.2)</b>
Loss & LAE - accident year	66.3 %	66.4 %	63.4 %	62.2 %	39.8%	—	60.1 %
Commissions	23.7 %	15.8 %	26.2 %	5.8 %	19.8%	—	16.4 %
Underwriting expenses	4.7 %	18.0 %	19.3 %	45.9 %	25.6%	—	25.6 %
<b>Combined ratio - accident year</b>	<b>94.7 %</b>	<b>100.2 %</b>	<b>108.9 %</b>	<b>113.9 %</b>	<b>85.2%</b>	<b>—</b>	<b>102.1 %</b>
Net (favourable) adverse development	(4.9)%	(1.4)%	(7.0)%	(3.8)%	11.3%	—	(1.2)%
<b>Combined ratio - calendar year</b>	<b>89.8 %</b>	<b>98.8 %</b>	<b>101.9 %</b>	<b>110.1 %</b>	<b>96.5%</b>	<b>—</b>	<b>100.9 %</b>
Gross premiums written	65.3	184.8	148.4	385.8	153.3	(5.7)	931.9
Net premiums written	63.8	142.3	99.4	201.0	127.3	—	633.8
Net premiums earned	67.2	146.8	94.7	153.3	97.4	—	559.4
Underwriting profit (loss)	6.9	1.8	(1.8)	(15.4)	3.3	—	(5.2)
Interest and dividends	0.2	9.4	4.4	9.3	0.9	—	24.2
Share of profit (loss) of associates	2.7	—	3.4	—	(0.4)	—	5.7
Operating income (loss)	9.8	11.2	6.0	(6.1)	3.8	—	24.7

	First six months						
	2017						
	Group Re	Bryte Insurance	Advent	Fairfax Latin America	Fairfax Central and Eastern Europe	Inter-company	Total
<b>Underwriting profit (loss)</b>	<b>14.1</b>	<b>(5.9)</b>	<b>0.2</b>	<b>0.3</b>	<b>(4.2)</b>	<b>—</b>	<b>4.5</b>
Loss & LAE - accident year	71.1 %	69.0 %	63.3 %	60.4 %	54.5%	—	65.3 %
Commissions	26.3 %	22.0 %	23.4 %	9.5 %	19.4%	—	21.9 %
Underwriting expenses	7.2 %	20.3 %	20.8 %	32.8 %	25.4%	—	19.5 %
<b>Combined ratio - accident year</b>	<b>104.6 %</b>	<b>111.3 %</b>	<b>107.5 %</b>	<b>102.7 %</b>	<b>99.3%</b>	<b>—</b>	<b>106.7 %</b>
Net (favourable) adverse development	(27.3)%	(6.0)%	(7.7)%	(3.8)%	10.0%	—	(8.1)%
<b>Combined ratio - calendar year</b>	<b>77.3 %</b>	<b>105.3 %</b>	<b>99.8 %</b>	<b>98.9 %</b>	<b>109.3%</b>	<b>—</b>	<b>98.6 %</b>
Gross premiums written	70.0	185.9	130.1	67.6	68.5	(3.9)	518.2
Net premiums written	66.5	107.7	94.8	31.7	63.7	—	364.4
Net premiums earned	62.8	112.3	92.2	25.2	45.0	—	337.5
Underwriting profit (loss)	14.1	(5.9)	0.2	0.3	(4.2)	—	4.5
Interest and dividends	0.6	8.6	3.1	3.4	0.7	—	16.4
Share of profit of associates	1.2	—	0.1	—	0.1	—	1.4
Operating income (loss)	15.9	2.7	3.4	3.7	(3.4)	—	22.3

Fairfax Latin America is comprised of Fairfax Brasil (established by the company in 2010) and Fairfax Latam, which consists of the insurance operations acquired from AIG in Chile and Colombia (effective from July 31, 2017), Argentina (effective from September 30, 2017) and Uruguay (effective from January 31, 2018). Fairfax Latam continues to work through the legal, regulatory and operational requirements to complete the acquisition of the insurance operations of AIG in Venezuela.

Fairfax Central and Eastern Europe ("Fairfax CEE") is comprised of Colonnade Insurance and Polish Re (acquired in 2009). Colonnade Insurance includes the following: the business and renewal rights of the insurance operations acquired in 2016 from QBE in Hungary, Czech Republic and Slovakia; the business and renewal rights of the insurance operations acquired from AIG in Hungary, Czech Republic and Slovakia (effective from April 30, 2017), Bulgaria (effective from May 31, 2017), Poland (effective from June 30, 2017) and Romania (effective from October 31, 2017); and Colonnade Ukraine (acquired in 2015).

On May 12, 2017 Bryte Insurance completed a loss portfolio transfer with a third party reinsurer to transfer all liability for risks Bryte Insurance had insured as at December 31, 2016 and prior years (the "Bryte LPT"). The Bryte LPT replaced the reinsurance protection formerly provided by Zurich Insurance Company Ltd. ("Zurich Insurance") as all reinsurance treaties with Zurich Insurance were commuted as at December 31, 2016. The impact of the Bryte LPT decreased net premiums written and net premiums earned by \$32.2 and increased the underwriting loss by \$3.9 in both the second quarter and first six months of 2017.

The Insurance and Reinsurance – Other segment produced underwriting losses of \$0.6 and \$5.2 and combined ratios of 100.2% and 100.9% in the second quarter and first six months of 2018 compared to underwriting profits of \$3.6 and \$4.5 and combined ratios of 97.5% and 98.6% in the second quarter and first six months of 2017. The decrease in underwriting profit in the second quarter of 2018 principally reflected lower net favourable prior year reserve development and an increase in non-catastrophe loss experience related to the current accident year, partially offset by lower current period catastrophe losses. The decrease in underwriting profit in the first six months of 2018 principally reflected lower net favourable prior year reserve development and increased underwriting expenses, partially offset by lower current period catastrophe losses.

The underwriting results in the second quarter and first six months of 2018 included net favourable prior year reserve development of \$6.7 and \$6.8 (2.4 and 1.2 combined ratio points), principally reflecting net favourable prior year reserve development at Advent, Fairfax Latam and Group Re, partially offset by net adverse prior year reserve development at Polish Re (primarily related to commercial automobile and property loss reserves). The underwriting results in the second quarter and first six months of 2017 included the benefit of net favourable prior year reserve development of \$14.4 and \$27.4 (10.1 and 8.1 combined ratio points), principally at Group Re and Advent, partially offset by net adverse prior year reserve development at Polish Re (primarily commercial automobile loss reserves). There was nominal current period catastrophe losses in the second quarter and first six months of 2018. The underwriting results in the second quarter and first six months of 2017 included attritional current period catastrophe losses (net of reinstatement premiums) of \$9.7 and \$14.3 (6.8 and 4.3 combined ratio points).

The underwriting expense ratio increased to 24.8% and 25.6% in the second quarter and first six months of 2018 from 21.6% and 19.5% in the second quarter and first six months of 2017, principally due to the consolidation of Fairfax Latam (primarily reflecting its higher expense ratio as a result of lower net premiums earned due to changes to its reinsurance structure subsequent to its acquisition by the company and inflationary pressures in the region), partially offset by a decrease in the underwriting expense ratio at Colonnade Insurance (primarily reflecting an increase in net premiums earned). The commission expense ratio decreased to 16.4% in both the second quarter and first six months of 2018 from 25.1% and 21.9% in the second quarter and first six months of 2017, principally due to decreases at Bryte Insurance (primarily reflecting the impact of the Bryte LPT in 2017 which reduced net premiums earned) and Colonnade Insurance (primarily reflecting changes in mix of business).

