



## **ANNUAL INFORMATION FORM**

**YEAR ENDED DECEMBER 31, 2019**

**February 27, 2020**

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## GLOSSARY OF TERMS

### Selected Defined Terms

"**ABCA**" means the *Business Corporations Act* (Alberta), together with any or all regulations promulgated thereunder, as amended from time to time;

"**AOG**" or "**Advantage**" or the "**Corporation**" means Advantage Oil & Gas Ltd., a corporation amalgamated under the ABCA. All references to "**AOG**" or "**Advantage**" or the "**Corporation**", unless the context otherwise requires, are references to Advantage Oil & Gas Ltd. and its predecessors and subsidiaries;

"**Board of Directors**" or "**Board**" means the board of directors of Advantage;

"**Common Shares**" means the common shares of Advantage;

"**Credit Facilities**" has the meaning ascribed thereto under the heading "*General Development of the Business – Three Year History – 2017 – Credit Facilities*";

"**GAAP**" means generally accepted accounting principles for publicly accountable enterprises in Canada which is currently in accordance with IFRS;

"**IFRS**" means International Financial Report Standards as issued by the International Accounting Standards Board;

"**NYMEX**" means New York Mercantile Exchange;

"**NYSE**" means the New York Stock Exchange;

"**SEC**" means the U.S. Securities and Exchange Commission;

"**Shareholders**" means the holders from time to time of one or more Common Shares, as shown on the register of such holders maintained by the Corporation or by the transfer agent of the Common Shares, on behalf of the Corporation;

"**TSX**" means the Toronto Stock Exchange; and

"**U.S.**" means the United States of America.

### Selected Defined Oil and Gas Terms

"**abandonment and reclamation costs**" means all costs associated with the process of restoring a property that has been disturbed by oil and gas activities to a standard imposed by applicable government or regulatory authorities;

"**API**" means the American Petroleum Institute;

"**API gravity**" means the API gravity expressed in degrees in relation to liquids, which is a measure of how heavy or light a petroleum liquid is compared to water. If a petroleum liquid's API gravity is greater than 10, it is lighter and floats on water; if less than 10, it is heavier than water and sinks. API gravity is thus a measure of the relative density of a petroleum liquid and the density of water and is used to compare the relative densities of petroleum liquids;

"**COGE Handbook**" means the "Canadian Oil and Gas Evaluation Handbook" maintained by the Society of Petroleum Evaluation Engineers (Calgary Chapter), as amended from time to time;

## GLOSSARY OF TERMS (CONTINUED)

**"conventional natural gas"** means natural gas that has been generated elsewhere and has migrated as a result of hydrodynamic forces and is trapped in discrete accumulations by seals that may be formed by localized structural, depositional or erosional geological features;

**"developed non-producing reserves"** are those reserves that either have not been on production, or have previously been on production, but are shut-in, and the date of resumption of production is unknown;

**"developed producing reserves"** are those reserves that are expected to be recovered from completion intervals open at the time of the estimate. These reserves may be currently producing or, if shut-in, they must have previously been on production, and the date of resumption of production must be known with reasonable certainty;

**"developed reserves"** are those reserves that are expected to be recovered from existing wells and installed facilities or, if facilities have not been installed, that would involve a low expenditure (for example, when compared to the cost of drilling a well) to put the reserves on production. The developed category may be subdivided into developed producing reserves and developed non-producing reserves;

**"development costs"** means costs incurred to obtain access to reserves and to provide facilities for extracting, treating, gathering and storing the oil and gas from reserves. More specifically, development costs, including applicable operating costs of support equipment and facilities and other costs of development activities, are costs incurred to:

- (a) gain access to and prepare well locations for drilling, including surveying well locations for the purpose of determining specific development drilling sites, clearing ground, draining, road building, and relocating public roads, gas lines and power lines, to the extent necessary in developing the reserves;
- (b) drill and equip development wells, development type stratigraphic test wells and service wells, including the costs of platforms and of well equipment such as casing, tubing, pumping equipment and wellhead assembly;
- (c) acquire, construct and install production facilities such as flow lines, separators, treaters, heaters, manifolds, measuring devices and production storage tanks, natural gas cycling and processing plants, and central utility and waste disposal systems; and
- (d) provide improved recovery systems;

**"exploration costs"** means costs incurred in identifying areas that may warrant examination and in examining specific areas that are considered to have prospects that may contain oil and gas reserves, including costs of drilling exploratory wells and exploratory type stratigraphic test wells. Exploration costs may be incurred both before acquiring the related property (sometimes referred to as "prospecting costs") and after acquiring the property. Exploration costs, which include applicable operating costs of support equipment and facilities and other costs of exploration activities, are:

- (a) costs of topographical, geochemical, geological and geophysical studies, rights of access to properties to conduct those studies, and salaries and other expenses of geologists, geophysical crews and others conducting those studies (collectively referred to as "geological and geophysical costs");
- (b) costs of carrying and retaining unproved properties, such as delay rentals, taxes (other than income and capital taxes) on properties, legal costs for title defence, and the maintenance of land and lease records;
- (c) dry hole contributions and bottom hole contributions;
- (d) costs of drilling and equipping exploratory wells; and
- (e) costs of drilling exploratory type stratigraphic test wells;

## GLOSSARY OF TERMS (CONTINUED)

**"forecast prices and costs"** means future prices and costs that are:

- (a) generally accepted as being a reasonable outlook of the future; or
- (b) if, and only to the extent that, there are fixed or presently determinable future prices or costs to which the Corporation is legally bound by a contractual or other obligation to supply a physical product, including those for an extension period of a contract that is likely to be extended, those prices or costs rather than the prices and costs referred to in subparagraph (a);

**"future net revenue"** means a forecast of revenue, estimated using forecast prices and costs, arising from the anticipated development and production of resources, net of the associated royalties, operating costs, development costs, and abandonment and reclamation costs;

**"gross"** means:

- (a) in relation to an entity's interest in production and reserves, its "company gross reserves", which are such entity's working interest (operating or non-operating) share before deduction of royalties and without including any royalty interest of such entity;
- (b) in relation to wells, the total number of wells in which an entity has an interest; and
- (c) in relation to properties, the total area of properties in which an entity has an interest;

**"hydrocarbon"** means a compound consisting of hydrogen and carbon, which, when naturally occurring, may also contain other elements such as sulphur;

**"light crude oil"** means crude oil with a relative density greater than 31.1 degrees API gravity;

**"medium crude oil"** means crude oil with a relative density greater than 22.3 degrees API gravity and less than or equal to 31.1 degrees API gravity;

**"natural gas"** means a naturally occurring mixture of hydrocarbon gases and other gases;

**"natural gas liquids" or "NGLs"** means those hydrocarbon components that can be recovered from natural gas as a liquid including, but not limited to, ethane, propane, butanes, pentanes plus, and condensates;

**"net"** means:

- (a) in relation to an entity's interest in production and reserves, such entity's working interest (operating or non-operating) share after deduction of royalty obligations, plus the entity's royalty interests in production or reserves;
- (b) in relation to an entity's interest in wells, the number of wells obtained by aggregating an entity's working interest in each of its gross wells; and
- (c) in relation to an entity's interest in a property, the total area in which an entity has an interest multiplied by the working interest owned by it;

**"NGTL"** means the natural gas gathering and transportation system in Alberta and northeastern British Columbia, owned by Nova Gas Transmission Ltd., a subsidiary of TC Energy Corp.;

**"NI 51-101"** means National Instrument 51-101 - *Standards of Disclosure for Oil and Gas Activities*;

## GLOSSARY OF TERMS (CONTINUED)

**"probable reserves"** are those additional reserves that are less certain to be recovered than proved reserves. It is equally likely that the actual remaining quantities recovered will be greater or less than the sum of the estimated proved plus probable reserves;

**"property"** includes: (a) fee ownership or a lease, concession, agreement, permit, licence or other interest representing the right to extract oil or gas subject to such terms as may be imposed by the conveyance of that interest; (b) royalty interests, production payments payable in oil or gas, and other non-operating interests in properties operated by others; and (c) an agreement with a foreign government or authority under which a reporting issuer participates in the operation of properties or otherwise serves as "producer" of the underlying reserves (in contrast to being an independent purchaser, broker, dealer or importer). A property does not include supply agreements, or contracts that represent a right to purchase, rather than extract, oil or gas;

**"proved reserves"** are those reserves that can be estimated with a high degree of certainty to be recoverable. It is likely that the actual remaining quantities recovered will exceed the estimated proved reserves;

**"reserves"** are estimated remaining quantities of oil and natural gas and related substances anticipated to be recoverable from known accumulations, as of a given date, based on: (a) analysis of drilling, geological, geophysical and engineering data; (b) the use of established technology; and (c) specified economic conditions, which are generally accepted as being reasonable. Reserves are classified according to the degree of certainty associated with the estimates;

**"resource play"** refers to drilling programs targeted at regionally distributed crude oil or natural gas accumulations; successful exploitation of these reservoirs is dependent upon technologies such as horizontal drilling and multi-stage fracture stimulation to access large rock volumes in order to produce economic quantities of oil or natural gas;

**"Sproule"** has the meaning ascribed thereto under the heading "*Statement of Reserves Data and Other Oil and Gas Information – Disclosure of Reserves Data*";

**"Sproule Report"** has the meaning ascribed thereto under the heading "*Statement of Reserves Data and Other Oil and Gas Information – Disclosure of Reserves Data*"; and

**"undeveloped reserves"** are those reserves expected to be recovered from known accumulations where a significant expenditure (for example, when compared to the cost of drilling a well) is required to render them capable of production. They must fully meet the requirements of the reserves classification (proved, probable) to which they are assigned.

Words importing the singular number only include the plural, and *vice versa*, and words importing any gender include all genders. All dollar amounts set forth in this annual information form are in Canadian dollars, except where otherwise indicated.

## ABBREVIATIONS AND OIL AND GAS ADVISORIES

| Crude Oil and Natural Gas Liquids |                                                                                                                                                                                                           | Natural Gas |                                                                                                                           |
|-----------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-------------|---------------------------------------------------------------------------------------------------------------------------|
| bbl                               | barrel                                                                                                                                                                                                    | Mcf         | thousand cubic feet                                                                                                       |
| bbls                              | barrels                                                                                                                                                                                                   | MMcf        | million cubic feet                                                                                                        |
| Mbbls                             | thousand barrels                                                                                                                                                                                          | bcf/d       | billion cubic feet per day                                                                                                |
| NGLs                              | natural gas liquids                                                                                                                                                                                       | Mcf/d       | thousand cubic feet per day                                                                                               |
| BOE or boe                        | barrel of oil equivalent                                                                                                                                                                                  | MMcf/d      | million cubic feet per day                                                                                                |
| Mboe                              | thousand barrels of oil equivalent                                                                                                                                                                        | Mcf         | thousand cubic feet of natural gas equivalent, using the ratio of 6 Mcf of natural gas being equivalent to one bbl of oil |
| MMboe                             | million barrels of oil equivalent                                                                                                                                                                         | MMcf/d      | million cubic feet of natural gas equivalent per day                                                                      |
| boe/d                             | barrels of oil equivalent per day                                                                                                                                                                         | MMbtu       | million British Thermal Units                                                                                             |
| bbls/d                            | barrels of oil per day                                                                                                                                                                                    | GJ/d        | Gigajoules per day                                                                                                        |
| <b>Other</b>                      |                                                                                                                                                                                                           |             |                                                                                                                           |
| AECO                              | a notional market point on the NGTL system, located at the AECO 'C' hub in Southeastern Alberta, where the purchase and sale of natural gas is transacted                                                 |             |                                                                                                                           |
| Henry Hub                         | a central delivery location, located near Louisiana's Gulf Coast connecting several intrastate and interstate pipelines, that serves as the official delivery location for futures contracts on the NYMEX |             |                                                                                                                           |
| WTI                               | means West Texas Intermediate, the reference price paid in U.S. dollars at Cushing, Oklahoma for the crude oil standard grade                                                                             |             |                                                                                                                           |

The term "boe" or barrels of oil equivalent and "Mcf" or thousand cubic feet equivalent may be misleading, particularly if used in isolation. A boe or Mcfe conversion ratio of six thousand cubic feet of natural gas to one barrel of oil equivalent (6 Mcf: 1 bbl) is based on an energy equivalency conversion method primarily applicable at the burner tip and does not represent a value equivalency at the wellhead. As the value ratio between natural gas and crude oil based on the current prices of natural gas and crude oil is significantly different from the energy equivalency of 6:1, utilizing a conversion on a 6:1 basis may be misleading as an indication of value.

This annual information form contains certain oil and gas metrics, including reserve life index, which do not have standardized meanings or standard methods of calculation and therefore such measures may not be comparable to similar measures used by other companies and should not be used to make comparisons. Such metrics have been included herein to provide readers with additional measures to evaluate the Corporation's performance; however, such measures are not reliable indicators of the future performance of the Corporation and future performance may not compare to the performance in previous periods and therefore such metrics should not be unduly relied upon.

Certain other terms used herein but not defined herein are defined in NI 51-101 and, unless the context otherwise requires, shall have the same meanings herein as in NI 51-101.

## CONVERSION

The following table sets forth certain conversions between Standard Imperial Units and the International System of Units (or metric units).

| <u>To Convert From</u> | <u>To</u>    | <u>Multiply By</u> |
|------------------------|--------------|--------------------|
| Mcf                    | cubic metres | 28.317             |
| cubic metres           | cubic feet   | 35.315             |
| Bbls                   | cubic metres | 0.159              |
| cubic metres           | bbls         | 6.289              |
| Feet                   | metres       | 0.305              |
| Metres                 | feet         | 3.281              |
| Miles                  | kilometres   | 1.609              |
| kilometres             | miles        | 0.621              |
| Acres                  | hectares     | 0.405              |
| hectares               | acres        | 2.471              |
| gigajoules             | MMbtu        | 0.950              |
| MMbtu                  | gigajoules   | 1.0526             |

## FORWARD-LOOKING STATEMENTS

Certain statements contained in this annual information form constitute forward-looking statements. These statements relate to future events or our future performance. All statements other than statements of historical fact may be forward-looking statements. Forward-looking statements are often, but not always, identified by the use of words such as "seek", "anticipate", "plan", "continue", "estimate", "expect", "may", "will", "project", "predict", "potential", "targeting", "intend", "could", "might", "should", "believe" and similar expressions. These statements involve known and unknown risks, uncertainties and other factors that may cause actual results or events to differ materially from those anticipated in such forward-looking statements. Advantage believes the expectations reflected in those forward-looking statements are reasonable but no assurance can be given that these expectations will prove to be correct and such forward-looking statements included in, or incorporated by reference into, this annual information form should not be unduly relied upon. These statements speak only as of the date of this annual information form.

In particular, this annual information form contains forward-looking statements pertaining to, but not limited to, the following:

- the Corporation's strategy, focus and plans;
- the performance characteristics of our assets;
- crude oil, natural gas and NGL production levels;
- the Corporation's 2020 capital budget;
- projections of market prices and costs and supply and demand for crude oil, natural gas and NGLs;
- expectations regarding the ability to raise capital or access long-term debt to finance any acquisitions;
- expectation that interest or other funding costs would not make further development of the Corporation's assets uneconomic;
- the expectation that the Corporation's well inventory will be sufficient to attain the majority of the Corporation's 2020 annual production target.
- drilling and future development plans for the Corporation's assets, including the anticipated timing thereof and estimated production therefrom and capital expenditures related thereto;
- timing of development of undeveloped reserves and associated future capital expenditures;
- future abandonment and reclamation costs;
- the Corporation's hedging activities;
- tax horizons and treatment under governmental regulatory regimes and tax laws;

## FORWARD-LOOKING STATEMENTS (continued)

- terms of the Credit Facilities, including the effect of revisions or changes in reserve estimates and commodity prices on the borrowing base of the Credit Facilities;
- dividend policy and timing of any future dividend;
- expected land expiries; and
- no anticipated material changes in our business to occur in 2020.

Statements relating to "reserves" are deemed to be forward-looking statements, as they involve the implied assessment, based on certain estimates and assumptions, that the reserves described can be profitably produced in the future. Readers are cautioned that the foregoing lists of factors are not exhaustive. The forward-looking statements contained in this annual information form are expressly qualified by this cautionary statement.

The actual results could differ materially from those anticipated in these forward-looking statements as a result of the risk factors set forth below and elsewhere in this annual information form: risks related to changes in general economic, market and business conditions; continued volatility in market prices for crude oil, NGLs and natural gas; the impact of significant declines in market prices for crude oil, NGLs and natural gas; stock market volatility; changes to legislation and regulations, including environmental regulations, and how they are interpreted and enforced; the Corporation's ability to comply with current and future environmental or other laws; actions by governmental or regulatory authorities including increasing taxes, changes in investment or other regulations; changes in tax laws, royalty regimes and incentive programs relating to the crude oil and natural gas industry; the effect of acquisitions; Advantage's success at acquisition, exploitation and development of reserves; unexpected drilling results; failure to achieve production targets on timelines anticipated or at all; the potential for management and reserves evaluators estimates and assumptions to be inaccurate; changes in commodity prices, currency exchange rates, capital expenditures, reserves or reserves estimates and debt service requirements; the occurrence of unexpected events involved in the exploration for, and the operation and development of, crude oil and natural gas properties; hazards such as fire, explosion, blowouts, cratering, and spills, each of which could result in substantial damage to wells, production facilities, other property and the environment or in personal injury; geological, technical, drilling and processing problems and other difficulties in producing petroleum reserves; changes or fluctuations in production levels; individual well productivity; delays in anticipated timing of drilling and completion of wells; the failure to extend the Credit Facilities at each annual review; competition from other producers for, among other things, capital, acquisitions of reserves, undeveloped lands and skilled personnel; the lack of availability of qualified personnel or management; the lack of available capacity on pipelines; ability to access sufficient capital from internal and external sources; credit risk; the other factors discussed under "*Risk Factors*"; and other factors, many of which are beyond the control of the Corporation. Readers are cautioned that the foregoing list of factors is not exhaustive.

Although the forward-looking statements contained in this annual information form are based upon assumptions which Advantage believes to be reasonable, Advantage cannot assure Shareholders that actual results will be consistent with these forward-looking statements. With respect to forward-looking statements contained in this annual information form, Advantage has made assumptions regarding, but not limited to: that the current commodity price and foreign exchange environment will continue or improve; conditions in general economic and financial markets; current and future commodity prices and royalty regimes; availability of skilled labour; timing and amount of capital expenditures; future exchange rates; availability of pipeline capacity; the impact of increasing competition; conditions in general economic and financial markets; availability of drilling and related equipment; effects of regulation by governmental agencies; royalty rates; future operating costs; that the Corporation will have sufficient cash flow, debt or equity sources or other financial resources required to fund its capital and operating expenditures and requirements as needed; that the Corporation's conduct and results of operations will be consistent with its expectations; that the Corporation will have the ability to develop the Corporation's crude oil and natural gas properties in the manner currently contemplated; that current or, where applicable, proposed assumed industry conditions, laws and regulations will continue in effect or as anticipated as described herein; that the estimates of the Corporation's reserves volumes and the assumptions related thereto (including commodity prices and development costs) are accurate in all material respects; and other matters.

Advantage has included the above summary of assumptions and risks related to forward-looking information provided in this annual information form in order to provide Shareholders with a more complete perspective on the Corporation's current and

## FORWARD-LOOKING STATEMENTS (continued)

future operations and such information may not be appropriate for other purposes. The Corporation's actual results, performance or achievement could differ materially from those expressed in, or implied by, these forward-looking statements and, accordingly, no assurance can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what benefits Advantage will derive therefrom.

These forward-looking statements are made as of the date of this annual information form and Advantage disclaims any intent or obligation to update publicly any forward-looking statements, whether as a result of new information, future events or results or otherwise, other than as required by applicable securities laws.

## NON-GAAP MEASURES

The Corporation discloses "netbacks", which should not be considered as an alternative to, or more meaningful than "net income", "comprehensive income" or "cash provided by operating activities" as determined in accordance with GAAP. Management of the Corporation believes that this measure provides an indication of the results generated by the Corporation's principal business activities and provides useful supplemental information for analysis of the Corporation's operating performance and liquidity. Advantage's method of calculating this measure may differ from other companies, and accordingly, it may not be comparable to similar measures used by other companies.

Netbacks are calculated by subtracting royalties, production costs and transportation costs from revenue. Please see "*Statement of Reserves Data and Other Oil and Gas Information - Production History*".

## ADVANTAGE OIL & GAS LTD.

### General

The Corporation was formed pursuant to the amalgamation of Advantage Oil & Gas Ltd., 1335703 Alberta Ltd., SET Resources Inc. and Sound ExchangeCo Ltd. under the ABCA on September 5, 2007. On July 9, 2009, the articles of the Corporation were amended to change the number of issued and outstanding Common Shares to equal the number of trust units of Advantage Energy Income Fund (the "**Trust**") outstanding immediately prior to the plan of arrangement pursuant to Section 193 of the ABCA, which closed on July 9, 2009 and pursuant to which, among other things, the Trust was dissolved and the Corporation became the resulting entity.

The Corporation is a reporting issuer in each of the provinces of Canada and the Common Shares are listed on the TSX under the symbol "AAV".

The head office of Advantage is located at Suite 2200, 440 – 2<sup>nd</sup> Avenue S.W., Calgary, Alberta T2P 5E9 and its registered office is located at 2400, 525 – 8<sup>th</sup> Avenue S.W., Calgary, Alberta T2P 1G1.

### Corporate Structure

As at December 31, 2019, the Corporation did not have any material direct or indirect subsidiaries, as the total assets and revenues of the Corporation's subsidiaries, on a combined basis, does not exceed 10% of the consolidated assets and the consolidated revenues, respectively, of the Corporation.

## GENERAL DEVELOPMENT OF THE BUSINESS

### General

The Corporation is engaged in the business of natural gas and liquids exploitation, development, acquisition and production in the Province of Alberta. The Corporation is focused on development and growth of its extensive Montney resources play at Glacier, Valhalla, Progress and Pipestone/Wembley, Alberta. See "*Description of our Business and Operations*".

From 2012 to 2014, Advantage executed on a number of significant transactions with the objective of positioning the Corporation to successfully deliver on its long-term development plan. Advantage's transformation included the disposition of non-core assets, simplifying the business to focus on its extensive Montney resource play, strengthening the balance sheet through utilization of net proceeds from dispositions reducing indebtedness, and realigning the Board, management and staff to achieve the Corporation's development plan.

A detailed description of the historical development of the business of the Corporation for the years ended December 31, 2017, 2018 and 2019 is outlined below. Unless the context otherwise requires, references to "we", "us", "our" or similar terms refer to the Corporation.

### Three Year History

#### 2017

##### Glacier Gas Plant

Construction on the expansion of the Corporation's 100% owned Glacier gas plant began in the second half of 2017. On December 11, 2017, Advantage announced planned capital investment at Glacier in 2018 of \$145 million, including \$35 million to complete the expansion of its Glacier gas plant.

##### Credit Facilities

On October 20, 2017, the semi-annual redetermination of Advantage's credit facilities was completed with no changes to the borrowing base of \$400 million, comprised of a \$20 million extendible revolving operating loan facility from one financial institution and a \$380 million extendible revolving loan facility from a syndicate of financial institutions (the "**Credit Facilities**").

##### Dawn Market Diversification

During 2017, Advantage participated in TransCanada Pipelines Limited's long-term, fixed price service open season whereby industry committed to transporting approximately 1.5 bcf/d from Empress, Alberta to the Dawn market in Southern Ontario. Advantage's commitment to this firm transportation service was 55,600 GJ/d (52,700 Mcf/d) that began November 1, 2017 and represents approximately 20% of the Corporation's current production.

##### Doig/Montney Land Acquisitions

In 2017, Advantage acquired 37 additional sections of Doig/Montney rights in the Valhalla, Pipestone/Wembley and Progress areas proximal to 2017 existing land holdings. In 2018, Advantage acquired an additional 11 sections. As a result of the acquisitions, Advantage holds a total of 200 net sections (128,000 net acres) of Doig/Montney rights with 110 of those sections being in the Valhalla, Progress and Pipestone/Wembley areas that have potential for liquids-rich and multi-layer development and the remaining 90 sections at Glacier which has multi-layer liquids-rich development in the middle Montney.

## GENERAL DEVELOPMENT OF THE BUSINESS (CONTINUED)

### 2018 Capital Budget and Development Plan

On December 11, 2017, Advantage announced that its Board of Directors had approved a 2018 capital budget of \$175 million funded through cash flow to increase production to 260 MMcfe/d. The 2018 capital budget contemplated the completion of the Glacier gas plant expansion by the second quarter of 2018, completion and equipping of standing wells drilled during 2017, a 2018 drilling program and \$30 million for the advancement of delineation and development in the Valhalla, Pipestone/Wembley and Progress areas, including initial facility installation at Valhalla to transport additional higher liquids production for processing at Glacier.

### **2018**

#### Glacier Gas Plant

The expansion of the Glacier gas plant was completed during the second quarter of 2018. The expansion increased raw gas processing capacity from 250 MMcf/d to 400 MMcf/d with propane plus (C3+) liquids handling capacity increased to 6,800 bbls/d.

#### Chicago Market Diversification

Advantage furthered its market diversification efforts by entering into an agreement commencing November 1, 2018, to sell natural gas to an arm's length party at the Chicago Citygate price (\$US/MMBtu) less a fixed price differential. Advantage has contracted to deliver 20,000 Mcf/d between November 1, 2018 and March 31, 2019 and 40,000 Mcf/d between April 1, 2019 and October 31, 2020.

#### Credit Facilities

In October 2018, the semi-annual redetermination of the Credit Facilities was completed with no changes to the borrowing base of \$400 million.

#### Delisting from the NYSE and Deregistration from the SEC

Advantage voluntarily de-listed its common shares from the NYSE effective September 21, 2018 to simplify administrative processes and recognize cost savings. The corporation deregistered from the SEC effective December 21, 2018.

#### Senior Management Appointments

In April 2018, Advantage appointed Mr. David Sterna as Vice President, Marketing and Commercial and in October 2018 Advantage appointed Mr. Mike Belenkie as Chief Operating Officer.

## GENERAL DEVELOPMENT OF THE BUSINESS (CONTINUED)

### 2019

#### 2019 Capital Budget and Development Plan

In February 2019, Advantage announced a reduced capital budget of \$185 to \$215 million from \$210 to \$240 million as a result of accelerated spending in 2018.

#### Additional Natural Gas Transportation to Empress

In July 2019, Advantage secured an additional 76 MMcf/d of firm transportation capacity to Empress, AB on the NGTL system. Contract terms are between four and twenty-five years, commencing with 52 MMcf/d in November 2020 and increasing to 76 MMcf/d in November 2021.

#### Discovery at Progress, Alberta

In September 2019, Advantage discovered and appraised a Montney light oil pool at Progress, Alberta, which complements the ongoing development of the Corporation's multiple liquids-rich areas.

#### Credit Facilities

In October 2019, the semi-annual redetermination of the Credit Facilities was completed with no changes to the borrowing base of \$400 million.

#### Senior Management Appointments

In November 2019, Advantage appointed Mr. Mike Belenkie as President in addition to his current role as Chief Operating Officer of Advantage. Additionally, Advantage appointed Mr. John Quaife as Vice President, Finance, transitioning from his previous role as Director of Finance of the Corporation.

### 2020

#### 2020 Capital Budget and Development Plan

In January 2020, Advantage announced its capital budget which targets investment between \$170 and \$200 million. Advantage intends to continue to advance its liquids transition plan by focusing on the Corporation's Progress and Pipestone/Wembley light oil assets.

#### **Anticipated Changes in the Business**

As at the date hereof and other than as disclosed herein, the Corporation does not anticipate that any material change in our business will occur during the balance of the 2020 financial year.

#### **Significant Acquisitions**

The Corporation did not complete any acquisitions during the year ended December 31, 2019 for which disclosure is required under Part 8 of National Instrument 51-102 - *Continuous Disclosure Obligations*.

As part of its ongoing business, the Corporation evaluates potential acquisitions of all types of petroleum and natural gas assets. The Corporation is normally in the process of evaluating various potential acquisitions at any one time which individually or together could be material. As of the date hereof, the Corporation has not reached agreement on the price or terms of any potential material acquisitions. The Corporation cannot predict whether any current or future opportunities will result in one or more acquisitions for the Corporation.

## DESCRIPTION OF OUR BUSINESS AND OPERATIONS

### General

Advantage is engaged in the business of natural gas, oil, and liquids exploitation, development, acquisition and production in the Province of Alberta.

Advantage's current exploitation and development program is focused on its liquids-rich natural gas and oil Montney resources in the Glacier, Valhalla, Pipestone/Wembley and Progress areas of Alberta. As current and future practice, Advantage has established a financial risk management strategy and may manage the risk associated with changes in commodity prices by entering into derivatives. See "*Risk Factors*". Although Advantage has a significant capital development program, it also actively evaluates growth opportunities through crude oil and natural gas asset acquisitions, as well as through corporate acquisitions. Advantage targets acquisitions that support and augment its Montney development and long-term strategy. It is currently intended that Advantage will finance any acquisitions and investments through the Credit Facilities, the issuance of additional Common Shares from treasury, or accessing long-term debt instruments to maintain prudent leverage. In addition, Advantage may pursue other long-term financing mechanisms to finance oil and gas reserves development including its liquids development program.

### Reorganizations

As at the date hereof, except as disclosed herein, there have been no material reorganizations of Advantage and or any of its subsidiaries within the three most recently completed financial years and there are currently no material reorganizations of Advantage proposed for the current financial year. See "*General Development of the Business*".

### Bankruptcy and Similar Procedures

There have been no bankruptcy, receivership or similar proceedings against the Corporation or any of its subsidiaries or related entities, or any voluntary bankruptcy, receivership or similar proceeding by the Corporation or any of its subsidiaries or related entities since the inception of the Corporation or during or proposed for the current financial year.

### Specialized Skill and Knowledge

Advantage employs individuals with various professional skills in the course of pursuing its business plan. These professional skills include, but are not limited to, geology, geophysics, engineering, financial and business skills, which are widely available in the industry. Drawing on significant experience in the oil and gas business, Advantage believes its management team has a demonstrated track record of bringing together all of the key components to a successful exploration and production company: strong technical skills; expertise in planning and financial controls; ability to execute on business development opportunities; capital markets expertise; and an entrepreneurial spirit that allows Advantage to effectively identify, evaluate and execute on its business plan.

### Human Resources

As at December 31, 2019, the Corporation employed 38 full-time employees, 34 of which are located in the head office and 4 of which are located in the field. The Corporation also retained 6 consultants in the head office.

## STATEMENT OF RESERVES DATA AND OTHER OIL AND GAS INFORMATION

The statement of reserves data and other oil and gas information set forth below is dated January 30, 2020, with the effective date being December 31, 2019.

### Disclosure of Reserves Data

The reserves data set forth below is based upon an evaluation by Sproule Associates Limited ("**Sproule**") with an effective date of December 31, 2019 contained in a report of Sproule dated January 30, 2020 (the "**Sproule Report**"). The Sproule Report evaluated, as at December 31, 2019, the crude oil, NGLs and conventional natural gas reserves of Advantage. The reserves data summarizes Advantage's crude oil, NGLs and conventional natural gas reserves and the net present values of future net revenue for these reserves using forecast prices and costs. All of the Corporation's reserves are in Canada and, specifically, in the Province of Alberta. The Sproule Report has been prepared in accordance with the standards contained in the COGE Handbook and the reserve definitions contained in NI 51-101 and the COGE Handbook. Additional information not required by NI 51-101 has been presented to provide continuity and additional information which the Corporation believes is important to readers of this annual information form. Sproule was engaged to provide evaluations of proved and proved plus probable reserves and no attempt was made to evaluate possible reserves.

The report of management and directors on oil and gas disclosure in Form 51-101F3 and the report on reserves data by Sproule in Form 51-101F2 are attached as Schedules "A" and "B" to this annual information form, respectively, which forms are incorporated herein by reference.

There are numerous uncertainties inherent in estimating quantities of crude oil, NGLs and conventional natural gas reserves and the future cash flows attributed to such reserves. The reserve and associated cash flow information set forth herein are estimates only. In general, estimates of economically recoverable crude oil, NGLs and conventional natural gas reserves and the future net cash flows therefrom are based upon a number of variable factors and assumptions, such as historical production from the properties, production rates, ultimate reserve recovery, timing and amount of capital expenditures, marketability of oil and natural gas, royalty rates, the assumed effects of regulation by governmental agencies and future operating costs, all of which may vary materially from actual results. For those reasons, estimates of the economically recoverable crude oil, NGL and conventional natural gas reserves attributable to any particular group of properties, classification of such reserves based on risk of recovery and estimates of future net revenues associated with reserves prepared by different engineers, or by the same engineers at different times, may vary. The Corporation's actual production, revenues, taxes and development and operating expenditures with respect to its reserves will vary from estimates thereof and such variations could be material.

