Unaudited Interim Condensed Consolidated Financial Statements For the three months ended March 31, 2024 and 2023

# For the three months ended March 31, 2024 and 2023

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# Interim Condensed Consolidated Statements of Financial Position

# As at March 31, 2024 and December 31, 2023

(Unaudited)

| Prepaid expenses 1,65 51,63  Non-current assets Property and equipment (Note 6) 66 Intangible assets (Note 7) 30,25  | 0,273<br>9,047<br>5,007          | 2023<br>\$<br>33,480,018<br>9,291,691<br>169,620 |
|--|----------------------------------|--|
| Current assets Cash and cash equivalents Accounts receivable, net of expected credit loss (Note 5) Inventory Inventory Prepaid expenses 1,65 Non-current assets Property and equipment (Note 6) Intangible assets (Note 7) Right-of-use assets (Note 7) Goodwill (Note 8) Deferred tax asset  Liabilities Current liabilities Accounts payable and accrued liabilities (Note 9) 9,57   | 5,264<br>0,273<br>9,047<br>5,007 | 33,480,018<br>9,291,691                          |
| Current assets Cash and cash equivalents Accounts receivable, net of expected credit loss (Note 5) Inventory Prepaid expenses 1,65 Non-current assets Property and equipment (Note 6) Intangible assets (Note 7) Right-of-use assets (Note 12) Goodwill (Note 8) Deferred tax asset  Liabilities Current liabilities Accounts payable and accrued liabilities (Note 9) 9,57  | 0,273<br>9,047<br>5,007          | 9,291,691  |
| Cash and cash equivalents Accounts receivable, net of expected credit loss (Note 5) Inventory Prepaid expenses 1,65  Non-current assets Property and equipment (Note 6) Intangible assets (Note 7) Right-of-use assets (Note 12) Goodwill (Note 8) Deferred tax asset  Liabilities Current liabilities Accounts payable and accrued liabilities (Note 9)  33,31 16,47 16,47 16,47 19 19 19 19 19 19 19 19 19 19 19 19 19   | 0,273<br>9,047<br>5,007          | 9,291,691  |
| Accounts receivable, net of expected credit loss (Note 5) Inventory Prepaid expenses 1,65 Prepaid expenses 1,65 Non-current assets Property and equipment (Note 6) Intangible assets (Note 7) Right-of-use assets (Note 12) Goodwill (Note 8) Deferred tax asset  Liabilities Current liabilities Accounts payable and accrued liabilities (Note 9) 19,57  | 0,273<br>9,047<br>5,007          | 9,291,691  |
| Accounts receivable, net of expected credit loss (Note 5) Inventory Prepaid expenses 1,65  Non-current assets Property and equipment (Note 6) Intangible assets (Note 7) Right-of-use assets (Note 12) Goodwill (Note 8) Deferred tax asset  Liabilities Current liabilities Accounts payable and accrued liabilities (Note 9)  19,67  | 0,273<br>9,047<br>5,007          | 9,291,691  |
| Inventory Prepaid expenses  1,65  51,63  Non-current assets Property and equipment (Note 6) Intangible assets (Note 7) Right-of-use assets (Note 12) Goodwill (Note 8) Deferred tax asset  Liabilities Current liabilities Accounts payable and accrued liabilities (Note 9)  19,65  11,65  66 10,65 1 | 9,047<br>5,007                   |  |
| Non-current assets Property and equipment (Note 6) 66 Intangible assets (Note 7) 30,25 Right-of-use assets (Note 12) 42 Goodwill (Note 8) 46,65 Deferred tax asset  Liabilities Current liabilities Accounts payable and accrued liabilities (Note 9) 9,57   |                                  |  |
| Non-current assets Property and equipment (Note 6) 66 Intangible assets (Note 7) 30,25 Right-of-use assets (Note 12) 42 Goodwill (Note 8) 46,65 Deferred tax asset  Liabilities Current liabilities Accounts payable and accrued liabilities (Note 9) 9,57   | 9,591                            | 964,560  |
| Property and equipment (Note 6) 66 Intangible assets (Note 7) 30,25 Right-of-use assets (Note 12) 42 Goodwill (Note 8) 46,65 Deferred tax asset  129,63  Liabilities Current liabilities Accounts payable and accrued liabilities (Note 9) 9,57  |                                  | 43,905,889                                       |
| Intangible assets (Note 7)  Right-of-use assets (Note 12)  Goodwill (Note 8)  Deferred tax asset  129,63  Liabilities  Current liabilities  Accounts payable and accrued liabilities (Note 9)  9,57  |                                  |  |
| Right-of-use assets (Note 12) Goodwill (Note 8) Deferred tax asset  129,63  Liabilities Current liabilities Accounts payable and accrued liabilities (Note 9) 9,57   | 2,918                            | 643,443  |
| Goodwill (Note 8) Deferred tax asset  129,63  Liabilities Current liabilities Accounts payable and accrued liabilities (Note 9)  9,57  | 9,382                            | 28,897,162                                       |
| Deferred tax asset  129,63  Liabilities  Current liabilities  Accounts payable and accrued liabilities (Note 9)  9,57  | 1,905                            | 441,522  |
| Liabilities Current liabilities Accounts payable and accrued liabilities (Note 9) 9,57   | 4,138                            | 44,858,497                                       |
| Liabilities Current liabilities Accounts payable and accrued liabilities (Note 9) 9,57   | -                                | 37,443   |
| Current liabilities Accounts payable and accrued liabilities (Note 9)  9,57  | 7,934                            | 118,783,956                                      |
| Current liabilities Accounts payable and accrued liabilities (Note 9)  9,57  |                                  |  |
| Accounts payable and accrued liabilities (Note 9) 9,57   |                                  |  |
|  | 2 672                            | 7 005 690  |
|  |                                  | 7,095,680  |
|  |                                  | 1,999,974  |
| , ,  | 4,782<br>0.701                   | 271,380  |
| ,  | 9,701                            | 410,167  |
| Deferred revenue 22,59 35,72   |                                  | 19,290,586<br>29,067,787                         |
| Long-term liabilities  | 2,004                            | 23,007,787                                       |
|  | 1,952                            | 130,919  |
|  | 9,549                            | 1,759,389  |
| •  | 6,035                            | 5,919,619  |
| 45,03  |                                  | 36,877,714                                       |
| 1.5,65   | <i>5</i> ,020                    | 30,077,721                                       |
| Shareholders' equity   |                                  |  |
| Share capital (Note 13) 81,04  | 6,592                            | 79,961,588                                       |
| Share-based payment reserve (Note 13 (c)) 4,80   | 8,730                            | 4,895,066  |
| Deferred share units payment reserve (Note 13 (d))   | 1,060                            | 351,060  |
| Accumulated other comprehensive income 51  | 8,230                            | 143,292  |
|  | 6,298)                           | (3,444,764)                                      |
| 84,59  |                                  | 81,906,242                                       |
| 129,63   |                                  | 118,783,956                                      |
|  |                                  | • •  |
| Approved by the Board  |                                  |  |
| (Signed) Dan Matlow Director   |                                  |  |
| (Signed) Barry Tissenbaum Director   |                                  |  |