Excluding the impact of the acquisitions of Fairfax Latam and the business and renewal rights of the insurance operations of AIG in central and eastern Europe ("CEE") and the Bryte LPT, gross premiums written, net premiums written and net premiums earned in the second quarters and first six months of 2018 and 2017 were as set out in the following table:

	Second quarter					
	2018			2017		
	Gross premiums written	Net premiums written	Net premiums earned	Gross premiums written	Net premiums written	Net premiums earned
Insurance and Reinsurance - Other - as reported	461.0	312.8	285.7	239.3	138.2	142.3
Fairfax Latam	(166.7)	(94.6)	(63.4)	—	—	—
Business and renewal rights of the insurance operations acquired from AIG in CEE	(35.1)	(25.1)	(22.8)	(7.3)	(6.4)	(2.6)
Bryte loss portfolio transfer	—	—	—	—	32.2	32.2
Insurance and Reinsurance - Other - as adjusted	<u>259.2</u>	<u>193.1</u>	<u>199.5</u>	<u>232.0</u>	<u>164.0</u>	<u>171.9</u>
Percentage change (year-over-year)	11.7%	17.7%	16.1%			
	First six months					
	2018			2017		
	Gross premiums written	Net premiums written	Net premiums earned	Gross premiums written	Net premiums written	Net premiums earned
Insurance and Reinsurance - Other - as reported	931.9	633.8	559.4	518.2	364.4	337.5
Fairfax Latam	(316.5)	(169.4)	(123.7)	—	—	—
Business and renewal rights of the insurance operations acquired from AIG in CEE	(77.4)	(55.5)	(42.1)	(7.3)	(6.4)	(2.6)
Bryte loss portfolio transfer	—	—	—	—	32.2	32.2
Insurance and Reinsurance - Other - as adjusted	<u>538.0</u>	<u>408.9</u>	<u>393.6</u>	<u>510.9</u>	<u>390.2</u>	<u>367.1</u>
Percentage change (year-over-year)	5.3%	4.8%	7.2%			

Gross premiums written increased by 11.7% and 5.3% in the second quarter and first six months of 2018, principally reflecting increases at Bryte Insurance (primarily related to growth related to new initiatives and in its travel insurance line of business) and Advent (primarily related to new business and price increases in property and marine insurance and property and casualty reinsurance). Net premiums written increased by 17.7% and 4.8% in the second quarter and first six months of 2018, consistent with the growth in gross premiums written. Net premiums earned increased by 16.1% and 7.2% in the second quarter and first six months of 2018 reflecting the growth in net premiums written during 2017 and 2018.

Interest and dividends of \$7.1 and \$24.2 in the second quarter and first six months of 2018 increased from \$5.8 and \$16.4 in the second quarter and first six months of 2017, principally reflecting the consolidation of the interest and dividends of Fairfax Latam and higher interest income earned (principally reflecting purchases of short-dated U.S. treasury bonds in the first and second quarters of 2018).

### **Run-off**

	Second quarter		First six months	
	2018	2017	2018	2017
Gross premiums written	<b>0.7</b>	10.0	<b>0.6</b>	12.3
Net premiums written	<b>(0.1)</b>	9.9	<b>(0.2)</b>	12.2
Net premiums earned	<b>2.0</b>	14.2	<b>4.1</b>	18.0
Losses on claims	<b>(0.9)</b>	(38.8)	<b>(15.0)</b>	(60.9)
Operating expenses	<b>(28.7)</b>	(22.4)	<b>(58.2)</b>	(54.5)
Interest and dividends	<b>11.2</b>	5.9	<b>22.7</b>	16.6
Share of profit (loss) of associates	<b>(4.2)</b>	1.2	<b>(6.7)</b>	1.1
Operating loss	<b>(20.6)</b>	(39.9)	<b>(53.1)</b>	(79.7)

Run-off reported operating losses of \$20.6 and \$53.1 in the second quarter and first six months of 2018 compared to operating losses of \$39.9 and \$79.7 in the second quarter and first six months of 2017. Losses on claims of \$15.0 in the first six months of 2018 principally reflected net adverse prior year reserve development related to asbestos loss reserves at U.S. Run-off. Losses on claims of \$38.8 in the second quarter of 2017 principally reflected net adverse prior year reserve development of \$34.8 at U.S. Run-off related to asbestos (a portion of which was offset by net premiums earned of \$10.1 recognized in connection with the settlement of a specific asbestos claim). Losses on claims of \$60.9 in the first six months of 2017 also included net adverse prior year reserve development at U.S. Run-off related to other health hazards loss reserves.

Operating expenses increased to \$28.7 and \$58.2 in the second quarter and first six months of 2018 from \$22.4 and \$54.5 in the second quarter and first six months of 2017, primarily reflecting the release of a provision for uncollectible reinsurance at U.S. Run-off in the second quarter of 2017 and higher compensation expense in the second quarter of 2018. The increase in operating expenses in the first six months of 2018 was partially offset by lower profit sharing payments made to a broker in connection with an acquired portfolio of construction defect claims.

Interest and dividends increased to \$11.2 and \$22.7 in the second quarter and first six months of 2018 from \$5.9 and \$16.6 in the second quarter and first six months of 2017, primarily as a result of lower total return swap expense. The increase in the second quarter of 2018 also reflected higher interest income earned (principally reflecting purchases of short-dated U.S. treasury bonds in the first and second quarters of 2018). Share of loss of associates of \$4.2 and \$6.7 in the second quarter and first six months of 2018 primarily reflected Run-off's share of a non-cash impairment charge related to Thai Re, partially offset by Run-off's share of net gains on sales of investment properties (located in Dublin, Ireland) by KWF LPs.

**Other**

	Second quarter					
	2018					
	Restaurants <sup>(1)</sup>	Retail <sup>(2)</sup>	Fairfax India <sup>(3)</sup>	Thomas Cook India <sup>(4)</sup>	Other <sup>(5)</sup>	Total
Revenue	223.3	204.5	87.7	339.5	203.4	1,058.4
Expenses	(198.4)	(201.2)	(91.0)	(328.5)	(179.6)	(998.7)
Pre-tax income (loss) before interest and other	24.9	3.3	(3.3)	11.0	23.8	59.7
Interest and dividends	2.0	—	(2.5)	—	12.6	12.1
Share of profit (loss) of associates	(0.1)	—	27.5	—	2.9	30.3
Net losses on investments	(1.9)	—	(22.6)	(17.6)	(7.4)	(49.5)
Pre-tax income (loss) before interest expense	24.9	3.3	(0.9)	(6.6)	31.9	52.6

  

	Second quarter					
	2017					
	Restaurants <sup>(1)</sup>	Retail <sup>(2)</sup>	Fairfax India <sup>(3)</sup>	Thomas Cook India <sup>(4)</sup>	Other <sup>(5)</sup>	Total
Revenue	195.2	145.8	80.0	251.6	89.0	761.6
Expenses	(178.4)	(142.1)	(76.7)	(229.7)	(81.7)	(708.6)
Pre-tax income before interest and other	16.8	3.7	3.3	21.9	7.3	53.0
Interest and dividends	1.8	—	(67.8)	—	0.2	(65.8)
Share of profit (loss) of associates	0.3	—	7.6	—	(3.7)	4.2
Net gains (losses) on investments	6.1	—	10.0	0.6	(0.5)	16.2
Pre-tax income (loss) before interest expense	25.0	3.7	(46.9)	22.5	3.3	7.6

  

	First six months					
	2018					
	Restaurants <sup>(1)</sup>	Retail <sup>(2)</sup>	Fairfax India <sup>(3)</sup>	Thomas Cook India <sup>(4)</sup>	Other <sup>(5)</sup>	Total
Revenue	451.5	321.6	218.0	752.8	323.3	2,067.2
Expenses	(400.9)	(332.3)	(210.3)	(733.4)	(287.0)	(1,963.9)
Pre-tax income (loss) before interest expense and other	50.6	(10.7)	7.7	19.4	36.3	103.3
Interest and dividends	4.1	—	(4.0)	—	5.4	5.5
Share of profit (loss) of associates	(0.5)	—	49.6	0.5	20.7	70.3
Net gains (losses) on investments	(1.3)	0.1	(2.3)	873.3	(5.0)	864.8
Pre-tax income (loss) before interest expense	52.9	(10.6)	51.0	893.2	57.4	1,043.9

  

	First six months					
	2017					
	Restaurants <sup>(1)</sup>	Retail <sup>(2)</sup>	Fairfax India <sup>(3)</sup>	Thomas Cook India <sup>(4)</sup>	Other <sup>(5)</sup>	Total
Revenue	402.1	242.6	122.6	473.3	136.9	1,377.5
Expenses	(352.2)	(250.9)	(116.2)	(446.4)	(123.6)	(1,289.3)
Pre-tax income (loss) before interest expense and other	49.9	(8.3)	6.4	26.9	13.3	88.2
Interest and dividends	3.7	—	(112.3)	—	—	(108.6)
Share of profit (loss) of associates	0.2	—	14.0	0.3	(3.7)	10.8
Net gains (losses) on investments	5.4	—	(8.4)	1.0	(1.4)	(3.4)
Pre-tax income (loss) before interest expense	59.2	(8.3)	(100.3)	28.2	8.2	(13.0)

- (1) Comprised primarily of Recipe (formerly Cara) and its subsidiaries The Keg, Pickle Barrel (acquired on December 1, 2017), St-Hubert and Original Joe's.
- (2) Comprised primarily of Toys "R" Us Canada (acquired on May 31, 2018), Praktiker, Golf Town, Sporting Life, Kitchen Stuff Plus and William Ashley.
- (3) Comprised of Fairfax India and its subsidiaries NCML, Fairchem (merged on March 14, 2017 with Privi Organics) and Saurashtra Freight (acquired on February 14, 2017). These results differ from those published by Fairfax India primarily due to Fairfax India's application of investment entity accounting under IFRS.
- (4) Comprised of Thomas Cook India and its subsidiaries Quess (until its de-consolidation on March 1, 2018) and Sterling Resorts. These results differ from those published by Thomas Cook India primarily due to differences between IFRS and Indian GAAP, and acquisition accounting adjustments.
- (5) Comprised primarily of Carillion Canada (acquired on March 7, 2018), Grivalia Properties (consolidated on July 4, 2017), Fairfax Africa (since its initial public offering on February 17, 2017), Mosaic Capital (consolidated on January 26, 2017), Pethealth and Boat Rocker.

