



GIBSON ENERGY

# CONDENSED CONSOLIDATED FINANCIAL STATEMENTS

MARCH 31, 2022 AND 2021

TSX:GEI



Condensed Consolidated Balance Sheets (unaudited)  
(Amounts in thousands of Canadian dollars, except per share amounts)

|                                          | Note | March 31,<br>2022 | December 31,<br>2021 |
|------------------------------------------|------|-------------------|----------------------|
| <b>Assets</b>                            |      |                   |                      |
| <b>Current assets</b>                    |      |                   |                      |
| Cash and cash equivalents                |      | 54,129            | 62,688               |
| Trade and other receivables              |      | 818,217           | 667,588              |
| Inventories                              | 4    | 298,149           | 255,131              |
| Income taxes receivable                  |      | 1,637             | 4,809                |
| Prepaid and other assets                 |      | 6,339             | 7,340                |
| Net investment in finance leases         |      | 7,804             | 8,883                |
|                                          |      | 1,186,275         | 1,006,439            |
| <b>Non-current assets</b>                |      |                   |                      |
| Property, plant and equipment            | 5    | 1,592,660         | 1,612,636            |
| Right-of-use assets                      | 6    | 48,061            | 52,582               |
| Long-term prepaid and other assets       |      | 2,088             | 2,065                |
| Net investment in finance leases         |      | 162,264           | 163,687              |
| Investment in equity accounted investees | 7    | 167,916           | 172,715              |
| Deferred income tax assets               |      | 28,790            | 27,406               |
| Intangible assets                        |      | 34,600            | 34,355               |
| Goodwill                                 |      | 359,445           | 359,875              |
|                                          |      | 2,395,824         | 2,425,321            |
| <b>Total assets</b>                      |      | <b>3,582,099</b>  | <b>3,431,760</b>     |
| <b>Liabilities and equity</b>            |      |                   |                      |
| <b>Current liabilities</b>               |      |                   |                      |
| Trade payables and accrued charges       |      | 1,043,737         | 683,708              |
| Dividends payable                        |      | 54,575            | 51,319               |
| Contract liabilities                     |      | 26,003            | 31,733               |
| Lease liabilities                        | 9    | 31,400            | 29,748               |
|                                          |      | 1,155,715         | 796,508              |
| <b>Non-current liabilities</b>           |      |                   |                      |
| Long-term debt                           | 8    | 1,480,033         | 1,660,609            |
| Lease liabilities                        | 9    | 42,037            | 52,031               |
| Provisions                               | 10   | 158,750           | 180,270              |
| Other long-term liabilities              |      | 4,094             | 4,061                |
| Deferred income tax liabilities          |      | 101,766           | 94,155               |
|                                          |      | 1,786,680         | 1,991,126            |
| <b>Total liabilities</b>                 |      | <b>2,942,395</b>  | <b>2,787,634</b>     |
| <b>Equity</b>                            |      |                   |                      |
| Share capital                            | 11   | 2,022,267         | 1,997,255            |
| Contributed surplus                      |      | 51,980            | 66,002               |
| Accumulated other comprehensive income   |      | 20,287            | 24,310               |
| Deficit                                  |      | (1,454,830)       | (1,443,441)          |
|                                          |      | 639,704           | 644,126              |
| <b>Total liabilities and equity</b>      |      | <b>3,582,099</b>  | <b>3,431,760</b>     |

See accompanying notes to the condensed consolidated financial statements

Condensed Consolidated Statements of Operations (unaudited)  
(Amounts in thousands of Canadian dollars, except per share amounts)

|                                     |      | Three months ended March 31, |           |
|-------------------------------------|------|------------------------------|-----------|
|                                     | Note | 2022                         | 2021      |
| Revenue                             | 13   | 2,688,452                    | 1,609,732 |
| Cost of sales                       | 7    | 2,592,955                    | 1,537,132 |
| <b>Gross profit</b>                 |      | 95,497                       | 72,600    |
| General and administrative expenses |      | 17,261                       | 19,940    |
| Other operating income, net         |      | (4,657)                      | (3,189)   |
| <b>Operating income</b>             |      | 82,893                       | 55,849    |
| Finance costs, net                  | 8    | 14,921                       | 14,988    |
| <b>Income before income taxes</b>   |      | 67,972                       | 40,861    |
| Income tax expense                  | 12   | 16,002                       | 8,084     |
| <b>Net income</b>                   |      | 51,970                       | 32,777    |
| <b>Earnings per share</b>           | 11   |                              |           |
| Basic earnings per share            |      | 0.35                         | 0.22      |
| Diluted earnings per share          |      | 0.35                         | 0.22      |

See accompanying notes to the condensed consolidated financial statements

Condensed Consolidated Statements of Comprehensive Income (unaudited)  
(Amounts in thousands of Canadian dollars, except per share amounts)

|                                                                               | Three months ended March 31, |         |
|-------------------------------------------------------------------------------|------------------------------|---------|
|                                                                               | 2022                         | 2021    |
| <b>Net Income</b>                                                             | 51,970                       | 32,777  |
| <b>Other comprehensive loss</b>                                               |                              |         |
| <i>Items that may be reclassified subsequently to statement of operations</i> |                              |         |
| Exchange differences from translating foreign operations                      | (4,023)                      | (3,997) |
| <b>Other comprehensive loss, net of tax</b>                                   | (4,023)                      | (3,997) |
| <b>Comprehensive income</b>                                                   | 47,947                       | 28,780  |