# Interim Condensed Consolidated Statements of Operations and Comprehensive Income For the three months ended March 31, 2024 and 2023

(Unaudited)

|  | Three months ended       | Three months ended       |
|--|--------------------------|--------------------------|
|  | March 31,                | March 31,                |
|  | 2024                     | 2023                     |
|  | \$                       | \$                       |
| Revenue  | 42.455.052               | 0.007.404                |
| Term licences, maintenance and support                             | 12,465,062               | 9,997,484                |
| Perpetual licences   | 121,771                  | 310,398                  |
| Services   | 2,560,039                | 1,838,549                |
| Hardware   | 99,584                   | 441,280                  |
| Other  | 10,335                   | 7,463                    |
| Total revenue  | 15,256,791               | 12,595,174               |
| Cost of sales  | 2,973,692                | 2,471,877                |
| Gross profit   | 12,283,099               | 10,123,297               |
| Expenses   |                          |                          |
| General and administrative   | 3,191,857                | 3,611,092                |
| Sales and marketing  | 1,696,464                | 1,281,665                |
| Research and development   | 3,418,122                | 2,520,021                |
| Depreciation of property and equipment (Note 6)                    | 77,830                   | 75,283                   |
| Depreciation of right-of-use assets (Note 12)                      | 106,762                  | 95,907                   |
| Share-based compensation (Note 13 (c))                             | 348,579                  | 277,684                  |
| Foreign currency gain  | (68,276)                 | (213,261)                |
|  | 8,771,338                | 7,648,391                |
| accretion), and interest expense from lease liabilities            | 3,511,761                | 2,474,906                |
| Amortization of intangible assets (Note 7)                         | 1,106,542                | 1,054,247                |
| Business acquisition, restructuring and integration costs (Note 4) | 583,334                  | 658,349                  |
| Loss on change in fair value of contingent consideration (Note 11) | 14,003                   | -                        |
| Interest income (net of interest expense and accretion)            | (184,807)                | (38,987)                 |
| Interest expense from lease liabilities (Note 12)                  | 13,794                   | 20,869                   |
|  | 1,532,866                | 1,694,478                |
| Income before income taxes   | 1,978,895                | 780,428                  |
| Provision for income taxes   |                          |                          |
| Current  | 801,920                  | 186,926                  |
| Deferred   | (141,491)                | 431,334                  |
|  | 660,429                  | 618,260                  |
| Net income   | 1,318,466                | 162,168                  |
| Other comprehensive income   |                          |                          |
| Foreign currency translation profit                                | 374,938                  | 281,135                  |
| Comprehensive income   | 1,693,404                | 443,303                  |
| Income per share   |                          |                          |
| Basic  | 0.04                     | 0.01                     |
| Diluted  | 0.04                     | 0.01                     |
|  |                          | 3.02                     |
|  |                          |                          |
|  | 42.054.020               | 42 (47 0(4               |
| Weighted average number of shares outstanding  Basic  Diluted      | 43,854,629<br>45,017,991 | 43,617,864<br>44,685,367 |

# Interim Condensed Consolidated Statements of Changes in Shareholders' Equity For the three months ended March 31, 2024 and 2023