It should not be assumed that the estimates of future net revenues presented in the tables below represent the fair market value of the reserves. There is no assurance that the forecast prices and costs assumptions will be attained and variances could be material. The recovery and reserve estimates of our crude oil, NGLs and conventional natural gas reserves provided herein are estimates only and there is no guarantee that the estimated reserves will be recovered. Actual crude oil, NGLs and conventional natural gas reserves may be greater than or less than the estimates provided herein.

The information relating to the Corporation's consolidated crude oil, NGLs and conventional natural gas reserves contains forward-looking statements relating to future net revenues, forecast capital expenditures, future development plans and costs related thereto, forecast operating costs, anticipated production and abandonment costs. See "*Forward-Looking Statements*", "*Industry Conditions*" and "*Risk Factors – Reserves Estimates*".

## STATEMENT OF RESERVES DATA AND OTHER OIL AND GAS INFORMATION (CONTINUED)

In certain of the tables set forth below, the columns may not add due to rounding.

### Summary of Oil and Gas Reserves as at December 31, 2019 – Forecast Prices and Costs

| Reserves Category          | Reserves                                |                 |                             |               |
|----------------------------|-----------------------------------------|-----------------|-----------------------------|---------------|
|                            | Light Crude Oil and<br>Medium Crude Oil |                 | Conventional Natural<br>Gas |               |
|                            | Gross<br>(Mbbbls)                       | Net<br>(Mbbbls) | Gross<br>(MMcf)             | Net<br>(MMcf) |
| Proved                     |                                         |                 |                             |               |
| Developed Producing        | 231.6                                   | 194.9           | 595,907                     | 557,465       |
| Developed Non-Producing    | 2,214.6                                 | 1,877.4         | 35,912                      | 33,835        |
| Undeveloped                | 4,232.8                                 | 3,526.8         | 1,302,300                   | 1,219,335     |
| Total Proved               | 6,679.0                                 | 5,599.1         | 1,934,120                   | 1,810,635     |
| Probable                   | 5,972.6                                 | 4,724.8         | 591,922                     | 536,664       |
| Total Proved Plus Probable | 12,651.5                                | 10,323.8        | 2,526,042                   | 2,347,299     |

| Reserves Category          | Reserves            |                 |                      |               |
|----------------------------|---------------------|-----------------|----------------------|---------------|
|                            | Natural Gas Liquids |                 | Total Oil Equivalent |               |
|                            | Gross<br>(Mbbbls)   | Net<br>(Mbbbls) | Gross<br>(Mboe)      | Net<br>(Mboe) |
| Proved                     |                     |                 |                      |               |
| Developed Producing        | 6,413.5             | 5,172.9         | 105,963.0            | 98,278.6      |
| Developed Non-Producing    | 1,505.6             | 1,287.1         | 9,705.5              | 8,803.7       |
| Undeveloped                | 15,873.1            | 13,228.8        | 237,155.9            | 219,978.1     |
| Total Proved               | 23,792.2            | 19,688.8        | 352,824.4            | 327,060.4     |
| Probable                   | 8,254.2             | 6,164.4         | 112,880.4            | 100,333.1     |
| Total Proved Plus Probable | 32,046.4            | 25,853.2        | 465,704.8            | 427,393.5     |

# STATEMENT OF RESERVES DATA AND OTHER OIL AND GAS INFORMATION (CONTINUED)

*Summary of Net Present Values of Future Net Revenue of Oil and Gas Reserves as at December 31, 2019 – Forecast Prices and Costs<sup>(1)(2)(3)</sup>*

| Reserves Category          | Before Income Tax Discounted at<br>(%/year) |                |                 |                 |                 | Unit Value<br>Before<br>Income Tax<br>Discounted at<br>10%/year <sup>(4)</sup><br>(\$/Boe) |
|----------------------------|---------------------------------------------|----------------|-----------------|-----------------|-----------------|--------------------------------------------------------------------------------------------|
|                            | 0%<br>(\$000s)                              | 5%<br>(\$000s) | 10%<br>(\$000s) | 15%<br>(\$000s) | 20%<br>(\$000s) |                                                                                            |
| Proved                     |                                             |                |                 |                 |                 |                                                                                            |
| Developed Producing        | 1,725,541                                   | 1,190,598      | 909,505         | 741,899         | 631,445         | 9.25                                                                                       |
| Developed Non-Producing    | 213,394                                     | 156,555        | 125,305         | 105,203         | 91,004          | 14.23                                                                                      |
| Undeveloped                | 2,194,028                                   | 1,023,064      | 473,956         | 201,754         | 55,760          | 2.15                                                                                       |
| Total Proved               | 4,132,963                                   | 2,370,217      | 1,508,766       | 1,048,856       | 778,209         | 4.61                                                                                       |
| Probable                   | 2,289,288                                   | 1,137,004      | 696,966         | 477,451         | 348,823         | 6.95                                                                                       |
| Total Proved Plus Probable | 6,422,251                                   | 3,507,220      | 2,205,731       | 1,526,307       | 1,127,033       | 5.16                                                                                       |

| Reserves Category          | After Income Tax Discounted at<br>(%/year) <sup>(5)</sup> |                |                 |                 |                 |
|----------------------------|-----------------------------------------------------------|----------------|-----------------|-----------------|-----------------|
|                            | 0%<br>(\$000s)                                            | 5%<br>(\$000s) | 10%<br>(\$000s) | 15%<br>(\$000s) | 20%<br>(\$000s) |
| Proved                     |                                                           |                |                 |                 |                 |
| Developed Producing        | 1,638,044                                                 | 1,159,041      | 897,059         | 736,620         | 629,068         |
| Developed Non-Producing    | 164,712                                                   | 131,921        | 112,180         | 97,931          | 86,844          |
| Undeveloped                | 1,649,244                                                 | 764,090        | 334,486         | 120,018         | 4,924           |
| Total Proved               | 3,451,999                                                 | 2,055,052      | 1,343,725       | 954,569         | 720,836         |
| Probable                   | 1,780,256                                                 | 881,454        | 543,426         | 375,606         | 277,166         |
| Total Proved Plus Probable | 5,232,255                                                 | 2,936,506      | 1,887,150       | 1,330,175       | 998,002         |

<sup>(1)</sup> Advantage's light crude oil and medium crude oil, conventional natural gas and NGL reserves were evaluated using Sproule's product price forecast effective December 31, 2019 prior to interests, debt service charges and general and administrative expenses. It should not be assumed that the future net revenue estimated by Sproule represents the fair market value of the reserves.

<sup>(2)</sup> Assumes that development of corporate reserves will occur, without regard to the likely availability to the Corporation of funding required for that development.

<sup>(3)</sup> Future net revenue incorporates management's estimates of required abandonment and reclamation costs, including expected timing such costs will be incurred, associated with all wells (including undrilled wells that have been attributed reserves), facilities and infrastructure. No abandonment and reclamation costs have been excluded.

<sup>(4)</sup> The unit values are based on net reserve volumes.

<sup>(5)</sup> Values are calculated by considering existing tax pools for Advantage in the evaluation of Advantage's oil and gas properties, and take into account current federal tax regulations. Values do not represent an estimate of the value at the business entity level, which may be significantly different. For information at the business entity level, please see Advantage's Consolidated Financial Statements and Management's Discussion and Analysis for the year ended December 31, 2019, which are available on SEDAR at [www.sedar.com](http://www.sedar.com) and the Corporation's website at [www.advantageeg.com](http://www.advantageeg.com).

**STATEMENT OF RESERVES DATA AND OTHER OIL AND GAS INFORMATION (CONTINUED)***Total Future Net Revenue (Undiscounted) as at December 31, 2019 – Forecast Prices and Costs<sup>(1)(2)</sup>*

| <b>Reserves Category</b>   | <b>Revenue<br/>(\$000s)</b> | <b>Royalties<br/>(\$000)</b> | <b>Operating<br/>Cost<br/>(\$000)</b> | <b>Development<br/>Cost<br/>(\$000s)</b> |
|----------------------------|-----------------------------|------------------------------|---------------------------------------|------------------------------------------|
| Proved                     | 9,268,535                   | 796,385                      | 2,592,015                             | 1,604,283                                |
| Total Proved Plus Probable | 12,667,513                  | 1,258,617                    | 2,999,632                             | 1,833,226                                |

| <b>Reserves Category</b>   | <b>Abandonment<br/>and Reclamation<br/>Cost <sup>(3)</sup><br/>(\$000s)</b> | <b>Future Net<br/>Revenue Before<br/>Income Taxes<br/>(\$000s)</b> | <b>Future Income<br/>Taxes<br/>(\$000s)</b> | <b>Future Net<br/>Revenue After<br/>Income Taxes<sup>(4)</sup><br/>(\$000s)</b> |
|----------------------------|-----------------------------------------------------------------------------|--------------------------------------------------------------------|---------------------------------------------|---------------------------------------------------------------------------------|
| Proved                     | 142,888                                                                     | 4,132,963                                                          | 680,964                                     | 3,451,999                                                                       |
| Total Proved Plus Probable | 153,788                                                                     | 6,422,251                                                          | 1,189,996                                   | 5,232,255                                                                       |

<sup>(1)</sup> Advantage's light crude oil and medium crude oil, conventional natural gas and NGL reserves were evaluated using Sproule's product price forecast effective December 31, 2019 prior to interests, debt service charges and general and administrative expenses. It should not be assumed that the future net revenue estimated by Sproule represents the fair market value of the reserves.

<sup>(2)</sup> Assumes that development of corporate reserves will occur, without regard to the likely availability to the Corporation of funding required for that development.

<sup>(3)</sup> Future net revenue incorporates management's estimates of required abandonment and reclamation costs, including expected timing such costs will be incurred, associated with all wells (including undrilled wells that have been attributed reserves), facilities and infrastructure. No abandonment and reclamation costs have been excluded.

<sup>(4)</sup> Values are calculated by considering existing tax pools for Advantage in the evaluation of Advantage's oil and gas properties, and take into account current federal tax regulations. Values do not represent an estimate of the value at the business entity level, which may be significantly different. For information at the business entity level, please see Advantage's Consolidated Financial Statements and Management's Discussion and Analysis for the year ended December 31, 2019, which are available on SEDAR at [www.sedar.com](http://www.sedar.com) and the Corporation's website at [www.advantageog.com](http://www.advantageog.com).

**STATEMENT OF RESERVES DATA AND OTHER OIL AND GAS INFORMATION (CONTINUED)***Future Net Revenue by Product Type as at December 31, 2019 – Forecast Prices and Costs*

|                                                     | Net Present Value of Future<br>Net Revenue (before<br>deducting Future Income<br>Tax Expenses), Discounted<br>at 10%/year<br>(\$000s) | Net Present Value of<br>Future Net Revenue<br>(before deducting Future<br>Income Tax Expenses),<br>Discounted at 10%/year<br>(\$/Boe) <sup>(3)</sup> |
|-----------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------------------------------------------------------------------------------------------------------|
| <b>Proved Reserves</b>                              |                                                                                                                                       |                                                                                                                                                      |
| Light Crude Oil and Medium Crude Oil <sup>(1)</sup> | 206,612                                                                                                                               | 13.19                                                                                                                                                |
| Natural Gas Liquids                                 | -                                                                                                                                     | -                                                                                                                                                    |
| Conventional Natural Gas <sup>(2)</sup>             | 1,302,154                                                                                                                             | 4.18                                                                                                                                                 |
| <b>Total Proved Reserves</b>                        | <b>1,508,766</b>                                                                                                                      |                                                                                                                                                      |
| <b>Proved Plus Probable Reserves</b>                |                                                                                                                                       |                                                                                                                                                      |
| Light Crude Oil and Medium Crude Oil <sup>(1)</sup> | 380,371                                                                                                                               | 12.93                                                                                                                                                |
| Natural Gas Liquids                                 | -                                                                                                                                     | -                                                                                                                                                    |
| Conventional Natural Gas <sup>(2)</sup>             | 1,825,360                                                                                                                             | 4.59                                                                                                                                                 |
| <b>Proved Plus Probable Reserves</b>                | <b>2,205,731</b>                                                                                                                      |                                                                                                                                                      |

<sup>(1)</sup> Including solution gas and other by-products.

<sup>(2)</sup> Including by-products, but excluding solution gas and by-products from oil wells.

<sup>(3)</sup> Unit values are based on net reserve volumes.

## STATEMENT OF RESERVES DATA AND OTHER OIL AND GAS INFORMATION (CONTINUED)

### Pricing Assumptions

The following tables set forth the benchmark reference prices, as at December 31, 2019, reflected in the reserves data. These price assumptions were provided to us by our independent reserves evaluator, Sproule, and were Sproule's then current forecasts at the date of the Sproule Report.

#### *Summary of Pricing and Inflation Rate Assumptions as at December 31, 2019 – Forecast Prices and Costs*

| Year       | WTI Cushing<br>Oklahoma<br>40° API<br>(\$US/bbl) | Canadian Light<br>Sweet Crude<br>Oil 40° API<br>(\$Cdn/bbl) | AECO-C Spot<br>(\$Cdn/MMbtu) | Henry Hub<br>(\$US/MMbtu) | Dawn<br>(\$Cdn/MMbtu) | Alliance<br>Chicago Spot<br>(\$Cdn/MMbtu) |
|------------|--------------------------------------------------|-------------------------------------------------------------|------------------------------|---------------------------|-----------------------|-------------------------------------------|
| 2020       | 61.00                                            | 73.84                                                       | 2.04                         | 2.80                      | 3.58                  | 3.58                                      |
| 2021       | 65.00                                            | 78.51                                                       | 2.27                         | 3.00                      | 3.80                  | 3.80                                      |
| 2022       | 67.00                                            | 78.73                                                       | 2.81                         | 3.25                      | 3.96                  | 3.96                                      |
| 2023       | 68.34                                            | 80.30                                                       | 2.89                         | 3.32                      | 4.04                  | 4.04                                      |
| 2024       | 69.71                                            | 81.91                                                       | 2.98                         | 3.38                      | 4.13                  | 4.13                                      |
| 2025       | 71.10                                            | 83.54                                                       | 3.06                         | 3.45                      | 4.21                  | 4.21                                      |
| 2026       | 72.52                                            | 85.21                                                       | 3.15                         | 3.52                      | 4.30                  | 4.30                                      |
| 2027       | 73.97                                            | 86.92                                                       | 3.24                         | 3.59                      | 4.39                  | 4.39                                      |
| 2028       | 75.45                                            | 88.66                                                       | 3.33                         | 3.66                      | 4.48                  | 4.48                                      |
| 2029       | 76.96                                            | 90.43                                                       | 3.42                         | 3.73                      | 4.57                  | 4.57                                      |
| 2030       | 78.50                                            | 92.24                                                       | 3.51                         | 3.81                      | 4.66                  | 4.66                                      |
| Thereafter | +2% per year                                     | +2% per year                                                | +2% per year                 | +2% per year              | +2% per year          | +2% per year                              |

| Year       | Edmonton<br>Pentanes<br>Plus<br>(\$Cdn/bbl) | Edmonton<br>Butane<br>(\$Cdn/bbl) | Edmonton<br>Propane<br>(\$Cdn/bbl) | Operating<br>Cost Inflation<br>Rate<br>%/year | Capital Cost<br>Inflation Rate<br>%/year | Exchange<br>Rate<br>(\$US/\$Cdn) <sup>(3)</sup> |
|------------|---------------------------------------------|-----------------------------------|------------------------------------|-----------------------------------------------|------------------------------------------|-------------------------------------------------|
| 2020       | 76.32                                       | 37.72                             | 25.07                              | -                                             | -                                        | 0.76                                            |
| 2021       | 80.52                                       | 43.90                             | 31.84                              | 1.0                                           | 1.0                                      | 0.77                                            |
| 2022       | 80.00                                       | 47.74                             | 32.43                              | 2.0                                           | 2.0                                      | 0.80                                            |
| 2023       | 81.68                                       | 48.69                             | 33.26                              | 2.0                                           | 2.0                                      | 0.80                                            |
| 2024       | 83.38                                       | 49.67                             | 34.12                              | 2.0                                           | 2.0                                      | 0.80                                            |
| 2025       | 85.13                                       | 50.66                             | 34.99                              | 2.0                                           | 2.0                                      | 0.80                                            |
| 2026       | 86.90                                       | 51.67                             | 35.88                              | 2.0                                           | 2.0                                      | 0.80                                            |
| 2027       | 88.72                                       | 52.71                             | 36.78                              | 2.0                                           | 2.0                                      | 0.80                                            |
| 2028       | 90.57                                       | 53.76                             | 37.71                              | 2.0                                           | 2.0                                      | 0.80                                            |
| 2029       | 92.45                                       | 54.84                             | 38.65                              | 2.0                                           | 2.0                                      | 0.80                                            |
| 2030       | 94.38                                       | 55.93                             | 39.61                              | 2.0                                           | 2.0                                      | 0.80                                            |
| Thereafter | +2% per year                                | +2% per year                      | +2% per year                       | 2.0                                           | 2.0                                      | 0.80                                            |

<sup>(1)</sup> This summary table identifies benchmark reference pricing schedules that might apply to a reporting issuer.

<sup>(2)</sup> Product sale prices will reflect these reference prices with further adjustments for quality and transportation to point of sale.

<sup>(3)</sup> Exchange rates used to generate the benchmark reference prices in this table.

Weighted average historical prices, including realized derivative gains/losses, realized by the Corporation for the year ended December 31, 2019 were \$60.59/bbl for light crude oil and medium crude oil, \$2.49/Mcf for conventional natural gas and \$48.97/bbl for NGLs.

# STATEMENT OF RESERVES DATA AND OTHER OIL AND GAS INFORMATION (CONTINUED)

## Reconciliations of Changes in Reserves

The following table sets forth a reconciliation of the Corporation's total gross proved, total gross probable and total gross proved plus probable reserves as at December 31, 2019 against such reserves as at December 31, 2018 based on forecast prices and cost assumptions.

| FACTORS                                         | Light Crude Oil and<br>Medium Crude Oil <sup>(5)</sup> |                    |                                      | Natural Gas Liquids <sup>(6)</sup> |                    |                                      |
|-------------------------------------------------|--------------------------------------------------------|--------------------|--------------------------------------|------------------------------------|--------------------|--------------------------------------|
|                                                 | Proved<br>(Mbbl)                                       | Probable<br>(Mbbl) | Proved<br>Plus<br>Probable<br>(Mbbl) | Proved<br>(Mbbl)                   | Probable<br>(Mbbl) | Proved<br>Plus<br>Probable<br>(Mbbl) |
| December 31, 2018                               | 3,010.9                                                | 1,393.1            | 4,404.0                              | 25,883.5                           | 8,539.2            | 34,422.7                             |
| Extensions and improved recovery <sup>(1)</sup> | 3,472.6                                                | 5,917.1            | 9,389.7                              | 3,181.2                            | 2,837.9            | 6,019.1                              |
| Technical revisions <sup>(2)</sup>              | 215.4                                                  | (1,337.3)          | (1,122.0)                            | (4,292.7)                          | (3,161.0)          | (7,453.7)                            |
| Discoveries                                     | -                                                      | -                  | -                                    | -                                  | -                  | -                                    |
| Acquisitions <sup>(3)</sup>                     | -                                                      | -                  | -                                    | 39.6                               | 19.8               | 59.4                                 |
| Dispositions                                    | -                                                      | -                  | -                                    | -                                  | -                  | -                                    |
| Economic factors <sup>(4)</sup>                 | (4.8)                                                  | (0.3)              | (5.1)                                | (49.2)                             | 18.3               | (30.9)                               |
| Production                                      | (15.1)                                                 | -                  | (15.1)                               | (970.2)                            | -                  | (970.2)                              |
| December 31, 2019                               | 6,679.0                                                | 5,972.6            | 12,651.5                             | 23,792.2                           | 8,254.2            | 32,046.4                             |
| FACTORS                                         | Conventional Natural Gas                               |                    |                                      | Oil Equivalent                     |                    |                                      |
|                                                 | Proved<br>(MMcf)                                       | Probable<br>(MMcf) | Proved<br>Plus<br>Probable<br>(MMcf) | Proved<br>(MBoe)                   | Probable<br>(MBoe) | Proved<br>Plus<br>Probable<br>(MBoe) |
| December 31, 2018                               | 1,777,022                                              | 583,135            | 2,360,157                            | 325,064.7                          | 107,121.5          | 432,186.2                            |
| Extensions and improved recovery <sup>(1)</sup> | 28,996                                                 | 44,774             | 73,771                               | 11,486.5                           | 16,217.4           | 27,703.9                             |
| Technical revisions <sup>(2)</sup>              | 219,310                                                | (35,991)           | 183,318                              | 32,474.4                           | (10,497.0)         | 21,977.4                             |
| Discoveries                                     | -                                                      | -                  | -                                    | -                                  | -                  | -                                    |
| Acquisitions <sup>(3)</sup>                     | 12                                                     | 6                  | 18                                   | 41.5                               | 20.9               | 62.3                                 |
| Dispositions                                    | -                                                      | -                  | -                                    | -                                  | -                  | -                                    |
| Economic factors <sup>(4)</sup>                 | (42)                                                   | (2)                | (44)                                 | (61.1)                             | 17.6               | (43.4)                               |
| Production                                      | (91,178)                                               | -                  | (91,178)                             | (16,181.6)                         | -                  | (16,181.6)                           |
| December 31, 2019                               | 1,934,120                                              | 591,922            | 2,526,042                            | 352,824.4                          | 112,880.4          | 465,704.8                            |

<sup>(1)</sup> Extensions and improved recovery accounted for 26% of the total proved additions and 56% of the total proved plus probable additions.

Extensions and improved recovery changes were the result of wells drilled in 2019.

<sup>(2)</sup> Technical revisions accounted for 74% of the total proved additions and 44% of the total proved plus probable additions. The technical revisions were a result of stronger well performance than forecasted in the prior year and reduced NGL yields.

<sup>(3)</sup> Acquisitions were a result of land swaps completed in 2019.

<sup>(4)</sup> Economic factor changes were primarily related to lower forecasted prices for conventional natural gas and associated NGLs.

<sup>(5)</sup> Light crude oil and medium crude oil includes condensate.

<sup>(6)</sup> The Corporation's closing proved plus probable NGLs contains 49% of pentanes plus.

## STATEMENT OF RESERVES DATA AND OTHER OIL AND GAS INFORMATION (CONTINUED)

### Additional Information Relating to Reserves Data

#### *Undeveloped Reserves*

Undeveloped reserves are attributed by Sproule in accordance with standards and procedures contained in the COGE Handbook. Proved undeveloped reserves are those reserves that can be estimated with a high degree of certainty and are expected to be recovered from known accumulations where a significant expenditure is required to render them capable of production. Probable undeveloped reserves are those reserves that are less certain to be recovered than proved reserves and are expected to be recovered from known accumulations where a significant expenditure is required to render them capable of production. Proved and probable undeveloped reserves have been assigned in accordance with engineering and geological practices as defined under NI 51-101.

In general, undeveloped reserves are planned to be developed over the next ten years. There are a number of factors that could result in delayed or cancelled development, including the following: (i) changing economic conditions (due to pricing, operating and capital expenditure fluctuations); (ii) changing technical conditions (including production anomalies, such as water breakthrough or accelerated depletion); (iii) multi-zone developments (for instance, a prospective formation completion may be delayed until the initial completion is no longer economic); (iv) a larger development program may need to be spread out over several years to optimize capital allocation and facility utilization; and (v) surface access issues (including those relating to land owners, weather conditions and regulatory approvals). For more information, see "*Additional Information Relating to Reserves Data – Proved Undeveloped Reserves*" and "*Additional Information Relating to Reserves Data – Probable Undeveloped Reserves*" below and "*Risk Factors*" herein.

The following tables set forth the proved undeveloped reserves and the probable undeveloped reserves, each by product type, first attributed to us in each of the following financial years.

#### *Proved Undeveloped Reserves*

| Year | Light Crude Oil<br>and Medium Crude Oil<br>(Mbbbl) |                           | Conventional<br>Natural Gas<br>(MMcf) |                           | NGLs<br>(Mbbbl)     |                           |
|------|----------------------------------------------------|---------------------------|---------------------------------------|---------------------------|---------------------|---------------------------|
|      | First<br>Attributed                                | Cumulative at<br>Year End | First<br>Attributed                   | Cumulative at<br>Year End | First<br>Attributed | Cumulative at<br>Year End |
| 2017 | -                                                  | -                         | 195,966                               | 1,197,147                 | 6,892.8             | 17,557.2                  |
| 2018 | 2,745.1                                            | 2,745.1                   | 100,042                               | 1,234,075                 | 3,054.4             | 19,037.9                  |
| 2019 | 2,722.6                                            | 4,232.8                   | 68,203                                | 1,302,300                 | 2,282.0             | 15,873.1                  |

Sproule has assigned 237.2 MMboe of gross proved undeveloped reserves in the Sproule Report under forecast prices and costs, together with \$1.6 billion of associated undiscounted future capital expenditures. Proved undeveloped capital spending in the first two forecast years of the Sproule Report accounts for \$396.0 million, or 25%, of the total forecast. These figures increase to \$962.6 million or 60%, during the first five years of the Sproule Report.

For proved undeveloped reserves Sproule assigns reserves based on a 90% probability that the estimated reserves will be recovered. Advantage's expectation is to develop the reserves in a similar timeframe as forecasted by Sproule, which approximates drilling over the next 10 years.

The Corporation has been assigned undeveloped reserves beyond the COGE Handbook guidelines as it has large capital projects with facility processing constraints relative to the size of the reserves. Our development plan has been designed to optimize the operation and deliver natural gas supply over the life of our Glacier gas plant, which extends beyond the COGE Handbook reserves assignment guidelines.

## STATEMENT OF RESERVES DATA AND OTHER OIL AND GAS INFORMATION (CONTINUED)

### *Probable Undeveloped Reserves*

| Year | Light Crude Oil<br>and Medium Crude Oil<br>(Mbbbl) |                           | Conventional<br>Natural Gas<br>(MMcf) |                           | NGLs<br>(Mbbbl)     |                           |
|------|----------------------------------------------------|---------------------------|---------------------------------------|---------------------------|---------------------|---------------------------|
|      | First<br>Attributed                                | Cumulative at<br>Year End | First<br>Attributed                   | Cumulative at<br>Year End | First<br>Attributed | Cumulative at<br>Year End |
| 2017 | -                                                  | -                         | 72,063                                | 444,717                   | 2,625.8             | 6,972.9                   |
| 2018 | 1,274.5                                            | 1,274.5                   | 31,039                                | 432,158                   | 1,067.2             | 6,555.4                   |
| 2019 | 4,972.5                                            | 5,282.0                   | 60,672                                | 452,266                   | 2,411.4             | 6,417.6                   |

Sproule has assigned 87.1 MMboe of gross probable undeveloped reserves in the Sproule Report under forecast prices and costs, together with \$228.9 million of associated undiscounted future capital expenditures. Probable undeveloped capital spending in the first two forecast years of the Sproule Report accounts for \$85.4 million, or 37%, of the total forecast. These figures increase to \$181.3 million or 79%, during the first five years of the Sproule Report.

For proved plus probable reserves Sproule assigns reserves based on a 50% probability that at least the sum of the estimated proved reserves plus probable reserves will be recovered. Advantage's expectation is to develop the reserves in a similar timeframe as forecasted by Sproule, which approximates drilling over the next 10 years.

As of December 31, 2019, undeveloped reserves represented approximately 67% of total gross proved reserves and approximately 70% of gross proved plus probable reserves assigned in the Sproule Report. Undeveloped reserves at Progress and Pipestone/Wembley assigned in the Sproule Report are planned to be developed within 3 years. The Corporation has been assigned undeveloped reserves beyond the COGE Handbook guidelines (beyond 5 years) at Glacier and Valhalla as there are large capital projects with facility processing constraints relative to the size of the reserves. Our development plan has been designed to optimize the operation and deliver natural gas supply over the life of our Glacier Gas Plant, which extends beyond the COGE Handbook reserves assignment guidelines.

### **Significant Factors or Uncertainties**

#### *General*

The process of estimating reserves is complex. It requires significant judgments and decisions based on available geological, geophysical, engineering, and economic data. These estimates may change substantially as additional data from ongoing development activities and production performance becomes available and as economic conditions impacting oil and gas prices and costs change. The reserve estimates contained herein are based on production forecasts, prices and economic conditions. The Corporation's reserves are evaluated by Sproule.

As circumstances change and additional data become available, reserve estimates also change. Estimates made are reviewed and revised, either upward or downward, as warranted by the new information. Revisions are often required due to changes in well performance, commodity prices, economic conditions and governmental restrictions.

Although every reasonable effort is made to ensure that reserve estimates are accurate, reserve estimation is an inferential science. As a result, the subjective decisions, new geological or production information and a changing environment may impact these estimates. Revisions to reserve estimates can arise from changes in year-end oil and gas prices, and reservoir performance. Such revisions can be either positive or negative.

## STATEMENT OF RESERVES DATA AND OTHER OIL AND GAS INFORMATION (CONTINUED)

### *Abandonment and Reclamation Costs*

Abandonment and reclamation costs are based on management's estimate of costs to abandon, remediate and reclaim all of its surface leases, wells (including undrilled wells that have been attributed reserves), facilities, and pipelines based on its working interest, the current regulatory standards, actual abandonment cost history, estimated timing of such expenditures and excludes salvage values. These costs relate to wells and facilities in properties that may or may not have reserves attributed to them. Abandonment and reclamation costs include the Corporation's existing crude oil and natural gas activities and costs associated with future development activities including all development drilling, and dedicated gathering and processing facility expansions or builds, required to enable production of the forecast development in Sproule's report. All existing and future abandonment and reclamation costs are reflected in Sproule's estimate of future net revenue.

The approximate net cost to abandon and reclaim all wells and facilities, discounted at 10%, totals \$11.5 million (\$153.8 million undiscounted and inflated at 2.0% per annum), all of which are included in the estimate of future net revenue. Management has estimated the net cost to abandon and reclaim all existing wells and facilities totalling \$51.8 million undiscounted and uninflated and Sproule has estimated the cost to abandon and reclaim all future facilities and undrilled wells that have been attributed reserves. Undiscounted, uninflated abandonment and reclamation costs expected to be paid over the next three years aggregate \$3.9 million, the expectation is that the majority of the remaining costs are expected to be incurred between 2049 to 2079.

### **Future Development Costs**

The following table sets forth development costs deducted in the estimation of the Corporation's future net revenue attributable to the reserve categories noted below.

| Year                              | Forecast Prices and Cost         |                                                   |
|-----------------------------------|----------------------------------|---------------------------------------------------|
|                                   | Proved Reserves<br>(\$ millions) | Proved Plus Probable<br>Reserves<br>(\$ millions) |
| 2020                              | 115.2                            | 178.0                                             |
| 2021                              | 280.8                            | 303.4                                             |
| 2022                              | 193.5                            | 282.7                                             |
| 2023                              | 312.5                            | 319.1                                             |
| 2024                              | 60.6                             | 60.6                                              |
| Total: Undiscounted for all years | 1,604.3                          | 1,833.2                                           |

To fund Advantage's capital program, including future development costs, the Corporation has many financing alternatives available, including partial retention of cash provided by operating activities, bank debt financing, issuance of additional Common Shares, and issuance of convertible debentures and other financial instruments. Advantage evaluates the appropriate financing alternatives closely and has made use of all these options dependent on the given investment situation and the capital markets. The Corporation maintains a capital structure that is intended to maximize the investment return to Shareholders as compared to the cost of financing. Advantage expects to continue using all financing alternatives available to continue pursuing its development strategy. The assorted financing instruments have certain inherent costs which are considered in the economic evaluation of pursuing any development opportunity.

There can be no guarantee that funds will be available or that we will allocate funding to develop all of the reserves attributed in the Sproule Report. Failure to develop those reserves would have a negative impact on future production and cash flow and could result in negative revisions to reserves.

The interest or other costs of external funding are not included in the reserves and future net revenue estimates set forth above and would reduce the reserves and future net revenue to some degree depending upon the funding sources utilized. The Corporation does not anticipate that interest or other funding costs would make further development of any of the Corporation's assets uneconomic.

## STATEMENT OF RESERVES DATA AND OTHER OIL AND GAS INFORMATION (CONTINUED)

### Other Oil and Gas Information

Advantage is a natural gas and liquids, growth-oriented Corporation with a significant position in the Montney resource play at Glacier, Valhalla, Progress and Pipestone/Wembley, Alberta. The Corporation operates 100% of its Glacier assets, which allows the Corporation to control the nature and timing of the capital investments necessary to maximize the potential in developing this asset.