See accompanying notes to the condensed consolidated financial statements

Condensed Consolidated Statements of Changes in Equity (unaudited)  
(Amounts in thousands of Canadian dollars, except per share amounts)

|                                                                     | Share<br>capital | Contributed<br>surplus | Accumulated<br>other<br>comprehensive<br>income (loss) | Deficit     | Total<br>Equity |
|---------------------------------------------------------------------|------------------|------------------------|--------------------------------------------------------|-------------|-----------------|
| <b>Balance – January 1, 2021</b>                                    | 1,977,104        | 61,820                 | 24,066                                                 | (1,383,340) | 679,650         |
| Net income                                                          | -                | -                      | -                                                      | 32,777      | 32,777          |
| Other comprehensive loss, net of tax                                | -                | -                      | (3,997)                                                | -           | (3,997)         |
| Comprehensive (loss) income                                         | -                | -                      | (3,997)                                                | 32,777      | 28,780          |
| Share based compensation                                            | -                | 8,328                  | -                                                      | -           | 8,328           |
| Tax effect of equity settled awards                                 | 1,144            | (170)                  | -                                                      | -           | 974             |
| Proceeds from exercise of stock options                             | 58               | -                      | -                                                      | -           | 58              |
| Reclassification of contributed surplus                             | 15,626           | (15,626)               | -                                                      | -           | -               |
| Dividends on common shares (\$0.35 per common share)                | -                | -                      | -                                                      | (51,266)    | (51,266)        |
| <b>Balance – March 31, 2021</b>                                     | 1,993,932        | 54,352                 | 20,069                                                 | (1,401,829) | 666,524         |
| <b>Balance – January 1, 2022</b>                                    | 1,997,255        | 66,002                 | 24,310                                                 | (1,443,441) | 644,126         |
| Net income                                                          | -                | -                      | -                                                      | 51,970      | 51,970          |
| Other comprehensive loss, net of tax                                | -                | -                      | (4,023)                                                | -           | (4,023)         |
| Comprehensive (loss) income                                         | -                | -                      | (4,023)                                                | 51,970      | 47,947          |
| Share based compensation                                            | -                | 5,518                  | -                                                      | -           | 5,518           |
| Tax effect of equity settled awards                                 | 632              | 454                    | -                                                      | -           | 1,086           |
| Proceeds from exercise of stock options                             | 14,957           | -                      | -                                                      | -           | 14,957          |
| Reclassification of contributed surplus                             | 19,994           | (19,994)               | -                                                      | -           | -               |
| Dividends on common shares (\$0.37 per common share)                | -                | -                      | -                                                      | (54,575)    | (54,575)        |
| Repurchase of common shares under normal course issuer bid ("NCIB") | (10,571)         | -                      | -                                                      | (8,784)     | (19,355)        |
| <b>Balance – March 31, 2022</b>                                     | 2,022,267        | 51,980                 | 20,287                                                 | (1,454,830) | 639,704         |

See accompanying notes to the condensed consolidated financial statements

Condensed Consolidated Statements of Cash Flows (unaudited)  
(Amounts in thousands of Canadian dollars, except per share amounts)

|                                                                      |      | Three months ended March 31, |                 |
|----------------------------------------------------------------------|------|------------------------------|-----------------|
|                                                                      | Note | 2022                         | 2021            |
| <b>Cash flows from operating activities</b>                          |      |                              |                 |
| Net income                                                           |      | 51,970                       | 32,777          |
| Adjustments                                                          | 16   | 63,113                       | 65,781          |
| Changes in items of working capital                                  | 16   | 196,543                      | (43,732)        |
| Income tax payment, net                                              | 16   | (5,890)                      | (11,249)        |
| <b>Net cash inflow from operating activities</b>                     |      | <b>305,736</b>               | <b>43,577</b>   |
| <b>Cash flows from investing activities</b>                          |      |                              |                 |
| Purchase of property, plant and equipment and intangible assets      | 5    | (55,923)                     | (24,201)        |
| Investment in equity accounted investees                             | 7    | -                            | (12,605)        |
| Proceeds from sale of assets                                         |      | 8,072                        | 17,017          |
| <b>Net cash outflow from investing activities</b>                    |      | <b>(47,851)</b>              | <b>(19,789)</b> |
| <b>Cash flows from financing activities</b>                          |      |                              |                 |
| Payment of shareholder dividends                                     |      | (51,319)                     | (49,494)        |
| Interest paid, net                                                   |      | (18,863)                     | (18,773)        |
| Proceeds from exercise of stock options                              |      | 14,957                       | 58              |
| Payment of debt issuance cost relating to prior period debt issuance |      | -                            | (317)           |
| Finance lease payments                                               | 9    | (10,596)                     | (10,700)        |
| (Repayment) draws of credit facility, net                            | 8    | (180,864)                    | 57,716          |
| Purchase of shares under normal course issuer bid                    | 11   | (19,355)                     | -               |
| <b>Net cash outflow from financing activities</b>                    |      | <b>(266,040)</b>             | <b>(21,510)</b> |
| <b>Net (decrease) increase in cash and cash equivalents</b>          |      | <b>(8,155)</b>               | <b>2,278</b>    |
| Effect of exchange rate on cash and cash equivalents                 |      | (404)                        | (225)           |
| Cash and cash equivalents – beginning of year                        |      | 62,688                       | 53,676          |
| <b>Cash and cash equivalents – end of quarter</b>                    |      | <b>54,129</b>                | <b>55,729</b>   |

See accompanying notes to the condensed consolidated financial statements

See note 16 for supplemental disclosures

## Note 1 Description of Business and Segmented Disclosure

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Gibson Energy Inc. (the "Company") was incorporated pursuant to the Business Corporations Act (Alberta) on April 11, 2011. The Company is incorporated in Alberta and domiciled in Canada. The address of the Company's principal place of business is 1700, 440 Second Avenue S.W., Calgary, Alberta, Canada. The Company's common shares are traded on the Toronto Stock Exchange under the symbol "GEI".