(Unaudited)

|   | Number of  |            | Share-based | Deferred share |         | Accumulated other |             | Total         |
|---|------------|------------|-------------|----------------|---------|-------------------|-------------|---------------|
|   | common     | Share      | payment     | units payment  | Warrant | comprehensive     |             | shareholders' |
|   | shares     | capital    | reserve     | reserve        | reserve | income (loss)     | Deficit     | equity        |
|   | #          | \$         | \$          | \$             | \$      | \$                | \$          | \$            |
| Balance, December 31, 2022                              | 43,599,648 | 79,729,340 | 3,854,461   | 253,500        | 445,681 | (444,609)         | (8,439,930) | 75,398,443    |
| Repurchase of common shares (Note 13 (b))               | (12,900)   | (39,070)   | -           | -              | -       | -                 | -           | (39,070)      |
| Acquisition of Coyote Software Corporation (Note 4 (a)) | 38,163     | 102,277    | -           | -              | -       | -                 | -           | 102,277       |
| Share-based compensation (Note 13 (c))                  | -          | -          | 277,684     | -              | -       | -                 | -           | 277,684       |
| Net income and comprehensive loss for the period        | -          | -          | -           | -              | -       | 281,135           | 162,168     | 443,303       |
| Balance, March 31, 2023                                 | 43,624,911 | 79,792,547 | 4,132,145   | 253,500        | 445,681 | (163,474)         | (8,277,762) | 76,182,637    |
| Balance, December 31, 2023                              | 43,712,411 | 79,961,588 | 4,895,066   | 351,060        | -       | 143,292           | (3,444,764) | 81,906,242    |
| Stock options exercised (Note 13 (c))                   | 266,669    | 1,085,004  | (434,915)   | -              | -       | -                 | -           | 650,089       |
| Share-based compensation (Note 13 (c))                  | -          | -          | 348,579     | -              | -       | -                 | -           | 348,579       |
| Net income and comprehensive profit for the period      | ÷          | -          | -           | -              | -       | 374,938           | 1,318,466   | 1,693,404     |
| Balance, March 31, 2024                                 | 43,979,080 | 81,046,592 | 4,808,730   | 351,060        | -       | 518,230           | (2,126,298) | 84,598,314    |

# Interim Condensed Consolidated Statements of Cash Flows For the three months ended March 31, 2024 and 2023

(Unaudited)

|  | Three months ended | Three months ended |
|--|--------------------|--------------------|
|  | March 31,          | March 31,          |
|  | 2024               | 2023               |
|  | \$                 | \$                 |
| Operating activities   |                    |                    |
| Net income   | 1,318,466          | 162,168            |
| Adjustments for:   |                    |                    |
| Depreciation of property and equipment (Note 6)                                | 77,830             | 75,283             |
| Depreciation of right-of-use assets (Note 12)                                  | 106,762            | 95,907             |
| Amortization of intangible assets (Note 7)                                     | 1,106,542          | 1,054,247          |
| Unrealized foreign exchange gain   | (68,276)           | (213,261)          |
| Change in fair value and accretion of contingent consideration (Note 11)       | 14,003             | 3,888              |
| Interest expense from lease liabilities (Note 12)                              | 13,794             | 20,869             |
| Share-based compensation (Note 13 (c))   | 348,579            | 277,684            |
| Changes in working capital   |                    |                    |
| Accounts receivable, net of expected credit loss                               | (6,923,708)        | (1,433,911)        |
| Inventory  | (29,427)           | 124,393            |
| Prepaid expenses   | (669,398)          | (308,864)          |
| Deferred tax asset   | 37,443             | -                  |
| Accounts payable and accrued liabilities                                       | 2,313,573          | 649,594            |
| Deferred revenue   | 3,746,501          | 873,067            |
| Income taxes payable   | 799,928            | 69,275             |
| Deferred tax liability   | (132,181)          | 497,003            |
|  | 2,060,431          | 1,947,342          |
| Investing activities   |                    |                    |
| Purchase of property and equipment (Note 6)                                    | (63,892)           | (72,843)           |
| Purchase of intangible assets (Note 7)   | <u>-</u>           | (28,781)           |
| Acquisition of Coyote Software Corporation (net of cash acquired) (Note 4 (a)) | -                  | (1,835,129)        |
| Acquisition of Bookwise Solutions Limited (net of cash acquired) (Note 4 (b))  | (2,683,693)        | -                  |
| Payments of contingent consideration (Note 11)                                 | (5,632)            | (29,467)           |
| , ,  | (2,753,217)        | (1,966,220)        |
| Financing activities   |                    |                    |
| Principal payments on lease liabilities (Note 12)                              | (95,675)           | (81,794)           |
| Repurchase of common shares (Note 13 (b))                                      | (23)0757           | (39,070)           |
| Proceeds from exercise of options (Note 13 (c))                                | 650,089            | (33,070)           |
| Troccess from exercise of options (Note 13 (c))                                | 554,414            | (120,864)          |
| Effect of foreign eychange rate changes on each and each assistants            | (20.202)           | (144752)           |
| Effect of foreign exchange rate changes on cash and cash equivalents           | (26,382)           | (144,752)          |
| Decrease in cash and cash equivalents  | (164,754)          | (284,494)          |
| Cash and cash equivalents, beginning of the period                             | 33,480,018         | 17,452,210         |
| Cash and cash equivalents, end of the period                                   | 33,315,264         | 17,167,716         |

# Notes to the Interim Condensed Consolidated Financial Statements

For the three months ended March 31, 2024 and 2023

(Unaudited)

(In Canadian dollars)

#### 1. Description of business

Vitalhub Corp. and its subsidiaries (the "Company") provide technology to Health and Human Service providers including; Hospitals, Regional Health Authorities, Mental Health, Long-Term Care, Home Health, Community and Social Services. Vitalhub solutions span the categories of Electronic Health Records (EHR), Case Management, Care Coordination, Patient Flow, Operational Visibility, Workforce Automation and Mobile Apps.