### Property Descriptions

The following property descriptions are as of December 31, 2019 unless otherwise noted and reserves quoted are as reported in the Sproule Report.

#### *Glacier Area, Alberta (Glacier, Valhalla, Pipestone/Wembley, and Progress)*

The Glacier, Valhalla, Pipestone/Wembley and Progress properties lie along the Alberta side of the border with British Columbia between Grande Prairie, Alberta and Dawson Creek, British Columbia. The primary zones of interest are within the Triassic Montney and Doig formation siltstones. All of the Corporation's properties are onshore properties. Advantage holds a total of 210 net sections (134,400 net acres) of Doig/Montney rights with 122 of those sections being in the Valhalla, Progress and Pipestone/Wembley areas that have potential for liquids-rich, multi-layer development and each area having at least 32 contiguous sections supporting scalable development. At Valhalla, Pipestone/Wembley and Progress ongoing industry drilling and production activity has demonstrated attractive liquid yields and gas rates. Drilling on and adjacent to our lands have targeted multiple Montney layers with results demonstrating liquids-rich gas accumulations in all layers to date. The remaining 88 net sections are held at Glacier where the total thickness of the Lower Doig/Montney is up to 300 metres and lends itself to multiple layers of development contributes to the significant inventory of undrilled wells across all our properties.

During 2019, Advantage continued with our program to add production from the Middle Montney. 10 new wells were placed on production and to date, a total of 49 horizontal wells have tested and produced in the Middle Montney. This development has resulted in full delineation of the liquid-rich Middle Montney resource potential at Glacier.

At Valhalla a total of 7 gross wells were completed and brought on production in 2019. This program continued the development of the property with 3 vertical layers now tested confirming the liquids-rich potential of the property. Our 100% working interest liquid hub with 40 mmcf/d raw gas and 2,000 bbls/d hydrocarbon liquid capacity was fully commissioned during the first quarter of 2019 and will be used to handle production from both Valhalla and Progress until a permanent hub is built at Progress.

At Pipestone/Wembley, Advantage advanced development significantly in 2019. A total of 8 oil wells and 1 water disposal well have been drilled to date with first production from the property beginning in the fourth quarter of 2019 through third party facilities at restricted rates. Construction has commenced on Advantage's Pipestone/Wembley 5,000 bbls/day liquids handling hub which is expected to be completed by the second quarter of 2020. This will allow production volumes from all of our wells to be placed on permanent production.

At Progress, Advantage continued to advance development of the property in 2019. Advantage has now completed four successful Montney wells to date with the most recent located at 16-36-76-10W6 (see our September 3, 2019 press release available on our SEDAR profile at [www.sedar.com](http://www.sedar.com)). Gas production from the Progress land block will be tied-in to Advantage's 100% owned Glacier Gas Plant for gas processing and liquids extraction, making use of existing surplus plant capacity and an existing section of an unused Advantage pipeline.

Based on reserves assignments as of December 31, 2019, these properties have a combined proved plus probable reserve life index ("RLI") of 27 years at a production rate of 47,370 boe/d (comprised of 165 bbls/d of light crude oil and medium crude oil, 2,866 bbls/d of NGL's and 266,035 mcf/d of conventional natural gas), which was the average production rate achieved during the fourth quarter of 2019. RLI is calculated by dividing the total volume of proved plus probable reserves of 465.7 MMboe as provided in the Sproule Report by the fourth quarter production rate and express in years.

## STATEMENT OF RESERVES DATA AND OTHER OIL AND GAS INFORMATION (CONTINUED)

Throughout 2019 Advantage drilled 15.7 net Montney horizontal wells across all our properties which included delineation drilling on our undeveloped land holdings at Valhalla, Pipestone/Wembley and Progress. During the year ended December 31, 2019, Advantage drilled 4.7, 8.0 and 3.0 net wells at Valhalla, Pipestone/Wembley and Progress respectively. Since the spud of the first horizontal well on July 26, 2008 to the end of December 2019, Advantage has drilled and completed 232 net horizontal wells on our properties in either the Triassic Montney or Doig formation siltstones. In addition, 6 service wells are used for either acid gas or water disposal.

Advantage's current standing well inventory consists of nine total wells. Seven are completed and being tied-in; and two are in various stages of completion. These wells and our existing wells on production are estimated to provide sufficient productive capacity to attain the majority of our 2020 annual production target.

Advantage owns and operates the following major facilities:

Glacier: 100% working interest gas plant with 400 MMcf/d raw gas and 6,800 bbls/d hydrocarbon liquid capacity

Vahalla: 100% working interest liquid hub with 40 mmcf/d raw gas and 2,000 bbls/d hydrocarbon liquid capacity

Wembley: 100% working interest liquid hub (under construction) with 36 mmcf/d raw gas and 5,000 bbls/d hydrocarbon liquid capacity

Advantage's strategy of owning and operating our own infrastructure has helped us achieve a low-cost structure and provides opportunities to diversify revenue streams for the Corporation. The operating cost structure of the Corporation is very favorable with combined field and plant operating costs averaging \$1.98/boe in 2019.

Gas is sold through Advantage's sales pipeline system into the NGTL system. Advantage is also connected to the Alliance pipeline system.

### Oil and Gas Wells

The following table sets forth the number and status of wells as at December 31, 2019 in which the Corporation has a working interest.

|                 | Oil Wells |     |               |     | Natural Gas Wells |     |               |     |
|-----------------|-----------|-----|---------------|-----|-------------------|-----|---------------|-----|
|                 | Producing |     | Non-Producing |     | Producing         |     | Non-Producing |     |
|                 | Gross     | Net | Gross         | Net | Gross             | Net | Gross         | Net |
| Alberta, Canada | -         | -   | 2             | 2   | 231               | 217 | 34            | 33  |

Notes:

- (1) "Gross" wells means the number of wells in which the Corporation has a working interest.
- (2) "Net" wells means the aggregate number of wells obtained by multiplying each gross well by the Corporation's percentage working interest therein.
- (3) Non-producing includes wellbores shut-in for economic reasons, wellbores not capable of production and wellbores used for disposal of water.

## STATEMENT OF RESERVES DATA AND OTHER OIL AND GAS INFORMATION (CONTINUED)

### Properties with no Attributed Reserves

The following table sets out our unproved properties as at December 31, 2019.

|                 | Gross Acres | Net Acres |
|-----------------|-------------|-----------|
| Alberta, Canada | 90,426      | 86,093    |

There are 17.5 sections (11,200 net acres) of our undeveloped land holdings that are scheduled to expire by December 31, 2020. However, the land expiries do not take into account the Corporation's 2020 exploitation and development program that should result in 16.5 sections (10,560 net acres) being continued. This will be accomplished by validation of lands using banked earned sections or continuations based on prior drillings or new drills that will eliminate such potential expirations. We closely monitor land expiries and plan our development program with the strategy of minimizing expiries of undeveloped lands. Development of the Corporation's properties with no attributed reserves are subject to current industry conditions and uncertainties as indicated under "*Industry Conditions*" and "*Risk Factors*" herein.

### Forward Contracts

The Corporation's financial results and condition are impacted primarily by the prices received for natural gas and liquids production. Natural gas and liquids prices have fluctuated widely and are determined by supply and demand factors, including available access to pipelines and markets, weather, general economic conditions in natural gas consuming and producing regions throughout North America and political factors. Any upward or downward movement in crude oil, NGLs and natural gas prices could have an effect on our financial condition and capital development.

Advantage has an approved hedging policy that utilizes, amongst others, costless collars, options and fixed price swaps to hedge up to 75% of its gross crude oil, NGLs and natural gas production for a period of three years and 50% over the fourth and fifth years. In addition, Advantage is able to enter into basis swap arrangements to any natural gas price point in North America for up to 100,000 MMbtu/day with a maximum term of seven years. Basis swap arrangements do not count against the limitations on hedged production. These commodity risk management activities could expose the Corporation to losses or gains. To the extent that the Corporation engages in risk management activities related to commodity prices, it will be subject to credit risk associated with the parties with which it contracts. This credit risk will be mitigated by entering into contracts with only stable and creditworthy parties and through the frequent review of the Corporation's exposure to these entities. See "*Risk Factors*".

**STATEMENT OF RESERVES DATA AND OTHER OIL AND GAS INFORMATION (CONTINUED)**

Advantage has the following derivatives in place:

| <b>Description of<br/>Derivative</b>                   | <b>Term</b>                    | <b>Volume</b> | <b>Price</b>                   |
|--------------------------------------------------------|--------------------------------|---------------|--------------------------------|
| <b>Natural Gas - AECO</b>                              |                                |               |                                |
| Fixed price swap                                       | November 2019 to March 2020    | 18,956 mcf/d  | Cdn \$2.29/mcf                 |
| Fixed price swap                                       | November 2019 to March 2020    | 9,478 mcf/d   | Cdn \$2.21/mcf                 |
| Fixed price swap                                       | January 2020 to March 2020     | 9,478 mcf/d   | Cdn \$2.27/mcf                 |
| Fixed price swap                                       | April 2020 to October 2020     | 47,391 mcf/d  | Cdn \$1.36/mcf                 |
| Fixed price swap <sup>(1)</sup>                        | April 2020 to October 2020     | 9,478 mcf/d   | Cdn \$1.82/mcf                 |
| <b>Natural Gas - Dawn</b>                              |                                |               |                                |
| Fixed price swap                                       | November 2019 to March 2020    | 10,000 mcf/d  | US \$3.16/mcf                  |
| <b>Natural gas - Henry Hub NYMEX</b>                   |                                |               |                                |
| Fixed price swap                                       | January 2020 to December 2020  | 20,000 mcf/d  | US \$2.31/mcf                  |
| Fixed price swap <sup>(1)</sup>                        | February 2020 to December 2020 | 20,000 mcf/d  | US \$2.28/mcf                  |
| Fixed price swap <sup>(1)</sup>                        | April 2020 to October 2020     | 20,000 mcf/d  | US \$2.09/mcf                  |
| <b>Natural Gas - AECO/Henry Hub Basis Differential</b> |                                |               |                                |
| Basis swap                                             | November 2019 to March 2020    | 20,000 mcf/d  | Henry Hub less US \$0.975/mcf  |
| Basis swap                                             | November 2019 to March 2020    | 10,000 mcf/d  | Henry Hub less US \$0.8875/mcf |
| Basis swap                                             | January 2020 to December 2020  | 5,000 mcf/d   | Henry Hub less US \$1.20/mcf   |
| Basis swap                                             | January 2020 to December 2024  | 15,000 mcf/d  | Henry Hub less US \$1.20/mcf   |
| Basis swap                                             | January 2021 to December 2024  | 5,000 mcf/d   | Henry Hub less US \$1.135/mcf  |
| Basis swap                                             | January 2021 to December 2024  | 2,500 mcf/d   | Henry Hub less US \$1.185/mcf  |
| Basis swap                                             | January 2021 to December 2024  | 17,500 mcf/d  | Henry Hub less US \$1.20/mcf   |
| <b>Oil - WTI NYMEX</b>                                 |                                |               |                                |
| Fixed price swap                                       | January 2020 to March 2020     | 500 bbls/d    | US \$58.05/bbl                 |
| Fixed price swap                                       | January 2020 to March 2020     | 500 bbls/d    | US \$57.76/bbl                 |
| Fixed price swap                                       | April 2020 to June 2020        | 1,000 bbls/d  | US \$56.53/bbl                 |
| Fixed price swap                                       | July 2020 to December 2020     | 1,000 bbls/d  | US \$55.44/bbl                 |

<sup>(1)</sup> Contract entered into subsequent to December 31, 2019

## STATEMENT OF RESERVES DATA AND OTHER OIL AND GAS INFORMATION (CONTINUED)

### Tax Horizon

In 2019, Advantage did not pay any income related taxes and it is expected, based on current legislation that no cash income taxes are to be paid by Advantage prior to 2024. See "*Risk Factors*".

### Capital Expenditures

The following tables summarize capital expenditures (including capitalized general and administrative expenses) related to our activities for the year ended December 31, 2019:

| (\$000s)                       | Year ended<br>December 31, 2019 |
|--------------------------------|---------------------------------|
| Property Acquisition Cost      | -                               |
| Proved Properties              | -                               |
| Unproved Properties            | -                               |
| Exploration Cost               | 3,517                           |
| Development Cost               | 180,888                         |
| Corporate Capital Expenditures | 517                             |
| <b>Total</b>                   | <b>184,922</b>                  |

### Exploration and Development Activities

The following table sets forth the gross and net wells in which we participated during the year ended December 31, 2019:

|                          | Development |             | Total       |             |
|--------------------------|-------------|-------------|-------------|-------------|
|                          | Gross       | Net         | Gross       | Net         |
| Oil wells                | 10.0        | 10.0        | 10.0        | 10.0        |
| Gas wells                | 5.0         | 4.7         | 5.0         | 4.7         |
| Service wells            | 1.0         | 1.0         | 1.0         | 1.0         |
| Stratigraphic test wells | -           | -           | -           | -           |
| Dry holes                | -           | -           | -           | -           |
| <b>Total</b>             | <b>16.0</b> | <b>15.7</b> | <b>16.0</b> | <b>15.7</b> |

The Corporation did not participate in any exploratory wells during the year ended December 31, 2019.

Subject to, among other things, the availability of drilling rigs and weather that permits access to drill sites, in the first 6 months of 2020, we plan to drill 1.0 net wells and complete 7.0 net wells. See "*Other Oil and Gas Information – Property Descriptions*" for a description of the Corporation's exploration and development activities.

## STATEMENT OF RESERVES DATA AND OTHER OIL AND GAS INFORMATION (CONTINUED)

### Production Estimates

The following table sets out the volume of our production estimated for the year ended December 31, 2020 reflected in the estimate of future net revenue disclosed in the tables contained under "*Disclosure of Reserves Data*".

|                            | Light Crude Oil<br>and Medium<br>Crude Oil<br>(bbls/d) |       | Conventional<br>Natural Gas<br>(Mcf/d) |         | Natural Gas<br>Liquids<br>(bbls/d) |       | Total<br>(Boe/d) |        |
|----------------------------|--------------------------------------------------------|-------|----------------------------------------|---------|------------------------------------|-------|------------------|--------|
|                            | Gross                                                  | Net   | Gross                                  | Net     | Gross                              | Net   | Gross            | Net    |
| Proved Developed           |                                                        |       |                                        |         |                                    |       |                  |        |
| Producing                  | 190                                                    | 178   | 210,320                                | 198,437 | 2,484                              | 2,201 | 37,727           | 35,451 |
| Proved Developed Non-      |                                                        |       |                                        |         |                                    |       |                  |        |
| Producing                  | 1,099                                                  | 1,041 | 9,839                                  | 9,339   | 512                                | 484   | 3,251            | 3,082  |
| Proved Undeveloped         | 258                                                    | 246   | 3,959                                  | 3,762   | 117                                | 111   | 1,035            | 984    |
| Total Proved               | 1,548                                                  | 1,464 | 224,117                                | 211,538 | 3,113                              | 2,796 | 42,013           | 39,517 |
| Total Probable             | 927                                                    | 857   | 9,008                                  | 8,541   | 400                                | 369   | 2,829            | 2,649  |
| Total Proved Plus Probable | 2,475                                                  | 2,321 | 233,123                                | 220,077 | 3,513                              | 3,166 | 44,842           | 42,166 |

The following table indicates our production estimated from our important fields for the year ended December 31, 2020:

|                            | Light Crude Oil<br>and Medium<br>Crude Oil<br>(bbls/d) |       | Conventional<br>Natural Gas<br>(Mcf/d) |         | Natural Gas<br>Liquids<br>(bbls/d) |       | Total<br>(Boe/d) |        |
|----------------------------|--------------------------------------------------------|-------|----------------------------------------|---------|------------------------------------|-------|------------------|--------|
|                            | Gross                                                  | Net   | Gross                                  | Net     | Gross                              | Net   | Gross            | Net    |
| <b>Alberta:</b>            |                                                        |       |                                        |         |                                    |       |                  |        |
| Glacier Property           | -                                                      | -     | 192,298                                | 181,350 | 1,719                              | 1,512 | 33,768           | 31,737 |
| Valhalla Property          | -                                                      | -     | 25,235                                 | 23,973  | 785                                | 707   | 4,991            | 4,703  |
| Pipestone/Wembley Property | 1,311                                                  | 1,220 | 6,596                                  | 6,268   | 580                                | 541   | 2,990            | 2,806  |
| Progress Property          | 1,164                                                  | 1,101 | 8,478                                  | 8,055   | 417                                | 395   | 2,994            | 2,838  |

## STATEMENT OF RESERVES DATA AND OTHER OIL AND GAS INFORMATION (CONTINUED)

### Production History

The following tables summarize certain information in respect of production, prices received, royalties paid, operating expenses and resulting netback for the periods indicated below:

|                                               | Quarter Ended |         |         |         | Year Ended    |
|-----------------------------------------------|---------------|---------|---------|---------|---------------|
|                                               | Mar. 31       | Jun. 30 | Sep. 30 | Dec. 31 | Dec. 31, 2019 |
| Average Daily Production <sup>(1)</sup>       |               |         |         |         |               |
| Light Crude Oil and Medium Crude Oil (bbls/d) | -             | -       | -       | 165     | 41            |
| NGLs (bbls/d)                                 | 2,030         | 2,580   | 3,142   | 2,866   | 2,659         |
| Conventional Natural Gas (mcf/d)              | 257,219       | 242,409 | 233,625 | 266,035 | 249,802       |
| Combined (boe/d)                              | 44,900        | 42,982  | 42,080  | 47,370  | 44,334        |
| Average Prices Received <sup>(3)</sup>        |               |         |         |         |               |
| Light Crude Oil and Medium Crude Oil (\$/bbl) | -             | -       | -       | 60.59   | 60.59         |
| NGLs (\$/bbl)                                 | 51.93         | 51.76   | 45.32   | 47.03   | 48.59         |
| Conventional Natural Gas (\$/mcf)             | 2.89          | 1.78    | 1.55    | 2.61    | 2.23          |
| Combined (\$/boe)                             | 18.90         | 13.14   | 11.98   | 17.69   | 15.53         |
| Royalties Paid (Recovered)                    |               |         |         |         |               |
| Light Crude Oil and Medium Crude Oil (\$/bbl) | -             | -       | -       | 2.13    | 2.18          |
| NGLs (\$/bbl)                                 | 5.84          | 3.85    | 3.33    | 3.82    | 4.06          |
| Conventional Natural Gas (\$/mcf)             | 0.05          | (0.04)  | (0.03)  | 0.05    | 0.01          |
| Combined (\$/boe)                             | 0.57          | (0.02)  | 0.06    | 0.51    | 0.29          |
| Production Costs <sup>(4)(5)</sup>            |               |         |         |         |               |
| Light Crude Oil and Medium Crude Oil (\$/bbl) | -             | -       | -       | 1.89    | 1.89          |
| NGLs (\$/bbl)                                 | 2.02          | 1.89    | 2.12    | 1.89    | 1.98          |
| Conventional Natural Gas (\$/mcf)             | 0.34          | 0.31    | 0.35    | 0.31    | 0.33          |
| Combined (\$/boe)                             | 2.02          | 1.89    | 2.12    | 1.89    | 1.98          |
| Transportation Costs                          |               |         |         |         |               |
| Light Crude Oil and Medium Crude Oil (\$/bbl) | -             | -       | -       | 3.28    | 3.28          |
| NGLs (\$/bbl)                                 | 7.41          | 5.91    | 6.75    | 7.11    | 6.77          |
| Conventional Natural Gas (\$/mcf)             | 0.54          | 0.57    | 0.55    | 0.54    | 0.55          |
| Combined (\$/boe)                             | 3.40          | 3.56    | 3.58    | 3.46    | 3.50          |
| Netback Received <sup>(2)(6)</sup>            |               |         |         |         |               |
| Light Crude Oil and Medium Crude Oil (\$/bbl) | -             | -       | -       | 53.11   | 53.11         |
| NGLs (\$/bbl)                                 | 36.66         | 40.11   | 33.12   | 34.21   | 35.78         |
| Conventional Natural Gas (\$/mcf)             | 1.97          | 0.94    | 0.67    | 1.71    | 1.34          |
| Combined (\$/boe)                             | 12.91         | 7.71    | 6.22    | 11.83   | 9.76          |

<sup>(1)</sup> Before deduction of royalties.

<sup>(2)</sup> Netbacks are calculated by subtracting royalties, production costs and transportation costs from revenues.

<sup>(3)</sup> Before gains (losses) on derivatives.

<sup>(4)</sup> This figure includes all field operating expenses.

<sup>(5)</sup> The Corporation does not record operating expenses on a commodity basis. Information in respect of operating expenses for crude oil and NGLs (\$/bbl) and natural gas (\$/mcf) has been determined by allocating expenses on a relative volume of crude oil, NGLs and natural gas production basis.

<sup>(6)</sup> Information in respect of netbacks received for crude oil and NGLs (\$/bbl) and natural gas (\$/Mcf) is calculated using operating expense figures for crude oil and NGLs (\$/bbl) and natural gas (\$/Mcf), which figures have been estimated. See note (5) above.

## STATEMENT OF RESERVES DATA AND OTHER OIL AND GAS INFORMATION (CONTINUED)

The following table indicates our approximate average daily production from our important fields for the year ended December 31, 2019:

|                            | Light Oil<br>and Medium<br>Crude Oil<br>(bbls/d) | Conventional<br>Natural Gas<br>(Mcf/d) | Natural Gas<br>Liquids<br>(bbls/d) | Total<br>(Boe/d) |
|----------------------------|--------------------------------------------------|----------------------------------------|------------------------------------|------------------|
| <b>Alberta:</b>            |                                                  |                                        |                                    |                  |
| Glacier Property           | -                                                | 226,847                                | 2,048                              | 39,855           |
| Valhalla Property          | -                                                | 22,782                                 | 597                                | 4,394            |
| Pipestone/Wembley Property | 41                                               | 173                                    | 15                                 | 85               |

### Marketing

Our natural gas, oil and NGL production is primarily sold through marketing companies at current market prices. Risk management price hedging is done outside of our marketing contracts. Advantage has a portfolio of natural gas contracts with various terms and delivery locations. As at December 31, 2019, the Corporation had the following natural gas physical market diversification contracts in place:

| Physical Market<br>Diversification | Term                          | Volume       | Price                               |
|------------------------------------|-------------------------------|--------------|-------------------------------------|
| Dawn, Ontario                      | November 2017 to October 2027 | 52,706 mcf/d | Dawn                                |
| Empress, Alberta                   | November 2020 to March 2046   | 52,133 mcf/d | Empress                             |
| Empress, Alberta                   | November 2021 to October 2025 | 23,697 mcf/d | Empress                             |
| Chicago, Illinois                  | April 2019 to October 2021    | 40,000 mcf/d | Chicago Citygate less US \$1.19/mcf |
| Chicago, Illinois                  | April 2020 to October 2024    | 15,000 mcf/d | Chicago Citygate less US \$1.15/mcf |
| Ventura, Iowa                      | April 2020 to October 2024    | 15,000 mcf/d | Ventura less US \$1.05/mcf          |

Additional physical natural gas is sold at AECO, where the Corporation enters into contracts for one year or less. Oil and NGL contracts are typically renegotiated annually and run for one year.

### Cyclical and Seasonal Impact of Industry

Our operational results and financial condition will be dependent on the prices received for oil, NGLs and natural gas production. Oil, NGLs and natural gas prices have fluctuated widely during recent years and are determined by supply and demand factors, including available access to transportation, weather, general economic conditions in consuming and producing regions throughout North America and political factors. Any decline in oil, NGL and natural gas prices could have an adverse effect on our financial condition. We mitigate such price risk through closely monitoring the various commodity markets, diversifying our sales portfolio and establishing hedging programs, as deemed necessary, to fix netbacks on production volumes. See "*Other Oil and Gas Information – Forward Contracts*" for our current hedging program.

### Environmental Considerations

Advantage is pro-active in its approach to environmental concerns. Procedures are in place to ensure that significant care is taken in the day-to-day management of its oil and gas properties. Government regulations and procedures are followed in strict adherence to the law. We believe in well abandonment and site restoration in a timely manner to ensure minimal damage to the environment and lower overall costs to us. Our Environmental Management System is continuously updated and meets or exceeds the Canadian Association of Petroleum Producers Environmental Management Guidelines.

## STATEMENT OF RESERVES DATA AND OTHER OIL AND GAS INFORMATION (CONTINUED)

### Health, Safety and Environmental

Advantage is committed to a comprehensive and effective health, safety and environmental program that meets or exceeds regulatory and corporate requirements.

Advantage's Board of Directors established the Governance Committee in December 2019 to assume the responsibilities for developing the Corporation's approach to, among others, matters concerning governance; health, safety and the environment; corporate social responsibility and sustainability matters and, from time-to-time, to review and make recommendations to the Board as to such matters. With respect to health, safety and environmental matters, the Governance Committee reviews the Corporation's policies, programs and internal control systems regarding health, workforce safety, asset integrity, process safety and environmental protection and monitors the Corporation's performance relative to internal improvement objectives and industry practices. Further, the Governance Committee reviews the Corporation's policies, programs and internal control systems with respect to field operations and monitors the Corporation's field operating capabilities, field operating practices and process safety practices. The Governance Committee also reviews and reports to the Board:

- on the Corporation's performance in the areas of health, workforce safety, process safety, environmental protection, field operations and compliance with codes, standards, regulations and applicable laws;
- on emerging trends, issues and regulations related to health, workforce safety, process safety, environmental protection and field operations;
- the findings of any significant report by regulatory agencies, external health, safety and environmental consultants or auditors concerning the Corporation's performance in health, safety and environment and any necessary corrective measures taken to address issues and risks with regards to the Corporation's performance in the areas of health, safety and environment that have been identified by the Corporation, external auditors or by regulatory agencies;
- the results of any review with management, outside accountants and legal advisors of the implications of major corporate undertakings such as the acquisition or expansion of facilities or decommission of facilities;
- a framework for management's decisions on abandonment and reclamation, including appropriate asset retirement obligation determination; and
- policies and other directives of the Corporation relating to security and the safeguarding of the Corporation's premises, installations, assets and personnel.

Advantage participates in the Certificate of Recognition ("**COR**") Safety Program and has received certification for the last eight years, achieving first-quartile results in each year. The COR Health and Safety Auditing and the COR Safety Program require commitment to continuous improvement in environment, health and safety management practices, including sound planning and implementation. The program is externally audited every three years and internally audited every other year. The program ensures open communication and measured performance to maintain such program.

Management, employees and all contractors are responsible and accountable for the overall health, safety and environmental program. Advantage operates in compliance with all applicable regulations and ensures all staff and contractors employ sound practices to protect the environment and to ensure employee and public health and safety.

## STATEMENT OF RESERVES DATA AND OTHER OIL AND GAS INFORMATION (CONTINUED)

In 2019, the Corporation participated in multiple Enhanced Production Audits, all of which it passed. Advantage's incident ratings in 2019 were significantly below industry averages. In addition, a total of 14 reclamation certificates were received by Advantage in 2019. Over the last six years, Advantage's spill volumes were negligible.

The Corporation maintains and will continue to maintain a safe and environmentally responsible workplace, and will continue to provide training, equipment and procedures to all individuals in adhering to our policies. The Corporation will also solicit and take into consideration input from our neighbours, communities and other stakeholders in regard to protecting people and the environment.

### Competitive Conditions

There is considerable competition in the worldwide oil and natural gas industry, including the Province of Alberta where the Corporation's assets, activities, and employees are located. We are a member of the petroleum industry, which is highly competitive at all levels. We compete with other companies for all of our business inputs, including exploitation and development prospects, access to commodity markets, acquisition opportunities, available capital and staffing. We strive to be competitive by maintaining a strong financial condition and by utilizing current technologies to enhance exploitation, development and operational activities. See "*Risk Factors*".