Gibson is a liquids Infrastructure company with our principal businesses consisting of storage, optimization, processing, and gathering of crude oil and refined products.

The Company's reportable segments are:

**Infrastructure**, which includes a network of oil infrastructure assets that include oil terminals, rail loading and unloading facilities, gathering pipelines, a crude oil processing facility, and other small terminals. The primary facilities within this segment include the Hardisty and Edmonton Terminals, which are the principal hubs for aggregating and exporting oil and refined products out of the Western Canadian Sedimentary Basin; gathering pipelines, which are connected to the Hardisty Terminal; an infrastructure position located in the United States ("U.S."); and a crude oil processing facility in Moose Jaw, Saskatchewan (the "Moose Jaw Facility"). The Infrastructure segment also includes the Company's share of equity pickup from equity accounted investees. The Moose Jaw Facility is impacted by maintenance turnarounds typically occurring within the spring every few years.

**Marketing**, which is involved in the purchasing, selling, storing and optimizing of hydrocarbon products as part of supplying the Moose Jaw Facility and marketing its refined products as well as helping to drive volumes through the Company's key infrastructure assets. The Marketing segment also engages in optimization opportunities which are typically location, quality and time-based. The hydrocarbon products include crude oil, natural gas liquids, and road asphalt, roofing flux, frac oils, light and heavy straight run distillates, combined vacuum gas oil and an oil-based mud product. The Marketing segment sources the majority of its hydrocarbon products from Western Canada as well as the Permian basin and markets those products throughout Canada and the U.S. The Moose Jaw Facility business is impacted by certain seasonality of operations specific to the oil and gas industry and asphalt product demand.

This reporting structure provides a direct connection between the Company's operations, the services it provides to customers and the ongoing strategic direction of the Company. These reportable segments of the Company have been derived because they are the segments: (a) that engage in business activities from which revenues are earned and expenses are incurred; (b) whose operating results are regularly reviewed by the Company's chief operating decision maker to make decisions about resources to be allocated to each segment and assess its performance; and (c) for which discrete financial information is available. The Company has aggregated certain operating segments into the above noted reportable segments through examination of the Company's performance which is based on the similarity of the goods and services provided and economic characteristics exhibited by these operating segments.

Accounting policies used for segment reporting are consistent with the accounting policies used for the preparation of the Company's consolidated financial statements. Inter-segmental transactions are eliminated upon consolidation and the Company does not recognize margins on inter-segmental transactions.

Notes to Condensed Consolidated Financial Statements (unaudited)  
(Amounts in thousands of Canadian dollars, except per share amounts)

**a) Statement of operations**

| Three months ended March 31, 2022                            | Infrastructure | Marketing | Total     |
|--------------------------------------------------------------|----------------|-----------|-----------|
| Revenue                                                      |                |           |           |
| External                                                     | 78,625         | 2,609,827 | 2,688,452 |
| Inter-segmental                                              | 50,458         | 41,092    | 91,550    |
| External and inter-segmental                                 | 129,083        | 2,650,919 | 2,780,002 |
| Segment profit                                               | 106,977        | 30,648    | 137,625   |
| Corporate and other reconciling items:                       |                |           |           |
| Depreciation and impairment of property, plant and equipment |                |           | 30,108    |
| Depreciation of right-of-use assets                          |                |           | 6,410     |
| Amortization of intangible assets                            |                |           | 1,921     |
| General and administrative                                   |                |           | 8,936     |
| Stock based compensation                                     |                |           | 6,155     |
| Corporate foreign exchange loss                              |                |           | 1,202     |
| Interest expense, net                                        |                |           | 14,921    |
| Net income before income tax                                 |                |           | 67,972    |
| Income tax expense                                           |                |           | 16,002    |
| Net income                                                   |                |           | 51,970    |

**Statement of operations**

| Three months ended March 31, 2021                            | Infrastructure | Marketing | Total     |
|--------------------------------------------------------------|----------------|-----------|-----------|
| Revenue                                                      |                |           |           |
| External                                                     | 78,714         | 1,531,018 | 1,609,732 |
| Inter-segmental                                              | 45,089         | 16,379    | 61,468    |
| External and inter-segmental                                 | 123,803        | 1,547,397 | 1,671,200 |
| Segment profit                                               | 108,275        | 6,834     | 115,109   |
| Corporate and other reconciling items:                       |                |           |           |
| Depreciation and impairment of property, plant and equipment |                |           | 31,201    |
| Depreciation of right-of-use assets                          |                |           | 8,061     |
| Amortization of intangible assets                            |                |           | 2,022     |
| General and administrative                                   |                |           | 8,732     |
| Stock based compensation                                     |                |           | 8,952     |
| Corporate foreign exchange loss                              |                |           | 292       |
| Interest expense, net                                        |                |           | 14,988    |
| Net income before income tax                                 |                |           | 40,861    |
| Income tax expense                                           |                |           | 8,084     |
| Net income                                                   |                |           | 32,777    |