### **Restaurants**

During the second quarter of 2018 Cara changed its name to Recipe Unlimited Corporation ("Recipe").

On February 22, 2018 the company sold its 51.0% ownership interest in The Keg to Cara for consideration of \$74.6 (Cdn\$94.7), comprised of cash consideration of \$7.9 (Cdn\$10.0) and 3,400,000 Cara subordinate voting shares. The other shareholders of The Keg sold their 49.0% ownership interest to Cara for \$82.7 (Cdn\$105.0), comprised of cash of \$74.8 (Cdn\$95.0) and 401,284 Cara subordinate voting shares. Cara may be required to pay up to an additional \$23.6 (Cdn\$30.0) of cash consideration to the other shareholders of The Keg, contingent on the achievement of certain financial objectives within the first three years subsequent to closing. The transaction increased the company's equity interest in Cara to 43.2% from 40.2% at December 31, 2017.

On December 1, 2017 Cara acquired a 100% equity interest in Pickle Barrel Restaurants Inc. ("Pickle Barrel") for purchase consideration of \$16.9 (Cdn\$21.5). Pickle Barrel operates restaurants and provides catering services in the province of Ontario.

The year-over-year increases in the revenue and expenses of Restaurants in the second quarter and first six months of 2018 primarily reflected Cara's acquisition of Pickle Barrel on December 1, 2017 and growth in business volumes.

### **Retail**

On May 31, 2018 the company acquired a 100% equity interest in Toys "R" Us (Canada) Ltd. ("Toys "R" Us Canada") from Toys "R" Us - Delaware, Inc. for cash consideration of \$41.0 (Cdn\$53.2) and an additional investment of \$193.7 (Cdn\$251.3) that Toys "R" Us Canada used to repay its debtor in possession financing loan. Toys "R" Us Canada is a specialty retailer of toys and baby products with 82 stores across Canada, recently generating over Cdn\$1 billion in revenue and Cdn\$100 in EBITDA annually.

The year-over-year increases in the revenue and expenses of Retail in the second quarter and first six months of 2018 primarily reflected the consolidation of Toys "R" Us Canada on May 31, 2018 and growth in business volumes at Sporting Life and Praktiker.

### **Fairfax India**

On May 16, 2018 Fairfax India acquired an additional 6.0% of the outstanding shares of Bangalore International Airport Limited ("Bangalore Airport") from Siemens Project Ventures GmbH for cash consideration of \$67.4 (4.6 billion Indian rupees). The transaction increased the company's equity interest in Bangalore Airport to 54.0%.

Pursuant to the company's investment advisory agreement with Fairfax India, on March 9, 2018 the company received a performance fee of \$114.4 for the period January 30, 2015 to December 31, 2017 in the form of 7,663,685 newly issued Fairfax India subordinate voting shares, which increased the company's equity interest in Fairfax India to 33.6% from 30.2% at December 31, 2017.

On February 20, 2018 Fairfax India entered into an agreement to acquire a 51.0% equity interest in The Catholic Syrian Bank Ltd. ("CS Bank") for approximately \$176 (12.1 billion Indian rupees). The transaction is expected to close in the third quarter of 2018, subject to regulatory approval and customary closing conditions. CS Bank, headquartered in Thrissur, Kerala, offers banking services across India.

The year-over-year increases in the revenue and expenses of Fairfax India in the second quarter and first six months of 2018 primarily reflected the impact of the merger of Fairchem and Privi Organics on March 14, 2017 and growth in business volume at NCML. Interest and dividends in the second quarter and first six months of 2017 included the accrual of a performance fee of \$63.9 and \$108.5 payable to Fairfax for the period January 30, 2015 to June 30, 2017 as Fairfax India's common shareholders' equity at June 30, 2017 surpassed a specified hurdle for that period. The performance fee is an intercompany transaction that is eliminated on consolidation. The increase in share of profit of associates in the second quarter and first six months of 2018 primarily reflected increased contribution from Bangalore Airport and IIFL Holdings. The decrease in net gains on investments in the second quarter of 2018 primarily reflected foreign exchange movements on Fairfax India's \$400.0 term loan as a result of the strengthening of the U.S. dollar relative to the Indian rupee.

### **Thomas Cook India**

On March 1, 2018 Thomas Cook India entered into a strategic agreement with the founder of Qess Corp Limited ("Qess") that resulted in Qess becoming an associate of Thomas Cook India whereas it was previously a consolidated subsidiary. Accordingly, the company re-measured the carrying value of Qess to its fair value of \$1,109.5, recognized a non-cash gain of \$889.9 and commenced applying the equity method of accounting.

The year-over-year increases in the revenue and expenses of Thomas Cook India in the second quarter and first six months of 2018 primarily reflected increased revenue and expenses at Thomas Cook India (reflecting the adoption of IFRS 15 as described in the Sources of Income section of this MD&A), partially offset by the de-consolidation of Qess on March 1, 2018. Net gains on investments in the first six months of 2018 included the non-cash gain of \$889.9 recognized on de-consolidation of Qess.

## **Other**

On June 18, 2018 Fairfax Africa completed a bought deal public offering of 12,300,000 subordinate voting shares at a price of \$12.25 per share, resulting in net proceeds of \$148.3 after commission and expenses, to provide financing for the acquisition of additional African Investments. The company acquired 4,100,000 subordinate voting shares for \$50.2 through the public offering, and an additional 645,421 subordinate voting shares for \$7.6 through open market purchases.

On March 7, 2018 the company acquired the services business carried on in Canada by Carillion Canada Inc. and certain affiliates thereof (collectively "Carillion Canada") relating to facilities management of airports, commercial and retail properties, defense facilities, select healthcare facilities and on behalf of oil, gas and mining clients. Carillion Canada is an infrastructure services company that provides asset management and operations solutions to industries and governments.

On July 4, 2017 the company acquired control of Grivalia Properties REIC ("Grivalia Properties") by increasing its equity interest to 52.6% through the acquisition of an additional 10.3% equity interest from Eurobank Ergasias S.A. for cash consideration of \$100.0 (€88.0) and commenced consolidation. Grivalia Properties is a real estate investment company listed on the Athens Stock Exchange.

On February 17, 2017 the company acquired 22,715,394 multiple voting shares in a private placement and 2,500,000 subordinate voting shares as part of the initial public offering of Fairfax Africa Holdings Corporation ("Fairfax Africa") for total cash consideration of \$252.2. The company also contributed its 39.6% indirect interest in AFGRI Proprietary Limited ("AFGRI") with a fair value of \$72.8 to Fairfax Africa in exchange for 7,284,606 multiple voting shares. Through its initial public offering, private placements and exercise of the over-allotment option by the underwriters, Fairfax Africa raised net proceeds of \$493.3 after issuance costs and expenses, inclusive of the contribution of the investment in AFGRI. Following those transactions, the company's \$325.0 (\$10.00 per share) investment represented 98.8% of the voting rights and 64.2% of the equity interest in Fairfax Africa. Fairfax Africa was established, with the support of Fairfax, to invest in public and private equity securities and debt instruments of African businesses or other businesses with customers, suppliers or business primarily conducted in, or dependent on, Africa.

