

Crystal Art Gallery Increases Ecommerce Fulfillment 5x with Descartes Sellercloud™

ATLANTA, Sept. 22, 2025 -- Descartes Systems Group (Nasdaq:DSGX) (TSX:DSG), the global leader in uniting logistics-intensive businesses in commerce, announced that California-based Crystal Art Gallery, a leading global omnichannel supplier of art and home décor products, is using Descartes Sellercloud™ and its warehouse management system (WMS) module to consolidate and synchronize warehousing, inventory, listings, order processing, shipping, customer service, and invoicing across multiple sales channels and brands. With fulfillment operations centralized in a single platform, the company boosted order fulfillment fivefold, increased operational efficiency and reduced shipping costs.

“We have more than 500,000 SKUs across various companies and brands and sell through multiple retailers and online marketplaces—Amazon, Walmart, Wayfair, Target, Overstock and our own Shopify stores—via a 250,000-sq.ft. warehouse in Los Angeles and another 70,000-sq.ft. facility in Mexico. With this level of inventory complexity, our manual processes were holding us back,” said David Vu, Vice President of Ecommerce at Crystal Art Gallery. “With Descartes Sellercloud, we’ve consolidated all our retailers and sales channels into one platform. This integration automates and expedites order processing, streamlines drop shipping and customer service processes, enables single-source updates for listings and inventory, and aggregates data from multiple brands and marketplaces to accurately track sales performance and tighten inventory control.”

Descartes Sellercloud is an all-in-one ecommerce platform that helps small and mid-market retailers, distributors, and wholesalers with omnichannel ecommerce operations centralize the management of their catalog, inventory, orders, purchasing, fulfillment and shipping. With 350+ integrations to marketplaces (including Amazon, Walmart, Shopify and Tik Tok), shopping carts, shipping partners, third party logistics providers, payment gateways and vendors, the solution provides a comprehensive ecommerce ecosystem that companies can easily leverage to expand operations as they grow.

“We’re pleased to support Crystal Art Gallery in removing costly manual steps from its ecommerce operations and enabling greater efficiency at scale,” said Mikel Richardson, General Manager, Ecommerce at Descartes. “As brands navigate tariff volatility and rising competitive pressure, the ability to move quickly, stay flexible and control costs is critical. Descartes’ ecommerce solutions are designed to help sellers adapt in real-time—adding new channels with ease, leveraging data to optimize performance and scaling seamlessly to meet demand.”

Learn more about [Descartes Sellercloud](#) and Descartes’ [Ecommerce Shipping and Fulfillment solutions](#).

About Crystal Art Gallery

Founded in 1989, Crystal Art Gallery designs, sources, displays, warehouses, and distributes art, home décor, and licensed wall decor products worldwide across multiple select retailers and ecommerce marketplaces. With warehouses in Los Angeles, CA and Mexico and showrooms in New York, LA, Nashville, and Hong Kong, Crystal Art Gallery is the only industry leader following a good/better/best strategy, segregating its product line into nine distinct brands that appeal to discount, mass merchant, and higher end retailers. For more information, visit www.crystalartgallery.com.

About Descartes

Descartes (Nasdaq:DSGX) (TSX:DSG) is the global leader in providing on-demand, software-as-a-service solutions focused on improving the productivity, security and sustainability of logistics-intensive businesses. Customers use our modular, software-as-a-service solutions to route, track and help improve the safety, performance and compliance of delivery resources; plan, allocate and execute shipments; rate, audit and pay transportation invoices; access global trade data; file customs and security documents for imports and exports; and complete numerous other logistics processes by participating in the world’s largest, collaborative multimodal logistics community. Our headquarters are in Waterloo, Ontario, Canada and we have offices and partners around the world. Learn more at www.descartes.com, and connect with us on [LinkedIn](#) and [Twitter](#).

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Cautionary Statement Regarding Forward-Looking Statements

This release contains forward-looking information within the meaning of applicable securities laws (“forward-looking statements”) that relate to Descartes’ ecommerce solution offerings and potential benefits derived therefrom; and other matters. Such forward-looking statements involve known and unknown risks, uncertainties, assumptions and other factors that may cause the actual results, performance or achievements to differ materially from the anticipated results, performance or achievements or developments expressed or implied by such forward-looking statements. Such factors include, but are not limited to, the factors and assumptions discussed in the section entitled, “Certain Factors That May Affect Future Results” in documents filed with the Securities and Exchange Commission, the Ontario Securities Commission and other securities regulatory authorities across Canada including Descartes’ most recently filed annual and interim management’s discussion and analysis which are available under Descartes’ profile through the EDGAR website at <http://www.sec.gov> or through the

SEDAR+ website at <http://www.sedarplus.com/>. If any such risks actually occur, they could, among other consequences, materially adversely affect our business, financial condition or results of operations. In that case, the trading price of our common shares could decline, perhaps materially. Readers are cautioned not to place undue reliance upon any such forward-looking statements, which speak only as of the date made. Forward-looking statements are provided for the purposes of providing information about management's current expectations and plans relating to the future. Readers are cautioned that such information may not be appropriate for other purposes. We do not undertake or accept any obligation or undertaking to release publicly any updates or revisions to any forward-looking statements to reflect any change in our expectations or any change in events, conditions or circumstances on which any such statement is based, except as required by law.