Notes to Condensed Consolidated Financial Statements (unaudited)  
(Amounts in thousands of Canadian dollars, except per share amounts)

The breakdown of additions to property, plant and equipment, investment in equity accounted investees and intangible assets by reportable segment, as well as revenue generated from customers in the U.S. are as follows:

| Additions      | Three months ended March 31, |        |
|----------------|------------------------------|--------|
|                | 2022                         | 2021   |
| Infrastructure | 29,980                       | 29,707 |
| Marketing      | 5,361                        | 132    |
| Corporate      | 2,655                        | 1,063  |
|                | 37,996                       | 30,902 |

**b) Geographic Data**

Based on the location of the end user, approximately \$446.2 million and \$399.0 million of revenue was from customers in the U.S. for the three months ended March 31, 2022 and 2021, respectively.

The Company's non-current assets, excluding investment in finance leases, investment in equity accounted investees and deferred tax assets are primarily concentrated in Canada with \$207.8 million and \$203.7 million in the U.S. as at March 31, 2022 and 2021, respectively.

**Note 2 Basis of Preparation**

These condensed consolidated financial statements have been prepared in compliance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board, as set out in IAS 34, "Interim Financial Reporting".

These condensed consolidated financial statements are presented in Canadian dollars, the Company's functional currency, and all values are rounded to the nearest thousands of dollars, except where indicated otherwise. All references to \$ are to Canadian dollars and references to US\$ are to U.S. dollars. These statements do not include all disclosures required for the annual consolidated financial statements and should be read in conjunction with the annual consolidated financial statements for the year ended December 31, 2021.

These condensed consolidated financial statements were approved for issuance by the Company's board of directors ("Board") on May 2, 2022.

**Note 3 Changes in Accounting Policies and Disclosures**

New interpretations and amended standards adopted by the Company:

The Company adopted the following new and revised standards, along with any consequential amendments. These changes were made in accordance with applicable transitional provisions and did not have a material impact on the condensed consolidated financial statements.

- The annual improvements process addresses issues in the 2018-2021 reporting cycles including changes to IFRS 9, Financial Instruments, IFRS 1, First Time Adoption of IFRS, IFRS 16, Leases, and IAS 41, Biological Assets. These improvements are effective for periods beginning on or after January 1, 2022;
- IAS 37 – Provisions ("IAS 37"), has been amended to clarify (i) the meaning of "costs to fulfil a contract", and (ii) that, before a separate provision for an onerous contract is established, an entity recognizes any impairment loss that has occurred on assets used in fulfilling the contract, rather than on assets dedicated to that contract. These amendments are effective for periods beginning on or after January 1, 2022; and
- IAS 16 – Property, Plant and Equipment ("IAS 16"), has been amended to (i) prohibit an entity from deducting from the cost of an item of PP&E any proceeds received from selling items produced while the entity is preparing the asset for its intended use (for example, the proceeds from selling samples produced when testing a machine to see if it is functioning properly), (ii) clarify that an entity is "testing whether the asset is functioning properly" when it assesses the technical and physical performance of the asset, and (iii) require certain related disclosures. These improvements are effective for periods beginning on or after January 1, 2022.

Notes to Condensed Consolidated Financial Statements (unaudited)  
(Amounts in thousands of Canadian dollars, except per share amounts)

New and amended standards and interpretations issued but not yet adopted:

The Company has assessed the impact of the following amendments to the standards and interpretations applicable for future periods and do not expect these to have a material impact on the Company's consolidated financial statements at the adoption date:

- IAS 1 – Presentation of Financial Statements ("IAS 1"), has been amended to clarify how to classify debt and other liabilities as either current or non-current. The amendment to IAS 1 is effective for the years beginning on or after January 1, 2023;
- IAS 12 – Income Taxes ("IAS 12"), has been amended to recognize deferred tax on particular transactions that, on initial recognition, give rise to equal amounts of taxable and deductible temporary differences. These amendments are effective for periods beginning on or after January 1, 2023.

**Note 4 Inventories**

|                                            | March 31,<br>2022 | December 31,<br>2021 |
|--------------------------------------------|-------------------|----------------------|
| Crude oil, natural gas liquids and diluent | 217,491           | 194,511              |
| Asphalt                                    | 69,250            | 48,518               |
| Wellsite fluids and distillate             | 11,408            | 12,102               |
|                                            | 298,149           | 255,131              |

The cost of the inventory sold included in cost of sales was \$2,522 million and \$1,476 million for the three months ended March 31, 2022 and 2021, respectively.

**Note 5 Property, Plant and Equipment**

|                                       | Land and<br>Buildings | Pipelines<br>and<br>Connections | Tanks          | Plant,<br>Equipment<br>and Other | Work in<br>Progress | Total            |
|---------------------------------------|-----------------------|---------------------------------|----------------|----------------------------------|---------------------|------------------|
| <b>Cost:</b>                          |                       |                                 |                |                                  |                     |                  |
| At January 1, 2022                    | 134,335               | 494,245                         | 823,434        | 911,950                          | 136,399             | 2,500,363        |
| Additions and adjustments             | 181                   | 8,743                           | 3,607          | 5,191                            | 18,293              | 36,015           |
| Disposals                             | (1,764)               | -                               | (25)           | (23,739)                         | -                   | (25,528)         |
| Reclassifications                     | 17,710                | 6,307                           | (2,512)        | (21,505)                         | -                   | -                |
| Change in decommissioning provision   | (136)                 | (1,933)                         | (13,262)       | (5,415)                          | -                   | (20,746)         |
| Effect of movements in exchange rates | (89)                  | (1,264)                         | (248)          | (687)                            | (502)               | (2,790)          |
| <b>At March 31, 2022</b>              | <b>150,237</b>        | <b>506,098</b>                  | <b>810,994</b> | <b>865,795</b>                   | <b>154,190</b>      | <b>2,487,314</b> |