## DIRECTORS AND OFFICERS

The following table sets forth the name, place of residence, date first elected as a director of Advantage and positions for each of the directors and officers of Advantage as at the date hereof, together with their principal occupations during the last five years.

| <b>Name, Province and Country of Residence</b>              | <b>Position Held and Period Served as a Director or Officer<sup>(5)(6)</sup></b>    | <b>Principal Occupations During Past Five Years</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
|-------------------------------------------------------------|-------------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Andy J. Mah<br>Alberta, Canada                              | Chief Executive Officer since January 27, 2009 and a Director since June 23, 2006   | Chief Executive Officer of Advantage since January 27, 2009. President and Chief Operating Officer from June 23, 2006 to January 27, 2009. President of Advantage from April 21, 2011 to November 11, 2019. Chief Operating Officer of Longview Oil Corp. from December 15, 2010 to November 7, 2013. Prior thereto, President of Ketch Resources Ltd. from October 2005 to June 2006. Chief Operating Officer of Ketch Resources Ltd. from January 2005 to September 2005. Prior thereto, Executive Officer and Vice President, Engineering and Operations of Northrock Resources Ltd. from August 1998 to January 2005.                                                                                                                                                                  |
| Ronald A. McIntosh <sup>(2)(3)(4)</sup><br>Alberta, Canada  | Director since September 25, 1998 <sup>(7)</sup><br>Chairman since February 4, 2014 | Mr. McIntosh sits on the board of North American Construction Group, a publicly traded corporation and was previously Chairman from May 2004 to October 2017. He has previously been a board member of publicly traded and private companies. Mr. McIntosh has extensive experience in the energy business, with previous executive roles including President and Chief Executive Officer of Navigo Energy from October 2002 to January 2004, Senior Vice President and Chief Operating Officer of Gulf Canada Resources Limited from December 2001 to July 2002, Vice President Exploration and International of Petro-Canada from April 1996 to November 2001 and Chief Operating Officer of Amerada Hess Canada. He holds B.Eng. and M.Sc. degrees from the University of Saskatchewan. |
| Stephen E. Balog <sup>(1)(2)(3)(4)</sup><br>Alberta, Canada | Director since August 16, 2007                                                      | President of West Butte Management Inc., a private consulting company that provides business and technical advisory services to oil and gas operators. Formerly Principal of Alconsult International Ltd. and prior thereto, President & Chief Operating Officer and a Director of Tasman Exploration Ltd. from 2001 to June, 2007. Mr. Balog has extensive oil and gas industry experience in the management and operation of senior and junior production companies. Mr. Balog was a key contributor to the development and use of the Canadian Oil & Gas Evaluation Handbook as an industry standard for reserves evaluation, and has previously served on the Petroleum Advisory Committee, Alberta Securities Commission.                                                             |
| Grant B. Fagerheim <sup>(2)(3)</sup><br>Alberta, Canada     | Director since May 26, 2014                                                         | Chairman, President and Chief Executive Officer of Whitecap Resources Inc., a public oil and gas company, since June, 2008. Prior thereto, Mr. Fagerheim was the President and Chief Executive Officer and a Director of Cadence Energy Inc. (formerly, Kereco Energy Ltd.), a public oil and gas company, from January 2005 to September 2008. Mr. Fagerheim received his Bachelor's degree in Education (Economics Minor) from the University of Calgary in 1983 and attended the Executive MBA at Queen's University in 1995. Mr. Fagerheim currently sits on the board of directors of PRD Energy Inc., a public oil and gas company.                                                                                                                                                  |

**DIRECTORS AND OFFICERS (CONTINUED)**

| <b>Name, Province and Country of Residence</b>            | <b>Position Held and Period Served as a Director or Officer<sup>(5)(6)</sup></b>     | <b>Principal Occupations During Past Five Years</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                               |
|-----------------------------------------------------------|--------------------------------------------------------------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Paul G. Haggis <sup>(1)(2)(3)(4)</sup><br>Alberta, Canada | Director since November 7, 2008                                                      | Mr. Haggis is a corporate director. Currently, Mr. Haggis is a director and Audit Chair of Home Capital Group Inc., a director of the Bank of Canada and was appointed director of the Alberta Teachers Retirement Funds in September 2019. Mr. Haggis has extensive financial markets and public board experience having served as Chairman of Alberta Enterprise Corp. from March 2009 until September 2019, director of Canadian Tire Bank, director and Chair of the Investment Committee of the Insurance Corporation of British Columbia, Chair of the Audit Committee of C.A. Bancorp and Prime Restaurants Inc., Chair of Canadian Pacific Railway, and director of UBC Investment Management Inc. He was Chief Operating Officer of Metlife Canadian operations, Chief Executive Officer of ATB Financial, Chief Executive Officer of Ontario Municipal Employees Retirement System (OMERS), and director and Interim Chief Executive Officer of the Public Sector Pension Investment Board (PSPIB). Mr. Haggis is a graduate of the University of Western Ontario and is certified as a Chartered Director through the Directors College at McMaster University. He was a Commissioned Officer in the Royal Canadian Air Force Reserve. |
| Jill T. Angevine <sup>(1)(2)(4)</sup><br>Alberta, Canada  | Director since May 27, 2015                                                          | Managing Director at Palisade Capital Management Ltd. since December 1, 2018. Ms. Angevine was Vice President and Portfolio Manager at Matco Financial Inc. (an independent, privately held asset management firm) from October 2013 to October 31, 2018. Director of Chinook Energy Inc. since November 2014 and Director of Tourmaline Oil Corp. since November 2015. Independent businesswoman from September 2011 until October 2013 and prior thereto, Vice President and Director, Institutional Research at FirstEnergy Capital Corp. (a financial advisory and investment services provider in the energy market).                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                        |
| Michael Belenkie<br>Alberta, Canada                       | Chief Operating Officer since October 19, 2018 and President since November 11, 2019 | Chief Operating Officer of Advantage since October 19, 2018. President of Advantage since November 11, 2019. From 2012 to 2018, Mr. Belenkie was founder and Vice President of Engineering of Modern Resources Inc., a successful private oil and gas company in Alberta's Deep Basin. Between 2008 and 2011, Mr. Belenkie held various roles at Painted Pony Energy Ltd., including Vice President of Reservoir Engineering and Corporate Development. Prior thereto, he held various roles at Talisman Energy (1995 to 2008) within their North American assets, including Team Lead of Montney and Northeast British Columbia. During 2006 and 2007, Mr. Belenkie also developed and implemented strategic realignment and operational excellence strategies with leadership teams in two major producers in Alaska and Canada while working with the management consulting firm, RLG International, during his tenure at Talisman. Received his BSc. in Mechanical Engineering from University of Calgary in 1997 and is a registered professional engineer with the Association of Professional Engineers and Geoscientists of Alberta.                                                                                                      |

**DIRECTORS AND OFFICERS (CONTINUED)**

| <b>Name, Province and Country of Residence</b> | <b>Position Held and Period Served as a Director or Officer<sup>(5)(6)</sup></b> | <b>Principal Occupations During Past Five Years</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|------------------------------------------------|----------------------------------------------------------------------------------|--------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Craig Blackwood<br>Alberta, Canada             | Chief Financial Officer since August 1, 2013                                     | Chief Financial Officer of Advantage since August 1, 2013. Vice President, Finance of Advantage from January 27, 2009 to August 1, 2019. Chief Financial Officer of Longview Oil Corp. from March 4, 2010 to February 4, 2014. Mr. Blackwood is a Chartered Professional Accountant and was the Director of Finance of Advantage from November 2004 to January 27, 2009.                                                                                                                                                                                                                                                                                                             |
| Neil Bokenfohr<br>Alberta, Canada              | Senior Vice President, since March 27, 2014                                      | Senior Vice President of Advantage since March 27, 2014. Vice-President, Exploitation of Advantage from June 23, 2006 to March 27, 2014. Vice-President, Exploitation of Longview Oil Corp. from May 13, 2011 to November 7, 2013. Prior thereto, Vice President Exploitation and Operations of Ketch Resources Ltd. from January 2005 to June 2006; Vice President, Engineering of Bear Creek Energy Ltd. (and Crossfield Gas Corp. prior thereto) from March 2002 to January 2005. Prior thereto, Director of Exploitation for Calpine Canada Natural Gas Company from December 2000 to March 2002.                                                                                |
| David Sterna<br>Alberta, Canada                | Vice President, Marketing and Commercial, since April 15, 2018                   | Vice President, Marketing and Commercial of Advantage since April 15, 2018. Director, Strategy & Commercial at Progress Energy, a wholly owned subsidiary of Petroliaam Nasional Berhad (PETRONAS), from May 2015 to April 2018. Vice President, Commodities & Transportation at PennWest Exploration Ltd. between 2008 and 2014, Vice President, Corporate Planning & Marketing at Canetic Resources Inc. between 2004 and 2008 and Director of Marketing at Calpine Canada between 2001 and 2004. Mr. Sterna has a Bachelor of Arts, Economics from the University of Manitoba and a Diploma of Arts in Business Administration from the Southern Alberta Institute of Technology. |
| John Quaife<br>Alberta, Canada                 | Vice President, Finance, since August 1, 2019                                    | Vice President, Finance of Advantage since August 1, 2019. Mr. Quaife is a Chartered Professional Accountant and joined Advantage in 2008 as Manager of Taxation, progressing through positions of increasing responsibility from Manager of Finance and Taxation, Controller and was Director of Finance of Advantage from April 2017 to August 1, 2019.                                                                                                                                                                                                                                                                                                                            |
| Jay P. Reid<br>Alberta, Canada                 | Corporate Secretary, since April, 2001                                           | Mr. Reid is a partner at the Calgary based law firm of Burnet, Duckworth & Palmer LLP and has practiced corporate and securities law since 1990. Mr. Reid has served, and continues to serve, as a director or Corporate Secretary of a number of private and publicly listed issuers.                                                                                                                                                                                                                                                                                                                                                                                               |

**Notes:**

- <sup>(1)</sup> Member of the Audit Committee.
- <sup>(2)</sup> Member of the Compensation Committee.
- <sup>(3)</sup> Member of the Independent Reserve Evaluation Committee.
- <sup>(4)</sup> Member of the Governance Committee.
- <sup>(5)</sup> Advantage does not have an executive committee of the Board.
- <sup>(6)</sup> Advantage's directors shall hold office until the next annual general meeting of Shareholders or until each director's successor is appointed or elected pursuant to the ABCA.
- <sup>(7)</sup> The period of time served by Ronald A. McIntosh as a director of Advantage includes the period of time served as a director of Search Energy Corp. ("**Search**") prior to the Amalgamation, where applicable. Mr. McIntosh was appointed a director of post-reorganization Search on May 24, 2001.

## DIRECTORS AND OFFICERS (CONTINUED)

As at February 27, 2020, the directors and executive officers of Advantage, as a group, beneficially owned, directly or indirectly, or exercised control or direction over 3,123,883 Common Shares, or approximately 1.7% of the issued and outstanding Common Shares.

### Cease Trade Orders, Bankruptcies, Penalties or Sanctions

Other than as disclosed below:

- (a) no director or executive officer of Advantage has, within the last ten years prior to the date of this annual information form, been a director, chief executive officer or chief financial officer of any issuer (including Advantage) that, (i) while the person was acting in the capacity as director, chief executive officer or chief financial officer, was the subject of a cease trade or similar order or an order that denied the company access to any exemption under securities legislation, that was in effect for a period of more than thirty (30) consecutive days; or (ii) was subject to an order that was issued after the director or executive officer ceased to be a director, chief executive officer or chief financial officer of an issuer, in the issuer being the subject of a cease trade or similar order or an order that denied the relevant issuer access to any exemption under securities legislation, for a period of more than thirty (30) consecutive days, which resulted from an event that occurred while that person was acting as a director, chief executive officer or chief financial officer of the issuer;
- (b) no director or executive officer of Advantage or security holder holding a sufficient number of securities of Advantage to affect materially the control of Advantage is, as at the date of this annual information form, or has, within the last ten years prior to the date of this annual information form, been a director or executive officer of any company (including Advantage) that, while such person was acting in that capacity, or within a year of that person ceasing to act in that capacity, became bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency or was subject to or instituted any proceedings, arrangement for compromise with creditors or had a receiver, receiver manager or trustee appointed to hold its assets;
- (c) no director or executive officer of Advantage or securityholder holding a sufficient number of securities of Advantage to affect materially the control of Advantage has, within the last ten years prior to the date of this document, become bankrupt, made a proposal under any legislation relating to bankruptcy or insolvency, or become subject to or instituted any proceedings, arrangement or compromise with creditors, or had a receiver, receiver manager or trustee appointed to hold the assets of the director, officer or securityholder; and
- (d) no director or executive officer of Advantage or securityholder holding a sufficient number of securities of Advantage to affect materially the control of Advantage has been subject to: (i) any penalties or sanctions imposed by a court relating to securities legislation or by a securities regulatory authority or has entered into a settlement agreement with a securities regulatory authority; or (ii) any other penalties or sanctions imposed by a court or regulatory body that would likely be considered important to a reasonable investor in making an investment decision.

Mr. McIntosh is a director of Fortaleza Energy Inc. ("**Fortaleza**"). On March 2, 2011, the Court of Queen's Bench of Alberta granted an order (the "**Order**") under the *Companies' Creditors Arrangement Act* (Canada) ("**CCAA**") staying all claims and actions against Fortaleza and its assets and allowing Fortaleza to prepare a plan of arrangement for its creditors if necessary. Fortaleza took such step in order to enable Fortaleza to challenge a reassessment issued by the Canada Revenue Agency ("**CRA**"). As a result of the reassessment, if Fortaleza had not taken any action, it would have been compelled to immediately remit one half of the reassessment to the CRA and Fortaleza did not have the necessary liquid funds to remit, although Fortaleza had assets in excess of its liabilities with sufficient liquid assets to pay all other liabilities and trade payables. Fortaleza believed that the CRA's position was not sustainable and vigorously disputed the CRA's claim. Fortaleza filed a Notice of Objection to the reassessment and on October 20, 2011 announced that its Notice of Objection was successful, with the CRA having confirmed there were no taxes payable. As the CRA claim had been vacated and no taxes or penalties were owing Fortaleza no longer required the protection of the Order under the CCAA and on October 28, 2011 the Order was removed. On March 3, 2011 the TSX suspended trading in the securities of Fortaleza due to Fortaleza having been granted a stay under the CCAA. In addition the securities regulatory authorities in Alberta, Ontario and Quebec issued a cease trade order with respect to Fortaleza for failure to file its annual financial statements for the year ended December 31, 2010 by March 31, 2011. The delay in filing

## **DIRECTORS AND OFFICERS (CONTINUED)**

was due to Fortaleza being granted the CCAA order on March 2, 2011 and the resulting additional time required by its auditors to deliver their audit opinion. The required financial statements and other continuous disclosure documents were filed on April 29, 2011 and the cease trade order was subsequently removed. On September 1, 2010 Fortaleza closed the sale of substantially all of its oil and gas assets. As a result of the sale Fortaleza was delisted from the TSX on March 30, 2011 as it no longer met minimum listing requirements.

### **Conflicts of Interest**

The directors and officers of Advantage may, from time-to-time, be involved in the business and operations of other issuers, in which case a conflict may arise. The ABCA provides that in the event a director has an interest in a contract or proposed contract or agreement, the director shall disclose his interest in such contract or agreement and shall refrain from voting on any matter in respect of such contract or agreement unless otherwise provided under the ABCA. To the extent that conflicts of interests arise, such conflicts will be resolved in accordance with the provisions of the ABCA.

As at February 27, 2020, other than as disclosed herein, the Corporation was not aware of any existing or potential material conflicts of interest between the Corporation and a director or officer of the Corporation.

## **DIVIDEND POLICY**

The Corporation did not pay any dividends during the years ended December 31, 2019, 2018, and 2017, does not anticipate paying dividends in the immediate future and will instead direct cash flow to capital expenditures and debt reduction. The amount of future cash dividends, if any, is not assured and will be subject to the discretion of the Board of Directors and may vary depending on a variety of factors, including fluctuations in commodity prices, production levels, capital expenditure requirements, debt service requirements, operating costs, royalty burdens, foreign exchange rates, contractual restrictions (including under the Credit Facilities), financing agreement covenants, solvency tests imposed by corporate law and other factors that the Board of Directors may deem relevant. See "*Risk Factors*".

## **DESCRIPTION OF THE CORPORATION'S SECURITIES**

### **Share Capital**

The Corporation is authorized to issue an unlimited number of Common Shares, non-voting shares, preferred shares and exchangeable shares. As of December 31, 2019, there were 186,910,848 Common Shares issued and outstanding and there were no non-voting shares, preferred shares or exchangeable shares issued and outstanding.

The following is a description of the rights attaching to the Common Shares, non-voting shares and the preferred shares.

#### ***Common Shares***

Each Common Share entitles its holder to receive notice of and to attend all meetings of the shareholders of Advantage and to one vote at such meetings. The holders of Common Shares are, at the discretion of the Advantage Board of Directors and subject to applicable legal restrictions, entitled to receive any dividends declared by the Board of Directors on the Common Shares. The holders of Common Shares are entitled to share equally in any distribution of the assets of Advantage upon the liquidation, dissolution, bankruptcy or winding-up of Advantage or other distribution of its assets among its shareholders for the purpose of winding-up its affairs. Such participation is subject to the rights, privileges, restrictions and conditions attaching to any instruments having priority over the Common Shares.

#### ***Non-Voting Shares***

The non-voting shares have identical rights to the Common Shares except that holders of non-voting shares are not generally entitled to receive notice of or attend at meetings of shareholders of Advantage or to vote their shares at such meetings.

## DESCRIPTION OF THE CORPORATION'S SECURITIES (CONTINUED)

### *Preferred Shares*

The preferred shares may be issued, from time-to-time, in one or more series, each series consisting of such number of preferred shares as determined by the Board of Directors, who may also fix the designations, rights, privileges, restrictions and conditions attached to the shares of each series of preferred shares. No preferred shares are presently issued and outstanding. The preferred shares of each series shall, with respect to payment of dividends and distributions of assets in the event of liquidation, dissolution or winding-up of Advantage, whether voluntary or involuntary, or any other distribution of the assets of Advantage among its shareholders for the purpose of winding-up its affairs, rank on a parity with the preferred shares of every other series and shall be entitled to preference over the Common Shares and the shares of any other class ranking junior to the preferred shares.

## PRICE RANGE AND TRADING VOLUME OF SECURITIES

### Common Shares

The Common Shares are listed and trade on the TSX and commenced trading under the symbol "AAV" on July 9, 2009. The following table sets forth the trading history of the Common Shares for the periods indicated.

| <u>Period</u>      | <u>High</u> | <u>Low</u> | <u>Volume</u> |
|--------------------|-------------|------------|---------------|
|                    | (\$)        | (\$)       |               |
| <b><u>2019</u></b> |             |            |               |
| January            | 2.40        | 1.88       | 18,300,279    |
| February           | 2.43        | 1.82       | 12,677,513    |
| March              | 2.57        | 2.18       | 24,287,429    |
| April              | 2.42        | 2.02       | 10,594,402    |
| May                | 2.31        | 1.74       | 11,194,624    |
| June               | 1.80        | 1.58       | 9,645,232     |
| July               | 2.01        | 1.48       | 11,256,294    |
| August             | 1.93        | 1.35       | 12,532,941    |
| September          | 2.26        | 1.45       | 16,655,408    |
| October            | 2.19        | 1.80       | 19,283,923    |
| November           | 2.54        | 1.87       | 22,540,301    |
| December           | 2.94        | 2.30       | 20,363,113    |
| <b><u>2020</u></b> |             |            |               |
| January            | 2.81        | 2.10       | 15,050,800    |
| February (1 to 26) | 2.52        | 2.05       | 16,234,270    |

### Prior Sales

During the year ended December 31, 2019, the Corporation did not grant any stock options pursuant to the Corporation's Stock Option Plan and granted 1,670,929 Performance Share Units pursuant to the Corporation's Restricted and Performance Award Incentive Plan.

## **ESCROWED SECURITIES AND SECURITIES SUBJECT TO CONTRACTUAL RESTRICTIONS ON TRANSFER**

There are presently no Advantage securities held in escrow or subject to contractual restrictions on transfer.

## **LEGAL PROCEEDINGS**

There are no outstanding legal proceedings and Advantage and its subsidiaries were not involved in any legal proceedings during the year ended December 31, 2019, which involved claims in excess of 10% of the Corporation's current asset value and to which Advantage or its subsidiaries were a party or in respect of which any of its properties are subject, nor are there any such proceedings known to be contemplated.

## **REGULATORY ACTIONS**

During the year ended December 31, 2019 there were: (i) no penalties or sanctions imposed against Advantage or its subsidiaries by a court relating to securities legislation or by a securities regulatory authority; (ii) no other penalties or sanctions imposed by a court or regulatory body against Advantage or its subsidiaries that would likely be considered important to a reasonable investor in making an investment decision; and (iii) no settlement agreements Advantage or its subsidiaries entered into before a court relating to securities legislation or with a securities regulatory authority.

## **INTEREST OF MANAGEMENT AND OTHERS IN MATERIAL TRANSACTIONS**

There were no material interests, direct or indirect, of directors and executive officers of Advantage or its subsidiaries or nominees for director of Advantage or its subsidiaries, any Shareholder who beneficially owns or directs or controls more than 10% of the Common Shares or any known associate or affiliate of such persons in any transaction during the year ended December 31, 2019 or in any proposed transaction which has materially affected or would materially affect Advantage or its subsidiaries.

## **MATERIAL CONTRACTS**

Except for contracts entered into by us in the ordinary course of business or otherwise disclosed herein, the only agreement which is material to Advantage is the Credit Facilities, a copy of which is available on SEDAR at [www.sedar.com](http://www.sedar.com). See "*General Development of the Business – Three Year History – 2017 – Credit Facilities*".

## **INTEREST OF EXPERTS**

There is no person or company whose profession or business gives authority to a statement made by such person or company and who is named as having prepared or certified a statement, report or valuation described or included in a filing, or referred to in a filing, made under National Instrument 51-102 - *Continuous Disclosure Obligations* by us during, or related to, our most recently completed financial year other than Sproule, our independent engineering evaluator and PricewaterhouseCoopers LLP, our current external auditors. As at the date hereof, none of the principals of Sproule had any registered or beneficial interests, direct or indirect, in any securities or other property of Advantage or of our associates or affiliates either at the time they prepared the statement, report or valuation prepared by it, at any time thereafter or to be received by them. The Corporation's independent auditors are PricewaterhouseCoopers LLP, Chartered Professional Accountants, who have issued an independent auditor's report dated February 27, 2020 in respect of the Corporation's consolidated financial statements as at December 31, 2019 and 2018 and for the years then ended. PricewaterhouseCoopers LLP has advised that they are independent with respect to the Corporation within the meaning of the Rules of Professional Conduct with Guidance of the Chartered Professional Accountants of Alberta.

In addition, none of the aforementioned persons or companies, nor any director, officer or employee of any of the aforementioned persons or companies, is or is expected to be elected, appointed or employed as a director, officer or employee of Advantage or of any associate or affiliate of Advantage.

## AUDITORS, TRANSFER AGENT AND REGISTRAR

Our auditors are PricewaterhouseCoopers LLP, Calgary, Alberta.

Computershare Trust Company of Canada at its offices in Calgary, Alberta and Toronto, Ontario acts as the transfer agent and registrar for the Common Shares.

### AUDIT COMMITTEE INFORMATION

#### Composition of the Audit Committee

The Corporation's audit committee (the "**Audit Committee**") is comprised of Messrs. Paul Haggis and Stephen Balog and Ms. Jill T. Angevine. The following chart sets out the assessment of each Audit Committee member's independence, financial literacy and relevant educational background and experience supporting such financial literacy.

| <b>Name, Province and Country of Residence</b> | <b>Independent</b> | <b>Financially Literate</b> | <b>Relevant Education and Experience</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                          |
|------------------------------------------------|--------------------|-----------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Paul G. Haggis<br>Alberta, Canada              | Yes                | Yes                         | Mr. Haggis is a corporate director. Currently, Mr. Haggis is a director and Audit Chair of Home Capital Group Inc., a director of the Bank of Canada and was appointed director of the Alberta Teachers Retirement Funds in September 2019. Mr. Haggis has extensive financial markets and public board experience having served as Chairman of Alberta Enterprise Corp. from March 2009 until September 2019, director of Canadian Tire Bank, director and Chair of the Investment Committee of the Insurance Corporation of British Columbia, Chair of the Audit Committee of C.A. Bancorp and Prime Restaurants Inc., Chair of Canadian Pacific Railway, and director of UBC Investment Management Inc. He was Chief Operating Officer of Metlife Canadian operations, Chief Executive Officer of ATB Financial, Chief Executive Officer of Ontario Municipal Employees Retirement System (OMERS), and director and Interim Chief Executive Officer of the Public Sector Pension Investment Board (PSPIB). Mr. Haggis is a graduate of the University of Western Ontario and is certified as a Chartered Director through the Directors College at McMaster University. He was a Commissioned Officer in the Royal Canadian Air Force Reserve. |
| Stephen E. Balog<br>Alberta, Canada            | Yes                | Yes                         | President of West Butte Management Inc., a private consulting company that provides business and technical advisory services to oil and gas operators. Formerly Principal of Alconsult International Ltd. and prior thereto, President & Chief Operating Officer and a Director of Tasman Exploration Ltd. from 2001 to June 2007. Mr. Balog has extensive oil and gas industry experience in the management and operation of senior and junior production companies. Mr. Balog was a key contributor to the development and use of the Canadian Oil & Gas Evaluation Handbook as an industry standard for reserves evaluation, and has previously served on the Petroleum Advisory Committee, Alberta Securities Commission.                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                     |

**AUDIT COMMITTEE INFORMATION (CONTINUED)**

| <b>Name, Province<br/>and Country of<br/>Residence</b> | <b>Independent</b> | <b>Financially<br/>Literate</b> | <b>Relevant Education and Experience</b>                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                                  |
|--------------------------------------------------------|--------------------|---------------------------------|---------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Jill T. Angevine<br>Alberta, Canada                    | Yes                | Yes                             | Managing Director at Palisade Capital Management Ltd since December 1, 2018. Ms. Angevine was Vice President and Portfolio Manager at Matco Financial Inc. (an independent, privately held asset management firm) from October 2013 to October 31, 2018. Director of Chinook Energy Inc. since November 2014 and Director of Tourmaline Oil Corp. since November 2015. Independent businesswoman from September 2011 until October 2013 and prior thereto, Vice President and Director, Institutional Research at FirstEnergy Capital Corp. (a financial advisory and investment services provider in the energy market). |

**Pre-Approval of Policies and Procedures**

We have adopted policies and procedures with respect to the pre-approval of audit and permitted non-audit services to be provided by PricewaterhouseCoopers LLP as set forth in item 22 of the Audit Committee charter, which is reproduced below under the heading "*Audit Committee Charter*". The Audit Committee has approved the provision of a specified list of audit and permitted non-audit services that the audit committee believes to be typical, reoccurring or otherwise likely to be provided by PricewaterhouseCoopers LLP during the current fiscal year. The list of services is sufficiently detailed as to the particular services to be provided to ensure that the audit committee knows precisely what services it is being asked to pre-approve and it is not necessary for any member of management to make a judgment as to whether a proposed service fits within pre-approved services.

## AUDIT COMMITTEE CHARTER

The following is our Audit Committee Charter approved by the Board of Directors.

### Purpose

The primary function of the Audit Committee is to assist the Board of Directors of AOG in fulfilling its responsibilities by reviewing: the financial reports and other financial information provided by AOG to any governmental body or the public; AOG's systems of internal controls regarding finance, accounting, legal compliance and ethics that management and the Board have established; and AOG's auditing, accounting and financial reporting processes generally. Consistent with this function, the Audit Committee should endeavour to encourage continuous improvement of, and should endeavour to foster adherence to, AOG's policies, procedures and practices at all levels. In performing its duties, the external auditor is to report directly to the Audit Committee.

The Audit Committee's primary objectives are:

1. To assist directors with meeting their responsibilities (especially for accountability) in respect of the preparation and disclosure of the financial statements of AOG and related matters;
2. To provide better communication between directors and external auditors;
3. To assist the Board's oversight of the auditor's qualifications and independence;
4. To assist the Board's oversight of the credibility, integrity and objectivity of financial reports;
5. To strengthen the role of the outside directors by facilitating discussions between directors on the Audit Committee, management and external auditors;
6. To assist the Board's oversight of the performance of the Corporation's internal audit function and independent auditors; and
7. To assist the Board's oversight of the Corporation's compliance with legal and regulatory requirements.

### Composition

The Audit Committee shall be comprised of three or more directors as determined by the Board of Directors, none of whom are members of management of AOG and all of whom are "independent" (as such term is defined in: (a) National Instrument 52-110 - *Audit Committees* ("**NI 52-110**")). All of the members of the Audit Committee shall be "financially literate". The Board of Directors has adopted the definition for "financial literacy" used in NI 52-110. Audit Committee members may enhance their familiarity with finance and accounting by participating in educational programs conducted by AOG or an outside consultant. In addition, at least one member of the Audit Committee must have accounting or related financial management expertise, as the Corporation's Board of Directors interprets such qualification in its business judgment.

The members of the Audit Committee shall be elected by the Board of Directors and remain as members of the Audit Committee until their successors shall be duly elected and qualified. Unless a Chair is elected by the full Board of Directors, the members of the Audit Committee may designate a Chair by majority vote of the full Audit Committee membership.

In connection with its annual review procedures, the Board will determine whether any member or proposed nominee for the Audit Committee serves on the Audit Committees of more than three public companies. To the extent that any member or proposed nominee of AOG serves on the Audit Committees of more than three public companies, the Board will make a determination as to whether such simultaneous services would impair the ability of such member to effectively serve on AOG's Audit Committee and will disclose such determination in AOG's annual information circular.

## **AUDIT COMMITTEE CHARTER (CONTINUED)**

### **Meetings**

The Audit Committee shall meet at least four times annually, or more frequently as circumstances dictate. As part of its job to foster open communication, the Audit Committee should meet at least annually with management, internal auditors and the independent auditors in separate executive sessions to discuss any matters that the Audit Committee or each of these groups believe should be discussed privately. In addition, the Audit Committee or at least its Chair should meet with the independent auditors and management quarterly to review AOG's financials consistent with Section 4 below. The Audit Committee should also meet with management and independent auditors on an annual basis to review and discuss annual financial statements and the management's discussion and analysis of financial conditions and results of operations.

A quorum for meetings of the Audit Committee shall be a majority of its members, and the rules for calling, holding, conducting and adjourning meetings of the Audit Committee shall be the same as those governing the Board.

### **Responsibilities and Duties**

To fulfill its responsibilities and duties, the Audit Committee shall endeavour to:

#### ***Documents/Reports Review***

1. Review and update this Charter periodically, at least annually, as conditions dictate.
2. Review the organization's annual and interim financial statements, MD&A, earnings press releases and any reports or other financial information submitted to any governmental body or the public, including any certification, report, opinion or review rendered by the independent auditors.
3. Review the reports to management prepared by the independent auditors and management's responses.
4. Review with financial management and the independent auditors the quarterly financial statements prior to their filing or prior to the release of earnings. The Chair of the Audit Committee may represent the entire Audit Committee for purposes of this review.
5. Review significant findings during the year, including the status of previous significant audit recommendations.
6. Periodically assess the adequacy of procedures for the review of corporate disclosure that is derived or extracted from the financial statements.
7. Periodically discuss guidelines and policies to govern the processes by which the Chief Executive Officer and senior management assess and manage the Corporation's exposure to risk.
8. Report regularly to the Board any issues that arise with respect to the quality or integrity of the Corporation's financial statements, compliance with legal or regulatory requirements, performance and independence of the Corporation's auditors, or performance of the internal audit function.
9. To prepare, if required, an Audit Committee report to be included in AOG's annual information circular and proxy statement.
10. Preparing an annual performance evaluation of the Audit Committee.
11. At least annually, obtaining and reviewing the report by the independent auditors describing AOG's internal quality control procedures, any material issues raised by the most recent interim quality-control review, or peer review, of AOG or by any inquiry or investigation by governmental or professional authorities, within the preceding five years, respecting one or more independent audits carried out by the firm, and any steps to deal with any such issues.

## AUDIT COMMITTEE CHARTER (CONTINUED)

### *Independent Auditors*

12. Recommend to the Board the external auditors to be nominated for appointment by the Shareholders.
13. Approve the compensation of the external auditors.
14. On an annual basis, the Audit Committee should review and discuss with the auditors all significant relationships the auditors have with AOG to determine the auditors' independence. In addition, the Audit Committee will ensure the rotation of the lead audit partner every five years and, in order to ensure continuing auditor independence, consider the rotation of the audit firm itself.
15. Review and, as appropriate, resolve any material disagreements between management and the independent auditors and review, consider and make a recommendation to the Board regarding any proposed discharge of the auditors when circumstances warrant.
16. When there is to be a change in auditors, review the issues related to the change and the information to be included in the required notice to securities regulators of such change.
17. Periodically consult with the independent auditors, without the presence of management, about internal controls and the fullness and accuracy of the organization's financial statements.
18. Oversee the establishment of an internal audit function.
19. Periodically assess the Corporation's internal audit function, including the Corporation's risk management processes and system of internal controls.
20. Review the audit scope and plan of the independent auditor.
21. Oversee the work of the external auditors engaged for the purpose of preparing or issuing an auditor's report or performing other audit, review or attest services for AOG.
22. Pre-approve the completion of any non-audit services by the external auditors and determine which non-audit services the external auditor is prohibited from providing. The Audit Committee may delegate to one or more members of the Audit Committee authority to pre-approve non-audit services in satisfaction of this requirement and if such delegation occurs, the pre-approval of non-audit services by the Audit Committee member to whom authority has been delegated must be presented to the Audit Committee at its first scheduled meeting following such pre-approval. The Audit Committee shall be entitled to adopt specific policies and procedures for the engagement of non-audit services if:

- (a) the pre-approval policies and procedures are detailed as to the particular service;
- (b) the Audit Committee is informed of each non-audit service; and
- (c) the procedures do not include delegation of the Audit Committee's responsibilities to management.

The Audit Committee will satisfy the pre-approval requirement set forth in this paragraph 22 if:

- (a) the aggregate amount of all non-audit services that were not pre-approved is reasonably expected to constitute no more than 5% of the total amount of fees paid by AOG and its subsidiary entities to the auditors during the fiscal year in which the services are provided;
- (b) AOG or the subsidiary entity, as the case may be, did not recognize the services as non-audit services at the time of the engagement; and

## AUDIT COMMITTEE CHARTER (CONTINUED)

- (c) the services are promptly brought to the attention of the Audit Committee and approved, prior to completion of the audit, by the Audit Committee or by one or more of its members to whom authority to grant such approvals has been delegated by the Audit Committee.

23. Review, set and approve hiring policies relating to staff of current and former auditors.

### ***Financial Reporting Processes***

- 24. In consultation with the independent auditors, annually review the integrity of the organization's financial reporting processes, both internal and external.
- 25. In consultation with the independent auditors, consider annually the quality and appropriateness of the Corporation's accounting principles as applied in its financial reporting.
- 26. Consider and approve, if appropriate, major changes to AOG's auditing and accounting principles and practices as suggested by the independent auditors or management.
- 27. Review risk management policies and procedures of AOG (i.e., litigation and insurance).

### ***Process Improvement***

- 28. Request reporting to the Audit Committee by each of management and the independent auditors of any significant judgments made in the management's preparation of the financial statements and the view of each group as to appropriateness of such judgments.
- 29. Following completion of the annual audit, review separately with each of management and the independent auditors any significant difficulties encountered during the course of the audit, including any restrictions on the scope of work or access to required information.
- 30. Review any significant disagreements among management and the independent auditors in connection with the preparation of the financial statements.
- 31. Review with the independent auditors and management the extent to which changes or improvements in financial or accounting practices, as approved by the Audit Committee, have been implemented. (This review should be conducted at an appropriate time subsequent to implementation of changes or improvements, as decided by the Audit Committee.)
- 32. Conduct and authorize investigations into any matters brought to the Audit Committee's attention and within the Audit Committee's scope of responsibilities. The Audit Committee shall be empowered to retain and to approve compensation for any independent counsel and other professionals to assist in the conduct of any investigation.
- 33. Review the systems that identify and manage principal business risks.
- 34. Establish a procedure for:
  - (a) the receipt, retention and treatment of complaints received by AOG regarding accounting, internal accounting controls or auditing matters; and
  - (b) the confidential, anonymous submission by employees of AOG of concerns regarding questionable accounting or auditing matters;

which procedure shall be set forth in a "whistle blower program" to be adopted by the Audit Committee in connection with such matters.

## AUDIT COMMITTEE CHARTER (CONTINUED)

### *Ethical and Legal Compliance*

35. Establish, review and update periodically a Code of Ethical Conduct and ensure that management has established a system to enforce this code.
36. Review management's monitoring of AOG's compliance with the organization's Code of Ethical Code.
37. In consultation with the auditors, consider the review system established by management regarding the Corporation's financial statements, reports and other financial information disseminated to governmental organizations and the public in the context of the applicable legal requirements.
38. On at least an annual basis, review with AOG's auditors or counsel, as appropriate, any legal matters that could have a significant impact on the organization's financial statements, AOG's compliance with applicable laws and regulations and inquiries received from regulators or government agencies.
39. Review with the organization's counsel legal compliance matters including the trading policies of securities.