On January 26, 2017 the company invested \$114.5 (Cdn\$150.0) in securities of Mosaic Capital Corporation ("Mosaic Capital") issued through a private placement comprised of: (i) Cdn\$100.0 principal amount of 6.00% senior preferred securities; (ii) Cdn\$50.0 principal amount of 5.00% senior secured debentures; and (iii) warrants entitling the company to acquire up to 17,026,106 common shares of Mosaic Capital at a price of Cdn\$8.81 per common share at any time until January 26, 2024 (the "Mosaic Capital warrants"). The company's Mosaic Capital warrants represent a potential voting interest of approximately 62% (assuming all holders of Mosaic Capital convertible securities, including the company, exercised their options to convert), giving the company the ability to control Mosaic Capital.

The year-over-year increases in the revenue and expenses of Other in the second quarter and first six months of 2018 reflected the consolidation of Carillion Canada (on March 7, 2018) and Grivalia Properties (on July 4, 2017). The increase in the first six months of 2018 also reflected the consolidation of Mosaic Capital (on January 26, 2017). Share of profit of associates in the second quarter and first six months of 2018 included the contributions from Fairfax Africa (Atlas Mara, partially offset by share of loss of AFGRI).

## **Investments**

### **Interest and Dividends**

Interest and dividends of \$177.5 and \$388.9 in the second quarter and first six months of 2018 increased from \$107.4 and \$235.5 in the second quarter and first six months of 2017, primarily reflecting increases in interest income from the reinvestment of cash and short term investments into short-dated U.S. treasury bonds (net purchases of \$6,181.3), the consolidation of the interest and dividends of Allied World (\$27.5 and \$50.3), total return swap income (described below) and increases in interest income earned on cash equivalents and short term investments due to increased holdings over the period, partially offset by lower interest income earned as a result of sales of municipal bonds in 2017 and in the first six months of 2018.

Total return swap income of \$4.3 and \$10.0 in the second quarter and first six months of 2018 compared to total return swap expense of \$15.3 and \$27.9 in the second quarter and first six months of 2017 with the change reflecting the closures of short equity total return swaps in the fourth quarter of 2017 and in the first quarter of 2018 and increased dividend income earned on long equity total return swaps in the second quarter and first six months of 2018.

### **Share of Profit of Associates**

Share of profit of associates decreased to \$32.7 and \$63.0 in the second quarter and first six months of 2018 from \$49.6 and \$76.7 in the second quarter and first six months of 2017, primarily reflecting a non-cash impairment charge related to Thai Re (\$33.2), increased share of loss related to Peak Achievement and decreased share of profit related to Eurolife, partially offset by the company's share of profits from sales of investment properties (located in Dublin, Ireland) by three KWF LPs (\$73.6) and contributions from Atlas Mara (acquired August 31, 2017) and Bangalore Airport (acquired March 24, 2017). Share of profit of associates in the first six months of 2018 also included the company's share of loss of APR Energy (share of profit in the first six months of 2017), partially offset by the company's share of profit of Resolute (share of loss in the first six months of 2017).

## Net Gains (Losses) on Investments

Net gains (losses) on investments for the three and six months ended June 30, 2018 and 2017 were comprised as follows:

	Second quarter					
	2018			2017		
	Net realized gains (losses)	Net change in unrealized gains (losses)	Net gains (losses) on investments	Net realized gains (losses)	Net change in unrealized gains (losses)	Net gains (losses) on investments
Common stocks <sup>(5)</sup>	99.7	(132.6)	(32.9)	(31.1)	293.0	261.9
Preferred stocks - convertible	—	(1.0)	(1.0)	—	(1.5)	(1.5)
Bonds - convertible	(0.2)	(74.7)	(74.9)	—	94.9	94.9
Other equity derivatives <sup>(1)(2)(3)</sup>	64.6	166.4	231.0	16.8	(48.9)	(32.1)
Gain on disposition of associates	12.0	—	12.0	—	—	—
<b>Long equity exposures</b>	<b>176.1</b>	<b>(41.9)</b>	<b>134.2</b>	<b>(14.3)</b>	<b>337.5</b>	<b>323.2</b>
Equity hedges and short equity exposures <sup>(2)</sup>	0.2	(97.8)	(97.6)	—	(86.6)	(86.6)
<b>Net equity exposures</b>	<b>176.3</b>	<b>(139.7)</b>	<b>36.6</b>	<b>(14.3)</b>	<b>250.9</b>	<b>236.6</b>
Bonds	61.3	(85.8)	(24.5)	47.5	17.4	64.9
CPI-linked derivatives	—	1.0	1.0	—	(12.7)	(12.7)
U.S. treasury bond forwards	(3.8)	4.0	0.2	(89.6)	11.7	(77.9)
Other derivatives	—	24.9	24.9	—	—	—
Foreign currency	(5.0)	(93.3)	(98.3)	(28.5)	20.3	(8.2)
Other <sup>(3)</sup>	(27.5)	29.4	1.9	1.5	0.9	2.4
<b>Net gains (losses) on investments</b>	<b>201.3</b>	<b>(259.5)</b>	<b>(58.2)</b>	<b>(83.4)</b>	<b>288.5</b>	<b>205.1</b>
<b>Net gains (losses) on bonds is comprised as follows:</b>						
Government bonds	(21.2)	(35.4)	(56.6)	0.9	54.8	55.7
U.S. states and municipalities	88.6	(79.5)	9.1	44.6	(38.3)	6.3
Corporate and other	(6.1)	29.1	23.0	2.0	0.9	2.9
	<b>61.3</b>	<b>(85.8)</b>	<b>(24.5)</b>	<b>47.5</b>	<b>17.4</b>	<b>64.9</b>

  

	First six months					
	2018			2017		
	Net realized gains (losses)	Net change in unrealized gains (losses)	Net gains (losses) on investments	Net realized gains (losses)	Net change in unrealized gains (losses)	Net gains (losses) on investments
Common stocks <sup>(5)</sup>	120.1	(20.0)	100.1	45.3	370.6	415.9
Preferred stocks - convertible	—	(0.5)	(0.5)	—	(0.6)	(0.6)
Bonds - convertible	(0.2)	(84.1)	(84.3)	(0.3)	146.0	145.7
Other equity derivatives <sup>(1)(2)(3)</sup>	61.4	130.7	192.1	16.8	(32.5)	(15.7)
Gain on disposition of associates	12.0	—	12.0	—	—	—
Gain on de-consolidation of non-insurance subsidiary <sup>(4)</sup>	889.9	—	889.9	—	—	—
<b>Long equity exposures</b>	<b>1,083.2</b>	<b>26.1</b>	<b>1,109.3</b>	<b>61.8</b>	<b>483.5</b>	<b>545.3</b>
Equity hedges and short equity exposures <sup>(2)</sup>	(198.8)	151.3	(47.5)	(102.3)	(167.4)	(269.7)
<b>Net equity exposures</b>	<b>884.4</b>	<b>177.4</b>	<b>1,061.8</b>	<b>(40.5)</b>	<b>316.1</b>	<b>275.6</b>
Bonds	61.1	(210.7)	(149.6)	373.9	(325.1)	48.8
CPI-linked derivatives	—	(19.2)	(19.2)	—	(28.0)	(28.0)
U.S. treasury bond forwards	45.7	0.2	45.9	(143.7)	31.5	(112.2)
Other derivatives	—	18.7	18.7	(8.0)	7.9	(0.1)
Foreign currency	(35.2)	(46.7)	(81.9)	(36.4)	37.2	0.8
Other <sup>(3)</sup>	(27.9)	28.2	0.3	0.8	1.0	1.8
<b>Net gains (losses) on investments</b>	<b>928.1</b>	<b>(52.1)</b>	<b>876.0</b>	<b>146.1</b>	<b>40.6</b>	<b>186.7</b>
<b>Net gains (losses) on bonds is comprised as follows:</b>						
Government bonds	(49.7)	(54.8)	(104.5)	11.6	41.3	52.9
U.S. states and municipalities	116.6	(151.3)	(34.7)	358.0	(384.8)	(26.8)
Corporate and other	(5.8)	(4.6)	(10.4)	4.3	18.4	22.7
	<b>61.1</b>	<b>(210.7)</b>	<b>(149.6)</b>	<b>373.9</b>	<b>(325.1)</b>	<b>48.8</b>

(1) Other equity derivatives include long equity total return swaps, equity warrant forward contracts, equity warrants and call options.

(2) Gains and losses on equity and equity index total return swaps that are regularly renewed as part of the company's long term risk management objectives are presented within net change in unrealized gains (losses).