Notes to Condensed Consolidated Financial Statements (unaudited)  
(Amounts in thousands of Canadian dollars, except per share amounts)

|                                                 | Land and<br>Buildings | Pipelines<br>and<br>Connection | Tanks          | Plant,<br>Equipment<br>and Other | Work in<br>Progress | Total          |
|-------------------------------------------------|-----------------------|--------------------------------|----------------|----------------------------------|---------------------|----------------|
| <b>Accumulated depreciation and impairment:</b> |                       |                                |                |                                  |                     |                |
| At January 1, 2022                              | 35,200                | 151,747                        | 219,540        | 481,240                          | -                   | 887,727        |
| Depreciation and adjustments                    | 1,426                 | 5,757                          | 7,242          | 15,684                           | -                   | 30,109         |
| Disposals                                       | (470)                 | -                              | (25)           | (22,181)                         | -                   | (22,676)       |
| Reclassifications                               | 15,052                | 3,156                          | (1,904)        | (16,304)                         | -                   | -              |
| Effect of movements in exchange rates           | (15)                  | (139)                          | (70)           | (282)                            | -                   | (506)          |
| <b>At March 31, 2022</b>                        | <b>51,193</b>         | <b>160,521</b>                 | <b>224,783</b> | <b>458,157</b>                   | <b>-</b>            | <b>894,654</b> |
| <b>Carrying amounts:</b>                        |                       |                                |                |                                  |                     |                |
| At January 1, 2022                              | 99,135                | 342,498                        | 603,894        | 430,710                          | 136,399             | 1,612,636      |
| At March 31, 2022                               | 99,044                | 345,577                        | 586,211        | 407,638                          | 154,190             | 1,592,660      |

Additions to property, plant and equipment include the capitalization of interest of \$0.5 million and \$0.1 million for the three months ended March 31, 2022 and 2021, respectively. During the three months ended March 31, 2022 the Company disposed of select non-core assets. Amounts in relation to infrastructure assets are under operating lease arrangements.

**Note 6 Right-of-use Assets**

|                                                 | Buildings     | Rail Cars     | Surface Leases<br>and Other | Total          |
|-------------------------------------------------|---------------|---------------|-----------------------------|----------------|
| <b>Cost:</b>                                    |               |               |                             |                |
| At January 1, 2022                              | 44,749        | 100,810       | 6,059                       | 151,618        |
| Additions and adjustments                       | 35            | 1,777         | 66                          | 1,878          |
| Disposals                                       | (490)         | (5,622)       | -                           | (6,112)        |
| Effect of movements in exchange rates           | (14)          | -             | (24)                        | (38)           |
| <b>At March 31, 2022</b>                        | <b>44,280</b> | <b>96,965</b> | <b>6,101</b>                | <b>147,346</b> |
| <b>Accumulated depreciation and impairment:</b> |               |               |                             |                |
| At January 1, 2022                              | 20,322        | 74,741        | 3,973                       | 99,036         |
| Depreciation and adjustments                    | 1,186         | 4,296         | 821                         | 6,303          |
| Disposals                                       | (464)         | (5,622)       | -                           | (6,086)        |
| Effect of movements in exchange rates           | 11            | -             | 21                          | 32             |
| <b>At March 31, 2022</b>                        | <b>21,055</b> | <b>73,415</b> | <b>4,815</b>                | <b>99,285</b>  |
| <b>Carrying amounts:</b>                        |               |               |                             |                |
| At January 1, 2022                              | 24,427        | 26,069        | 2,086                       | 52,582         |
| At March 31, 2022                               | 23,225        | 23,550        | 1,286                       | 48,061         |

## Note 7 Investment in Equity Accounted Investees

|                                                        | Ownership % | Share of profit (loss),<br>for the period ended |                   | Investment in equity<br>accounted investees at |                  |
|--------------------------------------------------------|-------------|-------------------------------------------------|-------------------|------------------------------------------------|------------------|
|                                                        |             | March 31,<br>2022                               | March 31,<br>2021 | March 31,<br>2022                              | December<br>2021 |
| Hardisty Energy Terminal Limited Partnership ("HET")   | 50%         | 3,848                                           | (25)              | 147,111                                        | 151,378          |
| Zenith Energy Terminals Joliet Holdings LLC ("Zenith") | 36%         | (245)                                           | (18)              | 20,805                                         | 21,337           |
|                                                        |             | 3,603                                           | (43)              | 167,916                                        | 172,715          |

The Company, as the operator, holds a 50 percent interest in HET, operating a Diluent Recovery Unit ("DRU") adjacent to the Company's Hardisty Terminal. The Company also holds 36% interest in Zenith which owns and operates a crude-by-rail and storage terminal and a pipeline connection to a common carrier crude oil pipeline in Joliet, Illinois.

The Company's share of profit or loss from these investments is included within the Infrastructure segments profit, and within cost of sales on the condensed consolidated statement of operations.