Vitalhub Corp. has eleven wholly-owned subsidiaries: Vitalhub (PVT) Ltd, H.I.Next LLC, Vitalhub UK Limited, S12 Solutions Limited, Vitalhub Australia PTY Ltd, Hicom Technology Limited, Community Data Solutions, MyPathway Solutions Limited, Coyote Software Corporation, Bookwise Solutions Limited, and Bookwise Solutions PTY Ltd

On January 1, 2023, Oculys Health Informatics Inc., a wholly-owned subsidiary of the Company was amalgamated with Vitalhub Corp. On January 1, 2023, Intouch with Health Limited, Transforming Systems Limited., Alamac Limited, and Beautiful Information Limited, wholly-owned subsidiaries of the Company were amalgamated with Vitalhub UK Limited.

The Company's shares trade on the TSX under the symbol "VHI". The Company is incorporated and domiciled in Canada. The address of the Company's registered office is 480 University Avenue, Suite 1001, Toronto, Ontario, M5G 1V2.

#### 2. Basis of presentation

These unaudited interim condensed consolidated financial statements have been prepared in accordance with International Financial Reporting Standards ("IFRS") as set out in the Handbook of Chartered Professional Accountants Canada ("CPA Canada Handbook"). These unaudited interim condensed consolidated financial statements are presented in accordance with International Accounting Standard ("IAS") 34, Interim Financial Reporting. The disclosures contained in these unaudited interim condensed consolidated financial statements do not contain all requirements of IFRS for annual financial statements and should be read in conjunction with the annual consolidated financial statements for the year ended December 31, 2023.

The unaudited interim condensed consolidated financial statements were authorized for issue by the Board of Directors on May 9, 2024.

### 3. Summary of significant accounting policies

The accounting policies applied in these unaudited interim condensed consolidated financial statements are consistent with those disclosed in Note 3 to the annual consolidated financial statements for the year ended December 31, 2023.

#### 4. Business acquisitions

The Company's acquisitions serve to expand and broaden the suite of service offerings, add key customers and realize synergies by removing redundancies.

### a) Acquisition of Coyote Corporation Software

On January 20, 2023, the Company acquired all of the issued and outstanding shares of Coyote Software Corporation ("Coyote"). Coyote is a Canadian-based company, that specializes in tailored software solutions that streamline the workflows of health and social service organizations.

The following table summarizes the fair value of consideration paid on the acquisition date and the allocation of the purchase price to the assets and liabilities acquired.

| Conside | eration |
|---------|---------|
|         |         |

| Cash consideration on closing                        | \$<br>1,925,699 |
|--|-----------------|
| Cash held in escrow                                  | 339,829         |
| Issued shares (38,163 shares issued at \$2.68/share) | 102,277         |
| Fair value of contingent consideration               | 426,000         |
|  | \$<br>2,793,805 |
| Purchase price allocation                            |                 |
| Cash and cash equivalents                            | \$<br>430,399   |
| Accounts receivable                                  | 278,028         |
| Prepaids   | 13,756          |
| Property and equipment                               | 5,322           |
| Accounts payable and accrued liabilities             | (116,040)       |
| Deferred revenue                                     | (303,375)       |
| Income taxes recoverable                             | 10,575          |
| Deferred tax liability                               | (473,375)       |
| Acquired technology                                  | 230,000         |
| Customer relationships                               | 1,490,000       |
| Brand  | 61,000          |
| Goodwill   | 1,167,515       |
|  | \$<br>2,793,805 |

# Notes to the Interim Condensed Consolidated Financial Statements

For the three months ended March 31, 2024 and 2023

(Unaudited)

(In Canadian dollars)

## 4. Business acquisitions (continued)

## a) Acquisition of Coyote Corporation Software (continued)

In addition, the Company has a contingent consideration in the amount of \$426,000 payable over a three-year period after closing and is contingent upon meeting certain revenue targets.

During the three months ended March 31, 2024, the Company incurred \$20,694 in acquisition, restructuring and integration costs with this acquisition (three months ended March 31, 2023 - \$223,531). These costs are included and separately disclosed in the unaudited interim condensed consolidated statements of operations and comprehensive income.

### b) Acquisition of BookWise Solutions Limited

On February 2, 2024, the Company acquired all of the issued and outstanding shares of BookWise Solutions Limited ("BookWise"). BookWise is a UK-based company, which offers specialist scheduling software for healthcare and corporate organisations ranging from general room booking software to more specialist scheduling systems.

The following table summarizes the fair value of consideration paid on the acquisition date and the allocation of the purchase price to the assets and liabilities acquired. In accordance with the Company's accounting policy and IFRS, the Company has up to one year following the acquisition date to finalize the accounting for a business combination. Accordingly, the accounting for the BookWise acquisition has been completed using provisional amounts within these unaudited interim condensed consolidated financial statements.

| Customer relationships Brand             | 1,911,773<br>114,365 |
|--|----------------------|
| Acquired technology                      | 256,041              |
| Deferred tax liability                   | (608,597)            |
| Income taxes payable                     | (63,474)             |
| Lease liabilities                        | (79,851)             |
| Deferred revenue                         | (587,306)            |
| Accounts payable and accrued liabilities | (164,419)            |
| Right-of-use assets                      | 81,112               |
| Property and equipment                   | 13,152               |
| Prepaids                                 | 21,049               |
| Accounts receivable                      | 254,874              |
| Cash and cash equivalents                | \$<br>2,665,634      |
| Purchase price allocation                |                      |
|  | \$<br>5,349,327      |
| Cash held in escrow                      | 537,686              |
| Cash consideration on closing            | \$<br>4,811,641      |

From the date of acquisition to March 31, 2024, the Company incurred \$311,155 in acquisition, restructuring and integration costs with this acquisition. These costs are included and separately disclosed in the unaudited interim condensed consolidated statements of operations and comprehensive income.