### *Other*

40. Perform any other activities consistent with this Charter, AOG's by-laws and governing law, as the Audit Committee or the Board of Directors deems necessary or appropriate.
41. In connection with the performance of its responsibilities as set forth above, the Audit Committee shall have the authority to engage outside advisors and to pay outside auditors and advisors.

## AUDIT SERVICE FEES

### **Auditor Services Fees**

The following table discloses fees billed to us by our auditors, PricewaterhouseCoopers LLP.

| Type of Services Provided         | 2019              | 2018              |
|-----------------------------------|-------------------|-------------------|
| Audit Fees <sup>(1)</sup>         | \$ 245,000        | \$ 276,000        |
| Audit-Related Fees <sup>(2)</sup> | 45,000            | 45,000            |
| Tax Fees <sup>(3)</sup>           | -                 | -                 |
| Other Fees                        | -                 | 5,000             |
| <b>Total</b>                      | <b>\$ 290,000</b> | <b>\$ 326,000</b> |

<sup>(1)</sup> "Audit Fees" include fees necessary to perform the annual audit of the Corporation's consolidated financial statements.

<sup>(2)</sup> "Audit-Related Fees" include services that are traditionally performed by the auditor. These audit-related services include quarterly reviews of the Corporation's consolidated financial statements.

<sup>(3)</sup> "Tax Fees" include fees for all tax services other than those included in "Audit Fees" and "Audit-Related Fees". This category includes fees for tax compliance, tax planning and general tax advice, including the preparation and filing of Scientific Research & Experimental Development Tax Credits.

## INDUSTRY CONDITIONS

Companies carrying on business in the crude oil and natural gas sector in Canada are subject to extensive controls and regulations imposed through legislation of the federal government and the provincial governments in the jurisdictions where the companies have assets or operations. While such regulations do not affect the Corporation's operations in any manner that is materially different than the manner in which they affect other similarly-sized industry participants with similar assets and operations, investors should consider such regulations carefully. Although laws and regulations are a matter of public record, the Corporation is unable to predict what additional laws, regulations or amendments governments may enact in the future.

The Corporation holds interests in crude oil and natural gas properties, along with related assets, primarily in the Canadian province of Alberta. The Corporation's assets and operations are regulated by administrative agencies deriving authority from underlying legislation enacted by the applicable level of government. Regulated aspects of the Corporation's upstream crude oil and natural gas business include all manner of activities associated with the exploration for and production of crude oil and natural gas, including, among other matters: (i) permits for the drilling of wells; (ii) technical drilling and well requirements; (iii) permitted locations and access of operation sites; (iv) operating standards regarding conservation of produced substances and avoidance of waste, such as restricting flaring and venting; (v) minimizing environmental impacts; (vi) storage, injection and disposal of substances associated with production operations; and (vii) the abandonment and reclamation of impacted sites. In order to conduct crude oil and natural gas operations and remain in good standing with the applicable federal or provincial regulatory scheme, producers must comply with applicable legislation, regulations, orders, directives and other directions (all of which are subject to governmental oversight, review and revision, from time-to-time). Compliance in this regard can be costly and a breach of the same may result in fines or other sanctions. The discussion below outlines certain pertinent conditions and regulations that impact the crude oil and natural gas industry in Western Canada.

### Pricing and Marketing in Canada

#### *Crude Oil*

Producers of crude oil are entitled to negotiate sales contracts directly with crude oil purchasers. As a result, macroeconomic and microeconomic market forces determine the price of crude oil. Worldwide supply and demand factors are the primary determinant of crude oil prices; however, regional market and transportation issues also influence prices. The specific price depends, in part, on crude oil quality, prices of competing fuels, distance to market, availability of transportation, value of refined products, supply/demand balance and contractual terms of sale.

#### *Natural Gas*

Negotiations between buyers and sellers determines the price of natural gas sold in intra-provincial, interprovincial and international trade. The price received by a natural gas producer depends, in part, on the price of competing natural gas supplies and other fuels, natural gas quality, distance to market, availability of transportation, length of contract term, weather conditions, supply/demand balance and other contractual terms. Spot and future prices can also be influenced by supply and demand fundamentals on various trading platforms.

#### *Natural Gas Liquids*

The pricing of condensates and other NGLs such as ethane, butane and propane sold in intra-provincial, interprovincial and international trade is determined by negotiation between buyers and sellers. Such prices depend, in part, on the quality of the NGLs, price of competing chemical stock, distance to market, access to downstream transportation, length of contract term, supply/demand balance and other contractual terms.

### Exports from Canada

On August 28, 2019, Bill C-69 came into force, replacing, among other things, the *National Energy Board Act* (the "**NEB Act**") with the *Canadian Energy Regulator Act* (Canada) (the "**CERA**"), and replacing the National Energy Board (the "**NEB**") with the Canadian Energy Regulator ("**CER**"). The CER has assumed the NEB's responsibilities broadly, including with respect to the export of crude oil, natural gas and NGLs from Canada. The legislative regime relating to exports of crude oil, natural gas and NGL from Canada has not changed substantively under the new regime.

## INDUSTRY CONDITIONS (CONTINUED)

Exports of crude oil, natural gas and NGLs from Canada are subject to the CERA and remain subject to the *National Energy Board Act Part VI (Oil and Gas) Regulation* (the "**Part VI Regulation**"). While the Part VI Regulation was enacted under the NEB Act, it will remain in effect until 2022, or until new regulations are made under the CERA. The CERA and the Part VI Regulation authorize crude oil, natural gas and NGLs exports under either short-term orders or long-term licences. For natural gas, the maximum duration of an export licence is 40 years; for crude oil and other gas substances (e.g. NGLs), the maximum term is 25 years. To obtain a crude oil export licence, a mandatory public hearing with the CER is required; however, there is no public hearing requirement for the export of natural gas and NGLs. Instead, the CER will continue to apply the NEB's written process that includes a public comment period for impacted persons. Following the comment period, the CER completes its assessment of the application and either approves or denies the application. The CER can approve an application if it is satisfied that proposed export volumes are not greater than Canada's reasonably foreseeable needs, and if the proposed exporter is in compliance with the CERA and all associated regulations and orders made under the CERA. Following the CER's approval of an export licence, the federal Minister of Natural Resources is mandated to give his or her final approval. While the Part VI Regulation remains in effect, approval of the cabinet of the Canadian federal government ("**Cabinet**") is also required. The discretion of the Minister of Natural Resources and Cabinet will be framed by the Minister of Natural Resources' mandate to implement the CERA safely and efficiently, as well as the purpose of the CERA, to effect "oil and natural gas exploration and exploitation in a manner that is safe and secure and that protects people, property and the environment".

The CER also has jurisdiction to issue orders that provide a short-term alternative to export licences. Orders may be issued more expediently, since they do not require a public hearing or approval from the Minister of Natural Resources or Cabinet. Orders are issued pursuant to the Part VI Regulation for up to one or two years depending on the substance, with the exception of natural gas (other than NGLs) for which an order may be issued for up to twenty years for quantities not exceeding 30,000 m<sup>3</sup> per day.

As to price, exporters are free to negotiate prices and other terms with purchasers, provided that the export contracts continue to meet certain criteria prescribed by the CER and the federal government. The Corporation does not directly enter into contracts to export its production outside of Canada.

As discussed in more detail below, one major constraint to the export of crude oil, natural gas and NGLs outside of Canada is the deficit of overall pipeline and other transportation capacity to transport production from Western Canada to the United States and other international markets. Although certain pipeline and other transportation projects are underway, many contemplated projects have been cancelled or delayed due to regulatory hurdles, court challenges and economic and other socio-political factors. Major pipeline and other transportation infrastructure projects typically require a significant length of time to complete once all regulatory and other hurdles have been cleared. In addition, production of crude oil, natural gas and NGLs in Canada is expected to continue to increase, which may further exacerbate the transportation capacity deficit.

### Transportation Constraints and Market Access

#### *Pipelines*

Producers negotiate with pipeline operators (or other transport providers) to transport their products to market on a firm or interruptible basis. Transportation availability is highly variable across different jurisdictions and regions. This variability can determine the nature of transportation commitments available, the number of potential customers that can be reached in a cost-effective manner and the price received. Due to growing production and a lack of new and expanded pipeline and rail infrastructure capacity, producers in Western Canada have experienced low commodity pricing relative to other markets in the last several years.

Under the Canadian constitution, interprovincial and international pipelines fall within the federal government's jurisdiction and require a regulatory review and approval by Cabinet. However, recent years have seen a perceived lack of policy and regulatory certainty at a federal level. The federal government amended the federal approval process with the CER, which aims to create efficiencies in the project approval process while upholding stringent environmental and regulatory standards. However, as the CER has not yet undertaken a major project approval, it is unclear how the new regulator operates compared to the NEB and whether it will result in a more efficient approval process. Lack of regulatory certainty is likely to influence

## INDUSTRY CONDITIONS (CONTINUED)

investment decisions for major projects. Even when projects are approved at a federal level, such projects often face further delays due to interference by provincial and municipal governments. Additional delays causing further uncertainty may result from legal opposition related to issues such as Indigenous rights and title, the government's duty to consult and accommodate.

Indigenous peoples, and the sufficiency of all relevant environmental review processes. Export pipelines from Canada to the United States face additional unpredictability as such pipelines require approvals from several levels of government in the United States.

In the face of such regulatory uncertainty, the Canadian crude oil and natural gas industry has experienced significant difficulty expanding the existing network of transportation infrastructure for crude oil, natural gas and NGLs, including pipelines, rail, trucks and marine transport. Improved access to global markets through the Midwest United States and export shipping terminals on the west coast of Canada could help to alleviate downward pressure on commodity prices. Several proposals have been announced to increase pipeline capacity from Western Canada to Eastern Canada, the United States, and other international markets via export terminals. While certain projects are proceeding, the regulatory approval process and other factors related to transportation and export infrastructure have led to the delay, suspension or cancellation of a number of pipeline projects.

With respect to the current state of the transportation and exportation of crude oil from Western Canada to domestic and international markets, the Enbridge Line 3 Replacement from Hardisty, Alberta, to Superior, Wisconsin, formerly expected to be in-service in late 2019, continues to experience permitting difficulties in the United States and is now expected to be in-service in the latter half of 2020. The Canadian portion of the replaced pipeline began commercial operation on December 1, 2019.

The Trans Mountain Pipeline expansion received Cabinet approval in November 2016. Following a period of sustained political opposition in British Columbia, the federal government purchased the Trans Mountain Pipeline from Kinder Morgan Cochin ULC in August 2018. However, the Trans Mountain Pipeline expansion experienced a setback when, in August 2018, the Federal Court of Appeal identified deficiencies in the NEB's environmental assessment and the Government's Indigenous consultations. The Court quashed the accompanying certificate of public convenience and necessity and directed Cabinet to correct these deficiencies. On June 18, 2019, Cabinet re-approved the Trans Mountain Pipeline expansion and directed the NEB to issue a certificate of public convenience and necessity for the project. Ongoing opposition by some Indigenous groups continues to affect the progress of the Trans Mountain Pipeline. Along with its approval of the expansion, the federal government also announced the launch of the first step of a multi-step process of engagement with Indigenous groups for potential Indigenous economic participation in the pipeline. Following a public comment period initiated after the approval, the NEB ruled that NEB decisions and orders issued prior to the Federal Court of Appeal decision quashing the original Certificate of Public Convenience and Necessity will remain valid unless the CER (having replaced the NEB) decides that relevant circumstances have materially changed, such that there is a doubt as to the correctness of a particular decision or order. Construction commenced on the Trans Mountain Pipeline in late 2019, and is proceeding concurrently alongside CER hearings with landowners and affected communities to determine the final route for the Trans Mountain Pipeline.

In December 2019, the Federal Court of Appeal heard a judicial review application brought by six Indigenous applicants challenging the adequacy of the federal government's further consultation on the Trans Mountain Pipeline expansion. Two First Nations subsequently withdrew from the litigation after reaching a deal with Trans Mountain. On February 4, 2020, the Federal Court of Appeal dismissed the remaining four appellants' application for judicial review, upholding Cabinet's second approval of the Trans Mountain Pipeline expansion from June 2019.

In addition, on April 25, 2018, the British Columbia Government submitted a reference question to the British Columbia Court of Appeal, seeking to determine whether it has the constitutional jurisdiction to amend the *Environmental Management Act* (the "**BC EMA**") to impose a permitting requirement on carriers of heavy crude within British Columbia. The British Columbia Court of Appeal answered the reference question unanimously in the negative, and on January 16, 2020, the Supreme Court of Canada heard the Attorney General of British Columbia's appeal. The Supreme Court of Canada unanimously dismissed the appeal and adopted the reasons of the British Columbia Court of Appeal. See "*Industry Conditions – Regulatory Authorities and Environmental Regulation – British Columbia*".

## INDUSTRY CONDITIONS (CONTINUED)

While it was expected that construction on the Keystone XL Pipeline, owned by the Canadian company TC Energy Corporation ("**TC Energy**") would commence in the first half of 2019, pre-construction work was halted in late 2018 when a United States Federal Court Judge determined the underlying environmental review was inadequate. The United States Department of State issued its final Supplemental Environmental Impact Statement in late 2019, and in January 2020, the United States Government announced its approval of a right-of-way that would allow the Keystone XL Pipeline to cross 74 kilometers of federal land. TC Energy announced in January 2020 that it plans to begin mobilizing heavy equipment for pre-construction work in February 2020, and that work on pipeline segments in Montana and South Dakota will begin in August 2020. Nevertheless, the Keystone XL pipeline remains subject to legal and regulatory barriers. In December 2019, a federal judge in Montana rejected the United States Government's request to dismiss a lawsuit by Native American tribes attempting to block required pipeline permits. The tribes claim that a permit issued in March 2019 would allow the pipeline to disturb cultural sites and water supplies in violation of tribal laws and treaties. Furthermore, the 1.9-kilometer long segment of the pipeline that will cross the Canada-United States Border remains dependant on the receipt of a grant of right-of-way and temporary use permit from the United States Bureau of Land Management and other related federal land authorizations.

### *Marine Tankers*

Bill C-48 received royal assent on June 21, 2019, enacting the *Oil Tanker Moratorium Act* ("**OTMA**"), which imposes a ban on tanker traffic transporting certain crude oil and NGLs products in excess of 12,500 metric tonnes to or from British Columbia's north coast. See "*Industry Conditions – Regulatory Authorities and Environmental Regulation – Federal*".

### *Crude Oil and Bitumen by Rail*

On February 19, 2019, the Government of Alberta announced that it would lease 4,400 rail cars capable of transporting 120,000 bbls/day of crude oil out of the province to help alleviate the high price differential plaguing Canadian oil prices. The Alberta Petroleum Marketing Commission would purchase crude oil from producers and market it, using the expanded rail capacity to transport the marketed oil to purchasers. However, in the spring of 2019, the Government of Alberta indicated that the rail program will be cancelled by assigning the transportation contracts to industry proponents. On February 11, 2020, the Government of Alberta announced that it had sold \$10.6 billion worth of crude-by-rail contracts to the private sector.

In February 2020, the federal government announced that trains hauling more than 20 cars carrying crude oil or diluted bitumen, would be subject to reduced speed limits following two derailments that led to fires and oil spills in Saskatchewan.

### *Natural Gas*

Natural gas prices in Alberta and British Columbia have also been constrained in recent years due to increasing North American supply, limited access to markets and limited storage capacity. Companies that secure firm access to transport their natural gas production out of Western Canada may be able to access more markets and obtain better pricing. Companies without firm access may be forced to accept spot pricing in Western Canada for their natural gas, which in the last several years has generally been depressed (at times producers have received negative pricing for their natural gas production).

Required repairs or upgrades to existing pipeline systems have also led to further reduced capacity and apportionment of firm access, which in Western Canada may be further exacerbated by natural gas storage limitations. However, in September 2019, the CER approved a policy change by TC Energy on its NOVA Gas Transmission Ltd. pipeline network (which carries much of Alberta's gas production) to give priority to deliveries into storage. The change has served to somewhat stabilize supply and pricing, particularly during periods of maintenance on the system. January 2020 has seen the narrowest price differential between Canadian and United States Natural Gas benchmarks since early 2019.

## INDUSTRY CONDITIONS (CONTINUED)

Additionally, while a number of liquefied natural gas export plants have been proposed for the west coast of Canada, with 24 export licences issued since 2011, government decision-making, regulatory uncertainty, opposition from environmental and Indigenous groups, and changing market conditions have resulted in the cancellation or delay of many of these projects. Nonetheless, in October 2018, the proponents of the LNG Canada liquefied natural gas export terminal announced a positive final investment decision to proceed with the project. Pre-construction activities began in November 2018, with a planned completion target of 2025. In December 2019, the CER approved a 40-year export licence for the Kitimat LNG project, a proposed joint venture between Chevron Canada Limited and Woodside Energy International (Canada Limited), a subsidiary of Australian Energy Ltd. This licence remains subject to Cabinet approval, and Chevron Canada Limited has indicated that it is interested in selling its 50 percent interest in Kitimat LNG. The Woodfibre LNG Project is a small-scale LNG processing and export facility near Squamish, British Columbia. The BC Oil and Gas Commission approved a project permit for Woodfibre LNG, a subsidiary of Singapore-based Pacific Oil and Gas Ltd. in July 2019. Pre-construction agreements for Woodfibre LNG are in the process of being finalized. A project by GNL Québec Inc. is working through the federal impact assessment process for the construction and operation of a LNG facility and export terminal located on Saguenay Fjord, an inlet which feeds into the St. Lawrence River. The Goldboro LNG project, located in Nova Scotia, proposed by Pieridae Energy Ltd., would see LNG exported from Canada to European markets. Pieridae has agreements with Shell, upstream, and with Uniper, a German utility, downstream. The federal government has issued Goldboro LNG a 20-year export licence, and Pieridae Energy Ltd. has forecast a positive final investment decision for 2020. The Cedar LNG Project near Kitimat by Cedar LNG Export Development Ltd. is currently in the environmental assessment stage, with British Columbia's Environmental Assessment Office conducting the environmental assessment on behalf of the Impact Assessment Agency of Canada ("**IA Agency**").

### *Enbridge Open Season*

In early August 2019, Enbridge initiated an open season for the Enbridge mainline system, which has historically operated as a common carrier pipeline system, wherein producers could nominate volumes to ship through the pipeline. The changes that Enbridge intends to implement in the open season include the transition of the mainline system from a common carrier to a primarily contract carrier pipeline, wherein producers will have to commit to reserved space in the pipeline for a fixed term, with only 10% of available capacity reserved for nominations. As a result, shippers seeking firm capacity on the Enbridge system would no longer be able to rely on the nomination process and would have to enter long-term contracts for service.

Several shippers challenged Enbridge's open season and, in particular, Enbridge's ability to engage in an open season without prior regulatory approval. Following an expedited hearing process, the CER decided to shut down the open season, citing concerns about fairness and uncertainty regarding the ultimate terms and conditions of service.

On December 19, 2019, Enbridge applied to the CER for a hearing for the right to hold an open season. The CER is expected to establish a timeline for the process in early 2020. Interveners will have the opportunity to make written submissions, and then an oral hearing will take place later in the year. A final decision from the CER is expected in early 2021.

## **The North American Free Trade Agreement and Other Trade Agreements**

### *NAFTA/USMCA*

The North American Free Trade Agreement ("**NAFTA**") among the governments of Canada, the United States and Mexico came into force on January 1, 1994. The three NAFTA signatories have been working towards replacing NAFTA. On November 30, 2018, Canada, the United States and Mexico signed a new trade agreement, widely referred to as the United States Mexico Canada Agreement (the "**USMCA**"), sometimes referred to as the Canada United States Mexico Agreement, or "**CUSMA**". Legislative bodies in the three signatory countries must ratify the USMCA before it comes into force. Mexico's senate ratified the USMCA in June 2019. In late December 2019, the United States' House of Representatives approved the USMCA, and the USMCA received approval from the United States Senate on January 16, 2020. On January 29, 2020, the Government of Canada tabled Bill C-4 to ratify the USMCA. According to Bill C-4, the USMCA will come into force two months after the House of Commons and the Senate pass Bill C-4. Until then, NAFTA remains the North American trade agreement currently in. As the United States remains Canada's primary trading partner and the largest international market for

## INDUSTRY CONDITIONS (CONTINUED)

the export of crude oil, natural gas and NGLs from Canada, the implementation of the final ratified version of the USMCA could have an impact on Western Canada's crude oil and natural gas industry at large, including the Corporation's business. Pursuant to NAFTA's Article 605, Canada is subject to a proportionality clause which prevents Canada from implementing policies that would effectively limit its exports to the United States and Mexico relative to the total supply produced in Canada. Canada remains free to determine whether exports of energy resources to the United States or Mexico will be allowed, provided that any export restrictions do not: (i) reduce the proportion of energy resources exported relative to the total supply of goods of Canada as compared to the proportion prevailing in the most recent 36 month period; (ii) impose an export price higher than the domestic price (subject to an exception with respect to certain measures which only restrict the volume of exports); and (iii) disrupt normal channels of supply. Further, all three signatory countries are prohibited from imposing a minimum or maximum price requirement on exports (where any other form of quantitative restriction is prohibited) and imports (except as permitted in the enforcement of countervailing and anti-dumping orders and undertakings). NAFTA also requires energy regulators to ensure the orderly and equitable implementation of any regulatory changes and to ensure that the application of such changes will cause minimal disruption to contractual arrangements and avoid undue interference with pricing, marketing and distribution arrangements.

The Government of Alberta's curtailment program complies with NAFTA's Article 605, under which Canada must make available a consistent proportion of the crude oil and bitumen produced to the other NAFTA signatories. In accordance with the proportionality rule, reducing Canadian supply while Canadian crude oil prices are depressed reduces the amount of crude oil and bitumen that Canada is required to offer under NAFTA. It is possible that the USMCA will come into force before the Government of Alberta's curtailment order is set to be repealed by the end of 2020.

The USMCA does not contain the proportionality rules of NAFTA's Article 605. The elimination of the proportionality clause removes a barrier in Canada's transition to a more diversified export portfolio. While diversification depends on the construction of infrastructure allowing more Canadian production to reach Eastern Canada, Asia, and Europe, the USMCA may allow for greater export diversification than currently exists under NAFTA.

### *Other Trade Agreements*

Canada has also pursued a number of other international free trade agreements with other countries around the world. As a result, a number of free trade or similar agreements are in force between Canada and certain other countries. Canada and the European Union recently agreed to the Comprehensive Economic and Trade Agreement ("**CETA**"), which provides for duty-free, quota-free market access for Canadian crude oil and natural gas products to the European Union. Although CETA remains subject to ratification by 14 of the 28 national legislatures in the European Union, provisional application of CETA commenced on September 21, 2017. In light of the United Kingdom's departure from the European Union on January 31, 2020, the United Kingdom and Canada are expected to work towards a new trade agreement through the 11-month implementation period, during which the United Kingdom will transition out of the European Union. As such, CETA will remain in place until December 31, 2020.

Canada and ten other countries have agreed on the text of the Comprehensive and Progressive Agreement for Trans-Pacific Partnership ("**CPTPP**"), which is intended to allow for preferential market access among the countries that are parties to the CPTPP. The CPTPP is in force among the first seven countries to ratify the agreement – Canada, Australia, Japan, Mexico, New Zealand, Vietnam, and Singapore.

While it is uncertain what effect CETA, CPTPP, or any other trade agreements will have on the crude oil and natural gas industry in Canada, the lack of available infrastructure for the offshore export of crude oil and natural gas may limit the ability of Canadian crude oil and natural gas producers to benefit from such trade agreements.

## INDUSTRY CONDITIONS (CONTINUED)

### Land Tenure

The respective provincial governments (i.e. the Crown) predominantly own the mineral rights to crude oil and natural gas located in Western Canada, with the exception of Manitoba (which only owns 20% of the mineral rights). Provincial governments grant rights to explore for and produce crude oil and natural gas pursuant to leases, licences and permits for varying terms, and on conditions set forth in provincial legislation, including requirements to perform specific work or make payments. The provincial governments in Western Canadian provinces conduct regular land sales where crude oil and natural gas companies bid for leases to explore for and produce crude oil and natural gas pursuant to mineral rights owned by the respective provincial governments. Oil and natural gas leases generally have a fixed term; however, a lease may generally be continued after the initial term where certain minimum thresholds of production have been reached, all lease rental payments have been paid on time and other conditions are satisfied.

To develop crude oil and natural gas resources, it is necessary for the mineral estate owner to have access to the surface lands as well. Each province has developed its own process for obtaining surface access to conduct operations that operators must follow throughout the lifespan of a well, including notification requirements and providing compensation for affected persons for lost land use and surface damage.

Alberta has implemented legislation providing for the reversion to the Crown of mineral rights to deep, non-productive geological formations at the conclusion of the primary term of a lease or licence. Additionally, Alberta has shallow rights reversion for shallow, non-productive geological formations for new leases and licences.

In addition to Crown ownership of the rights to crude oil and natural gas, private ownership of crude oil and natural gas (i.e. freehold mineral lands) also exists in the province of Alberta, with approximately 19% of the mineral rights owned by private freehold owners. Rights to explore for and produce such crude oil and natural gas are granted by a lease or other contract on such terms and conditions as may be negotiated between the owner of such mineral rights and crude oil and natural gas explorers and producers.

An additional category of mineral rights ownership includes ownership by the Canadian federal government of some legacy mineral lands and within Indigenous reservations designated under the *Indian Act* (Canada). Indian Oil and Gas Canada ("**IOGC**"), which is a federal government agency, manages subsurface and surface leases, in consultation with the applicable Indigenous peoples, for exploration and production of crude oil and natural gas on Indigenous reservations.

Until recently, oil and natural gas activities conducted on Indian reserve lands were governed by the *Indian Oil and Gas Act* (the "**IOGA**") and the Indian Oil and Gas Regulations, 1995 (the "**1995 Regulations**"). In 2009, Parliament passed An Act to Amend the *Indian Oil and Gas Act*, amending and modernizing the IOGA (the "**Modernized IOGA**"), however the amendments were delayed until the federal government was able to complete stakeholder consultations and update the accompanying Regulations (the "**2019 Regulations**"). The Modernized IOGA and the 2019 Regulations came into force on August 1, 2019. At a high level, the Modernized IOGA and the 2019 Regulations govern both surface and subsurface IOGC leases, establishing the terms and conditions with which an IOGC leaseholder must comply. The two enactments also establish a substitution system whereby provincial oil and natural gas/environmental regulatory authorities act on behalf of the federal government to ensure greater symmetry between federal and provincial regulatory standards.

### Royalties and Incentives

#### *General*

Each province has legislation and regulations that govern royalties, production rates and other matters. The royalty regime in a given province is a significant factor in the profitability of oil sands projects and crude oil, natural gas and NGLs production. Royalties payable on production from lands where the Crown does not hold the mineral rights are determined by negotiation between the mineral freehold owner and the lessee, although production from such lands is subject to certain provincial taxes and royalties. Royalties from production on Crown lands are determined by provincial regulation and are generally calculated as a percentage of the value of gross production. The rate of royalties payable typically depends in part on prescribed reference

## INDUSTRY CONDITIONS (CONTINUED)

prices, well productivity, geographic location, field discovery date, method of recovery and the type or quality of the petroleum substance produced.

Occasionally, the governments of Western Canadian provinces create incentive programs for exploration and development. Such programs often provide for royalty rate reductions, royalty holidays or royalty tax credits and may be introduced when commodity prices are low, to encourage exploration and development activity. In addition, such programs may be introduced to encourage producers to undertake initiatives using new technologies that may enhance or improve recovery of crude oil, natural gas and NGLs.

In addition, the federal government may from time-to-time provide incentives to the oil and natural gas industry. In November of 2018, the federal government announced its plans to implement an accelerated investment incentive, aimed to provide oil and natural gas businesses with eligible Canadian development expenses ("**CDE**") and Canadian oil and gas property expenses ("**COGPE**") with a first year deduction of one and a half times the deduction that is otherwise available for CDE. The definitions of "accelerated CDE" and "accelerated COGPE", as amended in November 2018, allow oil and natural gas businesses to claim an additional 15% deduction for new CDE, and an additional 5% deduction for new COGPE for taxation years that end before 2024, if such CDE or COGPE was incurred after November 20, 2018. The acceleration is reduced to 7.5% for new CDE and 2.5% for new COGPE for taxation years that begin after 2023 and end before 2028. Successored expenses, and costs in respect of Canadian resource properties not acquired at arms' length, will not qualify for treatment as accelerated CDE or accelerated COGPE.

The federal government also announced in late 2018 that it would make \$1.6 billion available to the oil and natural gas industry in light of worsening commodity price differentials. The aid package has been administered through federal agencies including the Business Development Bank of Canada, Natural Resources Canada, Export Development Canada, and Innovation, Science and Economic Development Canada. Export Development Canada has lent or guaranteed \$629 million among 37 companies, of \$1 billion available to oil and natural gas producers. The Bank of Canada has made 892 loans totalling \$207.5 million out of its \$500-million commercial loan allotment in the aid package. Innovation, Science and Economic Development Canada announced \$49 million each for two projects to help Alberta companies building facilities to turn propane into polypropylene, a type of plastic not currently produced in Canada, but often used in packaging and labels. Natural Resources Canada distributed \$37 million of a \$50-million commitment under its Clean Growth Program for nine projects that help oil and natural gas companies reduce their carbon footprints.

Producers and working interest owners of crude oil and natural gas rights may also carve out additional royalties or royalty-like interests through non-public transactions, which include the creation of instruments such as overriding royalties, net profits interests and net carried interests.

### *Alberta*

In Alberta, provincially-set royalty rates apply to Crown-owned mineral rights. In 2016, the Government of Alberta adopted a modernized royalty framework (the "**Modernized Framework**") that applies to all wells drilled after December 31, 2016. The previous royalty framework (the "**Old Framework**") will continue to apply to wells drilled prior to January 1, 2017 for a period of ten years ending on December 31, 2026. After the expiry of this ten-year period, these older wells will become subject to the Modernized Framework. The *Royalty Guarantee Act* (Alberta), came into effect on July 18, 2019, and provides that no major changes will be made to the current oil and natural gas royalty structure for a period of at least 10 years.

The Modernized Framework applies to all hydrocarbons other than oil sands, which will remain subject to their existing royalty regime. Royalties on production from non-oil sands wells under the Modernized Framework are determined on a "revenue-minus-costs" basis with the cost component based on a Drilling and Completion Cost Allowance formula for each well, depending on its vertical depth and/or horizontal length. The formula is based on the industry's average drilling and completion costs as determined by the Alberta Energy Regulator (the "**AER**") on an annual basis. Producers pay a flat royalty rate of 5% of gross revenue from each well that is subject to the Modernized Framework until the well reaches payout. Payout for a well is the point at which cumulative gross revenues from the well equals the Drilling and Completion Cost Allowance for the well set by the AER. After payout, producers pay an increased post-payout royalty on

## INDUSTRY CONDITIONS (CONTINUED)

revenues of between 5% and 40% for crude oil and pentanes and 5% and 36% for methane, ethane, propane and butane, all determined by reference to the then current commodity prices of the various hydrocarbons. Similar to the Old Framework, the post-payout royalty rate under the Modernized Framework varies with commodity prices. Once production in a mature well drops below a threshold level where the rate of production is too low to sustain the full royalty burden, its royalty rate is adjusted downward towards a minimum of 5% as the mature well's production declines. As the Modernized Framework uses deemed drilling and completion costs in calculating the royalty and not the actual drilling and completion costs incurred by a producer, low cost producers benefit if their well costs are lower than the Drilling and Completion Cost Allowance and, accordingly, they continue to pay the lower 5% royalty rate for a period of time after their wells achieve actual payout.

Oil and natural gas producers are responsible for calculating their royalty rate on an ongoing basis. The Crown's royalty share of production is payable monthly, and producers must submit their records showing the royalty calculation. The *Mines and Minerals Act* was amended in 2014, and shortened the window during which producers can submit amendments to their royalty calculations before they become statute-barred, from four years to three. Both the 2014 and 2015 production years became statute barred on December 31, 2018, as the pre-amendment four-year period applied for the years up to and including 2014. Going forward, producers will only have three years to amend their royalty calculations.