## Note 8 Long-Term Debt

|                                                 | Coupon<br>Rate | Maturity | March 31,<br>2022 | December 31,<br>2021 |
|-------------------------------------------------|----------------|----------|-------------------|----------------------|
| Unsecured revolving credit facility             | floating       | 2026     | 89,136            | 270,000              |
| Senior unsecured notes                          | 2.45%          | 2025     | 325,000           | 325,000              |
| Senior unsecured notes                          | 2.85%          | 2027     | 325,000           | 325,000              |
| Senior unsecured notes                          | 3.60%          | 2029     | 500,000           | 500,000              |
| Unsecured hybrid notes                          | 5.25%          | 2080     | 250,000           | 250,000              |
| Unamortized issue discount and debt issue costs |                |          | (9,103)           | (9,391)              |
|                                                 |                |          | 1,480,033         | 1,660,609            |

The Company had \$89.1 million drawn on its \$750.0 million unsecured revolving credit facility as of March 31, 2022 (December 31, 2021 – \$270 million). In addition, the Company has two bilateral demand facilities, which are available for use for general corporate purposes or letters of credit, totaling \$150.0 million under which it had issued letters of credit totaling \$34.9 million as at March 31, 2022 (December 31, 2021 – \$35.0 million).

The Company is required to meet certain specific and customary affirmative and negative financial covenants under various debt agreements. As at March 31, 2022, the Company was in compliance with all of its covenants.

The components of finance costs are as follows:

|                                 | Note | Three months ended March 31, |        |
|---------------------------------|------|------------------------------|--------|
|                                 |      | 2022                         | 2021   |
| Interest expense                |      | 14,677                       | 14,127 |
| Capitalized interest            |      | (500)                        | (148)  |
| Interest expense, finance lease | 9    | 755                          | 1,011  |
| Interest income                 |      | (11)                         | (2)    |
|                                 |      | 14,921                       | 14,988 |

## Note 9 Lease Liabilities

|                                              | March<br>2022 |
|----------------------------------------------|---------------|
| <b>Opening balance</b>                       | 81,779        |
| Additions                                    | 1,906         |
| Interest expense                             | 755           |
| Lease payments                               | (10,596)      |
| Effect of movements in exchange rates        | (407)         |
| <b>Closing balance</b>                       | 73,437        |
| Less: current portion                        | 31,400        |
| <b>Closing balance – non-current portion</b> | 42,037        |

The Company incurs lease payments related to rail cars, head office facilities, vehicles, and surface leases. Leases are entered into and exited in coordination with specific business requirements which includes the assessment of the appropriate durations for the related leased assets. The Company recognised liabilities in relation to lease arrangements measured at the present value of the remaining lease payments at March 31, 2022 at a weighted average borrowing rate of 4.4% (December 31, 2021 – 4.4%).

## Note 10 Provisions

The aggregate carrying amounts of the obligation associated with decommissioning and site restoration on the retirement of assets and environmental costs are as follows:

|                                       | Note | March 31,<br>2022 | December 31,<br>2021 |
|---------------------------------------|------|-------------------|----------------------|
| <b>Opening balance</b>                |      | 180,270           | 236,952              |
| Settlements                           |      | (639)             | (4,135)              |
| Additions                             |      | 481               | 4,979                |
| Disposals                             |      | -                 | (139)                |
| Change in estimated future cash flows |      | -                 | (34,478)             |
| Change in discount rate               | 5    | (22,006)          | (26,118)             |
| Unwind of discount                    |      | 771               | 3,284                |
| Effect of movements in exchange rates |      | (127)             | (75)                 |
| <b>Closing balance</b>                |      | 158,750           | 180,270              |

The Company applied a risk-free rate of 2.4% (December 31, 2021 – 1.7%) to estimate the present value of the decommissioning and site restoration provisions. The change in the risk-free rate primarily results in an adjustment in cost to the corresponding assets.

## Note 11 Share Capital and Share Based Compensation

### Common Shares – Issued and Outstanding

|                                                                                            | Number of<br>Common<br>Shares | Amount    |
|--------------------------------------------------------------------------------------------|-------------------------------|-----------|
| <b>At January 1, 2022</b>                                                                  | 146,627,082                   | 1,997,255 |
| Issuance in connection with the exercise of stock options                                  | 813,802                       | 14,957    |
| Tax effect of equity settled awards                                                        | -                             | 632       |
| Reclassification of contributed surplus on issuance of awards under equity incentive plans | 834,243                       | 19,994    |
| Purchased common shares under NCIB                                                         | (776,100)                     | (10,571)  |
| <b>At March 31, 2022</b>                                                                   | 147,499,027                   | 2,022,267 |

A dividend of \$0.37 per share, declared on February 22, 2022, was paid on April 14, 2022.

Under the NCIB the Company is permitted to purchase for cancellation up to 10% or 11,765,180 common shares through August 31, 2022 in accordance with the applicable rules and policies of the TSX and applicable securities laws. For the three months ended March 31, 2022 the Company purchased 776,100 common shares at a weighted average price of \$24.94 per common share for a total cost of \$19.4 million. Retained earnings was reduced by \$8.8 million, representing the excess of the purchase price of common shares over their average carrying value.