#### 5. Accounts receivable

|                                | March 31,  | December 31, |
|--------------------------------|------------|--------------|
|                                | 2024       | 2023         |
|                                | \$         | \$           |
| Trade accounts receivable      | 16,035,565 | 8,384,159    |
| Other receivables              | 782,021    | 1,254,845    |
|                                | 16,817,586 | 9,639,004    |
| Expected credit loss provision | (347,313)  | (347,313)    |
| Net carrying value             | 16,470,273 | 9,291,691    |

# **Notes to the Interim Condensed Consolidated Financial Statements**

For the three months ended March 31, 2024 and 2023

(Unaudited) (In Canadian dollars)

# 6. Property and equipment

|                                       |           | Furniture & | Leasehold    |           |
|---------------------------------------|-----------|-------------|--------------|-----------|
|                                       | Computers | fixtures    | improvements | Total     |
| Cost                                  | \$        | \$          | \$           | \$        |
| Balance, December 31, 2022            | 779,852   | 283,664     | 134,649      | 1,198,165 |
| Acquisitions (Note 4)                 | 2,488     | 2,834       | -            | 5,322     |
| Additions                             | 253,797   | 6,920       | -            | 260,717   |
| Disposals                             | (6,300)   | (3,457)     | (8,939)      | (18,696)  |
| Effect of movements in exchange rates | 66,266    | 21,347      | 904          | 88,517    |
| Balance, December 31, 2023            | 1,096,103 | 311,308     | 126,614      | 1,534,025 |
| Acquisitions (Note 4)                 | 5,205     | 7,232       | 715          | 13,152    |
| Additions                             | 63,804    | 88          | -            | 63,892    |
| Effect of movements in exchange rates | 13,623    | (507)       | (2,178)      | 10,938    |
| Balance, March 31, 2024               | 1,178,735 | 318,121     | 125,151      | 1,622,007 |
| Accumulated depreciation              |           |             |              |           |
| Balance, December 31, 2022            | 294,764   | 171,609     | 68,323       | 534,696   |
| Depreciation expense                  | 242,124   | 54,858      | 21,884       | 318,866   |
| Effect of movements in exchange rates | 41,574    | 17,775      | (5,735)      | 53,614    |
| Balance, December 31, 2023            | 574,120   | 240,929     | 75,533       | 890,582   |
| Depreciation expense                  | 66,534    | 6,105       | 5,191        | 77,830    |
| Disposals                             | -         | -           | -            | -         |
| Effect of movements in exchange rates | (1,204)   | (2,002)     | (6,117)      | (9,323)   |
| Balance, March 31, 2024               | 639,450   | 245,032     | 74,607       | 959,089   |
| Net book value as at:                 |           |             |              |           |
| December 31, 2023                     | 521,983   | 70,379      | 51,081       | 643,443   |
| March 31, 2024                        | 539,285   | 73,089      | 50,544       | 662,918   |

# 7. Intangible assets

|                                       | Acquired     | Customer      |           |                 | Patents and |            |
|---------------------------------------|--------------|---------------|-----------|-----------------|-------------|------------|
|                                       | technologies | relationships | Brands    | Training videos | trademarks  | Total      |
| Cost                                  | \$           | \$            | \$        | \$              | \$          | \$         |
| Balance, December 31, 2022            | 6,913,419    | 32,206,250    | 1,866,792 | 105,237         | 1,546       | 41,093,244 |
| Acquisitions (Note 4)                 | 230,000      | 1,490,000     | 61,000    | -               | -           | 1,781,000  |
| Additions                             | -            | -             | -         | 29,394          | -           | 29,394     |
| Disposals                             | -            | -             | -         | -               | (1,546)     | (1,546)    |
| Effect of movements in exchange rates | 125,125      | 457,383       | 29,751    | 32,346          | -           | 644,605    |
| Balance, December 31, 2023            | 7,268,544    | 34,153,633    | 1,957,543 | 166,977         | -           | 43,546,697 |
| Acquisitions (Note 4)                 | 256,041      | 1,911,773     | 114,365   | -               | -           | 2,282,179  |
| Effect of movements in exchange rates | 59,740       | 196,301       | 12,906    | 2,253           | -           | 271,200    |
| Balance, March 31, 2024               | 7,584,325    | 36,261,707    | 2,084,814 | 169,230         | -           | 46,100,076 |
| Accumulated amortization              |              |               |           |                 |             |            |
| Balance, December 31, 2022            | 2,330,311    | 7,402,538     | 453,366   | 61,145          | 145         | 10,247,505 |
| Amortization expense                  | 1,134,846    | 2,870,580     | 220,724   | 31,582          | 1,381       | 4,259,113  |
| Disposals                             | -            | -             | -         | -               | (1,546)     | (1,546)    |
| Effect of movements in exchange rates | 33,163       | 74,731        | 5,872     | 30,677          | 20          | 144,463    |
| Balance, December 31, 2023            | 3,498,320    | 10,347,849    | 679,962   | 123,404         | -           | 14,649,535 |
| Amortization expense                  | 291,985      | 748,470       | 58,036    | 8,051           | -           | 1,106,542  |
| Effect of movements in exchange rates | 24,954       | 54,021        | 4,003     | 1,639           | -           | 84,617     |
| Balance, March 31, 2024               | 3,815,259    | 11,150,340    | 742,001   | 133,094         | -           | 15,840,694 |
| Net book value as at:                 |              |               |           |                 |             |            |
| December 31, 2023                     | 3,770,224    | 23,805,784    | 1,277,581 | 43,573          | -           | 28,897,162 |
| March 31, 2024                        | 3,769,066    | 25,111,367    | 1,342,813 | 36,136          | -           | 30,259,382 |