(3) Includes the Seaspun forward contracts described in note 6 (Investments in Associates) to the interim consolidated financial statements for the three and six months ended June 30, 2018.

(4) On March 1, 2018 Thomas Cook India entered into a strategic agreement with the founder of Qess that resulted in Qess becoming an associate of Thomas Cook India whereas it was previously a consolidated subsidiary. Accordingly, the company re-measured the carrying value of Qess to its fair value of \$1,109.5, recognized a non-cash gain of \$889.9 and commenced applying the equity method of accounting.

(5) During the second quarter of 2017 the company increased its ownership interest and potential voting interest in Exco and commenced applying the equity method of accounting, resulting in unrealized losses of \$121.6 on Exco being reclassified to realized losses with a net impact of nil in the consolidated statement of earnings.

**Net equity exposures:** Net gains on long equity exposures of \$134.2 in the second quarter of 2018 was primarily comprised of net gains on equity warrant forward contracts entered into with Seaspan (\$204.7), partially offset by net losses on convertible bonds (\$74.9) and common stocks (\$32.9). Net gains on long equity exposures of \$1,109.3 in the first six months of 2018 was primarily comprised of a net realized gain recorded on the re-measurement of Quess (\$889.9), net gains on equity warrant forward contracts entered into with Seaspan (\$204.7) and net gains on common stocks (\$100.1), partially offset by net losses on convertible bonds (\$84.3). Net losses on short equity exposures of \$97.6 and \$47.5 in the second quarter and first six months of 2018 was primarily comprised of net losses on short equity total return swaps held for investment purposes. The company recorded net gains of \$236.6 and \$275.6 on its net equity exposures in the second quarter and first six months of 2017.

Within the interim consolidated financial statements for the three and six months ended June 30, 2018, refer to note 7 (Short Sales and Derivatives) for details of the company's equity and equity index total return swaps, and to note 16 (Financial Risk Management, under the heading Market Price Fluctuations) for a tabular analysis summarizing the net effect of the company's equity and equity-related holdings (long exposures net of short exposures) on the company's financial position and results of operations.

**Bonds:** Net losses on bonds of \$24.5 in the second quarter of 2018 was primarily comprised of net losses on Indian government bonds (\$23.9) and U.S. treasury bonds (\$11.8), partially offset by net gains on corporate and other bonds (\$23.0) and U.S. state and municipal bonds (\$9.1). Net losses on bonds of \$149.6 in the first six months of 2018 was primarily comprised of net losses on U.S. treasury bonds (\$56.1), U.S. state and municipal bonds (\$34.7), Indian government bonds (\$25.7) and corporate and other bonds (\$10.4). The company recorded net gains on bonds of \$64.9 and \$48.8 in the second quarter and first six months of 2017.

**CPI-linked derivatives:** The company's CPI-linked derivative contracts produced net unrealized gains of \$1.0 and net unrealized losses of \$19.2 in the second quarter and first six months of 2018 (net losses of \$12.7 and \$28.0 in the second quarter and first six months of 2017). Additional details are provided in note 7 (Short Sales and Derivatives, under the heading CPI-linked derivative contracts) to the interim consolidated financial statements for the three and six months ended June 30, 2018.

### Interest Expense

Consolidated interest expense increased from \$69.0 and \$139.6 in the second quarter and first six months of 2017 to \$86.3 and \$175.1 in the second quarter and first six months of 2018, reflecting the consolidation of the interest expense of Allied World commencing July 6, 2017, the issuance on December 4, 2017 of Cdn\$650.0 principal amount of 4.25% unsecured senior notes due 2027, the issuance on April 17, 2018 of \$600.0 principal amount of 4.85% unsecured senior notes due 2028, the issuance of €750 principal amount of 2.75% unsecured senior notes due 2028 on March 29, 2018 (€600.0) and May 18, 2018 (€150.0) and increased borrowings at Fairfax India and Fairfax Africa, partially offset by the redemption on December 29, 2017 of Cdn\$388.4 principal amount of 7.50% senior notes due 2019, the repayment on December 13, 2017 of purchase consideration payable upon maturity, the repayment on April 15, 2018 of \$144.2 principal amount of 7.375% senior notes upon maturity, the redemption on April 30, 2018 of Cdn \$267.3 principal amount of 7.25% senior notes due 2020 and the redemption on June 15, 2018 of \$500.0 principal amount of 5.80% senior notes due 2021.

Consolidated interest expense in the second quarter and first six months of 2018 of \$86.3 and \$175.1 (2017 - \$69.0 and \$139.6) was primarily attributable to interest expense at the holding company of \$54.1 and \$104.0 (2017 - \$51.9 and \$105.0). Interest expense by reporting segment is set out in the Sources of Net Earnings section of this MD&A.

### Corporate Overhead and Other

Corporate overhead and other consists of the expenses of all of the group holding companies, net of the company's investment management and administration fees and interest and dividends earned on holding company cash and investments.

	Second quarter		First six months	
	2018	2017	2018	2017
Fairfax corporate overhead	35.1	26.7	82.1	61.4
Subsidiary holding companies' corporate overhead	12.9	10.4	25.6	17.0
Subsidiary holding companies' non-cash intangible asset amortization <sup>(1)</sup>	28.6	13.9	55.2	28.0
Holding company interest and dividends	(7.6)	4.4	(25.5)	0.2
Holding company share of profit of associates	(3.1)	(41.2)	(11.0)	(54.1)
Investment management and administration fees and other	(29.1)	(98.7)	(74.1)	(160.9)
Loss on repurchase of long term debt	38.0	—	58.9	2.6
	<u>74.8</u>	<u>(84.5)</u>	<u>111.2</u>	<u>(105.8)</u>

(1) Non-cash amortization of intangible assets is principally related to customer and broker relationships.

Fairfax corporate overhead increased from \$26.7 and \$61.4 in the second quarter and first six months of 2017 to \$35.1 and \$82.1 in the second quarter and first six months of 2018, primarily reflecting increased employee compensation expenses and higher legal and consulting fees.

Subsidiary holding companies' corporate overhead increased from \$10.4 and \$17.0 in the second quarter and first six months of 2017 to \$12.9 and \$25.6 in the second quarter and first six months of 2018, primarily reflecting the consolidation of the corporate overhead of Allied World commencing July 6, 2017 and higher legal and consulting fees.

Subsidiary holding companies' non-cash intangible asset amortization increased from \$13.9 and \$28.0 in the second quarter and first six months of 2017 to \$28.6 and \$55.2 in the second quarter and first six months of 2018, primarily due to amortization of intangible assets at Allied World.

Holding company interest and dividends included total return swap income of \$1.8 and \$3.8 in the second quarter and first six months of 2018, compared to total return swap expense of \$4.4 and \$7.6 in the second quarter and first six months of 2017. Excluding the impact of total return swap income and expense, holding company interest and dividends increased from nil and \$7.4 in the second quarter and first six months of 2017 to \$5.8 and \$21.7 in the second quarter and first six months of 2018, primarily reflecting increased interest income on U.S. treasury bonds, partially offset by decreased dividend income.

Holding company share of profit of associates decreased from \$41.2 and \$54.1 in the second quarter and first six months of 2017 to \$3.1 and \$11.0 in the second quarter and first six months of 2018, primarily reflecting decreased share of profit of Eurolife.

Investment management and administration fees decreased from \$98.7 and \$160.9 in the second quarter and first six months of 2017 to \$29.4 and \$74.4 in the second quarter and first six months of 2018, primarily reflecting the absence in the second quarter and first six months of 2018 of an accrual for investment management performance fees related to Fairfax India (\$63.9 and \$108.5 was accrued in the second quarter and first six months of 2017), partially offset by incremental investment management fees earned on the investment portfolios of Allied World.

Loss on repurchase of long term debt of \$58.9 in the first six months of 2018 was primarily comprised of a loss of \$19.6 (Cdn\$25.1) related to the redemption on April 30, 2018 of the company's \$207.3 (Cdn\$267.3) principal amount of 7.25% senior notes due June 22, 2020 and a loss of \$38.2 related to the redemption on June 15, 2018 of the company's \$500.0 principal amount of 5.80% senior notes due May 15, 2021.

Net gains (losses) on investments attributable to the Corporate and Other reporting segment are set out in the Investments section of this MD&A.

### **Income Taxes**

For details of the provision for income taxes in the second quarters and first six months of 2018 and 2017, refer to note 13 (Income Taxes) to the interim consolidated financial statements for the three and six months ended June 30, 2018.