### Share Based Compensation

A summary activity under the equity incentive plan is as follows:

|                                          | Number of<br>shares | Weighted<br>Average<br>Exercise price<br>(in dollars) | Restricted<br>Share Units | Performance<br>Share Units | Deferred<br>Share Units |
|------------------------------------------|---------------------|-------------------------------------------------------|---------------------------|----------------------------|-------------------------|
|                                          | Stock Options       |                                                       | Number of Shares          |                            |                         |
| <b>At January 1, 2022</b>                | 1,808,996           | 19.01                                                 | 755,737                   | 935,851                    | 730,949                 |
| Granted                                  | -                   | -                                                     | 338,692                   | 486,800                    | 39,109                  |
| Exercised and released for common shares | (813,802)           | 18.38                                                 | (357,311)                 | (476,931)                  | -                       |
| Forfeited                                | (20,855)            | 24.39                                                 | (7,104)                   | (3,958)                    | -                       |
| <b>At March 31, 2022</b>                 | 974,339             | 19.42                                                 | 730,014                   | 941,762                    | 770,058                 |
| Vested                                   | 954,335             | 19.45                                                 | -                         | -                          | 770,058                 |

Notes to Condensed Consolidated Financial Statements (unaudited)  
(Amounts in thousands of Canadian dollars, except per share amounts)

**Per Share Amounts**

The following table shows the number of shares used in the calculation of earnings per share:

|                                                    | Three months ended March 31, |             |
|----------------------------------------------------|------------------------------|-------------|
|                                                    | 2022                         | 2021        |
| Weighted average common shares outstanding – Basic | 146,881,194                  | 145,780,551 |
| Dilutive effect of stock options and other awards  | 2,959,269                    | 2,770,179   |
| Weighted average common shares – Diluted           | 149,840,463                  | 148,550,730 |

The dilutive effect of 3.0 million (March 31, 2021 – 2.8 million) stock options and other awards for the three months ended March 31, 2022 have been included in the determination of the weighted average number of common shares outstanding. The impact of nil (March 31, 2021 – 0.6 million) stock options have not been included in the determination of weighted average number of common shares outstanding as the inclusion would be anti-dilutive to the net income per share.

**Note 12 Income Taxes**

|                           | Three months ended March 31, |       |
|---------------------------|------------------------------|-------|
|                           | 2022                         | 2021  |
| Current                   | 9,581                        | 8,648 |
| Deferred                  | 6,421                        | (564) |
|                           | 16,002                       | 8,084 |
| Effective income tax rate | 23.5%                        | 19.8% |

**Note 13 Revenue**

|                                                                     | Three months ended March 31, |           |
|---------------------------------------------------------------------|------------------------------|-----------|
|                                                                     | 2022                         | 2021      |
| Revenue from contracts with customers recognized at a point in time | 2,609,827                    | 1,530,686 |
| Revenue from contracts with customers recognized over time          | 31,106                       | 34,088    |
| Total revenue from contracts with customers                         | 2,640,933                    | 1,564,774 |
| Total revenue from lease arrangements                               | 47,519                       | 44,958    |
|                                                                     | 2,688,452                    | 1,609,732 |

Notes to Condensed Consolidated Financial Statements (unaudited)  
(Amounts in thousands of Canadian dollars, except per share amounts)

| Three months ended March 31, 2022                          | Infrastructure | Marketing | Total     |
|------------------------------------------------------------|----------------|-----------|-----------|
| <b>Canada</b>                                              |                |           |           |
| External Service Revenue                                   |                |           |           |
| Terminals storage and throughput / pipeline transportation | 19,872         | -         | 19,872    |
| Rail and other                                             | 11,234         | -         | 11,234    |
| External Product Revenue                                   |                |           |           |
| Crude, diluent and other products                          | -              | 2,130,435 | 2,130,435 |
| Refined products                                           | -              | 33,203    | 33,203    |
|                                                            | 31,106         | 2,163,638 | 2,194,744 |
| <b>U.S.</b>                                                |                |           |           |
| External Product Revenue                                   |                |           |           |
| Crude, diluent and other products                          | -              | 366,156   | 366,156   |
| Refined products and other                                 | -              | 80,033    | 80,033    |
|                                                            |                | 446,189   | 446,189   |
| Total revenue from contracts with customers                | 31,106         | 2,609,827 | 2,640,933 |

| Three months ended March 31, 2021                          | Infrastructure | Marketing | Total     |
|------------------------------------------------------------|----------------|-----------|-----------|
| <b>Canada</b>                                              |                |           |           |
| External Service Revenue                                   |                |           |           |
| Terminals storage and throughput / pipeline transportation | 19,936         | -         | 19,936    |
| Rail and other                                             | 13,812         | -         | 13,812    |
| External Product Revenue                                   |                |           |           |
| Crude, diluent and other products                          | -              | 1,114,996 | 1,114,996 |
| Refined products                                           | -              | 17,001    | 17,001    |
|                                                            | 33,748         | 1,131,997 | 1,165,745 |
| <b>U.S.</b>                                                |                |           |           |
| External Product Revenue                                   |                |           |           |
| Crude, diluent and other products                          | -              | 349,806   | 349,806   |
| Refined products and other                                 | 8              | 49,215    | 49,223    |
|                                                            | 8              | 399,021   | 399,029   |
| Total revenue from contracts with customers                | 33,756         | 1,531,018 | 1,564,774 |