The Old Framework is applicable to all conventional crude oil and natural gas wells drilled prior to January 1, 2017 and bitumen production. Subject to certain available incentives, effective from the January 2011 production month, royalty rates for conventional crude oil production under the Old Framework range from a base rate of 0% to a cap of 40%. Subject to certain available incentives, effective from the January 2011 production month, royalty rates for natural gas production under the Old Framework range from a base rate of 5% to a cap of 36%. The Old Framework also includes a natural gas royalty formula which provides for a reduction based on the measured depth of the well below 2,000 metres deep, as well as the acid gas content of the produced gas. Under the Old Framework, the royalty rate applicable to NGLs is a flat rate of 40% for pentanes and 30% for butanes and propane. Currently, producers of crude oil and natural gas from Crown lands in Alberta are required to pay annual rental payments, at a rate of \$3.50 per hectare, and make monthly royalty payments in respect of crude oil and natural gas produced.

The Government of Alberta has from time-to-time implemented drilling credits, incentives or transitional royalty programs to encourage crude oil and natural gas development and new drilling. In addition, the Government of Alberta has implemented certain initiatives intended to accelerate technological development and facilitate the development of unconventional resources, including as applied to coalbed methane wells, shale gas wells and horizontal crude oil and natural gas wells.

Freehold mineral taxes are levied for production from freehold mineral lands on an annual basis on calendar year production. Freehold mineral taxes are calculated using a tax formula that takes into consideration, among other things, the amount of production, the hours of production, the value of each unit of production, the tax rate and the percentages that the owners hold in the title. On average, in Alberta the tax levied is 4% of revenues reported from freehold mineral title properties. The freehold mineral taxes would be in addition to any royalty or other payment paid to the owner of such freehold mineral rights, which are established through private negotiation.

### ***Freehold and Other Types of Non-Crown Royalties***

Royalties on production from privately-owned freehold lands are negotiated between the mineral freehold owner and the lessee under a negotiated lease or other contract. Producers and working interest participants may also pay additional royalties to parties other than the mineral freehold owner where such royalties are negotiated through private transactions.

In addition to the royalties payable to the mineral owners (or other royalty holders if applicable), producers of crude oil and natural gas from freehold lands in each of the Western Canadian provinces are required to pay freehold mineral taxes or production taxes. Freehold mineral taxes or production taxes are taxes levied by a provincial government on crude oil and natural gas production from lands where the Crown does not hold the mineral rights. A description of the freehold mineral taxes payable in Alberta is included in the above description of the royalty regimes in Alberta.

Where oil and natural gas leases fall under the jurisdiction of the IOGC, the IOGC is responsible for issuing crude oil and natural gas agreements between Indigenous groups and producers, and collecting and distributing royalty revenues. The exact

## INDUSTRY CONDITIONS (CONTINUED)

terms and conditions of each crude oil and natural gas lease dictate the calculation of royalties owed, which may vary depending on the involvement of the specific Indigenous group. Ultimately, the relevant Indigenous group must approve the royalty rate for each lease.

### Regulatory Authorities and Environmental Regulation

#### *General*

The Canadian crude oil and natural gas industry is currently subject to environmental regulation under a variety of Canadian federal, provincial, territorial and municipal laws and regulations, all of which are subject to governmental review and revision from time-to-time. Such regulations provide for, among other things, restrictions and prohibitions on the spill, release or emission of various substances produced in association with certain crude oil and natural gas industry operations, such as sulphur dioxide and nitrous oxide. The regulatory regimes set out the requirements with respect to oilfield waste handling and storage, habitat protection and the satisfactory operation, maintenance, abandonment and reclamation of well, facility and pipeline sites. Compliance with such regulations can require significant expenditures and a breach of such requirements may result in suspension or revocation of necessary licences and authorizations, civil liability and the imposition of material fines and penalties. In addition to these specific, known requirements, future changes to environmental legislation, including anticipated legislation for air pollution and greenhouse gas ("**GHG**") emissions including carbon dioxide equivalents ("**CO<sub>2</sub>e**"), may impose further requirements on operators and other companies in the crude oil and natural gas industry.

#### *Federal*

Canadian environmental regulation is the responsibility of both the federal and provincial governments. Where there is a direct conflict between federal and provincial environmental legislation in relation to the same matter, the federal law will prevail. The federal government has primary jurisdiction over federal works, undertakings and federally regulated industries such as railways, aviation and interprovincial transport including interprovincial pipelines.

On August 28, 2019, with the passing of Bill C-69, the CERA and the *Impact Assessment Act* ("**IAA**") came into force and the NEB Act and the *Canadian Environmental Assessment Act, 2012* ("**CEAA 2012**") were repealed. In addition, the IA Agency replaced the Canadian Environmental Assessment Agency ("**CEA Agency**").

Bill C-69 introduced a number of important changes to the regulatory regime for federally regulated major projects and associated environmental assessments. Previously, the NEB administered its statutory jurisdiction as an integrated regulatory body. Now, the CERA separates the CER's administrative and adjudicative functions. A board of directors and a chief executive officer will manage strategic, administrative and policy considerations while adjudicative functions will fall into the purview of a group of independent commissioners. The CER has assumed the jurisdiction previously held by the NEB over matters such as the environmental and economic regulation of pipelines, transmission infrastructure and offshore renewable energy projects, including offshore wind and tidal facilities. In its adjudicative role, the CER tasks the CER with reviewing applications for the development, construction and operation of these projects, culminating in their eventual abandonment.

Designated projects will require an impact assessment as part of their regulatory review. The impact assessment, conducted by a review panel, jointly appointed by the CER and the IA Agency, includes expanded criteria the review panel may consider when reviewing an application. The impact assessment also requires consideration of the project's potential adverse effects, the overall societal impact and the expanded public interest that a project may have. The impact assessment must look at the direct result of the project's construction and operation, including environmental, biophysical and socio-economic factors, including consideration of a gender-based analysis, climate change, and impacts to Indigenous rights. Designated projects include pipelines that require more than 75km of new right-of-way and pipelines located in national parks. Large scale in situ oil sands projects not regulated by provincial greenhouse gas emissions and certain refining, processing and storage facilities will also require an impact assessment.

## INDUSTRY CONDITIONS (CONTINUED)

The federal government has stated that an objective of the legislative changes was to improve decision certainty and turnaround times. Once a review or assessment is commenced under either the CERA or IAA, there are limits on the amount of time the relevant regulatory authority will have to issue its report and recommendation. Designated projects will go through a planning phase to determine the scope of the impact assessment, which the federal government has stated should provide more certainty as to the length of the full review process. Applications for non-designated projects will follow a similar process as under the NEB Act. There is significant uncertainty surrounding the impact of Bill C-69 on oil and natural gas projects. There was significant opposition from the industry and others in respect of Bill C-69, and notwithstanding its stated purpose, there is concern that the changes brought about by Bill C-69 will result in projects not being approved or increased delays in approvals. The Minister of Natural Resources has a mandate to implement the CER efficiently and effectively, but the CER's ability to expedite the project approval process has not yet been substantially tested.

On May 12, 2017, the federal government introduced Bill C-48 in Parliament. This legislation is aimed at providing coastal protection in northern British Columbia by prohibiting crude oil tankers carrying more than 12,500 metric tonnes of crude oil or persistent crude oil products from stopping, loading, or unloading crude oil in that area. Parliament passed Bill C-48 as the

OTMA which received royal assent on June 21, 2019. The enactment of this statute may prevent pipelines from being built and export terminals from being located on, the portion of the British Columbia coast subject to the moratorium (north of 50°53'00" north latitude and west of 126°38'36" west longitude) and, as a result, may negatively impact the ability of producers to access global markets.

### **Alberta**

The AER is the single regulator responsible for all energy resource development in Alberta. It derives its authority from the *Responsible Energy Development Act* and a number of related legislation including the *Oil and Gas Conservation Act* (the "**OGCA**"), the *Oil Sands Conservation Act*, the *Pipeline Act*, and the *Environmental Protection and Enhancement Act*. The AER is responsible for ensuring the safe, efficient, orderly and environmentally responsible development of hydrocarbon resources including allocating and conserving water resources, managing public lands, and protecting the environment. The AER's responsibilities exclude the functions of the Alberta Utilities Commission and the Surface Rights Board, as well as Alberta Energy's responsibility for mineral tenure. The objective behind a single regulator is an enhanced regulatory regime that is intended to be efficient, attractive to business and investors, and effective in supporting public safety, environmental management and resource conservation, while respecting the rights of landowners.

The Government of Alberta relies on regional planning to accomplish its responsible resource development goals. Its approach to natural resource management provides for engagement and consultation with stakeholders and the public and examines the cumulative impacts of development on the environment and communities by incorporating the management of all resources, including energy, minerals, land, air, water and biodiversity. While the AER is the primary regulator for energy development, several other governmental departments and agencies may be involved in land use issues, including Alberta Environment and Parks, Alberta Energy, the Policy Management Office, the Aboriginal Consultation Office and the Land Use Secretariat.

The Government of Alberta's land-use policy for surface land in Alberta sets out an approach to manage public and private land use and natural resource development in a manner that is consistent with the long-term economic, environmental and social goals of the province. It calls for the development of seven region-specific land-use plans in order to manage the combined impacts of existing and future land use within a specific region and the incorporation of a cumulative effects management approach into such plans. As a result, several regional plans have been implemented. These regional plans may affect further development and operations in such regions.

### **Liability Management Rating Program**

#### **Alberta**

The AER administers the licensee Liability Management Rating Program (the "**AB LMR Program**"). The AB LMR Program is a liability management program governing most conventional upstream crude oil and natural gas wells, facilities and pipelines. It consists of three distinct programs: the Licensee Liability Rating Program (the "**AB LLR Program**"), the Oilfield Waste

## INDUSTRY CONDITIONS (CONTINUED)

Liability Program (the "**AB OWL Program**") and the Large Facility Liability Management Program (the "**AB LFP**"). If a licensee's deemed liabilities in the AB LLR Program, the AB OWL Program and/or the AB LFP exceed its deemed assets in those programs, the AB LMR Program requires the licensee to provide the AER with a security deposit and may restrict the licensee's ability to transfer licences. This ratio of a licensee's assets to liabilities across the three programs is referred to as the licensee's liability management rating ("**LMR**"). Where the AER determines that a security deposit is required, the failure to post any required amounts may result in the initiation of enforcement action by the AER.

The AER previously assessed the LMR of all licensees on a monthly basis and posted the individual ratings on the AER's public website. However, in December 2019 the AER ceased posting the detailed LMR report, stating that resource and budget limitations have impacted its ability to maintain and administer the AB LMR Program. Licensees can continue to access their individual LMR calculations through the AER's Digital Data Submission System. The AER is currently reviewing the AB LMR Program as it no longer considers the LMR value alone to be a good indicator of a company's financial health. It is unclear if, or when, any changes will be made to the current regulatory framework. Any changes to the AB LMR Program may affect the Corporation's ability to obtain or transfer licenses.

Complementing the AB LMR Program, Alberta's OGCA establishes an orphan fund (the "**Orphan Fund**") to help pay the costs to suspend, abandon, remediate and reclaim a well, facility or pipeline included in the AB LLR Program and the AB OWL Program if a licensee or working interest participant becomes insolvent or is unable to meet its obligations. Licensees in the AB LLR Program and AB OWL Program, including the Corporation, fund the Orphan Fund through a levy administered by the AER. A separate orphan levy applies to persons holding licences subject to the AB LFP. Collectively, these programs are designed to minimize the risk to the Orphan Fund posed by the unfunded liabilities of licensees and to prevent the taxpayers of Alberta from incurring costs to suspend, abandon, remediate and reclaim wells, facilities or pipelines.

On January 31, 2019, the Supreme Court of Canada overturned the lower courts' decisions in Redwater Energy Corporation (Re) ("**Redwater**"), holding that there is no operational conflict between the abandonment and reclamation provisions contained in the provincial OGCA, the liability management regime administered by the AER and the federal bankruptcy and insolvency regime. As a result, receivers and trustees can no longer avoid the AER's legislated authority to impose abandonment orders against licensees or to require a licensee to pay a security deposit before approving a transfer when such a licensee is subject to formal insolvency proceedings. This means that insolvent estates can no longer disclaim assets of a bankrupt licensee that have reached the end of their productive lives and represent a liability and deal with the company's valuable assets for the benefit of the company's creditors, without first satisfying abandonment and reclamation obligations.

In response to the lower courts' decisions in Redwater, the AER issued several bulletins and interim rule changes to govern the AER's administration of its licensing and liability management programs. In Response to Redwater's trajectory through the Courts, the AER introduced amendments to its liability management framework. The AER amended its Directive 067: Eligibility Requirements for Acquiring and Holding Energy Licences and Approvals, which deals with licensee eligibility to operate wells and facilities, to require the provision of extensive corporate governance and shareholder information, including whether any director and officer was a director or officer of an energy company that has been subject to insolvency proceedings in the last five years. All transfers of well, facility and pipeline licences in the province are subject to AER approval. As a condition of transferring existing AER licences, approvals and permits, all transfers are now assessed on a non-routine basis and the AER now requires all transferees to demonstrate that they have an LMR of 2.0 or higher immediately following the transfer, or to otherwise prove to the satisfaction of the AER that it can meet its abandonment and reclamation obligations. The AER may make further rule changes at any time. The Supreme Court of Canada's Redwater decision alleviates some of the concerns that the AER's rule changes were intended to address. However, the AER has indicated it is in the process of reviewing the current framework.

The AER has also implemented the Inactive Well Compliance Program (the "**IWCP**") to address the growing inventory of inactive wells in Alberta and to increase the AER's surveillance and compliance efforts under Directive 013: Suspension Requirements for Wells ("**Directive 013**"). The IWCP applies to all inactive wells that are noncompliant with Directive 013 as of April 1, 2015. The objective is to bring all inactive noncompliant wells under the IWCP into compliance with the requirements of Directive 013 within five years. As of April 1, 2015, each licensee is required to bring 20% of its inactive wells into compliance every year, either by reactivating or suspending the wells in accordance with Directive 013 or by abandoning

## INDUSTRY CONDITIONS (CONTINUED)

them in accordance with Directive 020: Well Abandonment. The list of current wells subject to the IWCP is available on the AER's Digital Data Submission System. The AER has announced that from April 1, 2015 to April 1, 2016, the number of noncompliant wells subject to the IWCP fell from 25,792 to 17,470, with 76% of licensees operating in the province having met their annual quota. From April 1, 2016 to April 1, 2017, this number fell from 17,470 to 12,375 noncompliant wells, with 81% of licensees operating in the province having met their annual quota. The IWCP will complete its fifth year on March 31, 2020 but the AER has not released subsequent annual reports on compliance levels since 2017.

As part of its strategy to encourage the decommissioning, remediation and reclamation of inactive or marginal oil and natural gas infrastructure, the AER announced a voluntary area-based closure ("**ABC**") program in 2018. The ABC program is designed to reduce the cost of abandonment and reclamation operations through industry collaboration and economies of scale. Participants seeking the program incentives must commit to an inactive liability reduction target to be met through closure work of inactive assets.

### Climate Change Regulation

Climate change regulation at both the federal and provincial level has the potential to significantly affect the future of the crude oil and natural gas industry in Canada. The impacts of federal or provincial climate change and environmental laws and regulations are uncertain. It is currently not possible to predict the extent of future requirements. Any new laws and regulations (or additional requirements to existing laws and regulations) could have a material impact on the Corporation's operations and cash flow.

#### *Federal*

Canada has been a signatory to the United Nations Framework Convention on Climate Change (the "**UNFCCC**") since 1992. Since its inception, the UNFCCC has instigated numerous policy experiments with respect to climate governance. On April 22, 2016, 197 countries, including Canada, signed the Paris Agreement, committing to prevent global temperatures from rising more than 2° Celsius above pre-industrial levels and to pursue efforts to limit this rise to no more than 1.5° Celsius. As of December 23, 2019, 187 of the 197 parties to the convention have ratified the Paris Agreement. In December 2019, the United Nations annual Conference of the Parties took place in Madrid, Spain. The Conference concluded with the attendees delaying decisions about a prospective carbon market and emissions cuts until the next climate conference in Glasgow in 2020. However, the European Union reached an agreement about "The European Green New Deal" that aims to lower emissions to zero by 2050.

Following the Paris Agreement and its ratification in Canada, the Government of Canada pledged to cut its emissions by 30% from 2005 levels by 2030. Further, on December 9, 2016, the Government of Canada released the Pan-Canadian Framework on Clean Growth and Climate Change (the "**Framework**"). The Framework provided for a carbon-pricing strategy, with a carbon tax starting at \$10/tonne in 2018, increasing annually until it reaches \$50/tonne in 2022. This system applies in provinces and territories that request it and in those that do not have a carbon pricing system in place that meets the federal standards. On June 21, 2018, the federal government enacted the *Greenhouse Gas Pollution Pricing Act* (the "**GGPPA**"), which came into force on January 1, 2019. This regime has two parts: an emissions trading system for large industry and a regulatory fuel charge imposing an initial price of \$20/tonne of GHG emissions. Under current federal plans, this price will escalate by \$10 per year until it reaches a price of \$50/tonne in 2022. Starting April 1, 2020, the minimum price permissible under the GGPPA will be \$30/tonne of GHG emissions.

Six provinces and territories have introduced carbon-pricing systems that meet federal requirements: British Columbia, Quebec, Prince Edward Island, Nova Scotia, Newfoundland and Labrador, and the Northwest Territories. The federal fuel charge regime took effect in Saskatchewan, Manitoba, Ontario, and New Brunswick on April 1, 2019 and in the Yukon and

Nunavut on July 1, 2019. The federal carbon-pricing regime took effect in Alberta on January 1, 2020. Alberta, Saskatchewan, and Ontario challenged the constitutionality of the federal government's pricing regime. Both the Saskatchewan and Ontario references have advanced in parallel where the appeal Courts ruled in favour of the constitutionality of the federal carbon tax. The Attorneys General of Saskatchewan and Ontario have appealed these decisions to the Supreme Court of Canada and the

## INDUSTRY CONDITIONS (CONTINUED)

Court is set to hear the appeals in March of 2020. On February 24, 2020, the Alberta Court of Appeal determined the GGPPA is unconstitutional. It is unclear whether the Alberta reference will be appealed and heard with the Saskatchewan and Ontario appeals or, relatedly, whether those scheduled hearings will be delayed as a result. However, each of Saskatchewan, Ontario and Alberta will participate in the scheduled hearings, along with the Attorney General of Quebec, New Brunswick, Manitoba and British Columbia and various other interested parties.

On April 26, 2018, the federal government passed the *Regulations Respecting Reduction in the Release of Methane and Certain Volatile Organic Compounds (Upstream Oil and Gas Sector)* (the "**Federal Methane Regulations**"). The Federal Methane Regulations seek to reduce emissions of methane from the crude oil and natural gas sector, and came into force on January 1, 2020. By introducing a number of new control measures, the Federal Methane Regulations aim to reduce unintentional leaks and intentional venting of methane, as well as ensuring that crude oil and natural gas operations use low-emission equipment and processes. Among other things, the Federal Methane Regulations limit how much methane upstream oil and natural gas facilities are permitted to vent. These facilities would need to capture the gas and either re-use it, re-inject it, send it to a sales pipeline, or route it to a flare. In addition, in provinces other than Alberta and British Columbia (which already regulate such activities), well completions by hydraulic fracturing would be required to conserve or destroy gas instead of venting. The federal government anticipates that these actions will reduce annual GHG emissions by about 20 megatonnes by 2030.

In October 2018, the federal government announced a pricing scheme as an alternative for large electricity generators so as to incentivize a reduction in emissions intensity, rather than encouraging a reduction in generation capacity.

### **Alberta**

On November 22, 2015, the Government of Alberta introduced a Climate Leadership Plan (the "**CLP**"). Under this strategy, the *Climate Leadership Act* (the "**CLA**") came into force on January 1, 2017 and established a fuel charge intended to first outstrip and subsequently keep pace with the federal price. On December 14, 2016, the *Oil Sands Emissions Limit Act* came into force, establishing an annual 100 megatonne limit for GHG emissions from all oil sands sites, excluding some attributable to upgraders, the electric energy portion of cogeneration and other prescribed emissions.

In June 2019, the Government of Alberta pivoted in its implementation of the CLP and repealed the CLA. The Carbon Competitiveness Incentives Regime ("**CCIR**") remained in place. As a result, the federally imposed fuel charge took effect in Alberta on January 1, 2020, at a rate of \$20/tonne. In accordance with the GGPPA, this will increase to \$30/tonne on April 1, 2020. However, on December 4, 2019, the federal government approved Alberta's proposed Technology Innovation and Emissions Reduction ("**TIER**") regulation intended to replace the CCIR, so the regulation of emissions from heavy industry remains subject to provincial regulation, while the federal fuel charge still applies. The TIER regulation came into effect on January 1, 2020.

The TIER regulation operates differently than the former facility-based CCIR, and instead applies industry-wide to emitters that emit more than 100,000 tonnes of CO<sub>2</sub>e per year in 2016 or any subsequent year. The 2020 target for most TIER-regulated facilities is to reduce emissions intensity by 10% as measured against that facility's individual benchmark (which is, generally, its average emissions intensity during the period from 2013 to 2015), with a further 1% reduction for each subsequent year. The facility-specific benchmark does not apply to all facilities. Certain facilities, such as those in the electricity sector, are compared against the good-as-best-gas standard, which measures against the emissions produced by the cleanest natural gas-fired generation system. Similarly, for facilities that have already made substantial headway in reducing their emissions, a different "high-performance" benchmark is available to ensure that the cost of ongoing compliance takes this into account. As with the former CCIR, the TIER regulation targets emissions intensity rather than total emissions. Under the TIER regulation, facilities in high-emitting sectors can opt-in to the program despite the fact that they do not meet the 100,000 tonne threshold. A facility can opt-in to TIER regulation if it competes directly against another TIER-regulated facility or if it has annual CO<sub>2</sub>e emissions that exceed 10,000 tonnes per year and belongs to an emissions-intensive or trade exposed sector with international competition. In addition, the owner of two or more "conventional oil and gas facilities" may apply to have those facilities regulated under the TIER regulation. To encourage compliance with the emissions intensity reduction targets, TIER-regulated facilities must provide annual compliance reports and facilities that are unable to achieve their targets may either purchase credits from other facilities, purchase carbon offsets, or pay a levy to the Government of Alberta.

## INDUSTRY CONDITIONS (CONTINUED)

The Government of Alberta previously signaled its intention through the CLP to implement regulations that would lower annual methane emissions by 45% by 2025. Pursuant to this goal, the Government of Alberta enacted the *Methane Emission Reduction Regulation* (the "**Alberta Methane Regulations**") on January 1, 2020, and the AER simultaneously released an updated edition of Directive 060: Upstream Petroleum Industry Flaring, Incinerating, and Venting. The release of Directive 060 complements a previously released update to Directive 017: Measurement Requirements for Oil and Gas Operations that took effect in December 2018. Together, these new Directives represent Alberta's first step toward achieving its 2025 goal, as outlined in the Alberta Methane Regulations; however, the Government of Alberta and the federal government have not yet reached an equivalency agreement with respect to the Alberta Methane Regulations and the Federal Methane Regulations.

Alberta was also the first jurisdiction in North America to direct dedicated funding to implement carbon capture and storage technology across industrial sectors. Alberta has committed \$1.24 billion through 2025 to fund two commercial-scale carbon capture and storage projects. Both projects will help reduce the CO<sub>2</sub> emissions from the oil sands and fertilizer sectors, and reduce GHG emissions by 2.76 million megatonnes per year. On December 2, 2010, the Government of Alberta passed the Carbon Capture and Storage Statutes Amendment Act, 2010. It deemed the pore space underlying all land in Alberta to be, and to have always been the property of the Crown and provided for the assumption of long-term liability for carbon sequestration projects by the Crown, subject to the satisfaction of certain conditions.

### Accountability and Transparency

In 2015, the federal government's *Extractive Sector Transparency Measures Act* (the "**ESTMA**") came into effect, which imposed mandatory reporting requirements on certain entities engaged in the "commercial development of oil, gas or minerals", including exploration, extraction and holding permits. All companies subject to ESTMA must report payments over CAD\$100,000 made to any level of a Canadian or foreign government (including indigenous groups), including royalty payments, taxes (other than consumption taxes and personal income taxes), fees, production entitlements, bonuses, dividends (other than ordinary dividends paid to shareholders), infrastructure improvement payments and other prescribed categories of payments.

### Curtailment

On December 2, 2018, the Government of Alberta announced that, commencing January 1, 2019, it would mandate a short-term reduction in provincial crude oil and crude bitumen production. As contemplated in the *Curtailment Rules*, as amended effective October 1, 2019, the Government of Alberta, on a monthly basis, subjects crude oil producers producing more than 20,000 bbls/d to curtailment orders that limit their production according to a pre-determined formula that allocates production limits proportionately amongst all operators subject to curtailment orders.

Where an operator to whom a curtailment order applies is a joint venture or partnership, the partners or joint ventures may enter into an agreement respecting the allocation of the combined production among themselves to comply with the curtailment order.

Curtailment first took effect on January 1, 2019, limiting province-wide production of crude oil and crude bitumen to 3.56 million bbls/d. The curtailment rate dropped gradually over the course of 2019 as a result of decreasing price differentials and volumes of crude oil and crude bitumen in storage. Allowable production for December 2019, January 2020 and February 2020 is set at 3.81 million bbls/d.

The Government of Alberta introduced certain policy changes to the curtailment program in late 2019, including giving the Minister of Energy the power to set revised production limits for a producer following a merger or acquisition, and creating an exemption for newly drilled conventional oil wells. Furthermore, the Government of Alberta created a special production allowance, effective October 28, 2019, that allows crude oil production in excess of a curtailment order, provided that the extra production is shipped out of Alberta by rail.

Curtailment volumes affect sixteen of over 300 producers in Alberta. The *Curtailment Rules* are set to be repealed by December 31, 2020. The Corporation is not subject to a curtailment order.

## RISK FACTORS

The following is a summary of certain risk factors relating to the business of Advantage. The following information is a summary only of certain risk factors and is qualified in its entirety by reference to, and must be read in conjunction with, the detailed information appearing elsewhere in this annual information form.

**Investors should carefully consider the risk factors set out below and consider all other information contained herein and in the Corporation's other public filings before making an investment decision. The risks set out below are not an exhaustive list and should not be taken as a complete summary or description of all the risks associated with the Corporation's business and the oil and natural gas business generally.**

### Prices, Markets and Marketing

*Various factors may adversely impact the marketability of oil, natural gas and NGLs, affecting net production revenue, production volumes and development and exploration activities.*

The Corporation's ability to market its oil and natural gas may depend upon its ability to acquire capacity in pipelines that deliver oil, NGLs and natural gas to commercial markets or contract for the delivery of crude oil and NGLs by rail. Numerous factors beyond the Corporation's control do, and will continue to, affect the marketability and price of oil and natural gas acquired, produced, or discovered by the Corporation, including:

- deliverability uncertainties related to the distance the Corporation's reserves are from pipelines, railway lines and processing and storage facilities;
- operational problems affecting pipelines, railway lines and processing and storage facilities; and
- government regulation relating to prices, taxes, royalties, land tenure, allowable production and the export of oil and natural gas.

Oil and natural gas prices are expected to remain volatile for the near future because of market uncertainties over the supply and demand of these commodities due to the current state of the world economies, shale oil production in the United States, OPEC actions, political uncertainties, sanctions imposed on certain oil producing nations by other countries, conflicts in the

Middle East and ongoing credit and liquidity concerns. Prices for oil and natural gas are also subject to the availability of foreign markets and the Corporation's ability to access such markets. A material decline in prices could result in a reduction of the Corporation's net production revenue. The economics of producing from some wells may change because of lower prices, which could result in reduced production of oil or natural gas and a reduction in the volumes and the value of the Corporation's reserves. The Corporation might also elect not to produce from certain wells at lower prices. Any substantial and extended decline in the price of oil and natural gas would have an adverse effect on the Corporation's carrying value of its reserves, borrowing capacity, revenues, profitability and cash flows from operations and may have a material adverse effect on the Corporation's business, financial condition, results of operations and prospects. See "*Industry Conditions – Transportation Constraints and Market Access*" and "*Risk Factors – Weakness and Volatility in the Oil and Gas Industry*".

Volatile oil and natural gas prices make it difficult to estimate the value of producing properties for acquisitions and often cause disruption in the market for oil and natural gas producing properties, as buyers and sellers have difficulty agreeing on such value. Price volatility also makes it difficult to budget for, and project the return on, acquisitions and development and exploitation projects.

In addition, bank borrowings available to the Corporation may, in part, be determined by the Corporation's borrower base. A sustained material decline in prices from historical average prices could reduce the Corporation's borrowing base, therefore reducing the bank credit available to the Corporation, which could require that a portion, or all, of the Corporation's bank debt be repaid.

## RISK FACTORS (CONTINUED)

### Weakness and Volatility in the Oil and Gas Industry

***Weakness and volatility in the market conditions for the oil and gas industry may affect the value of the Corporation's reserves, and restrict its cash flow and ability to access capital to fund the development of its properties.***

Market events and conditions, including global excess oil and natural gas supply, recent actions taken by the Organization of the Petroleum Exporting Countries ("OPEC"), sanctions against Iran and Venezuela, slowing growth in China and emerging economies, weakening global relationships, conflict between the U.S. and Iran, isolationist and punitive trade policies, U.S. shale production, sovereign debt levels and political upheavals in various countries including growing anti-fossil fuel sentiment, have caused significant volatility in commodity prices. See "*Risk Factors – Political Uncertainty*". These events and conditions have caused a significant reduction in the valuation of oil and natural gas companies and a decrease in confidence in the oil and natural gas industry. These difficulties have been exacerbated in Canada by political and other actions resulting in uncertainty surrounding regulatory, tax, royalty changes and environmental regulation. See "*Industry Conditions – Royalties and Incentives*", "*Industry Conditions – Regulatory Authorities and Environmental Regulation*" and "*Industry Conditions – Climate Change Regulation*". In addition, the difficulties encountered by midstream proponents to obtain the necessary approvals on a timely basis to build pipelines, liquefied natural gas plants and other facilities to provide better access to markets for the oil and natural gas industry in Western Canada has led to additional downward price pressure on oil and natural gas produced in Western Canada. The resulting price differential between Western Canadian Select crude oil, and Brent and West Texas Intermediate crude oil has created uncertainty and reduced confidence in the oil and natural gas industry in Western Canada. See "*Industry Conditions – Transportation Constraints and Market Access*".

Lower commodity prices may also affect the volume and value of the Corporation's reserves, rendering certain reserves uneconomic. In addition, lower commodity prices restrict the Corporation's cash flow resulting in less funds from operations being available to fund the Corporation's capital expenditure budget. Consequently, the Corporation may not be able to replace its production with additional reserves and both the Corporation's production and reserves could be reduced on a year-over-year basis. See "*Risk Factors – Reserves Estimates*". Any decrease in value of the Corporation's reserves may reduce the borrowing base under its credit facilities, which, depending on the level of the Corporation's indebtedness, could result in the Corporation having to repay a portion of its indebtedness. See "*Risk Factors – Credit Facility Arrangements*". In addition to possibly resulting in a decrease in the value of the Corporation's economically recoverable reserves, lower commodity prices may also result in a decrease in the value of the Corporation's infrastructure and facilities, all of which could also have the effect of requiring a write down of the carrying value of the Corporation's oil and natural gas assets on its balance sheet and the recognition of an impairment charge in its income statement. Given the current market conditions and the lack of confidence in the Canadian oil and natural gas industry, the Corporation may have difficulty raising additional funds or if it is able to do so, it may be on unfavourable and highly dilutive terms. See "*Risk Factors – Additional Funding Requirements*".

### Political Uncertainty

***The Corporation's business may be adversely affected by recent political and social events and decisions made in the United States, Europe and elsewhere.***

In the last several years, the United States and certain European countries have experienced significant political events that have cast uncertainty on global financial and economic markets. Since the 2016 U.S. presidential election, the American administration has withdrawn the United States from the Trans-Pacific Partnership and the United States Congress has passed sweeping tax reform, which, among other things, significantly reduces U.S. corporate tax rates. This has affected the competitiveness of other jurisdictions, including Canada. In addition, NAFTA has been renegotiated and on November 30, 2018, Canada, the U.S. and Mexico signed the USMCA which will replace NAFTA once ratified by the three signatory countries. The USMCA was ratified by Mexico's Senate in June 2019 and by the United States' Senate in January 2020. In January 2020, the Canadian Parliament tabled Bill C-4 which, once proclaimed into force will ratify the USMCA. The USMCA is expected to fully replace NAFTA two months after Bill C-4 comes into force. See "*Industry Conditions - The North American Free Trade Agreement and Other Trade Agreements*". The U.S. administration has also taken action with respect to reduction of regulation, which may also affect relative competitiveness of other jurisdictions. It is unclear exactly what other actions the U.S. administration will implement, and if implemented, how these actions may impact Canada and in particular the oil and

## RISK FACTORS (CONTINUED)

natural gas industry. Any actions taken by the current U.S. administration may have a negative impact on the Canadian economy and on the businesses, financial conditions, results of operations and the valuation of Canadian oil and natural gas companies, including the Corporation.