## **Notes to the Interim Condensed Consolidated Financial Statements**

For the three months ended March 31, 2024 and 2023

(Unaudited)

(In Canadian dollars)

### 8. Goodwill

|  | \$         |
|--|------------|
| Balance, December 31, 2022                       | 43,344,497 |
| Additions through business combinations (Note 4) | 1,167,515  |
| Effect of movements in exchange rates            | 346,485    |
| Balance, December 31, 2023                       | 44,858,497 |
| Additions through business combinations (Note 4) | 1,534,974  |
| Effect of movements in exchange rates            | 260,667    |
| Balance, March 31, 2024                          | 46,654,138 |

# 9. Accounts payable and accrued liabilities

|  | March 31, | December 31, |
|--|-----------|--------------|
|  | 2024      | 2023         |
|  | \$        | \$           |
| Trade accounts payable and accrued liabilities | 2,705,138 | 2,026,156    |
| Accrued payroll and related compensation       | 3,235,803 | 2,964,201    |
| Government remittances                         | 3,507,918 | 1,936,071    |
| Royalties payable                              | 124,813   | 169,252      |
|  | 9,573,672 | 7,095,680    |

#### 10. Loans payable

The Company has an agreement with The Bank of Nova Scotia ("Scotia") to provide a \$6,000,000 operating credit limit, and a \$27,000,000 revolving term facility. The operating credit limit bears interest at Scotia's prime rate plus 1%. The revolving term facility, bears interest at Scotia's prime rate plus a spread per annum as follows: Funded debt/EBITDA greater than 2.5x plus 2.75%, Funded debt/EBITDA equal to or less than 2.5x plus 1.5%. The facilities are secured by a general security agreement with a first ranking security interest over all property of the Company and guarantees and postponements of claim from the subsidiaries of the Company.

The Company is subject to maintain the following covenants:

- i) Funded Debt to EBITDA ratio, calculated on a trailing 12-month basis that is:
  - 1. equal to or less than 2.50:1, from July 1, 2023 and thereafter.
- ii) A Fixed Charge Coverage Ratio (calculated on a trailing 12-month basis that is) of not less than 1.20:1.

As at March 31, 2024, the Company is in compliance with all of its covenants, and has no debt outstanding.

### 11. Contingent consideration

|  | \$          |
|--|-------------|
| Balance, December 31, 2022                       | 2,801,376   |
| Additions through business combinations (Note 4) | 426,000     |
| Payments   | (2,021,167) |
| Accretion  | 11,664      |
| Change in fair value                             | 712,370     |
| Effect of movements in exchange rates            | 69,731      |
| Balance, December 31, 2023                       | 1,999,974   |
| Payments made                                    | (5,632)     |
| Change in fair value                             | 14,003      |
| Effect of movements in exchange rates            | 21,351      |
| Balance, March 31, 2024                          | 2,029,696   |

## **Notes to the Interim Condensed Consolidated Financial Statements**

For the three months ended March 31, 2024 and 2023

(Unaudited)

(In Canadian dollars)

### 12. Right-of-use-assets and lease liabilities

The following table reconciles the Company's operating lease obligations to the lease obligations recognized:

| Right-of-use-asset                               | Premise lease   |
|--|-----------------|
| Cost   | \$              |
| Balance, December 31, 2022                       | 1,593,349       |
| Additions  | 56,183          |
| Disposals  | (52,165)        |
| Effect of movements in exchange rates            | 58,993          |
| Balance, December 31, 2023                       | 1,656,360       |
| Additions through business combinations (Note 4) | 81,112          |
| Effect of movements in exchange rates            | 39,913          |
| Balance, March 31, 2024                          | 1,777,385       |
| Accumulated amortization                         | \$              |
| Balance, December 31, 2022                       | 826,882         |
| Amortization                                     | 399,715         |
| Disposals  | (52,165)        |
| Effect of movements in exchange rates            | 40,406          |
| Balance, December 31, 2023                       | 1,214,838       |
| Amortization                                     | 106,762         |
| Effect of movements in exchange rates            | 33,880          |
| Balance, March 31, 2024                          | 1,355,480       |
| Net book value as at:                            |                 |
| December 31, 2023                                | 441,522         |
| March 31, 2024                                   | 421,905         |
| Land Bald Beta                                   | Durantina Innan |

| Lease liabilities                                | Premise lease |
|--|---------------|
|  | \$            |
| Balance, December 31, 2022                       | 882,195       |
| Additions  | 56,183        |
| Financing costs                                  | 71,981        |
| Payments   | (399,551)     |
| Effect of movements in exchange rates            | (69,722)      |
| Balance, December 31, 2023                       | 541,086       |
| Additions through business combinations (Note 4) | 79,851        |
| Financing costs                                  | 13,794        |
| Payments   | (95,675)      |
| Effect of movements in exchange rates            | (17,403)      |
| Balance, March 31, 2024                          | 521,653       |
| Current portion of lease liabilities             | 389,701       |
| Long-term portion of lease liabilities           | 131,952       |
| Balance, March 31, 2024                          | 521,653       |

### 13. Share capital

## a) Authorized share capital

The authorized share capital of the Company consists of an unlimited number of common shares with no par value.