### **Consolidated Balance Sheet Summary**

The assets and liabilities reflected in the company's consolidated balance sheet at June 30, 2018 compared to December 31, 2017 were primarily impacted by the de-consolidation of Qess and the consolidation of Toys "R" Us Canada and Carillion Canada. Effective March 1, 2018 Qess ceased to be a consolidated subsidiary and was subsequently reported as an investment in associate with a carrying value of \$1,056.1 at June 30, 2018. Refer to note 15 (Acquisitions and Divestitures) to the interim consolidated financial statements for the three and six months ended June 30, 2018 for additional details.

**Holding company cash and investments** decreased to \$2,085.5 (\$2,082.8 net of \$2.7 of holding company short sale and derivative obligations) at June 30, 2018 from \$2,368.4 (\$2,356.9 net of \$11.5 of holding company short sale and derivative obligations) at December 31, 2017, primarily reflecting cash used to redeem long term debt, partially offset by increases in the fair value of equity warrant forward contracts. Significant cash movements at the Fairfax holding company level during the second quarter and first six months of 2018 are as set out in the Financial Condition section of this MD&A under the heading Liquidity.

**Insurance contract receivables** increased by \$732.8 to \$5,419.7 at June 30, 2018 from \$4,686.9 at December 31, 2017, primarily reflecting increased business volumes and timing due to the greater proportion of insurance policies and reinsurance contracts that renew in the first quarter of the year.

**Portfolio investments** comprise investments carried at fair value and equity accounted investments, the aggregate carrying value of which was \$37,472.1 (\$37,328.1 net of subsidiary short sale and derivative obligations) at June 30, 2018 compared to \$37,013.2 (\$36,898.5 net of subsidiary short sale and derivative obligations) at December 31, 2017. The increase of \$429.6 principally reflected the change in accounting for Qess and net unrealized appreciation of common stocks and derivatives, partially offset by net unrealized depreciation of bonds and the unfavourable impact of foreign currency translation (principally the strengthening of the U.S. dollar relative to the Canadian dollar and Indian rupee), in addition to specific factors which caused movements in portfolio investments as discussed in the paragraphs below.

Subsidiary cash and short term investments (including cash and short term investments pledged for short sale and derivative obligations) decreased by \$6,658.0 primarily reflecting the reinvestment of cash and short term investments into short-dated U.S. treasury bonds (net purchases of \$6,181.3) and Canadian government bonds (net purchases of \$822.4), partially offset by net sales of U.S. state and municipal bonds (net proceeds of \$983.2) where the proceeds were retained in cash or invested in short term investments.

Bonds (including bonds pledged for short sale derivative obligations) increased by \$6,038.5 primarily reflecting the reinvestment of cash and short term investments into short-dated U.S. treasury bonds (net purchases of \$6,181.3) and Canadian government bonds (net purchases of \$822.4) and investment in certain private placement corporate debt securities, partially offset by net sales of U.S. state and municipal bonds (net proceeds of \$983.2).

Common stocks increased by \$4.1 primarily reflecting net unrealized appreciation.

Investments in associates increased by \$1,065.9 primarily reflecting the change in accounting for Quess, share of profit of associates (\$63.0) and additional investments in Bangalore Airport (\$67.4, by Fairfax India) and AFGRI (\$26.1, by Fairfax Africa).

Derivatives and other invested assets, net of short sale and derivative obligations, increased by \$9.5 primarily reflecting investments in various equity warrants, investments in U.S. and Canadian real estate and unrealized appreciation of equity warrant forward contracts, partially offset by increased net payables to counterparties to equity total return swaps and net unrealized depreciation of equity warrants and CPI-linked derivative contracts.

**Recoverable from reinsurers** increased by \$112.5 to \$7,925.0 at June 30, 2018 from \$7,812.5 at December 31, 2017, primarily reflecting an increase in reinsurers' share of unearned premium due to the greater proportion of insurance policies and reinsurance contracts that renew in the first half of the year.

**Deferred income taxes** decreased by \$34.9 to \$345.9 at June 30, 2018 from \$380.8 at December 31, 2017 primarily due to utilization of losses and tax credits in the U.S.

**Goodwill and intangible assets** decreased by \$346.6 to \$5,725.9 at June 30, 2018 from \$6,072.5 at December 31, 2017 primarily as a result of the de-consolidation of Quess (which resulted in the de-recognition of goodwill related to Quess and its subsidiaries), the impact of foreign currency translation (principally the strengthening of the U.S. dollar relative to the Canadian dollar) and amortization of intangible assets, partially offset by goodwill related to the acquisition of Carillion Canada.

**Other assets** increased by \$106.5 to \$4,934.8 at June 30, 2018 from \$4,828.3 at December 31, 2017 primarily as a result of the consolidation of Toys "R" Us Canada and Carillion Canada, partially offset by the de-consolidation of Quess.

**Provision for losses and loss adjustment expenses** decreased by \$696.6 to \$27,914.2 at June 30, 2018 from \$28,610.8 at December 31, 2017 primarily due to payment of claims related to 2017 catastrophe losses (principally related to Hurricanes Harvey, Irma and Maria and the California wildfires), Runoff's continued progress settling its claim liabilities and prior year reserve releases (principally at Odyssey Group, Allied World, Northbridge and Zenith National).

**Non-controlling interests** increased by \$34.0 to \$4,634.9 at June 30, 2018 from \$4,600.9 at December 31, 2017 primarily reflecting the issuance of 8,200,000 subordinate voting shares by Fairfax Africa through a bought deal public offering on June 18, 2018 and the impact of the change in accounting for Quess (increased non-controlling interests by \$80.6, comprised of the non-controlling interests' 33.0% share of the \$889.9 non-cash re-measurement gain (\$293.1), partially offset by the de-recognition of Quess' non-controlling interests (\$212.5)), partially offset by net unrealized foreign currency translation losses of \$149.8, common stock dividends paid to non-controlling interests of \$137.4 and a decrease in non-controlling interests resulting from Cara's purchase of the non-controlling interests in The Keg. For further details refer to note 11 (Total Equity) to the interim consolidated financial statements for the three and six months ended June 30, 2018.

## Financial Risk Management

There were no significant changes to the company's types of risk exposures or the processes used by the company for managing those risk exposures at June 30, 2018 compared to those identified at December 31, 2017 and disclosed in the company's 2017 Annual Report, other than as outlined in note 16 (Financial Risk Management) to the interim consolidated financial statements for the three and six months ended June 30, 2018.

## Financial Condition

### Capital Management

For a detailed analysis, refer to note 16 (Financial Risk Management, under the heading Capital Management) to the interim consolidated financial statements for the three and six months ended June 30, 2018.

### Liquidity

Holding company cash and investments at June 30, 2018 totaled \$2,085.5 (\$2,082.8 net of \$2.7 of holding company short sale and derivative obligations) compared to \$2,368.4 (\$2,356.9 net of \$11.5 of holding company short sale and derivative obligations) at December 31, 2017.

Significant cash and investment movements at the holding company level during the first six months of 2018 included the following inflows: net proceeds of \$896.5 from the issuance of €750.0 of 2.75% unsecured senior notes due March 29, 2028 and \$594.2 from the issuance of \$600.0 principal amount of 4.85% unsecured senior notes due April 17, 2028, dividends received from Odyssey Group (\$100.0) and Northbridge (\$65.6), and collection of the remaining net proceeds from the sale of First Capital (\$83.3). Significant outflows during the first six months of 2018 included the following: the redemption of \$500.0 principal amount of 5.80% senior notes due May 15, 2021 and \$207.3 (Cdn\$267.3) principal amount of 7.25% senior notes due June 22, 2020, a capital contribution of \$325.5 to Allied World applied towards the redemption of all of its 5.50% senior notes due November 15, 2020, the payment of \$305.6 of common and preferred share dividends, the repayment of \$144.2 principal amount of 7.375% senior notes on maturity, the purchase price paid to acquire Carillion Canada and repurchases of \$20.6 principal amount of Fairfax senior notes due 2022 and 2024.

The carrying value of holding company cash and investments was also affected by the following: receipt of investment management and administration fees, disbursements for corporate overhead expenses, repurchases of subordinate voting shares for treasury, normal course issuer bid activities, capital contributions to subsidiary operations, and changes in the fair value of holding company investments.