In addition to the political disruption in the United States, the impact of the United Kingdom's exit from the European Union remains to be determined. Some European countries have also experienced the rise of anti-establishment political parties and public protests held against open-door immigration policies, trade and globalization. Conflict and political uncertainty also continues to progress in the Middle East. To the extent that certain political actions taken in North America, Europe and elsewhere in the world result in a marked decrease in free trade, access to personnel and freedom of movement, it could have an adverse effect on the Corporation's ability to market its products internationally, increase costs for goods and services required for the Corporation's operations, reduce access to skilled labour and negatively impact the Corporation's business, operations, financial conditions and the market value of the common shares.

A change in federal, provincial or municipal governments in Canada may have an impact on the directions taken by such governments on matters that may impact the oil and natural gas industry including the balance between economic development and environmental policy. Alberta elected a new government in 2019 that is supportive of the Trans Mountain Pipeline expansion project. Though the Supreme Court of Canada unanimously rejected the government of British Columbia's proposed regulation of the transport of heavy oil products into and through British Columbia. In January 2020, tensions and disputes remain high between provincial and federal governments. Continued uncertainty and delays have led to decreased investor confidence, increased capital costs and operational delays for producers and service providers operating in the jurisdiction.

The federal Government was re-elected in 2019, but in a minority position. The ability of the minority federal government to pass legislation will be subject to whether it is able to come to agreement with, and garner the support of, the other elected parties, most of whom are opposed to the development of the oil and natural gas industry. The minority federal government will also be required to rely on the support of the other elected parties to remain in power, which provides less stability and may lead to an earlier subsequent federal election. Lack of political consensus, at both the federal and provincial level, continues to create regulatory uncertainty, the effects of which become apparent on an ongoing basis, particularly with respect to carbon pricing regimes, curtailment of crude oil production and transportation and export capacity, and may affect the business of participants in the oil and natural gas industry. See "*Industry Conditions – Climate Change Regulation*", "*Industry Conditions – Transportation Constraints and Market Access*", "*Industry Conditions – Curtailment*" and "*Industry Conditions – The North American Free Trade Agreement and Other Trade Agreements*".

### Exploration, Development and Production Risks

***The Corporation's future performance may be affected by the financial, operational, environmental and safety risks associated with the exploration, development and production of oil and natural gas.***

Oil and natural gas operations involve many risks that even a combination of experience, knowledge and careful evaluation may not be able to overcome. The long-term commercial success of the Corporation depends on its ability to find, acquire, develop and commercially produce oil and natural gas reserves. Without the continual addition of new reserves, the Corporation's existing reserves, and the production from them, will decline over time as the Corporation produces from such reserves. A future increase in the Corporation's reserves will depend on both the ability of the Corporation to explore and develop its existing properties and its ability to select and acquire suitable producing properties or prospects. There is no assurance that the Corporation will be able to continue to find satisfactory properties to acquire or participate in. Moreover, management of the Corporation may determine that current markets, terms of acquisition, participation or pricing conditions make potential acquisitions or participation uneconomic. There is also no assurance that the Corporation will discover or acquire further commercial quantities of oil and natural gas.

Future oil and natural gas exploration may involve unprofitable efforts from dry wells or from wells that are productive but do not produce sufficient petroleum substances to return a profit after drilling, completing (including hydraulic fracturing), operating and other costs. Completion of a well does not ensure a profit on the investment or recovery of drilling, completion and operating costs.

## RISK FACTORS (CONTINUED)

Drilling hazards, environmental damage and various field operating conditions could greatly increase the cost of operations and adversely affect the production from successful wells. Field operating conditions include, but are not limited to, delays in obtaining governmental approvals or consents, shut-ins of wells resulting from extreme weather conditions, insufficient storage or transportation capacity or geological and mechanical conditions. While diligent well supervision and effective maintenance operations and the development of enhanced oil recovery technologies can contribute to maximizing production rates over time, it is not possible to eliminate production delays and declines from normal field operating conditions, which can negatively affect revenue and cash flow levels to varying degrees.

Oil and natural gas exploration, development and production operations are subject to all the risks and hazards typically associated with such operations, including, but not limited to, fire, explosion, blowouts, cratering, sour gas releases, spills and other environmental hazards. These typical risks and hazards could result in substantial damage to oil and natural gas wells, production facilities, other property and the environment and cause personal injury or threaten wildlife. Particularly, the Corporation may explore for and produce sour natural gas in certain areas. An unintentional leak of sour natural gas could result in personal injury, loss of life or damage to property and may necessitate an evacuation of populated areas, all of which could result in liability to the Corporation.

Oil and natural gas production operations are also subject to geological or seismic risks, including encountering unexpected formations or pressures, premature decline of reservoirs and the invasion of water into producing formations. Losses resulting from the occurrence of any of these risks may have a material adverse effect on the Corporation's business, financial condition, results of operations and prospects.

As is standard industry practice, the Corporation is not fully insured against all risks, nor are all risks insurable. Although the Corporation maintains liability insurance and business interruption insurance in an amount that it considers consistent with industry practice, liabilities associated with certain risks could exceed policy limits or not be covered. See "*Risk Factors – Insurance*". In either event, the Corporation could incur significant costs.

### **Gathering and Processing Facilities, Pipeline Systems and Rail**

***Lack of capacity and/or regulatory constraints on gathering and processing facilities and pipeline systems and railway lines may have a negative impact on the Corporation's ability to produce and sell its oil and natural gas.***

The Corporation delivers its products through gathering and processing facilities, pipeline systems and, in certain circumstances, by rail. The amount of oil and natural gas that the Corporation can produce and sell is subject to the accessibility, availability, proximity and capacity of these gathering and processing facilities, pipeline systems and railway lines. The lack of firm pipeline capacity, production limits and limits on availability of capacity in gathering and processing facilities continues to affect the oil and natural gas industry and limits the ability to transport produced oil and natural gas to market. However, in early 2020, the Supreme Court of Canada and the Federal Court of Appeal both dismissed challenges to cabinet's approval of the Trans Mountain Pipeline expansion, and construction on the pipeline expansion is underway. See "*Industry Conditions – Transportation Constraints and Market Access*" and "*Industry Conditions – Curtailment*". In addition, the pro-rationing of capacity on interprovincial pipeline systems continues to affect the ability of oil and natural gas companies to export oil and natural gas, and could result in the Corporation's inability to realize the full economic potential of its products or in a reduction of the price offered for the Corporation's production. Unexpected shut downs or curtailment of capacity of pipelines for maintenance or integrity work or because of actions taken by regulators could also affect the Corporation's production, operations and financial results. As a result, producers have considered rail lines as an alternative means of transportation. Announcements and actions taken by the federal government and the provincial governments of British Columbia, Alberta and Quebec relating to approval of infrastructure projects may continue to intensify, leading to increased challenges to interprovincial and international infrastructure projects moving forward. On August 28, 2019, with the passing of Bill C-69, the CERA and the IAA came into force and the *National Energy Board Act* and the CERA, 2012 were repealed. In addition, the Impact Assessment Agency of Canada replaced the Canadian Environmental Assessment Agency. See "*Industry Conditions – Regulatory Authorities and Environmental Regulation*". The impact of the new federal regulatory scheme on proponents, and the timing for receipt of approvals, of major projects is unclear.

## RISK FACTORS (CONTINUED)

A portion of the Corporation's production may, from time to time, be processed through facilities owned by third parties and over which the Corporation does not have control. From time to time, these facilities may discontinue or decrease operations either as a result of normal servicing requirements or as a result of unexpected events. A discontinuation or decrease of operations could have a material adverse effect on the Corporation's ability to process its production and deliver the same to market. Midstream and pipeline companies may take actions to maximize their return on investment, which may in turn adversely affect producers and shippers, especially when combined with a regulatory framework that may not always align with the interests of particular shippers.

### Pipeline Systems

*Pipeline interruptions or capacity constraints may have a negative impact on the Corporation's ability to transport and market its products.*

The interruption of firm pipeline transportation has and may continue to affect the oil and natural gas industry and limit the ability to fully produce and market oil and natural gas production. In addition, the pro-rationing of capacity on interprovincial pipeline systems may also affect the ability to export oil and natural gas. Unexpected shut downs or curtailment of capacity of pipelines for maintenance or integrity work or because of actions taken by regulators may also affect the Corporation's production, operations and financial results. The Corporation's production could be adversely impacted by both firm and interruptible transportation service curtailments on TransCanada's NGTL and Canadian Mainline systems.

### Project Risks

*The success of the Corporation's operations may be negatively impacted by factors outside of its control resulting in operational delays and cost overruns.*

The Corporation manages a variety of small and large projects in the conduct of its business. Project interruptions may delay expected revenues from operations. Significant project cost overruns could make a project uneconomic. The Corporation's ability to execute projects and to market oil, natural gas and NGLs depends upon numerous factors beyond the Corporation's control, including:

- availability of processing capacity;
- availability and proximity of pipeline capacity;
- availability of storage capacity;
- availability of, and the ability to acquire, water supplies needed for drilling and hydraulic fracturing, or the Corporation's ability to dispose of water used or removed from strata at a reasonable cost and in accordance with applicable environmental regulations;
- effects of inclement and severe weather events, including fire, drought and flooding;
- the availability of drilling and related equipment;
- unexpected cost increases;
- accidental events;
- currency fluctuations;
- regulatory changes;
- availability and productivity of skilled labour; and
- regulation of the oil and natural gas industry by various levels of government and governmental agencies.

Because of these factors, the Corporation could be unable to execute projects on time, on budget, or at all.

## RISK FACTORS (CONTINUED)

### Reserves Estimates

*The Corporation's estimated reserves are based on numerous factors and assumptions which may prove incorrect and which may affect the Corporation.*

There are numerous uncertainties inherent in estimating quantities of oil, natural gas and NGLs reserves and the future cash flows attributed to such reserves. The reserves and associated cash flow information set forth in this document are estimates only. Generally, estimates of economically recoverable oil, natural gas and NGLs reserves (including the breakdown of reserves by product type) and the future net cash flows from such estimated reserves are based upon a number of variable factors and assumptions, such as:

- historical production from properties;
- production rates;
- ultimate reserve recovery;
- timing and amount of capital expenditures;
- marketability of oil, natural gas and NGLs;
- royalty rates; and
- the assumed effects of regulation by governmental agencies and future operating costs (all of which may vary materially from actual results).

For those reasons, estimates of the economically recoverable oil, natural gas and NGLs reserves attributable to any particular group of properties, classification of such reserves based on risk of recovery and estimates of future net revenues associated with reserves prepared by different engineers, or by the same engineers at different times may vary. The Corporation's actual production, revenues, taxes and development and operating expenditures with respect to its reserves will vary from estimates and such variations could be material.

The estimation of proved reserves that may be developed and produced in the future is often based upon volumetric calculations and upon analogy to similar types of reserves rather than actual production history. Recovery factors and drainage areas are often estimated by experience and analogy to similar producing pools. Estimates based on these methods are generally less reliable than those based on actual production history. Subsequent evaluation of the same reserves based upon production history and production practices will result in variations in the estimated reserves. Such variations could be material.

In accordance with applicable securities laws, the Corporation's independent reserves evaluator has used forecast prices and costs in estimating the reserves and future net cash flows as summarized herein. Actual future net cash flows will be affected by other factors, such as actual production levels, supply and demand for oil, natural gas and NGLs, curtailments or increases in consumption by oil and natural gas purchasers, changes in governmental regulation or taxation and the impact of inflation on costs.

Actual production and cash flows derived from the Corporation's oil, natural gas and NGLs reserves will vary from the estimates contained in the reserve evaluation, and such variations could be material. The reserve evaluation is based in part on the assumed success of activities the Corporation intends to undertake in future years. The reserves and estimated cash flows to be derived therefrom and contained in the reserve evaluation will be reduced to the extent that such activities do not achieve the level of success assumed in the reserve evaluation. The reserve evaluation is effective as of a specific effective date and, except as may be specifically stated, has not been updated and therefore does not reflect changes in the Corporation's reserves since that date.

## RISK FACTORS (CONTINUED)

### Hedging

***Hedging activities expose the Corporation to the risk of financial loss and counter-party risk.***

From time to time, the Corporation may enter into agreements to receive fixed prices on its oil and natural gas production to offset the risk of revenue losses if commodity prices decline. However, to the extent that the Corporation engages in price risk management activities to protect itself from commodity price declines, it may also be prevented from realizing the full benefits of price increases above the levels of the derivative instruments used to manage price risk.

In addition, the Corporation's hedging arrangements may expose it to the risk of financial loss in certain circumstances, including instances in which:

- production falls short of the hedged volumes or prices fall significantly lower than projected;
- there is a widening of price-basis differentials between delivery points for production and the delivery point assumed in the hedge arrangement;
- counterparties to the hedging arrangements or other price risk management contracts fail to perform under those arrangements; or
- a sudden unexpected event materially impacts oil and natural gas prices.

Similarly, from time to time the Corporation may enter into agreements to fix the exchange rate of Canadian to United States dollars or other currencies in order to offset the risk of revenue losses if the Canadian dollar increases in value compared to other currencies. However, if the Canadian dollar declines in value compared to such fixed currencies, the Corporation will not benefit from the fluctuating exchange rate.

### Credit Facility Arrangements

***Failing to comply with covenants under the Corporation's credit facility could result in restricted access to additional capital or being required to repay all amounts owing thereunder.***

The Corporation currently has a credit facility and the amount authorized thereunder is dependent on the borrowing base determined by its lenders. The Corporation is required to comply with covenants under its credit facility which may, in certain cases, include certain financial ratio tests, which from time to time either affect the availability, or price, of additional funding and in the event that the Corporation does not comply with these covenants, the Corporation's access to capital could be restricted or repayment could be required. Events beyond the Corporation's control may contribute to the failure of the Corporation to comply with such covenants. A failure to comply with covenants could result in default under the Corporation's credit facility, which could result in the Corporation being required to repay amounts owing thereunder. The acceleration of the Corporation's indebtedness under one agreement may permit acceleration of indebtedness under other agreements that contain cross default or cross-acceleration provisions. In addition, the Corporation's credit facility may impose operating and financial restrictions on the Corporation that could include restrictions on, the payment of dividends, or making other distributions with respect to the Corporation's securities, incurring additional indebtedness, providing guarantees, the assumption of loans, making capital expenditures, entering into amalgamations, mergers, take-over bids or disposition of assets, among others.

The Corporation's lenders use the Corporation's reserves, commodity prices, applicable discount rate and other factors to periodically determine the Corporation's borrowing base. Commodity prices continue to be depressed and have fallen dramatically since 2014, and while prices have recently increased they remain volatile as a result of various factors including limited egress options for Western Canadian oil and natural gas producers, actions taken to limit OPEC and non-OPEC production and increasing production by US shale producers. Depressed commodity prices could reduce the Corporation's borrowing base, reducing the funds available to the Corporation under the credit facility. This could result in the requirement to repay a portion, or all, of the Corporation's indebtedness.

## RISK FACTORS (CONTINUED)

The impact of the Supreme Court of Canada's decision in the Redwater case on lending practices in the crude oil and natural gas sector and actions taken by secured creditors and receivers/trustees of insolvent borrowers has not yet been determined but could affect lending practices as secured creditors will be subject to prior satisfaction of abandonment and restoration claims which may not be capable of quantification at the time credit is advanced. See "*Industry Conditions – Regulatory Authorities and Environmental Regulation – Liability Management Rating Program*".

If the Corporation's lenders require repayment of all or portion of the amounts outstanding under its credit facilities for any reason, including for a default of a covenant or the reduction of a borrowing base, there is no certainty that the Corporation would be in a position to make such repayment. Even if the Corporation is able to obtain new financing in order to make any required repayment under its credit facilities, it may not be on commercially reasonable terms or terms that are acceptable to the Corporation. If the Corporation is unable to repay amounts owing under credit facilities, the lenders under the credit facilities could proceed to foreclose or otherwise realize upon the collateral granted to them to secure the indebtedness.

### Forward-Looking Information

***Forward-looking information may prove inaccurate.***

Shareholders and prospective investors are cautioned not to place undue reliance on the Corporation's forward-looking information. By its nature, forward-looking information involves numerous assumptions, known and unknown risks and uncertainties, of both a general and specific nature, that could cause actual results to differ materially from those suggested by the forward-looking information or contribute to the possibility that predictions, forecasts or projections will prove to be materially inaccurate. Additional information on the risks, assumption and uncertainties are found under "*Forward-Looking Statements*".

### Substantial Capital Requirements

***The Corporation's access to capital may be limited or restricted as a result of factors related and unrelated to it, impacting its ability to conduct future operations, acquire and develop reserves.***

The Corporation anticipates making substantial capital expenditures for the acquisition, exploration, development and production of oil, natural gas and NGLs reserves in the future. As future capital expenditures will be financed out of cash generated from operations, borrowings and possible future equity sales, the Corporation's ability to do so is dependent on, among other factors:

- the overall state of the capital markets;
- the Corporation's credit rating (if applicable);
- commodity prices;
- interest rates;
- royalty rates;
- tax burden due to current and future tax laws; and
- investor appetite for investments in the energy industry and the Corporation's securities in particular.

See "*Industry Conditions – Royalties and Incentives*".

Further, if the Corporation's revenues or reserves decline, it may not have access to the capital necessary to undertake or complete future drilling programs. The conditions in, or affecting the oil and gas industry have negatively impacted the ability of oil and gas companies, including the Corporation, to access additional financing and/or the cost thereof. There can be no assurance that debt or equity financing, or cash generated by operations will be available or sufficient to meet these requirements or for other corporate purposes or, if debt or equity financing is available, that it will be on terms acceptable to the Corporation. The Corporation may be required to seek additional equity financing on terms that are highly dilutive to

## RISK FACTORS (CONTINUED)

existing shareholders. The inability of the Corporation to access sufficient capital for its operations could have a material adverse effect on the Corporation's business financial condition, results of operations and prospects.

### Additional Funding Requirements

*The Corporation may require additional financing from time to time to fund the acquisition, exploration and development of properties and its ability to obtain such financing in a timely fashion and on acceptable terms may be negatively impacted by the current economic and global market volatility.*

The Corporation's cash flow from its reserves may not be sufficient to fund its ongoing activities at all times and from time to time, the Corporation may require additional financing in order to carry out its oil and natural gas acquisition, exploration and development activities. Failure to obtain financing on a timely basis could cause the Corporation to forfeit its interest in certain properties, miss certain acquisition opportunities and reduce or terminate its operations. Due to the conditions in the oil and gas industry and/or global economic and political volatility, the Corporation may from time to time have restricted access to capital and increased borrowing costs. The current conditions in the oil and gas industry have negatively impacted the ability of oil and gas companies to access, or the cost of, additional financing.

As a result of global economic and political conditions and domestic lending landscape, the Corporation may from time to time have restricted access to capital and increased borrowing costs. Failure to obtain suitable financing on a timely basis could cause the Corporation to forfeit its interest in certain properties, miss certain acquisition opportunities and reduce or terminate its operations. If the Corporation's revenues from its reserves decrease as a result of lower oil and natural gas prices or otherwise, it will affect the Corporation's ability to expend the necessary capital to replace its reserves or to maintain its production. To the extent that external sources of capital become limited, unavailable or available on onerous terms, the Corporation's ability to make capital investments and maintain existing assets may be impaired, and its assets, liabilities, business, financial condition and results of operations may be affected materially and adversely as a result. In addition, the future development of the Corporation's petroleum properties may require additional financing and there are no assurances that such financing will be available or, if available, will be available upon acceptable terms. Alternatively, any available financing may be highly dilutive to existing shareholders. Failure to obtain any financing necessary for the Corporation's capital expenditure plans may result in a delay in development or production on the Corporation's properties.

### Royalty Regimes

*Changes to royalty regimes may negatively impact the Corporation's cash flows.*

There can be no assurance that the governments in the jurisdictions in which the Corporation has assets will not adopt new royalty regimes or modify the existing royalty regimes which may have an impact on the economics of the Corporation's projects. An increase in royalties would reduce the Corporation's earnings and could make future capital investments, or the Corporation's operations, less economic. See "*Industry Conditions – Royalties and Incentives*".

### Geo-Political Risks

*Global political events may adversely affect commodity prices which in turn affect the Corporation's cash flow.*

Political changes in North America and political instability in the Middle East and elsewhere may cause disruptions in the supply of oil that affects the marketability and price of oil and natural gas acquired or discovered by the Corporation. Conflicts, or conversely peaceful developments, arising outside of Canada, including changes in political regimes or parties in power, may have a significant impact on the price of oil and natural gas. Any particular event could result in a material decline in prices and result in a reduction of the Corporation's net production revenue.

## RISK FACTORS (CONTINUED)

### Non-Governmental Organizations

*The Corporation's properties may be subject to action by non-governmental organizations or terrorist attack.*

The oil and natural gas exploration, development and operating activities conducted by the Corporation may, at times, be subject to public opposition. Such public opposition could expose the Corporation to the risk of higher costs, delays or even project cancellations due to increased pressure on governments and regulators by special interest groups including Indigenous groups, landowners, environmental interest groups (including those opposed to oil and natural gas production operations) and other non-governmental organizations, blockades, legal or regulatory actions or challenges, increased regulatory oversight, reduced support of the federal, provincial or municipal governments, delays in, challenges to, or the revocation of regulatory approvals, permits and/or licenses, and direct legal challenges, including the possibility of climate-related litigation. See "*Industry Conditions – Transportation Constraints and Market Access*". There is no guarantee that the Corporation will be able to satisfy the concerns of the special interest groups and non-governmental organizations and attempting to address such concerns may require the Corporation to incur significant and unanticipated capital and operating expenditures.

In addition, the Corporation's oil and natural gas properties, wells and facilities could be the subject of a terrorist attack. If any of the Corporation's properties, wells or facilities are the subject of terrorist attack it may have a material adverse effect on the Corporation's business, financial condition, results of operations and prospects. The Corporation does not have insurance to protect against the risk from terrorism.

### Management of Growth

*The Corporation may not be able to effectively manage the growth of its business.*

The Corporation may be subject to growth related risks including capacity constraints and pressure on its internal systems and controls. The ability of the Corporation to manage growth effectively will require it to continue to implement and improve its operational and financial systems and to expand, train and manage its employee base. If the Corporation is unable to deal with this growth, it may have a material adverse effect on the Corporation's business, financial condition, results of operations and prospects.

### Reliance on a Skilled Workforce and Key Personnel

*An inability to recruit a skilled workforce and key personnel may negatively impact the Corporation.*

The operations and management of the Corporation require the recruitment and retention of a skilled workforce, including engineers, technical personnel and other professionals. The loss of key members of such workforce, or a substantial portion of the workforce as a whole, could result in the failure to implement the Corporation's business plans which could have a material adverse effect on the Corporation's business, financial condition, results of operations and prospects.

Competition for qualified personnel in the oil and natural gas industry is intense and there can be no assurance that the Corporation will be able to continue to attract and retain all personnel necessary for the development and operation of its business. The Corporation does not have any key personnel insurance in effect. Contributions of the existing management team to the immediate and near term operations of the Corporation are likely to be of central importance. In addition, certain of the Corporation's current employees are senior and have significant institutional knowledge that must be transferred to other employees prior to their departure from the workforce. If the Corporation is unable to: (i) retain current employees; (ii) successfully complete effective knowledge transfers; and/or (iii) recruit new employees with the requisite knowledge and experience, the Corporation could be negatively impacted. In addition, the Corporation could experience increased costs to retain and recruit these professionals.

## RISK FACTORS (CONTINUED)

### Information Technology Systems and Cyber-Security

*Breaches of the Corporation's cyber-security and loss of, or access to, electronic data may adversely impact its operations and financial position.*

The Corporation has become increasingly dependent upon the availability, capacity, reliability and security of our information technology infrastructure and our ability to expand and continually update this infrastructure, to conduct daily operations. The Corporation depends on various information technology systems to estimate reserve quantities, process and record financial data, manage the Corporation's land base, manage financial resources, analyze seismic information, administer contracts with operators and lessees and communicate with employees and third-party partners.

Further, the Corporation is subject to a variety of information technology and system risks as a part of its normal course operations, including potential breakdown, invasion, virus, cyber-attack, cyber-fraud, security breach, and destruction or interruption of the Corporation's information technology systems by third parties or insiders. Unauthorized access to these systems by employees or third parties could lead to corruption or exposure of confidential, fiduciary or proprietary information, interruption to communications or operations or disruption to business activities or the Corporation's competitive position. In addition, cyber phishing attempts, in which a malicious party attempts to obtain sensitive information such as usernames, passwords, and credit card details (and money) by disguising as a trustworthy entity in an electronic communication, have become more widespread and sophisticated in recent years. If the Corporation becomes a victim to a cyber phishing attack it could result in a loss or theft of the Corporation's financial resources or critical data and information, or could result in a loss of control of the Corporation's technological infrastructure or financial resources. The Corporation's employees are often the targets of such cyber phishing attacks, as they are and will continue to be targeted by parties using fraudulent "spoof" emails to misappropriate information or to introduce viruses or other malware through "Trojan horse" programs to the Corporation's computers. These emails appear to be legitimate emails, but direct recipients to fake websites operated by the sender of the email or request recipients to send a password or other confidential information through email or to download malware.

The Corporation maintains policies and procedures that address and implement employee protocols with respect to electronic communications and electronic devices and conducts annual cyber-security risk assessments. The Corporation also employs encryption protection of its confidential information, all computers and other electronic devices. Despite the Corporation's efforts to mitigate such cyber phishing attacks through education and training, cyber phishing activities remain a serious problem that may damage its information technology infrastructure. The Corporation applies technical and process controls in line with industry-accepted standards to protect its information, assets and systems, including a written incident response plan for responding to a cyber-security incident. However, these controls may not adequately prevent cyber-security breaches. Disruption of critical information technology services, or breaches of information security, could have a negative effect on the Corporation's performance and earnings, as well as its reputation, and any damages sustained may not be adequately covered by the Corporation's current insurance coverage, or at all. The significance of any such event is difficult to quantify, but may in certain circumstances be material and could have a material adverse effect on the Corporation's business, financial condition and results of operations.

The Corporation applies technical and process controls in line with industry-accepted standards to protect our information assets and systems; however, these controls may not adequately prevent cyber-security breaches. Disruption of critical information technology services, or breaches of information security, could have a negative effect on our performance and earnings, as well as on our reputation. The significance of any such event is difficult to quantify, but may in certain circumstances be material and could have a material adverse effect on the Corporation's business, financial condition and results of operations.

## RISK FACTORS (CONTINUED)

### Market Price of Common Shares

*The trading price of the Common Shares may be adversely affected by factors related and unrelated to the oil and natural gas industry.*

The trading price of the securities of oil and natural gas issuers is subject to substantial volatility often based on factors related and unrelated to the financial performance or prospects of the issuers involved. Factors unrelated to the Corporation's performance could include macroeconomic developments nationally, within North America or globally, domestic and global commodity prices and/or current perceptions of the oil and gas market, including governmental regulatory actions or adverse changes in general market conditions or economic trends. In recent years, the volatility of commodities has increased due, in part, to the implementation of computerized trading and the decrease of discretionary commodity trading. In addition, the volatility, trading volume and share price of issuers have been impacted by increasing investment levels in passive funds that track major indices, as such funds only purchase securities included in such indices. In addition, in certain jurisdictions institutions, including government sponsored entities, have determined to decrease their ownership in oil and gas entities which may impact the liquidity of certain securities and may put downward pressure on the trading price of those securities. Similarly, the market price of the Common Shares could be subject to significant fluctuations in response to variations in the Corporation's operating results, financial condition, liquidity and other internal factors. Accordingly, the price at which the Common Shares will trade cannot be accurately predicted.

### Impact of Future Financings on Market Price

*The Corporation's future financings may negatively impact the market price of the Common Shares.*

In order to finance future operations or acquisition opportunities, the Corporation may raise funds through the issuance of Common Shares or the issuance of debt instruments or securities convertible into Common Shares. The Corporation cannot predict the size of future issuances of Common Shares or the issuance of debt instruments or other securities convertible into Common Shares or the effect, if any, that future issuances and sales of the Corporation's securities will have on the market price of the Common Shares.

### Dilution

*The Corporation may issue additional Common Shares, diluting current Shareholders.*

The Corporation may make future acquisitions or enter into financings or other transactions involving the issuance of securities of the Corporation which may be dilutive to Shareholders.

### Competition

*The Corporation competes with other oil and natural gas companies, some of which have greater financial and operational resources.*

The oil and gas industry is competitive in all of its phases. The Corporation competes with numerous other entities in the exploration, development, production and marketing of oil and natural gas. The Corporation's competitors include oil and natural gas companies that have substantially greater financial resources, staff and facilities than those of the Corporation. Some of these companies not only explore for, develop and produce oil and natural gas, but also carry on refining operations and market oil and natural gas on an international basis. As a result of these complementary activities, some of these competitors may have greater and more diverse competitive resources to draw on than the Corporation. The Corporation's ability to increase its reserves in the future will depend not only on its ability to explore and develop its present properties, but also on its ability to select and acquire other suitable producing properties or prospects for exploratory drilling. Competitive factors in the distribution and marketing of oil and natural gas include price, process, and reliability of delivery and storage.

## RISK FACTORS (CONTINUED)

### Environmental

***Compliance with environmental regulations requires the dedication of a portion of the Corporation's financial and operational resources.***

All phases of the oil and natural gas business present environmental risks and hazards and are subject to environmental regulation pursuant to a variety of federal, provincial and local laws and regulations. Environmental legislation provides for, among other things, the initiation and approval of new oil and natural gas projects restrictions and prohibitions on the spill, release or emission of various substances produced in association with oil and gas industry operations. In addition, such legislation sets out the requirements with respect to oilfield waste handling and storage, habitat protection and the satisfactory operation, maintenance, abandonment and reclamation of well and facility sites. New environmental legislation at the federal and provincial levels may increase uncertainty among oil and natural gas industry participants as the new laws are implemented, and the effects of the new rules and standards are felt in the oil and natural gas industry. See "*Industry Conditions – Exports from Canada*", "*Industry Conditions – Regulatory Authorities and Environmental Regulation*" and "*Industry Conditions – Regulatory Authorities and Environmental Regulation – Climate Change Regulation*".

Compliance with environmental legislation can require significant expenditures and a breach of applicable environmental legislation may result in the imposition of fines and penalties, some of which may be material. Environmental legislation is evolving in a manner expected to result in stricter standards and enforcement, larger fines and liability and potentially increased capital expenditures and operating costs. The discharge of oil, natural gas or other pollutants into the air, soil or water may give rise to liabilities to governments and third parties and may require the Corporation to incur costs to remedy such discharge.

Although the Corporation believes that it will be in material compliance with current applicable environmental legislation, no assurance can be given that environmental compliance requirements will not result in a curtailment of production or a material increase in the costs of production, development or exploration activities or otherwise have a material adverse effect on the Corporation's business, financial condition, results of operations and prospects.

### Disposal of Fluids used in Operations

***Regulations regarding the disposal of fluids used in the Corporation's operations may increase its costs of compliance or subject it to regulatory penalties or litigation.***

The safe disposal of the hydraulic fracturing fluids (including the additives) and water recovered from oil and natural gas wells is subject to ongoing regulatory review by the federal and provincial governments, including its effect on fresh water supplies and the ability of such water to be recycled, amongst other things. While it is difficult to predict the impact of any regulations that may be enacted in response to such review, the implementation of stricter regulations may increase the Corporation's costs of compliance.

### Carbon Pricing Risk

***Taxes on carbon emissions affect the demand for oil and natural gas, the Corporation's operating expenses and may impair the Corporation's ability to compete.***

The majority of countries across the globe have agreed to reduce their carbon emissions in accordance with the Paris Agreement. In Canada, the federal government implemented legislation aimed at incentivizing the use of alternative fuels and in turn reducing carbon emissions. The federal system currently applies in provinces and territories without their own system that meets federal standards. The federal regime is subject to a number of court challenges. See "*Industry Conditions – Regulatory Authorities and Environmental Regulation – Climate Change Regulation*". Any taxes placed on carbon emissions may have the effect of decreasing the demand for oil and natural gas products while at the same time, increasing the Corporation's operating expenses, each of which may have a material adverse effect on the Corporation's profitability and financial condition. Further, the imposition of carbon taxes puts the Corporation at a disadvantage with its counterparts who operate in jurisdictions where there are less costly carbon regulations.