## b) Issued share capital

The share repurchase program provides that the Company may, during the 12-month period commencing August 29, 2022 and ending August 28, 2023, purchase up to 1,302,007 common shares. The price which the Company will pay for any such shares will be the prevailing market price at the time of acquisition. The aggregate number of shares purchased under this agreement shall not exceed on a daily basis: 7,866 shares, and on an aggregate basis over the term of the repurchase program until the occurrence of a termination event: 1,302,007 common shares, subject to certain prescribed exceptions.

During the three months ended March 31, 2023, the Company repurchased 12,900 of its common shares for \$39,070, under a share repurchase program.

# Notes to the Interim Condensed Consolidated Financial Statements

For the three months ended March 31, 2024 and 2023

(Unaudited)

(In Canadian dollars)

### 13. Share capital (continued)

c) Share-based compensation and share-based payment reserve

A summary of changes in share-based compensation for the three months ended March 31, 2024 and for the year ended December 31, 2023 is as follows:

| Measurement date           | Number of options | Weighted average exercise price |
|----------------------------|-------------------|---------------------------------|
| iviedsurement date         | #                 | ¢                               |
| Balance, December 31, 2022 | 2,450,206         | 2.45                            |
| Granted                    | 584,000           | 2.72                            |
| Exercised                  | (87,500)          | 1.72                            |
| Balance, December 31, 2023 | 2,946,706         | 2.48                            |
| Granted                    | 1,111,000         | 6.22                            |
| Exercised                  | (266,669)         | 2.46                            |
| Balance, March 31, 2024    | 3,791,037         | 3.59                            |

The following tables summarize information about the Company's share options outstanding at March 31, 2024 and December 31, 2023.

|          |                 | March 31, 2024 |                  |                     | December 31, 2023   |                  |
|----------|-----------------|----------------|------------------|---------------------|---------------------|------------------|
|          | Number of share | Number of      | Weighted average |                     |                     | Weighted average |
| Exercise | options         | share options  | remaining        | Number of share     | Number of share     | remaining        |
| price    | outstanding     | exercisable    | contractual life | options outstanding | options exercisable | contractual life |
| \$1.50   | 200,000         | 200,000        | 4.08             | 200,000             | 200,000             | 4.33             |
| \$1.65   | 90,000          | 90,000         | 3.66             | 90,000              | 90,000              | 3.91             |
| \$1.80   | 20,000          | 20,000         | 0.06             | 70,000              | 70,000              | 0.31             |
| \$2.03   | 482,503         | 482,503        | 3.46             | 525,003             | 525,003             | 3.54             |
| \$2.33   | 95,000          | 42,218         | 3.62             | 95,000              | 34,304              | 3.87             |
| \$2.66   | 750,000         | 590,000        | 2.65             | 875,000             | 615,003             | 2.76             |
| \$2.67   | 80,000          | 42,235         | 3.38             | 80,000              | 35,563              | 3.62             |
| \$2.71   | 138,000         | -              | 7.37             | 148,000             | 10,000              | 7.41             |
| \$2.75   | 90,000          | -              | 4.38             | 90,000              | -                   | 4.63             |
| \$2.77   | 150,000         | 91,670         | 3.12             | 150,000             | 79,169              | 3.36             |
| \$2.85   | 35,000          | 35,000         | 2.50             | 50,000              | 50,000              | 2.75             |
| \$2.90   | 157,703         | 122,664        | 4.78             | 157,703             | 109,521             | 5.03             |
| \$2.98   | 40,000          | 25,554         | 3.07             | 40,000              | 22,221              | 3.32             |
| \$3.05   | 70,000          | 48,605         | 2.85             | 70,000              | 42,773              | 3.10             |
| \$3.07   | 85,000          | 56,665         | 3.00             | 85,000              | 49,582              | 3.25             |
| \$3.15   | 170,831         | 154,568        | 2.25             | 195,000             | 162,489             | 2.50             |
| \$3.34   | 26,000          | -              | 4.62             | 26,000              | -                   | 4.87             |
| \$4.46   | 40,000          | 40,000         | 4.85             | -                   | -                   | -                |
| \$6.29   | 1,071,000       | 255,333        | 4.99             | -                   | -                   | -                |
|          | 3,791,037       | 2,297,015      | 3.89             | 2,946,706           | 2,095,628           | 3.52             |

During the three months ended March 31, 2024, 1,111,000 share options were issued (for the year ended December 31, 2023 - 584,000) with a weighted average aggregate value of \$3,225,716 at the date of grant (2023 - \$915,393) to directors and employees.

The fair value of the share options granted during the year were determined using the Black-Scholes option pricing model with the following weighted average assumptions:

|                          | 2024            | 2023            |
|--------------------------|-----------------|-----------------|
| Share price              | \$4.46 - \$6.29 | \$2.66 - \$3.34 |
| Exercise price           | \$4.46 - \$6.29 | \$2.66 - \$3.34 |
| Expected volatility      | 48% - 49%       | 54% - 79%       |
| Expected option life     | 5 years         | 5 - 10 years    |
| Expected dividend yield  | -               | -               |
| Expected forfeiture rate | -               | -               |
| Risk-free interest rate  | 4.63% - 5.23%   | 2.71% - 4.30%   |

During the three months ended March 31, 2024, the Company recognized stock-based compensation expense of \$348,579 (three months ended March 31, 2023 - \$277,684).