The company believes that holding company cash and investments, net of holding company short sale and derivative obligations, at June 30, 2018 of \$2,082.8 provides adequate liquidity to meet the holding company's remaining known obligations in 2018. The holding company expects to continue to receive investment management and administration fees from its insurance and reinsurance subsidiaries, investment income on its holdings of cash and investments, and dividends from its insurance and reinsurance subsidiaries. To further augment its liquidity, the holding company can draw upon its \$2.0 billion unsecured revolving credit facility (for further details of the credit facility, refer to note 15 (Borrowings) to the consolidated financial statements for the year ended December 31, 2017).

The holding company's remaining known significant commitments for 2018 consist of payments relating to interest expense, corporate overhead, preferred share dividends, income taxes, and other investment related activities.

During the first six months of 2018 subsidiary cash and short term investments (including cash and short term investments pledged for short sale and derivative obligations) decreased by \$6,658.0 primarily reflecting the reinvestment of cash and short term investments into short-dated U.S. treasury bonds, partially offset by net sales of long dated U.S. state and municipal bonds.

Highlights in the first six months of 2018 (with comparisons to the first six months of 2017) of major components of cash flow are presented in the following table:

	First six months	
	2018	2017
<b>Operating activities</b>		
Cash used in operating activities before the undernoted	(360.5)	(286.0)
Net sales (purchases) of investments classified at FVTPL	(1,894.4)	1,720.4
<b>Investing activities</b>		
Net purchases of investments in associates	(43.4)	(522.6)
Purchases of subsidiaries, net of cash acquired	(138.6)	(32.0)
Sale of subsidiary, net of cash divested	71.4	—
De-consolidation of subsidiary	(67.7)	—
Net purchases of premises and equipment and intangible assets	(133.8)	(146.2)
<b>Financing activities</b>		
Net proceeds from borrowings - holding company and insurance and reinsurance companies	1,490.7	—
Repayments of borrowings - holding company and insurance and reinsurance companies	(1,291.5)	(23.2)
Net proceeds from borrowings - non-insurance companies	605.5	44.6
Repayments of borrowings - non-insurance companies	(636.3)	(242.9)
Net borrowings from revolving credit facilities and short term loans - non-insurance companies	190.7	69.8
Decrease (increase) in restricted cash related to financing activities	(19.7)	18.8
Purchases of subordinate voting shares for treasury	(122.3)	(31.6)
Purchases of subordinate voting shares for cancellation	(61.7)	—
Issuance of subsidiary common shares to non-controlling interests	103.1	525.8
Purchases of subsidiary shares from non-controlling interests	(82.4)	(113.6)
Common and preferred share dividends paid	(305.6)	(259.2)
Dividends paid to non-controlling interests	(137.4)	(53.7)
<b>Increase (decrease) in cash and cash equivalents during the period</b>	<b>(2,833.9)</b>	<b>668.4</b>

Excluding net purchases and sales of investments classified at FVTPL, cash used in operating activities increased from \$286.0 in 2017 to \$360.5 in 2018, principally reflecting higher net paid losses, higher income taxes paid and lower interest and dividend income received, partially offset by higher net premium collections. Refer to note 19 (Supplementary Cash Flow Information) to the interim consolidated financial statements for the three and six months ended June 30, 2018 for details of net purchases and sales of investments classified at FVTPL.

Net purchases of investments in associates of \$43.4 in 2018 primarily reflected increased investments in Bangalore Airport (by Fairfax India), Thai Re and AFGRI (by Fairfax Africa), and an investment in Seaspan, partially offset by distributions received from the company's insurance and non-insurance associates and joint arrangements (inclusive of net cash distributions received from the liquidation of three KWF LPs). Net purchases of investments in associates of \$522.6 in 2017 primarily reflected investments in Farmers Edge and Astarta, and Bangalore Airport (by Fairfax India), partially offset by distributions received from the company's insurance and non-insurance associates and joint arrangements. Purchases of subsidiaries, net of cash acquired of \$138.6 in 2018 primarily related to the acquisitions of Toys "R" Us Canada and Carillion Canada. Purchases of subsidiaries, net of cash acquired of \$32.0 in 2017 primarily related to the acquisition of Saurashtra Freight (by Fairfax India).

Net proceeds from borrowings - holding company and insurance and reinsurance companies of \$1,490.7 in 2018 primarily reflected net proceeds from offerings of €750.0 of 2.75% unsecured senior notes due March 29, 2028 and \$600.0 principal amount of 4.85% unsecured senior notes due April 17, 2028. Repayment of borrowings - holding company and insurance and reinsurance companies of \$1,291.5 in 2018 primarily reflected the company's redemption of its \$500.0 principal amount of 5.80% senior notes due May 15, 2021 and the remaining \$207.3 (Cdn\$267.3) principal amount of 7.25% senior notes due June 22, 2020, Allied World's redemption of its remaining \$291.8 principal amount of senior notes due November 15, 2020, the company's repayment of \$144.2 principal amount of its 7.375% senior notes on maturity, the repurchases of \$20.6 principal amount of senior notes due 2022 and 2024 and Brit's repayment of \$45.0 on its revolving credit facility.

Net proceeds from borrowings - non insurance companies of \$605.5 in 2018 primarily reflected the net proceeds received from Fairfax India's \$550.0 one-year floating rate term loan due June 27, 2019. Repayment of borrowings - non-insurance companies of \$636.3 in 2018 primarily reflected Fairfax India's repayment of its \$400.0 principal amount of one-year floating rate term loan due July 10, 2018 and Toys "R" Us Canada's repayment of its \$195.9 (Cdn\$254.2) principal amount of debtor in possession loan. Net borrowings from revolving credit facilities and short term loans - non-insurance companies of \$190.7 in 2018 primarily reflected Toys "R" Us Canada's drawdown of \$55.5 (Cdn\$72.0) on its revolving credit facility and Recipe's borrowings to finance the acquisition of The Keg. Repayment of borrowings - non-insurance companies of \$242.9 in 2017 primarily reflected Fairfax India's repayment of its term loan of \$225.0.

Purchases of subordinate voting shares for treasury in 2018 and 2017 were for the company's share-based payment awards. Issuance of subsidiary common shares to non-controlling interests of \$103.1 in 2018 primarily reflected Fairfax Africa's secondary public offering. Issuance of subsidiary common shares to non-controlling interests of \$525.8 in 2017 primarily reflected Fairfax Africa's initial public offering and Fairfax India's secondary public offering. Purchases of subsidiary shares from non-controlling interests of \$82.4 in 2018 primarily reflected Cara's acquisition of the non-controlling interests in The Keg and open market purchases of Fairfax Africa. Purchases of subsidiary shares from non-controlling interests of \$113.6 in 2017 primarily reflected Mosaic Capital's redemption of certain of its preferred shares and other equity instruments.

Dividends paid to non-controlling interests of \$137.4 in 2018 primarily reflected the dividend paid by Allied World to its minority shareholders (OMERS, AIMCo and others), the dividend paid by Brit to its minority shareholder (OMERS), and dividends paid by Grivalia Properties and Recipe. Dividends paid to non-controlling interests of \$53.7 in 2017 primarily reflected the dividend paid by Brit to its minority shareholder (OMERS).

#### Book Value Per Share

Common shareholders' equity at June 30, 2018 was \$12,469.4 or \$453.99 per basic share (excluding the unrecorded \$810.1 excess of fair value over the carrying value of investments in associates and certain consolidated subsidiaries) compared to \$12,475.6 or \$449.55 per basic share (excluding the unrecorded \$1,233.0 excess of fair value over the carrying value of investments in associates and certain consolidated subsidiaries) at December 31, 2017, representing an increase per basic share in the first six months of 2018 of 1.0% (an increase of 3.3% adjusted to include the \$10.00 per common share dividend paid in the first quarter of 2018). During the first six months of 2018 the number of basic shares decreased primarily as a result of repurchases of 120,000 subordinate voting shares for cancellation and net repurchases of 165,065 subordinate voting shares for treasury (for use in the company's share-based payment awards). At June 30, 2018 there were 27,466,008 common shares effectively outstanding.