## RISK FACTORS (CONTINUED)

### Climate Change

***Climate change may pose varied and far ranging risks to the business and operations of the Corporation, both known and unknown, that may adversely affect the Corporation's business, financial condition, results of operations, prospects, reputation and share price***

The Corporation's exploration and production facilities and other operations and activities emit GHG which may require the Corporation to comply with federal and/or provincial greenhouse gas emissions legislation. Climate change policy is evolving at regional, national and international levels, and political and economic events may significantly affect the scope and timing of climate change measures that are ultimately put in place to prevent climate change or mitigate its effects. The direct or indirect costs of compliance with GHG-related regulations may have a material adverse effect on the Corporation's business, financial condition, results of operations and prospects. Some of the Corporation's significant facilities may ultimately be subject to future regional, provincial and/or federal climate change regulations to manage GHG emissions.

Climate change has been linked to long-term shifts in climate patterns, including sustained higher temperatures. As the level of activity in the Canadian oil and natural gas industry is influenced by seasonal weather patterns, long-term shifts in climate patterns pose the risk of exacerbating operational delays and other risks posed by seasonal weather patterns. See "*Risk Factors – Seasonality and Extreme Weather Conditions*". In addition, long-term shifts in weather patterns such as water scarcity, increased frequency of storm and fire and prolonged heat waves may, among other things, require the Corporation to incur greater expenditures (time and capital) to deal with the challenges posed by such changes to its premises, operations, supply chain, transport needs, and employee safety. Specifically, in the event of water shortages or sourcing issues, the Corporation may not be able to, or will incur greater costs to, carry out hydraulic fracturing operations.

Concerns about climate change have resulted in a number of environmental activists and members of the public opposing the continued exploitation and development of hydrocarbons which has influenced investors' willingness to invest in the oil and natural gas industry. Historically, political and legal opposition to the fossil fuel industry focused on public opinion and the regulatory process. More recently, however, there has been a movement to more directly hold governments and oil and natural gas companies responsible for climate change through climate litigation. In November 2018, ENvironment JEUnesse, a Quebec advocacy group, applied to the Quebec Superior Court to certify all Quebecois under 35 as a class in a proposed class action lawsuit against the Government of Canada for climate related matters. While the application was denied, the group has stated it plans to appeal. In January 2019, the City of Victoria became the first municipality in Canada to endorse a class action lawsuit against oil and natural gas producers for alleged climate-related harms. The Union of British Columbia Municipalities defeated the City of Victoria's motion to initiate a class action lawsuit to recover costs it claims are related to climate change.

Given the evolving nature of climate change policy and the control of GHG and resulting requirements, it is expected that current and future climate change regulations will have the effect of increasing the Corporation's operating expenses, and, in the long-term, potentially reducing the demand for oil and natural gas production, resulting in a decrease in the Corporation's profitability and a reduction in the value of its assets or requiring asset impairments for financial statement purposes. See "*Industry Conditions – Regulatory Authorities and Environmental Regulation – Climate Change Regulation*", "*Risk Factors – Non-Governmental Organizations*", "*Risk Factors – Reputational Risk Associated with the Corporation's Operations*" and "*Risk Factors – Changing Investor Sentiment*".

### Regulatory

***Modification to current or implementation of additional regulations may reduce the demand for oil and natural gas and/or increase the Corporation's costs and/or delay planned operations.***

The implementation of new regulations or the modification of existing regulations affecting the oil and natural gas industry could reduce demand for crude oil and natural gas and increase the Corporation's costs, either of which may have a material adverse effect on the Corporation's business, financial condition, results of operations and prospects. Further, the ongoing third party challenges to regulatory decisions or orders has reduced the efficiency of the regulatory regime, as the implementation of the decisions and orders has been delayed resulting in uncertainty and interruption to business of the oil

## RISK FACTORS (CONTINUED)

and natural gas industry. See "Industry Conditions – Regulatory Authorities and Environmental Regulation – Climate Change Regulations", "Industry Conditions – Curtailment" and "Risk Factors – Liability Management".

In order to conduct oil and natural gas operations, the Corporation will require regulatory permits, licenses, registrations, approvals and authorizations from various governmental authorities at the municipal, provincial and federal level. There can be no assurance that the Corporation will be able to obtain all of the permits, licenses, registrations, approvals and authorizations that may be required to conduct operations that it may wish to undertake. In addition, certain federal legislation such as the Competition Act and the Investment Canada Act could negatively affect the Corporation's business, financial condition and the market value of its Common Shares or its assets, particularly when undertaking, or attempting to undertake, acquisition or disposition activity. See "Industry Conditions – Regulatory Authorities and Environmental Regulation – Liability Management Rating Program".

### Hydraulic Fracturing

***Implementation of new regulations on hydraulic fracturing may lead to operational delays, increased costs and/or decreased production volumes, adversely affecting the Corporation's financial position.***

Hydraulic fracturing involves the injection of water, sand and small amounts of additives under pressure into rock formations to stimulate the production of oil and natural gas. Specifically, hydraulic fracturing enables the production of commercial quantities of oil and natural gas from reservoirs that were previously unproductive. Any new laws, regulations or permitting requirements regarding hydraulic fracturing could lead to operational delays, increased operating costs, third party or governmental claims, and could increase the Corporation's costs of compliance and doing business as well as delay the development of oil and natural gas resources from shale formations, which are not commercial without the use of hydraulic fracturing. Restrictions on hydraulic fracturing could also reduce the amount of oil and natural gas that the Corporation is ultimately able to produce from its reserves.

Minor earthquakes are common in certain parts of Alberta, and are generally clustered around the municipalities of Cardston, Fox Creek, and Rocky Mountain House. Since 2015, the AER introduced seismic monitoring and reporting requirements for hydraulic fracturing operators in the Duvernay formation in the Fox Creek area in February 2015. These requirements include, among others, an assessment of the potential for seismicity prior to conducting operations, the implementation of a response plan to address potential seismic events, and the suspension of operations, depending on the magnitude of an earthquake. Orders imposed by the AER in response to seismic events remain in effect as long as the AER deems them necessary. Further, the AER continues to monitor seismic activity around the province and may extend these requirements to other areas of the province if necessary.

### Variations in Foreign Exchange Rates and Interest Rates

***Variations in foreign exchange rates and interest rates could adversely affect the Corporation's financial condition.***

World oil and natural gas prices are quoted in United States dollars. The Canadian/United States dollar exchange rate, which fluctuates over time, consequently affects the price received by Canadian producers of oil and natural gas. Material increases in the value of the Canadian dollar relative to the United States dollar will negatively affect the Corporation's production revenues. Accordingly, exchange rates between Canada and the United States could affect the future value of the Corporation's reserves as determined by independent evaluators. Although a low value of the Canadian dollar relative to the United States dollar may positively affect the price the Corporation receives for its oil and natural gas production, it could also result in an increase in the price for certain goods used for the Corporation's operations, which may have a negative impact on the Corporation's financial results.

To the extent that the Corporation engages in risk management activities related to foreign exchange rates, there is a credit risk associated with counterparties with which the Corporation may contract.

## RISK FACTORS (CONTINUED)

An increase in interest rates could result in a significant increase in the amount the Corporation pays to service debt, resulting in a reduced amount available to fund its exploration and development activities, and if applicable, the cash available for dividends. Such an increase could also negatively impact the market price of the Common Shares.

### Changing Investor Sentiment

***Changing investor sentiment towards the oil and gas industry may impact the Corporation's access to, and cost of, capital.***

A number of factors, including the effects of the use of hydrocarbons on climate change, the impact of oil and gas operations on the environment, environmental damage relating to spills of petroleum products during production and transportation and Indigenous rights, have affected certain investors' sentiments towards investing in the oil and gas industry. As a result of these concerns, some institutional, retail and governmental investors have announced that they no longer are willing to fund or invest in oil and gas properties or companies or are reducing the amount thereof over time. In addition, certain institutional investors are requesting that issuers develop and implement more robust social, environmental and governance policies and practices. Developing and implementing such policies and practices can involve significant costs and require a significant time commitment from the Board, management and employees of the Corporation.

Failing to implement the policies and practices as requested by institutional investors may result in such investors reducing their investment in the Corporation or not investing in the Corporation at all. Any reduction in the investor base interested or willing to invest in the oil and gas industry and more specifically, the Corporation, may result in limiting the Corporation's access to capital, increasing the cost of capital, and decreasing the price and liquidity of the Corporation's securities even if the Corporation's operating results, underlying asset

### Insurance

***Not all risks of conducting oil and natural gas opportunities are insurable and the occurrence of an uninsurable event may have a materially adverse effect on the Corporation.***

The Corporation's involvement in the exploration for and development of oil and natural gas properties may result in the Corporation becoming subject to liability for pollution, blowouts, leaks of sour natural gas, property damage, personal injury or other hazards. Although the Corporation maintains insurance in accordance with industry standards to address certain of these risks, such insurance has limitations on liability and may not be sufficient to cover the full extent of such liabilities. In addition, certain risks are not, in all circumstances, insurable or, in certain circumstances, the Corporation may elect not to obtain insurance to deal with specific risks due to the high premiums associated with such insurance or other reasons. The payment of any uninsured liabilities would reduce the funds available to the Corporation. The occurrence of a significant event that the Corporation is not fully insured against, or the insolvency of the insurer of such event, may have a material adverse effect on the Corporation's business, financial condition, results of operations and prospects.

### Third Party Credit Risk

***The Corporation is exposed to credit risk of third-party operators or partners of properties in which it has an interest.***

The Corporation may be exposed to third party credit risk through its contractual arrangements with its current or future joint venture partners, marketers of its oil, natural gas and NGLs production and other parties. In addition, the Corporation may be exposed to third party credit risk from operators of properties in which the Corporation has a working or royalty interest. In the event such entities fail to meet their contractual obligations to the Corporation, such failures may have a material adverse effect on the Corporation's business, financial condition, results of operations and prospects. In addition, poor credit conditions in the industry and of joint venture partners may affect a joint venture partner's willingness to participate in the Corporation's ongoing capital program, potentially delaying the program and the results of such program until the Corporation finds a suitable alternative partner. To the extent that any of such third parties go bankrupt, become insolvent or make a proposal or institute any proceedings relating to bankruptcy or insolvency, it could result in the Corporation being unable to

## RISK FACTORS (CONTINUED)

collect all or a portion of any money owing from such parties. Any of these factors could materially adversely affect the Corporation's financial and operational results.

### Liability Management

***Liability management programs enacted by regulators in the western provinces may prevent or interfere with the Corporation's ability to acquire properties or require a substantial cash deposit with the regulator.***

Alberta, Saskatchewan and British Columbia have developed liability management programs designed to prevent taxpayers from incurring costs associated with suspension, abandonment, remediation and reclamation of wells, facilities and pipelines in the event that a licensee or permit holder is unable to satisfy its regulatory obligations. Changes to the AB LMR Program administered by the AER, or other changes to the requirements of liability management programs, may result in significant increases to the Corporation's compliance obligations. The impact and consequences of the Supreme Court of Canada's decision in Redwater on the AER's rules and policies, lending practices in the crude oil and natural gas sector and on the nature and determination of secured lenders to take enforcement proceedings are expected to evolve as the consequences of the decision are evaluated and considered by regulators, lenders and receivers/trustees. In addition, the AB LMR Program may prevent or interfere with the Corporation's ability to acquire or dispose of assets, as both the vendor and the purchaser of oil and natural gas assets must be in compliance with the liability management programs (both before and after the transfer of the assets) for the applicable regulatory agency to allow for the transfer of such assets. See "Industry Conditions – Regulatory Authorities and Environmental Regulation – Liability Management Rating Program".

### Tax Horizon

***The Corporation's projections regarding its tax horizons may be inaccurate, resulting in a requirement to pay taxes sooner than expected.***

It is expected, based upon current legislation, the projections contained in the Sproule Report and various other assumptions that no cash income taxes are to be paid by the Corporation prior to 2021. A lower level of capital expenditures than those contained in the Sproule Report or should the assumptions used by the Corporation prove to be inaccurate, the Corporation may be required to pay cash income taxes sooner than anticipated, which will reduce cash flow available to the Corporation.

### Operational Dependence

***The successful operation of a portion of the Corporation's properties is dependent on third parties.***

Other companies operate some of the assets in which the Corporation has an interest. The Corporation has limited ability to exercise influence over the operation of those assets or their associated costs, which could adversely affect the Corporation's financial performance. The Corporation's return on assets operated by others depends upon a number of factors that may be outside of the Corporation's control, including, but not limited to, the timing and amount of capital expenditures, the operator's expertise and financial resources, the approval of other participants, the selection of technology and risk management practices.

In addition, due to low and volatile commodity prices, many companies, including companies that may operate some of the assets in which the Corporation has an interest, may be in financial difficulty, which could impact their ability to fund and pursue capital expenditures, carry out their operations in a safe and effective manner and satisfy regulatory requirements with respect to abandonment and reclamation obligations. If companies that operate some of the assets in which the Corporation has an interest fail to satisfy regulatory requirements with respect to abandonment and reclamation obligations the Corporation may be required to satisfy such obligations and to seek reimbursement from such companies. To the extent that any of such companies go bankrupt, become insolvent or make a proposal or institute any proceedings relating to bankruptcy or insolvency, it could result in such assets being shut-in, the Corporation potentially becoming subject to additional liabilities relating to such assets and the Corporation having difficulty collecting revenue due from such operators or recovering amounts owing to the Corporation from such operators for their share of abandonment and reclamation obligations. Any of these factors could have a material adverse affect on the Corporation's financial and operational results. See "Industry Conditions – Regulatory Authorities and Environmental Regulation – Liability Management Rating Program".

## RISK FACTORS (CONTINUED)

### Title to and Right to Product from Assets

*Defects in the title or rights to product the Corporation's properties may result in a financial loss.*

The Corporation's actual title to and interest in its properties, and its right to produce and sell the oil and natural gas therefrom, may vary from the Corporation's records. In addition, there may be valid legal challenges or legislative changes that affect the Corporation's title to and right to produce from its oil and natural gas properties, which could impair the Corporation's activities and result in a reduction of the revenue received by the Corporation.

If a defect exists in the chain of title or in the Corporation's right to produce, or a legal challenge or legislative change arises, it is possible that the Corporation may lose all, or a portion of, the properties to which the title defect relates and/or its right to produce from such properties. This may have a material adverse effect on the Corporation's business, financial condition, results of operations and prospects.

### Expiration of Licenses and Leases

*The Corporation or its working interest partners may fail to meet the requirements of a licence or lease, causing its termination or expiry.*

The Corporation's properties are held in the form of licences and leases and working interests in licences and leases. If the Corporation or the holder of the licence or lease fails to meet the specific requirement of a licence or lease, the licence or lease may terminate or expire. There can be no assurance that any of the obligations required to maintain each licence or lease will be met. The termination or expiration of the Corporation's licences or leases or the working interests relating to a licence or lease and the associated abandonment and reclamation obligations may have a material adverse effect on the Corporation's business, financial condition, results of operations and prospects.

### Failure to Realize Anticipated Benefits of Acquisitions and Dispositions

*The anticipated benefits of acquisitions may not be achieved and the Corporation may dispose of non-core assets for less than their carrying value on the financial statements as a result of weak market conditions.*

The Corporation considers acquisitions and dispositions of businesses and assets in the ordinary course of business. Achieving the benefits of acquisitions depends on successfully consolidating functions and integrating operations and procedures in a timely and efficient manner and the Corporation's ability to realize the anticipated growth opportunities and synergies from combining the acquired businesses and operations with those of the Corporation. The integration of acquired businesses and assets may require substantial management effort, time and resources diverting management's focus from other strategic opportunities and operational matters. Management continually assesses the value and contribution of services provided by third parties and assets required to provide such services. In this regard, non-core assets may be periodically disposed of so the Corporation can focus its efforts and resources more efficiently. Depending on the market conditions for such non-core assets, certain non-core assets of the Corporation may realize less on disposition than their carrying value on the financial statements of the Corporation.

### Reputational Risk Associated with the Corporation's Operations

*The Corporation relies on its reputation to continue its operations and to attract and retain investors and employees.*

The Corporation's business, operations or financial condition may be negatively impacted as a result of any negative public opinion towards the Corporation or as a result of any negative sentiment toward, or in respect of, the Corporation's reputation with stakeholders, special interest groups, political leadership, the media or other entities. Public opinion may be influenced by certain media and special interest groups' negative portrayal of the industry in which the Corporation operates as well as their opposition to certain oil and natural gas projects. Potential impacts of negative public opinion or reputational issues may include delays or interruptions in operations, legal or regulatory actions or challenges, blockades, increased regulatory oversight, reduced support for, delays in, challenges to, or the revocation of regulatory approvals, permits and/or licenses and increased

## RISK FACTORS (CONTINUED)

costs and/or cost overruns. The Corporation's reputation and public opinion could also be impacted by the actions and activities of other companies operating in the oil and natural gas industry, particularly other producers, over which the Corporation has no control. Similarly, the Corporation's reputation could be impacted by negative publicity related to loss of life, injury or damage to property and environmental damage caused by the Corporation's operations. In addition, if the Corporation develops a reputation of having an unsafe work site it may impact the ability of the Corporation to attract and retain the necessary skilled employees and consultants to operate its business. Opposition from special interest groups opposed to oil and natural gas development and the possibility of climate related litigation against governments and fossil fuel companies may impact the Corporation's reputation. See "*Risk Factors – Climate Change*".

Reputational risk cannot be managed in isolation from other forms of risk. Credit, market, operational, insurance, regulatory and legal risks, among others, must all be managed effectively to safeguard the Corporation's reputation. Damage to the Corporation's reputation could result in negative investor sentiment towards the Corporation, which may result in limiting the Corporation's access to capital, increasing the cost of capital, and decreasing the price and liquidity of the Corporation's securities.

### Issuance of Debt

***Increased debt levels may impair the Corporation's ability to borrow additional capital on a timely basis to fund opportunities as they arise.***

From time to time, the Corporation may enter into transactions to acquire assets or shares of other entities. These transactions may be financed in whole or in part with debt, which may increase the Corporation's debt levels above industry standards for oil and natural gas companies of similar size. Depending on future exploration and development plans, the Corporation may require additional debt financing that may not be available or, if available, may not be available on favourable terms. Neither the Corporation's articles nor its by-laws limit the amount of indebtedness that the Corporation may incur. The level of the Corporation's indebtedness from time to time could impair the Corporation's ability to obtain additional financing on a timely basis to take advantage of business opportunities that may arise.

### Conflicts of Interest

***Conflicts of interest may arise for the Corporation's directors and officers who are also involved with other industry participants.***

Certain directors or officers of the Corporation may also be directors or officers of other oil and natural gas companies and as such may, in certain circumstances, have a conflict of interest. Conflicts of interest, if any, will be subject to and governed by procedures prescribed by the ABCA which require a director or officer of a corporation who is a party to, or is a director or an officer of, or has a material interest in any person who is a party to, a material contract or proposed material contract with the Corporation to disclose his or her interest and, in the case of directors, to refrain from voting on any matter in respect of such contract unless otherwise permitted under the ABCA. See "*Directors and Officers – Conflicts of Interest*".

### Cost of New Technologies

***The Corporation's ability to successfully implement new technologies into its operations in a timely and efficient manner will affect its ability to compete.***

The petroleum industry is characterized by rapid and significant technological advancements and introductions of new products and services utilizing new technologies. Other companies may have greater financial, technical and personnel resources that allow them to implement and benefit from technological advantages. There can be no assurance that the Corporation will be able to respond to such competitive pressures and implement such technologies on a timely basis or at an acceptable cost. If the Corporation does implement such technologies, there is no assurance that the Corporation will do so successfully. One or more of the technologies currently utilized by the Corporation or implemented in the future may become obsolete. If the Corporation is unable to utilize the most advanced commercially available technology, or is unsuccessful in

## RISK FACTORS (CONTINUED)

implementing certain technologies, its business, financial condition and results of operations could also be adversely affected in a material way.

### **Alternatives to and Changing Demand for Petroleum Products**

*Changes to the demand for oil and natural gas products and the rise of petroleum alternatives may negatively affect the Corporation's financial condition, results of operations and cash flow.*

Fuel conservation measures, alternative fuel requirements, increasing consumer demand for alternatives to oil and natural gas and technological advances in fuel economy and renewable energy generation systems could reduce the demand for oil, natural gas and liquid hydrocarbons. Recently, certain jurisdictions have implemented policies or incentives to decrease the use of fossil fuels and encourage the use of renewable fuel alternatives, which may lessen the demand for petroleum products and put downward pressure on commodity prices. Advancements in energy efficient products have a similar affect on the demand for oil and gas products. The Corporation cannot predict the impact of changing demand for oil and natural gas products, and any major changes may have a material adverse effect on the Corporation's business, financial condition, results of operations and cash flows by decreasing the Corporation's profitability, increasing its costs, limiting its access to capital and decreasing the value of its assets.

### **Litigation**

*The Corporation may be involved in litigation in the course of its normal operations and the outcome of the litigation may adversely affect the Corporation and its reputation.*

In the normal course of the Corporation's operations, it may become involved in, named as a party to, or be the subject of, various legal proceedings, including regulatory proceedings, tax proceedings and legal actions, relating to personal injuries, including resulting from exposure to hazardous substances, property damage, property taxes, land and access rights, environmental issues, including claims relating to contamination or natural resource damages and contract disputes. The outcome with respect to outstanding, pending or future proceedings cannot be predicted with certainty and may be determined adversely to the Corporation, and as a result, could have a material adverse effect on the Corporation's assets, liabilities, business, financial condition and results of operations. Even if the Corporation prevails in any such legal proceedings, the proceedings could be costly and time-consuming and may divert the attention of management and key personnel from business operations, which could have an adverse affect on the Corporation's financial condition.

### **Breach of Confidentiality**

*Breach of confidentiality by a third party could impact the Corporation's competitive advantage or put it at risk of litigation.*

While discussing potential business relationships or other transactions with third parties, the Corporation may disclose confidential information relating to the business, operations or affairs of the Corporation. Although confidentiality agreements are generally signed by third parties prior to the disclosure of any confidential information, a breach could put the Corporation at competitive risk and may cause significant damage to its business. The harm to the Corporation's business from a breach of confidentiality cannot presently be quantified, but may be material and may not be compensable in damages. There is no assurance that, in the event of a breach of confidentiality, the Corporation will be able to obtain equitable remedies, such as injunctive relief, from a court of competent jurisdiction in a timely manner, if at all, in order to prevent or mitigate any damage to its business that such a breach of confidentiality may cause.

## RISK FACTORS (CONTINUED)

### Internal Controls

***Material weaknesses in the Corporation's internal controls may negatively affect the Corporation and the market price of the Common Shares.***

Effective internal controls are necessary for the Corporation to provide reliable financial reports and to help prevent fraud. Although the Corporation will undertake a number of procedures in order to help ensure the reliability of its financial reports, including those imposed on it under Canadian securities laws, the Corporation cannot be certain that such measures will ensure that the Corporation will maintain adequate control over financial processes and reporting. Failure to implement required new or improved controls, or difficulties encountered in their implementation, could harm the Corporation's results of operations or cause it to fail to meet its reporting obligations. If the Corporation or its independent auditors discover a material weakness, the disclosure of that fact, even if quickly remedied, could reduce the market's confidence in the Corporation's financial statements and harm the trading price of the Common Shares.

### Income Taxes

***Taxation authorities may reassess the Corporation's tax returns.***

The Corporation files all required income tax returns and believes that it is in full compliance with the provisions of the *Income Tax Act* (Canada) and all other applicable provincial tax legislation. However, such returns are subject to reassessment by the applicable taxation authority. In the event of a successful reassessment of the Corporation, whether by re-characterization of exploration and development expenditures or otherwise, such reassessment may have an impact on current and future taxes payable.

Income tax laws relating to the oil and natural gas industry, such as the treatment of resource taxation or dividends, may in the future be changed or interpreted in a manner that adversely affects the Corporation. Furthermore, tax authorities having jurisdiction over the Corporation may disagree with how the Corporation calculates its income for tax purposes or could change administrative practices to the Corporation's detriment.

### Availability of Drilling Equipment and Access

***Restrictions on the availability of and access to drilling equipment may impede the Corporation's exploration and development activities.***

Oil and natural gas exploration, development and operating activities are dependent on the availability and cost of specialized materials and equipment (typically leased from third parties) in the areas where such activities are conducted. The availability of such material and equipment is limited. An increase in demand or cost, or a decrease in the availability of such materials and equipment may impede the Corporation's exploration, development and operating activities.

### Seasonality and Extreme Weather Conditions

***Oil and natural gas operations are subject to seasonal and extreme weather conditions and the Corporation may experience significant operational delays as a result.***

The level of activity in the Canadian oil and natural gas industry is influenced by seasonal weather patterns. Wet weather and spring thaw may make the ground unstable. Consequently, municipalities and provincial transportation departments enforce road bans that restrict the movement of rigs and other heavy equipment, thereby reducing activity levels. Roads bans and other restrictions generally result in a reduction of drilling and exploratory activities and may also result in the shut-in of some of the Corporation's production if not otherwise tied-in. Certain oil and natural gas producing areas are located in areas that are inaccessible other than during the winter months because the ground surrounding the sites in these areas consists of muskeg. In addition, extreme cold weather, heavy snowfall and heavy rainfall may restrict the Corporation's ability to access its

## RISK FACTORS (CONTINUED)

properties, cause operational difficulties including damage to machinery or contribute to personnel injury because of dangerous working conditions.

### Indigenous Claims

*Indigenous claims may affect the Corporation.*

Indigenous peoples have claimed Indigenous rights and title in portions of Western Canada. The Corporation is not aware that any claims have been made in respect of its properties and assets. However, if a claim arose and was successful, such claim may have a material adverse effect on the Corporation's business, financial condition, results of operations and prospects. In addition, the process of addressing such claims, regardless of the outcome, is expensive and time consuming and could result in delays in the construction of infrastructure systems and facilities which could have a material adverse effect on the Corporation's business and financial results.

### Dividends

*The Corporation does not pay dividends and there is no assurance that it will do so in the future.*

The Corporation has not paid any dividends on its outstanding shares. The amount of future cash dividends paid by the Corporation, if any, will be subject to the discretion of the Board of Directors of the Corporation and will depend on a variety of factors and conditions existing from time to time, including fluctuations in commodity prices, production levels, capital expenditure requirements, debt service requirements, operating costs, royalty burdens, foreign exchange rates and the satisfaction of the liquidity and solvency tests imposed by applicable corporate law for the declaration and payment of dividends. See "Dividend Policy".

### Expansion into New Activities

*Expanding the Corporation's business exposes it to new risks and uncertainties.*

The operations and expertise of the Corporation's management are currently focused primarily on oil and gas production, exploration and development in the Western Canada Sedimentary Basin. In the future the Corporation may acquire or move into new industry related activities or new geographical areas, may acquire different energy related assets and as a result may face unexpected risks or alternatively, significantly increase the Corporation's exposure to one or more existing risk factors, which may in turn result in the Corporation's future operational and financial conditions being adversely affected.

## ADDITIONAL INFORMATION

Additional information relating to the Corporation can be found on SEDAR at [www.sedar.com](http://www.sedar.com) and the Corporation's website at [www.advantageog.com](http://www.advantageog.com).

Additional information, including directors' and officers' remuneration and indebtedness, principal holders of Common Shares and securities authorized for issuance under equity compensation plans, will be contained in the Corporation's Information Circular for the most recent annual meeting of shareholders that involved the election of directors of Advantage. Additional financial information is provided for in the Corporation's Consolidated financial statements and management's discussion and analysis for the year ended December 31, 2019.

## SCHEDULE "A"

### REPORT OF MANAGEMENT AND DIRECTORS ON OIL AND GAS DISCLOSURE (FORM 51-101F3)

#### Report of Management and Directors on Reserves Data and Other Information

Management of Advantage Oil & Gas Ltd. (the "**Company**") are responsible for the preparation and disclosure of information with respect to the Company's oil and gas activities in accordance with securities regulatory requirements. This information includes reserves data.

An independent qualified reserves evaluator has evaluated the Company's reserves data. The report of the independent qualified reserves evaluator is presented below.

The Reserves Committee of the board of directors of the Company has:

- (a) reviewed the Company's procedures for providing information to the independent qualified reserves evaluator;
- (b) met with the independent qualified reserves evaluator to determine whether any restrictions affected the ability of the independent qualified reserves evaluator to report without reservation; and
- (c) reviewed the reserves data with management and the independent qualified reserves evaluator.

The Reserves Committee of the board of directors has reviewed the Company's procedures for assembling and reporting other information associated with oil and gas activities and has reviewed that information with management. The board of directors has, on the recommendation of the Reserves Committee, approved:

- (a) the content and filing with securities regulatory authorities of Form 51-101F1 containing reserves data and other oil and gas information;
- (b) the filing of Form 51-101F2 which is the report of the independent qualified reserves evaluator on the reserves data, contingent resources data, or prospective resources data; and
- (c) the content and filing of this report.

Because the reserves data are based on judgements regarding future events, actual results will vary and the variations may be material.

(signed) "*Andy Mah*"  
Andy Mah  
Chief Executive Officer

(signed) "*Michael Belenkie*"  
Michael Belenkie  
President & Chief Operating Officer

(signed) "*Ronald A. McIntosh*"  
Ronald A. McIntosh  
Director

(signed) "*Stephen Balog*"  
Stephen Balog  
Director

Dated the 27<sup>th</sup> day of February, 2020

## SCHEDULE "B"

### REPORT ON RESERVES DATA BY INDEPENDENT QUALIFIED RESERVES EVALUATOR OR AUDITOR (FORM 51-101F2)

#### Report on Reserves Data by Independent Qualified Reserves Evaluator or Auditor

To the board of directors of Advantage Oil & Gas Ltd. (the "**Company**"):

1. We have evaluated the Company's reserves data as at December 31, 2019. The reserves data are estimates of proved reserves and probable reserves and related future net revenue as at December 31, 2019, estimated using forecast prices and costs.
2. The reserves data are the responsibility of the Company's management. Our responsibility is to express an opinion on the reserves data based on our evaluation.
3. We carried out our evaluation in accordance with standards set out in the Canadian Oil and Gas Evaluation Handbook as amended from time to time (the "**COGE Handbook**") maintained by the Society of Petroleum Evaluation Engineers (Calgary Chapter).
4. Those standards require that we plan and perform an evaluation to obtain reasonable assurance as to whether the reserves data are free of material misstatement. An evaluation also includes assessing whether the reserves data are in accordance with principles and definitions presented in the COGE Handbook.
5. The following table shows the net present value of future net revenue (before deduction of income taxes) attributed to proved plus probable reserves, estimated using forecast prices and costs and calculated using a discount rate of 10 percent, included in the reserves data of the Company evaluated for the year ended December 31, 2019, and identifies the respective portions thereof that we have evaluated and reported on to the Company's board of directors:

| Independent<br>Qualified<br>Reserves<br>Evaluator or<br>Auditor | Effective<br>Date of<br>Evaluation<br>Report | Location of<br>Reserves<br>(Country or<br>Foreign<br>Geographic<br>Area) | Net Present Value of Future Net Revenue<br>(before income taxes, 10% discount rate) |                     |                   |                     |
|-----------------------------------------------------------------|----------------------------------------------|--------------------------------------------------------------------------|-------------------------------------------------------------------------------------|---------------------|-------------------|---------------------|
|                                                                 |                                              |                                                                          | Audited<br>(M\$)                                                                    | Evaluated<br>(M\$)  | Reviewed<br>(M\$) | Total<br>(M\$)      |
| Sproule Associates<br>Limited                                   | December 31,<br>2019                         | Canada                                                                   | \$ -                                                                                | \$ 2,205,731        | \$ -              | \$ 2,205,731        |
| <b>Total</b>                                                    |                                              |                                                                          | <b>\$ -</b>                                                                         | <b>\$ 2,205,731</b> | <b>\$ -</b>       | <b>\$ 2,205,731</b> |

6. In our opinion, the reserves data respectively evaluated by us have, in all material respects, been determined and are in accordance with the COGE Handbook, consistently applied. We express no opinion on the reserves data that we reviewed but did not audit or evaluate.
7. We have no responsibility to update our reports referred to in paragraph 5 for events and circumstances occurring after the effective date of our reports.
8. Because the reserves data are based on judgements regarding future events, actual results will vary and the variations may be material.

EXECUTED as to our report referred to above:

Sproule Associates Limited  
Calgary, Alberta, Canada  
January 30, 2020

Original Signed by Alec Kovaltchouk, P. Geo.  
Alec Kovaltchouk, P. Geo.  
Vice-President, Geosciences

Original Signed by Cameron P. Six, P. Eng.  
Cameron P. Six, P. Eng.  
Chief Operating Officer and Director

Original Signed by Brent A. Hawkwood, C.E.Ts.  
Brent A. Hawkwood, P. Eng.  
Senior Technologist