# Notes to the Interim Condensed Consolidated Financial Statements

For the three months ended March 31, 2024 and 2023

(Unaudited)

(In Canadian dollars)

## 13. Share capital (continued)

### d) Deferred share units payment reserve

|                            | Number of      |                  |
|----------------------------|----------------|------------------|
|                            | deferred share | Weighted average |
| Measurement date           | units          | exercise price   |
|                            | #              | \$               |
| Balance, December 31, 2022 | 87,414         | 2.90             |
| Issued                     | 36,000         | 2.71             |
| Balance, December 31, 2023 | 123,414        | 2.84             |
| Balance, March 31, 2024    | 123,414        | 2.84             |

During the three months ended March 31, 2024, no deferred share units were issued (for the year ended December 31, 2023, 36,000 deferred share units were issued with a weighted average aggregate fair value of \$97,560 at the date of grant to key management).

The fair value of the deferred share units granted to key management for the year ended December 31, 2023 were determined using the share price at the date of grant of \$2.71.

During the three months ended March 31, 2024, no stock-based compensation expense was recognized (for the year ended December 31, 2023 - \$97,560) related to fully vested deferred share units.

### 14. Expenses by nature

|   | Three months    | Three months    |
|---|-----------------|-----------------|
|   | ended March 31, | ended March 31, |
|   | 2024            | 2023            |
|   | \$              | \$              |
| Business acquisition, restructuring and integration costs | 583,334         | 658,349         |
| Computer expenses   | 357,213         | 483,202         |
| Consulting  | 901,939         | 509,773         |
| Depreciation and amortization                             | 1,291,134       | 1,225,437       |
| Facilities  | 129,827         | 123,984         |
| Foreign currency gain                                     | (68,276)        | (213,261)       |
| Loss on change in fair value of contingent consideration  | 14,003          | -               |
| Hardware  | 91,621          | 223,845         |
| Hosting and software licenses                             | 763,160         | 481,004         |
| Insurance   | 54,999          | 72,408          |
| Interest expense and accretion (net of interest income)   | (171,013)       | (18,118)        |
| Investor relations  | 51,000          | 15,750          |
| Marketing   | 80,404          | 81,173          |
| Office and telephone                                      | 51,556          | 69,178          |
| Other   | 110,831         | 77,515          |
| Professional fees   | 281,558         | 245,018         |
| Recruiting  | 5,547           | 4,733           |
| Royalties   | 81,593          | 70,434          |
| Salaries, wages and benefits                              | 7,953,329       | 7,114,777       |
| Share-based compensation                                  | 348,579         | 277,684         |
| Transfer agent filing fees                                | 55,478          | 43,867          |
| Travel  | 310,080         | 267,994         |
|   | 13,277,896      | 11,814,746      |

# Notes to the Interim Condensed Consolidated Financial Statements

For the three months ended March 31, 2024 and 2023

(Unaudited)

(In Canadian dollars)

#### 15. Key management compensation

Key management personnel are persons responsible for planning, directing and controlling activities of an entity, and include management executives of the Company and the Board of Directors. Compensation provided to key management and the board of directors is as follows:

|   | Three months<br>ended March 31, | Three months ended March 31, |
|---|---------------------------------|------------------------------|
|   | 2024                            | 2023                         |
|   | \$                              | \$                           |
| Salaries and short-term employee benefits | 276,735                         | 182,124                      |
| Directors' fees                           | 66,750                          | 76,000                       |
| Consulting                                | 6,198                           | 7,218                        |
| Share-based compensation                  | 59,885                          | 14,267                       |
|   | 409,568                         | 279,609                      |

#### 16. Segmented information

The Company has identified one operating segment for its operations related to healthcare information systems in the mental health, long-term care, community health service and hospital sectors. The Company sells into five major geographic regions: Canada, the United States of America ("USA"), the United Kingdom, Australia, and parts of Western Asia. The Company has determined that it has a single reportable segment as the Company's decision makers review information on a consolidated basis.

The revenues in each of these geographic locations for the three months ended March 31, 2024 and 2023 are as follows:

|                   | Three months    | Three months    |
|-------------------|-----------------|-----------------|
|                   | ended March 31, | ended March 31, |
|                   | 2024            | 2023            |
|                   | \$              | \$              |
| Canada            | 3,209,150       | 2,622,276       |
| USA               | 163,843         | 256,944         |
| United Kingdom    | 10,401,141      | 8,399,439       |
| Australia         | 1,099,780       | 957,911         |
| Western Asia      | 272,707         | 273,732         |
| Rest of the world | 110,170         | 84,872          |
| Total revenues    | 15,256,791      | 12,595,174      |

The total non-current assets in each of these geographic locations as at March 31, 2024 and December 31, 2023 are as follows:

|                          | March 31,  | December 31, |
|--------------------------|------------|--------------|
|                          | 2024       | 2023         |
|                          | \$         | \$           |
| Canada                   | 19,326,932 | 19,045,003   |
| United Kingdom           | 50,753,902 | 47,644,543   |
| USA                      | 806        | 821          |
| Sri Lanka                | 378,275    | 386,191      |
| Australia                | 7,538,428  | 7,801,509    |
| Total non-current assets | 77,998,343 | 74,878,067   |

# 17. Subsequent event

On April 9, 2024, the Company closed a bought deal public offering with a syndicate of investment dealers led by Cormark Securities Inc. (collectively, the "underwriters") pursuant to which the underwriters purchased 6,709,000 common shares (the "common shares") from the treasury of the Company, at a price of \$6.00 per common share for total gross proceeds of approximately \$40,254,000.