	June 30, 2018			December 31, 2017		
	Fair value	Carrying value <sup>(1)</sup>	Excess (deficiency) of fair value over carrying value	Fair value	Carrying value <sup>(1)</sup>	Excess (deficiency) of fair value over carrying value
Insurance and reinsurance associates	736.4	675.5	60.9	783.1	711.0	72.1
Non-insurance associates <sup>(2)</sup>	2,111.5	1,718.5	393.0	2,027.5	1,762.3	265.2
Recipe	564.1	537.3	26.8	486.3	519.5	(33.2)
Grivalia Properties	518.2	552.5	(34.3)	568.6	573.2	(4.6)
Thomas Cook India	965.6	1,002.9	(37.3)	996.6	449.7	546.9
Fairfax India	855.2	510.3	344.9	666.4	448.4	218.0
Fairfax Africa	419.7	363.6	56.1	460.2	291.6	168.6
	<u>6,170.7</u>	<u>5,360.6</u>	<u>810.1</u>	<u>5,988.7</u>	<u>4,755.7</u>	<u>1,233.0</u>

(1) The carrying values of Recipe (formerly Cara), Grivalia Properties, Thomas Cook India, Fairfax India and Fairfax Africa represent their respective hypothetical carrying values under the equity method of accounting.

(2) Excludes investments in associates held by Thomas Cook India, Fairfax India and Fairfax Africa.

On September 28, 2017 the company commenced its normal course issuer bid by which it is authorized, until expiry of the bid on September 27, 2018, to acquire up to 2,672,504 subordinate voting shares, 601,538 Series C preferred shares, 344,111 Series D preferred shares, 396,713 Series E preferred shares, 357,204 Series F preferred shares, 743,295 Series G preferred shares, 256,704 Series H preferred shares, 1,046,555 Series I preferred shares, 153,444 Series J preferred shares, 950,000 Series K preferred shares and 920,000 Series M preferred shares, representing approximately 10% of the public float in respect of the subordinate voting shares and 10% of the public float in respect of each series of preferred shares. Decisions regarding any future repurchases will be based on market conditions, share price and other factors including opportunities to invest capital for growth. The Notice of Intention to Make a Normal Course Issuer Bid is available by contacting the Corporate Secretary of the company.

## Contingencies and Commitments

For a full description of these matters, see note 14 (Contingencies and Commitments) to the interim consolidated financial statements for the three and six months ended June 30, 2018.

## Accounting and Disclosure Matters

### Limitation on scope of design and evaluation of Internal Control Over Financial Reporting

On July 6, 2017 the company completed the acquisition of Allied World Assurance Company Holdings, AG, which was subsequently renamed Allied World Assurance Company Holdings, GmbH ("Allied World"). Management has determined to limit the scope of the design and evaluation of the company's internal control over financial reporting to exclude the controls, policies and procedures of Allied World, the results of which are included in the consolidated financial statements of the company for the three and six months ended June 30, 2018. The scope limitation is in accordance with Canadian and U.S. securities laws, which allow an issuer to limit its design and evaluation of internal control over financial reporting to exclude the controls, policies and procedures of a company acquired not more than 365 days before the end of the financial period to which the applicable certifications relate. The operations of Allied World represented 14.2% and 12.4% of the company's consolidated income for the three and six months ended June 30, 2018 and represented 22.8% and 23.9% of the company's consolidated assets and liabilities respectively as at June 30, 2018. In addition, the table that follows presents a summary of financial information for Allied World.

	<u>First six months</u> <u>2018</u>
Income	1,128.7
Net earnings	<u>62.6</u>
	<b>As at June 30, 2018</b>
<b>Assets</b>	
Insurance contract receivables	1,509.2
Portfolio investments	8,275.1
Deferred premium acquisition costs	267.3
Recoverable from reinsurers	2,908.1
Goodwill and intangible assets	1,677.2
Other assets	205.8
	<u>14,842.7</u>
<b>Liabilities</b>	
Accounts payable and accrued liabilities	282.9
Income taxes payable	2.4
Due to affiliates	325.8
Funds withheld payable to reinsurers	287.1
Insurance contract liabilities	9,625.4
Deferred income taxes	66.2
Borrowings	556.4
	<u>11,146.2</u>
<b>Equity</b>	<u>3,696.5</u>
	<u>14,842.7</u>

Allied World will be included in the scope of the design and evaluation of the company's internal control over financial reporting commencing July 1, 2018.

## Comparative Quarterly Data (unaudited)

	June 30, 2018	March 31, 2018	December 31, 2017	September 30, 2017	June 30, 2017	March 31, 2017	December 31, 2016	September 30, 2016
Income	<b>4,210.4</b>	4,926.4	5,321.5	4,907.3	3,258.2	2,737.6	1,774.7	2,431.4
Net earnings (loss)	<b>83.9</b>	1,038.0	856.8	370.2	312.6	75.3	(704.2)	32.7
Net earnings (loss) attributable to shareholders of Fairfax	<b>63.1</b>	684.3	869.5	476.9	311.6	82.6	(701.5)	1.3
Net earnings (loss) per share	<b>\$ 1.88</b>	\$ 24.27	\$ 30.87	\$ 16.85	\$ 13.04	\$ 3.11	\$ (30.77)	\$ (0.42)
Net earnings (loss) per diluted share	<b>\$ 1.82</b>	\$ 23.60	\$ 30.06	\$ 16.42	\$ 12.67	\$ 3.03	\$ (30.77)	\$ (0.42)

Operating results at the company's insurance and reinsurance operations continue to be affected by a difficult competitive environment. Individual quarterly results have been (and may in the future be) affected by losses from significant natural or other catastrophes, by reserve releases and strengthenings and by settlements or commutations, the occurrence of which are not predictable, and have been (and are expected to continue to be) significantly impacted by net gains or losses on investments, the timing of which are not predictable.

## Forward-Looking Statements

*Certain statements contained herein may constitute forward-looking statements and are made pursuant to the "safe harbour" provisions of the United States Private Securities Litigation Reform Act of 1995. Such forward-looking statements are subject to known and unknown risks, uncertainties and other factors which may cause the actual results, performance or achievements of Fairfax to be materially different from any future results, performance or achievements expressed or implied by such forward-looking statements. Such factors include, but are not limited to: a reduction in net earnings if our loss reserves are insufficient; underwriting losses on the risks we insure that are higher or lower than expected; the occurrence of catastrophic events with a frequency or severity exceeding our estimates; changes in market variables, including interest rates, foreign exchange rates, equity prices and credit spreads, which could negatively affect our investment portfolio; the cycles of the insurance market and general economic conditions, which can substantially influence our and our competitors' premium rates and capacity to write new business; insufficient reserves for asbestos, environmental and other latent claims; exposure to credit risk in the event our reinsurers fail to make payments to us under our reinsurance arrangements; exposure to credit risk in the event our insureds, insurance producers or reinsurance intermediaries fail to remit premiums that are owed to us or failure by our insureds to reimburse us for deductibles that are paid by us on their behalf; our inability to maintain our long term debt ratings, the inability of our subsidiaries to maintain financial or claims paying ability ratings and the impact of a downgrade of such ratings on derivative transactions that we or our subsidiaries have entered into; risks associated with implementing our business strategies; the timing of claims payments being sooner or the receipt of reinsurance recoverables being later than anticipated by us; risks associated with any use we may make of derivative instruments; the failure of any hedging methods we may employ to achieve their desired risk management objective; a decrease in the level of demand for insurance or reinsurance products, or increased competition in the insurance industry; the impact of emerging claim and coverage issues or the failure of any of the loss limitation methods we employ; our inability to access cash of our subsidiaries; our inability to obtain required levels of capital on favourable terms, if at all; the loss of key employees; our inability to obtain reinsurance coverage in sufficient amounts, at reasonable prices or on terms that adequately protect us; the passage of legislation subjecting our businesses to additional supervision or regulation, including additional tax regulation, in the United States, Canada or other jurisdictions in which we operate; risks associated with government investigations of, and litigation and negative publicity related to, insurance industry practice or any other conduct; risks associated with political and other developments in foreign jurisdictions in which we operate; risks associated with legal or regulatory proceedings or significant litigation; failures or security breaches of our computer and data processing systems; the influence exercisable by our significant shareholder; adverse fluctuations in foreign currency exchange rates; our dependence on independent brokers over whom we exercise little control; an impairment in the carrying value of our goodwill and indefinite-lived intangible assets; our failure to realize deferred income tax assets; technological or other change which adversely impacts demand, or the premiums payable, for the insurance coverages we offer; disruptions of our information technology systems; and assessments and shared market mechanisms which may adversely affect our insurance subsidiaries. Additional risks and uncertainties are described in our most recently issued Annual Report which is available at [www.fairfax.ca](http://www.fairfax.ca) and in our Supplemental and Base Shelf Prospectus (under "Risk Factors") filed with the securities regulatory authorities in Canada, which is available on SEDAR at [www.sedar.com](http://www.sedar.com). Fairfax disclaims any intention or obligation to update or revise any forward-looking statements.*

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