## Note 14 Financial Instruments

| As at March 31, 2022                                 | Carrying<br>Amount | Fair Value    |              |          |
|------------------------------------------------------|--------------------|---------------|--------------|----------|
|                                                      |                    | Level 1       | Level 2      | Level 3  |
| Commodity futures                                    | 1,962              | 1,962         | -            | -        |
| Commodity swaps                                      | 383                | 383           | -            | -        |
| WTI differential futures                             | 771                | 771           | -            | -        |
| Foreign currency forwards                            | 3,926              | -             | 3,926        | -        |
| <b>Financial assets (carried at fair value)</b>      | <b>7,042</b>       | <b>3,116</b>  | <b>3,926</b> | <b>-</b> |
| Commodity futures                                    | 1,713              | 1,713         | -            | -        |
| Commodity swaps                                      | 1,122              | 1,122         | -            | -        |
| WTI differential futures                             | 504                | 504           | -            | -        |
| Foreign currency forwards                            | 1,817              | -             | 1,817        | -        |
| <b>Financial Liabilities (carried at fair value)</b> | <b>5,156</b>       | <b>3,339</b>  | <b>1,817</b> | <b>-</b> |
| Long-term debt (carried at amortized cost)           | 1,480,033          |               | 1,422,048    |          |
| As at December 31, 2021                              | Carrying<br>Amount | Fair Value    |              |          |
|                                                      |                    | Level 1       | Level 2      | Level 3  |
| Commodity futures                                    | 1,290              | 1,290         | -            | -        |
| Commodity swaps                                      | 36                 | 36            | -            | -        |
| WTI differential futures                             | 645                | 645           | -            | -        |
| Foreign currency forwards                            | 2,505              | -             | 2,505        | -        |
| <b>Financial assets (carried at fair value)</b>      | <b>4,476</b>       | <b>1,971</b>  | <b>2,505</b> | <b>-</b> |
| Commodity futures                                    | 9,410              | 9,410         | -            | -        |
| Commodity swaps                                      | 264                | 264           | -            | -        |
| WTI differential futures                             | 1,282              | 1,282         | -            | -        |
| Foreign currency forwards                            | 755                | -             | 755          | -        |
| <b>Financial Liabilities (carried at fair value)</b> | <b>11,711</b>      | <b>10,956</b> | <b>755</b>   | <b>-</b> |
| Long-term debt (carried at amortized cost)           | 1,660,609          | -             | 1,704,673    | -        |

The value of the Company's derivative financial instruments is determined using inputs that are either readily available in public markets or are quoted by counterparties to these contracts. In situations where the Company obtains inputs via quotes from its counterparties, these quotes are verified for reasonableness via similar quotes from another source for each date for which financial statements are presented. The Company has consistently applied these valuation techniques in all periods presented and the Company believes it has obtained the most accurate information available for the types of financial instrument contracts held. The Company has categorized the inputs for these contracts as Level 1, defined as observable inputs such as quoted prices in active markets; Level 2 defined as inputs other than quoted prices in active markets that are either directly or indirectly observable; or Level 3 defined as unobservable inputs in which little or no market data exists therefore requiring an entity to develop its own assumptions.

For the financial instruments categorized in Level 2, the Company used the forward exchange rates at the measurement date, with the resulting value discounted back to present values to determine the fair value of the foreign currency forward contracts.

## Note 15 Subsequent Events

On April 27, 2022, the Company amended its unsecured revolving credit facility and extended its maturity date from April 2026 to April 2027, amongst other amendments.

On May 2, 2022, the Board declared a quarterly dividend of \$0.37 per common share for the second quarter on its outstanding common shares. The dividend is payable on July 15, 2022 to shareholders of record at the close of business on June 30, 2022.

## Note 16 Supplemental Cash Flow Information

|                                                              |      | Three months ended March 31, |               |
|--------------------------------------------------------------|------|------------------------------|---------------|
|                                                              | Note | 2022                         | 2021          |
| <b>Cash flows from operating activities</b>                  |      |                              |               |
| Net income                                                   |      | 51,970                       | 32,777        |
| <b>Adjustments:</b>                                          |      |                              |               |
| Finance costs, net                                           |      | 14,921                       | 14,988        |
| Income tax expense                                           |      | 16,002                       | 8,084         |
| Depreciation and impairment of property, plant and equipment | 5    | 30,108                       | 31,201        |
| Depreciation of right-of-use asset                           | 6    | 6,410                        | 8,061         |
| Amortization and impairment of intangible assets             |      | 1,921                        | 2,022         |
| Share based compensation                                     | 11   | 6,155                        | 8,952         |
| Share of (profit) loss from investments in equity accounted  | 7    | (3,603)                      | 43            |
| Distributions from equity accounted investees                | 7    | 8,115                        | -             |
| Gain on sale of property, plant and equipment                | 5    | (5,137)                      | (773)         |
| Provisions                                                   | 10   | (713)                        | (831)         |
| Net gain on fair value movement of financial instruments     |      | (10,040)                     | (3,584)       |
| Other                                                        |      | (1,026)                      | (2,382)       |
|                                                              |      | 63,113                       | 65,781        |
| <b>Changes in items of working capital:</b>                  |      |                              |               |
| Trade and other receivables                                  |      | (156,403)                    | (262,244)     |
| Inventories                                                  | 4    | (38,319)                     | (80,274)      |
| Other current assets                                         |      | 3,080                        | (1,271)       |
| Trade payables and accrued charges                           |      | 393,671                      | 311,170       |
| Contract liabilities                                         |      | (5,486)                      | (11,113)      |
|                                                              |      | 196,543                      | (43,732)      |
| <b>Income tax payment, net</b>                               |      | (5,890)                      | (11,249)      |
| <b>Net cash inflow from operating activities</b>             |      | <b>305,736</b>               | <b>43,577</b> |



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